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AMS report

AGRICULTURAL
MARKETING
SERVICE

UNITED STATES
DEPARTMENT OF
AGRICULTURE

AN ADMINISTRATIVE LETTER FOR AMS EMPLOYEES

MID-MARCH 1976



The Spirit of '76

We are now in the New Year, 1976—the Bicentennial Year.

Whether we live and work in the shadow of the Nation's capitol or in the shadow of the giant redwoods of California, this can and should be an interesting and most significant year for all of us. Television and radio features, newspaper supplements, possibly even special exhibits along the main streets of our home towns will be reminding us of the achievements of our first 200 years as a Nation. I anticipate that time and time again we will hear the phrase "the spirit of '76" as comparisons are made between the spirit and enthusiasm of our founding forefathers in 1776 with that prevailing today.

Really what did the original '76'ers have that might not be with us in 1976. A visit to colonial Williamsburg during the holidays certainly directed my attention to that very question for there, 200 years ago, dramatic steps were taken by the Washington's, Jefferson's—yes, even the Patrick Henry's. The bicentennial celebrations will undoubtedly remind us time and again the motivation behind the original spirit of '76.

A brief glance back over the 200 years in this "experiment in the democratic form of government" will certainly evidence the trials and turmoils faced by this Nation, but even the most critical evaluator must rank us very high in nearly every dimension of evaluation, but viewed in the cold clear light of reality, there is still so much not yet achieved politically, economically and socially.

I am reminded of the statement credited to Winston Churchill who described the U.S. democratic form of government "the worst possible form of government in the entire world . . . except for others." While we may not be perfect, we can still use our accomplishments during these first 200 years as the foundation for an even greater Nation.

There is where I think you and I can play our role. All of us in AMS who are privileged to serve within this Federal system of our government, while we may not be a twentieth century Washington or Jefferson, we live daily with concerns and problems demanding constructive creative leadership. Fortunately these are not problems which will be solved only in the United Nations or in Congress. On the contrary, there may actually be some very specific things that we as plain citizens can actually tackle.

This is what "the spirit of 1976" says to me. Where may I serve? What may I do to provide a better government? What is my role, humble as it may be, in improving the life of not only ourselves but our neighbors next door and around the world?

We may not have the muskets, the fifes and drums of the colonial soldiers but we have the contemporary tools of our trade.

So come on fellow AMS'ers—bring your inspection gear, your test-tubes, your computers, etc., and join in step as together we march to "The Spirit of '76."

EDITOR'S NOTE: As this issue will catch us up on the past three months, we have included two sections of personnel actions. We plan to have monthly issues for the next few months, then try our hand at two-per-month for a while, so the information in AMS REPORT will be fresh and up-to-date for you. We also plan to introduce a few new features as we go along, some of which will involve more direct participation by AMS staffers across the country—which we will announce in the next couple of issues.

● AMS Joggers Win

February can be remembered as "Jogger's Month" in AMS, as headquarters-based Dairy Division staffers **Nick Memoli** (28), **Don Liden** (40), and **Frank Clark** (43) lead a 5-man USDA team to victory in the 1.8 mile "Interagency Tidal Basin Noon Time Jogging Races." Coming in 11th, 17th, and 29th—combined with the 21st and 23rd place finishes by the other two USDA'ers—allowed the USDA team, with 101 total points, to edge out the Defense Communications Agency with its 105 points—in such races, the lowest scores win. All told, about 120 or so federal employees participate in two events around the tidal basin race course, representing about 30 agencies, in the monthly event, sponsored by the Interagency Jogging Council. Way to go, team!

● Consumer Responsiveness Panel

With a general goal to support USDA's objective—to increase consumer participation in developing and updating policies and programs, and improving communications with the public sectors affected by AMS programs and decisions—eight AMS employees have been named on the new AMS Consumer Responsiveness Panel. **Tom Porter is the panel's Coordinator, and the members and their divisions are as follows: Vernon Burkholder** (Cotton), **John Mengel** (Dairy), **Marian Renn** (F&V), **Robert Laubis** (Grain), **Sandra Brookover** (Livestock), **Betsy Crosby** (Poultry), and **Rebecca Sammartino** (T&W). The panel will refine and implement the AMS Consumer Representation Plan,

refer areas of potential attention to appropriate divisions, and present program division needs to the panel for recommendation. The panel will also review the AMS system and procedures for informing consumers about AMS programs, and recommend actions to better communicate with consumers about programs that affect food marketing. The Information Division and the panel will provide support for division undertakings. Administrator Wilkinson, in an early January memo to division directors, made this comment. "I think we should look for ways to improve our knowledge as to which AMS services are most helpful to consumers and make a strong effort to improve our service to and dialogue with consumers. I plan to be closely involved in this undertaking and hope that you will personally support the activity by utilizing the panel member from your division as an action person toward improving the public services of your programs."

Division News

FRUIT & VEGETABLE DIVISION

● Hedlund Attends FAO Date Conference

Floyd F. Hedlund, director, traveled to Baghdad, Iraq, in early December to participate in the Third FAO Technical Conference on Dates. Representatives from all date-producing countries were invited to attend. Previous conferences were held in 1959 and 1965.

● Kuryloski Participates in Joint Meet of Potato Committees

Don Kuryloski, chief of the Vegetable Branch, represented the Division's Washington office at a Joint Federal Potato Marketing Order Committees Meeting. The meeting was held in early December at Portland, Ore., in conjunction with the 27th annual meeting of the National Potato Council.

In attendance were potato committeemen and managers from California, Colorado, Idaho, Oregon, Virginia, and Washington, and coordinated by **Allan Henry**, OIC of the Fruit and Vegetable Division's Northwest Marketing Field office.

Division News

● Raisin Industry Delegation Visits Fruit and Vegetable

In mid-December the headquarters Division was visited by representatives of Tri-Boro Packing Company, Mel-Pak, and an attorney representing water-dipped raisin producers. The four visitors from Fresno, Calif., discussed the handling of dipped seedless raisins under the raisin marketing order, with the F&V staff.

● Market News to Mexico

John Engle, Weslaco, Tex., reports that the Mexican Department of Agriculture Fruit Branch has opened an office at Hidalgo, Tex. A telex will be installed to wire the volume of crossings, f.o.b. information on fruit exported to the U.S. through Texas, and terminal market prices for Mexican produce on the basis of information provided by the Weslaco market news office.

● California Fruit and Vegetable Market News Broadcasts Expand

Jack Kloth, El Centro, reports that radio station KICO, Calexico, is now broadcasting market news several times daily. The information pick up from the El Centro telephone recorder is sponsored by a local farm equipment firm.

Bob Berry, Fresno, is furnishing market news to local radio stations, KARM and KMJ for weekly and daily farm radio broadcasts.

● Santa Maria California Market News Office Closes

The Federal-State seasonal shipping point at Santa Maria, closed Jan. 1, to cut program costs. Market reporting for produce grown in the Santa Barbara and San Luis Obispo Counties will be continued. California State reporter, **Warren Young** will transfer to Los Angeles and cover the area by long distance telephone. Market News by a telephone recorder at Santa Maria (updated several times daily,) will also be continued in the Salinas printed report.

● Baltimore Market News Office Moves

Dick Hallinger's Baltimore, Md., fruit and vegetable market news office moved to state-provided office space at the new Maryland Wholesale Food Center at Jessup, on Feb. 1. In the past, the downtown Baltimore office was entirely funded by the Federal government. The Jessup market location is speeding market news service as reports are made available to the industry as soon as they are prepared.

● Crider Meets With AFFI Subcommittee

Tom Crider, PPS&I Standardization Section, met in mid-December with the Standards Subcommittee (Western) of the American Frozen Food Institute to review proposed revisions to standards for frozen peas, strawberries, raspberries, and squash and the recently revised standards for green beans and broccoli. Participants at the San Francisco area meeting also developed Codex standards for cauliflower and broccoli.

● Culinary Art Students Learn

In mid-December **Wallace W. Fengler**, Portland, Maine area PPS&I Inspector, addressed students studying culinary arts at Southern Maine Vocational Institute, in South Portland. He described how the PPS&I Branch operates and the importance of specifying desired product quality when buying. He also demonstrated the grading of French fried potatoes and canned green beans.

● California Plans to Close Another Market News Office

The California Department of Food and Agriculture announced in January that it plans to close its Stockton Market News office at the end of fiscal year 1976, as a result of reductions in the State market news budget. The reporting responsibilities of the Stockton office will be divided among offices in other areas of the State.

Division News

● Recognition and Research at Ohio Cannery

In early December, **Harley Watts**, Van Wert, Ohio PPS&I area OIC, and Central Region Director, **Elton Hughes**, attended the 68th Annual Ohio Cannery and Food Processors Association meeting in Columbus. Association President Biuger and Dr. Gould of the Ohio State University Department of Horticulture gave special recognition to Harley and Elton for their cooperative efforts throughout the year. Dr. Gould and **James Fox**, a graduate student at Ohio State University and a PPS&I official sampler in Columbus, reported their research results in *Geotrichum*, or machinery mold. The study was conducted, first, to develop a method for determining the severity of the problem in processing plants and, second, to explore methods of preventing and/or destroying the organism both during operation and cleanup.

● Increased Dissemination

Doug Edwards, Riverhead, Long Island, N.Y., has arranged to include potato truck shipment, grower price and f.o.b. data on Channel 6 Cablevision in Riverhead. *Newsday*, the largest daily newspaper on Long Island, is now publishing grower and f.o.b. prices daily and indicates a desire to report the cauliflower auction when it starts in the fall. **Jack Kerrigan**, Grand Forks, N.D., is furnishing information to KFGO and WDAY, in Fargo for daily one-minute market news broadcasts on the Red River Valley potato market.

● Increased Truck Shipments

Mike Pflueger, market news OIC, Benton Harbor, Mich., made arrangements with Michigan apple shippers to report weekly truck movements of apples to market. This first report was issued for the weekend Jan. 10 and totaled 160 carlots equivalents. Truck shipments are now reported for practically all major apple producing States.

● Frozen Strawberry Inspections Increasing

Genaro Ovalle, processed products inspector at Laredo, Tex., reported an early February increase in the volume of frozen strawberries being inspected from storage lots. However, shipments from the current crop begin in early February. Customs brokers in the Laredo area anticipate a much larger number of lots will be certified this year than in 1975.

● Puerto Rico Gandures Inspections Down

Henry S. Kushlan, OIC Puerto Rico area PPS&I Branch, reports a much smaller pack of canned green gandures (peas) due to excessive rain and wind conditions prior to the first harvest. As a consequence, lot inspections of the product were down considerably.

● Imported Dates Arrive in New York

Louis Paulukonis, New York City PPS&I Branch OIC reports their office handled a date shipment recently arrived at Port Newark. The ship had a cargo of approximately 189 containers. The container loads range from 450 to 800 55-pound boxes per container.

● Salem, Seattle, and Yakima Offices Consolidate

With the retirements of **Charles W. Morrison**, Seattle, Wash., area OIC, and **Leo M. Boire**, Salem, Ore., OIC, the supervisory responsibility for these inspection points has been assigned to **Lawrence A. Kramer**, OIC in Yakima, Wash., effective January 1.

● PPS&I Branch Inspectors Teach Adult Education Course

Bob Lamssies and **Sal Morales** of the San Jose, Calif., area office, served as instructors for a course in cannery laboratory training offered by the San Jose Metropolitan Adult Education Program last fall. Class periods totaling 24 hours covered the use of laboratory instruments, food product grading, and microanalysis methods. Plans are now being made to offer the course again, beginning April 9.

● Raisin Inspection Presentation

John Misakian, Fresno, Calif., area processed inspector, appeared before the Viticulture Class at California State University at Fresno to discuss and demonstrate the techniques used for raisin inspection.

● Peanut Report Transferred to Thomasville

The peanut market news report, edited and published in Washington for the last 58 years, has been transferred to the Thomasville, Ga., market news office. OIC **Stanley Call**, will be responsible for contacting the peanut industry in the Southeast, Southwest and the Virginia-North Carolina area. These areas had been covered in the past by reporters located in Dallas, Atlanta, and Washington, D.C.

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GRAIN DIVISION

● Meetings Attended

Dr. Dick Payne, National Seed Testing & Standardization Laboratory, attended an early January meeting in Boston with experiment station research workers. He discussed laboratory, growth chamber, and greenhouse tests used to differentiate plant varieties.

Bob Laubis, chief, Program Analysis Group, and **Tom Lutz** of the group, attended the quarterly meeting of the National Wheat Institute's (NWI) Board of Directors in Kansas City in early December. Tom monitors the NWI activities for the Department, under the Department's responsibility to approve how NWI spends money allocated to them to promote the sale of wheat.

Gail Jackson, chief, Standardization Branch, and **Ed Liebe**, assistant to the chief, attended the Grain Graders Committee meeting of the National Grain and Feed Association held in Washington in mid-December. They explained U.S. standards for corn, soybeans, and wheat; the early alert program, which identifies factors that could cause lower grades in a crop; aflatoxin testing; and infrared instrumentation fumigation. **Gail** also attended a meeting of the Hard Winter Wheat Quality Advisory Council in Manhattan, Kansas, Jan. 12-13 to discuss subclassing of wheat and yellow hard winter wheat, which presents a marketing problem.

Edith Christensen, head of the Commodity Section, and **Lloyd Brown**, unit supervisor, attended the annual meeting of the Hop Growers of America in Boise, Idaho, Jan. 13-15. The section plans to finalize a Hop Inspection Manual this year, so **Edith** and **Lloyd** explained changes in the manual to the membership. Prior to this meeting **Lloyd** and **Ken Swanson**, head, Standards Section, Standardization Branch, met in Seattle with the seed pea dealers to discuss the dealers' requirements for grading seed peas. At present there are no grading factors for seed peas.

Dave Mangum, deputy director, **Les Malone**, chief Inspection Branch, and **Gail Jackson**, chief, Standardization Branch, met with a Soviet grain team headed by P.I. Sakum, Soviet Ministry of Trade, to discuss grain inspection procedures, fumigation, and procedures to safely unload grain fumigated with 80-20. The team also visited the Board of Appeals and Review in Beltsville and observed grain grading.

Bernard Leese, chief examiner, Plant Variety Protection Office, attended the Southern Seedmen's Association meeting in Atlanta, Ga., around the first of December where his office's new tabletop exhibit received wide commendation. Included in the display were handouts about the Plant Variety Protection Act and a reprint of an article appearing in *Seed World* entitled, "Search for Variety Novelty." **Bernie** reported that Under Secretary J. Phil Campbell gave an excellent talk on food and on farm products.

● Grain Market News Visitor

Richard Parsons, Director of Markets for the Maryland Department of Agriculture, stopped by the Market News Branch office to discuss how market news activity within his state will interface with the USDA program. For several years our cooperative efforts have been handled through the University of Maryland. The recently formed Maryland Department of Agriculture at Annapolis is taking over these activities from the university.

● Seed Testing Workshop

On Dec. 8-9, 31 seed analysts from state and commercial laboratories in the Southeastern States attended a special workshop hosted by the Georgia State Seed Laboratory. **Ed Sundermeyer**, head, National Seed Testing and Standardization Laboratory, Beltsville, and **Janetta Leveque**, seed analyst, Federal Seed Laboratory, Montgomery, Ala., were instructors and gave special emphasis to germination tests of soybeans, peanuts, and bahiagrass.

● Bean Inspection

At the request of ASCS, **Lloyd Brown**, Commodity Inspection Section, traveled to Puerto Rico, December 10-12, to inspect beans stored there in warehouses.

LIVESTOCK DIVISION

● Livestock Market News Broadcasts Growing

The addition of seven new automatic telephone answering devices during the past year has contri-

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buted to the efficient, rapid dissemination of livestock marketing information. Market news offices across the country service each unit several times daily, recording the latest information on livestock and meat prices, the amount of federally inspected slaughter, salable receipts, and livestock futures trading, among other things.

Livestock market reporters make about 3,600 broadcasts each week over 600 radio or television stations.

● 1975 Futures Deliveries Total

During 1975, 1,520 loads of cattle and hogs were delivered and accepted by livestock market news reporters in settlement of futures contracts. Chicago Mercantile Exchange transactions accounted for the major portion of the total: 1,018 loads of slaughter cattle, 177 loads of feeder cattle, and 260 loads of slaughter hogs. For a volume indication of Mercantile deliveries, there are approximately 37 head of slaughter cattle in each load, 70 head of feeder cattle per load, and 150 hogs per load.

Livestock market reporters examined each load at locations throughout the Nation and certified that the cattle or hogs met grade and other contract specifications.

● Williams Attends Southern Beef Conference

Fred Williams of the Standardization Branch discussed and demonstrated USDA grade standards for feeder and slaughter cattle at the Southern Beef Conference, in mid-December at Greenville and Clemson, S.C. Industry and university representatives from 15 States participated in this annual conference. Following the theme of the conference—the production of acceptable beef carcasses from forage-fed cattle—both forage-fed cattle and their carcasses were evaluated.

● Participation in Industry Meetings

Division Director **John C. Pierce** participated in the 79th annual convention of the American National Cattlemen's Association, Jan. 26-30, at Phoenix, Ariz. He spoke on beef grading and the proposed revised beef grades; about 4,500 cattlemen attended the convention.

Deputy Director **Jerry Goodall** attended and participated in the annual joint convention of the National Wool Growers Association and the National Lamb Feeders Association, Jan 26-29, at Wichita, Kan.

Meat Grading Branch Chief **Dave Hallett** spoke on meat grading and changes in the meat industry at the National Independent Meat Packers Association annual meeting, Jan. 30, at Scottsdale, Ariz.

● Pork Loin Study Underway

Michael May, Curtis Green, and Fred Williams—all of the Standardization Branch—selected pork loins at a packing plant in Timberville, Va., in late-Jan., for evaluation in a palatability study. They chose 53 loins, each representing slightly different physical characteristics, for use in an eating quality test by a trained taste panel. After this step, the loins were scheduled for analysis in the laboratory. Objective of the study—being conducted by ARS' Meat Science Research Laboratory at the request of the Livestock Division—is to develop grade standards for pork loins based on identifiable palatability characteristics. The same three steps (selection of loins, taste test, and laboratory analysis) will be repeated until 150 samples have been selected.

● Reese Judges Livestock for 4-H Club

Sheldon "Bud" Reese, in charge of the livestock market news office at Sioux City, Iowa—along with **Earl Mobley**, area extension livestock specialist—graded 45 head of feeder cattle by USDA standards as part of a 4-H contest at Ida Grove, Iowa, Jan. 3. These same cattle will be graded as slaughter animals in August at the Ida County Fair. A chart showing the feeder cattle grade and the rate of gain during the 7-month period for each animal will be considered at the time of final placement. While at Ida Grove, **Bud** and **Earl** discussed USDA livestock grades before a group of 150 4-H members and parents and helped to supervise junior and senior livestock judging contests.

● Hallett Discusses BCDS

Dave Hallett, Meat Grading Branch chief, discussed the Beef Carcass Data Service (BCDS) with participants in a workshop at the American Simmental Association in Denver, Colo., Jan. 22. He described the service, its potential benefits to the cattle industry, and he presented the 16 mm. color film "The Connecting Link," which explains the BCDS in detail.

Over 126,000 BCDS eartags have been distributed to 32 cooperating cattlemen's and agricultural groups, which in turn disseminate the eartags to local producers and feeders. When a BCDS-eartagged animal is slaughtered, meat graders are alerted to record value-

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determining characteristics including quality and yield grade. The data are then mailed to the tag purchaser. Carcass data have been collected on about 29,000 cattle to date.

POULTRY DIVISION

● Shell Egg Grading Clinic

The Midwestern Shell Egg Grading Clinic was held February 23-25 at Purdue University in Lafayette, Ind., for interested egg graders and related service industry personnel. Members of the Grading Branch's Washington and regional offices and federal-state supervisors participated in the program with extension, university and industry representatives.

● Egg Products Inspectors Schools

The last of a series of schools for egg products inspectors was held between January 19 and 30 in Sacramento and Anaheim, Calif. Grading Branch personnel from the Washington and regional offices and federal-state supervisors conducted the schools for those egg products inspectors west of the Rockies.

● Broiler-Fryers on the Air

Increased broiler production and tips on buying broilers the "Grade A" way were discussed on USDA's radio and TV services by Betsy Crosby, home economist, Standardization Branch. The "Consumer Time" radio service, reaches 1,500 stations weekly, and "Across the Fence" TV program was aired throughout January and February on some 72 stations across the country.

● Turkey Producers Oppose Checkoff Program

Turkey producers have decided not to seek enabling legislation to permit a research and promotion order. The vote, overwhelmingly against pursuing this matter, was taken at the National Turkey Federation's Board of Directors' meeting the week of Jan. 12 in Miami Beach, Fla. One of the many resolutions adopted during the convention thanked the Department for purchasing turkey and urged its continued use in domestic and foreign feeding programs.

Attending from the Division were **Connor Kennett**, director, and other members of the division

● Southeastern Poultry Meeting

Over 9,000 poultry people attended the Southeastern Poultry & Egg Association's convention held in Atlanta, Ga., Jan. 29-31. During this convention, the largest poultry trade show in the world, **Mike Newborg**, deputy director, and **Dennis Stringer**, Market News' national poultry supervisor, met with members of the broiler industry in a special session to discuss ways to improve our market news reporting service. **Ray Greenfield**, national shell egg grading supervisor, participated in a program of the Egg Clearing House concerning nest run eggs; and **Jim York**, Philadelphia regional grading director, took part in a panel discussion of Federal employment opportunities for college graduates. In addition, **Tom Clark**, OGC, discussed the legal aspects of the Egg Research and Promotion Order. The Division's market service exhibit was one of over 240 exhibits on display. The formal convention program focused on feed costs and poultry economic problems in light of national and world problems.

● Egg Research and Promotion Order

In a series of regional caucuses, producer organizations selected nominees to serve on the 18-member Egg Board, along with a list of alternates. Final selection will be made by Secretary Butz.

The Order was favored by 73 percent of the 2,160 producers voting (more than the two-thirds required) in the mail referendum and by 86 percent of the production represented in the balloting.

● New E-3-A Sanitary Standards

The E-3-A Sanitary Standards for egg breaking machines and shell egg washers have been approved and will become effective in February 1977. An E-3-A Sanitary Standard outlines the criteria for the sanitary design and fabrication, the material to be used, and the cleanability of egg processing equipment. The standards are developed through the cooperative efforts of the International Association of Milk, Food and Environmental Sanitarians, the Poultry and Egg Institute of America, the Dairy and Food Industries Supply Association, and AMS's Poultry Division. Since the first E-3-A Standards were formulated in 1969, 16 Sanitary Standards and three accepted practices have been developed.

● Egg Models to Cooperating Agencies

To help maintain uniform interpretations of the various shell egg quality standards, the Grading

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Branch, working with an agricultural science company, has developed a set of 12 hard plastic egg replicas. The replicas demonstrate the allowable variations in the exterior grading factors for shell texture, shape, and cleanliness. These unique three-dimensional training aids will be extremely valuable in teaching new graders and regulatory personnel the tolerances for the various exterior factors. The aids will also be used in refresher training.

The Grading Branch is supplying a set of the egg models to the cooperating agencies in each of the 50 states for use by their shell egg grading and regulatory personnel.

TRANSPORTATION AND WAREHOUSE DIVISION

● **Warehouse Examiners Shift**

Warehouse Examiners, **Robert D. Taylor** and **Philip B. Osborn**, of the Minneapolis area of the Warehouse Service Branch, have accepted temporary duty assignments in the Stockton, Calif. vicinity in order to assist the Portland area in maintaining its workload quota. They have been assigned to perform examinations at eleven grain warehouses.

● **New Warehouse Legislation**

The Washington headquarters of the Warehouse Service Branch was busy the last three weeks of February developing new legislation to be proposed to the Congress to regulate grain weighing at export port elevators. Facts disclosed by recent investigations indicated need for tighter controls at such elevators.

Harry Wishmire, OIC of the Indianapolis area and **Gordon Wiggers**, assistant OIC at the Memphis area were called to Washington to assist the headquarters staff. **Harold Tollefson** headed a study committee on personnel and costs consisting of **Ernest Bergeron** and **Dorothy Smith** of the T&W Division, **Bob Miller** of Personnel and **Brad Heiges** of Financial Services Division. Preliminary work was done late last year using the expertise of **Rolland Hendricks** of the Prairie Village office, **John Hudacek** of Minneapolis, and **Billie Flynt** of Atlanta. The Branch called **Mrs. Lotus Prokop** back from retirement to assist in drafting the bill. She is an attorney knowledgeable in grain industry operations, who worked with the Office of the General Counsel. A number of bills dealing with weighing are now before Congress for consideration and undoubtedly some new law will be passed. The bill drafted by the Branch repre-

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sents the knowledge and judgment of a committee familiar with grain elevator operations.

● **Gunlach Speaks in Missouri**

Norman F. Gunlach, supervisory warehouse examiner in the Omaha area of the Warehouse Service Branch was a principle speaker at a grain Management School conducted by the Missouri Farmers Association on Jan. 28, in Columbia, Mo. **Norman** gave a historical review of the U.S. Warehouse Act and described current operations and accomplishments of that Act. He outlined the principle features of a good warehouse operation and described what an examiner looks for during the course of an examination.

ADMINISTRATIVE SERVICES DIVISION

● **WP—Worth Perusal**

The Administrative Services Division now has two automatic word processing typewriters for use by all offices with personnel trained in their use. These typewriters are especially valuable for typing original signed letters and reports.

Word Processing (WP) provides management with new opportunities to efficiently and economically create and write business communications in ways not possible 5 years ago. New equipment, uses, and procedures make WP more feasible than ever. Potential savings can range from 15 to 40 percent in secretarial and typing costs.

To learn more about Word Processing and to arrange for use of these machines (or to arrange for personnel to be trained) contact the Paperwork Planning & Systems Branch, extension 77966, Room 1095-South. Field offices: contact your Administrative Officer, who in turn will contact the PPSB.

Personnel Actions

RETIREMENTS

Cotton

Bessie A. Dale, physical science aide, Standards Preparation and Distribution Section, Memphis, Tenn.

Dairy

Bertha I. Linsley, administrative officer in the Alexandria, Va., Milk Market Administrator's Office retired after 32 years of federal service.

Personnel Actions

Francis Lundby, agricultural commodity grader (ACG), in the Minneapolis, Minn., Inspection & Grading (I&G) Regional Office retired after seven years of service.

Fruit and Vegetable

Robert C. Faulkner, manager of the California-Arizona Lemon Marketing Order Program, retired Oct. 31. Bob had been with the program 34 years, and had served as manager since July 1962.

Carolyn B. King, ACG, Processed Products Standardization and Inspection Branch (PPS&I), Winter Haven, Fla., retired Oct. 21 after more than 20 years of federal service.

Bernie Schoening, ornamental crops reporter, and **Victoria Love**, clerk, at the Boston, Mass., Market News Office retired Nov. 14. Both had worked on the Boston ornamental crops report, which was temporarily suspended on July 1, due to lack of state funds.

Grain

Garland Searle, ACG, Inspection Branch, Lake Charles, La., on disability, Oct. 7.

Livestock

James Kelly, Jr., meat grader, Detroit, Mich., retired on disability Oct. 14. Jim joined the Division at Detroit in 1951.

Poultry

Henrietta McClellan, ACG, Grading Branch, Chicago, Ill., retired Nov. 9. She had been with the Division for more than 10 years.

WELCOME

Cotton

Terry L. Kuhlert, agricultural marketing specialist, Hayti, Mo., Classing Office.

Mattie W. Morris, physical science aide, Cotton Testing Laboratory, Clemson, S.C.

Ovaline H. Newton, physical science aide, Cotton Testing Laboratory, Clemson, S.C.

Dairy

Ruth Bender, clerk-typist, Madison, Wis., I & G Office.

Dana A. Berry, clerk-stenographer, Overland Park, Kan., Milk Market Administrator's Office.

Jane S. Blakesley, clerk-typist, Salt Lake City, Utah, Milk Market Administrator's Office.

Eva Chow, student aide, San Francisco, Calif., I & G Office.

Marvin Davidson, marketing specialist, Portland, Ore., Milk Market Administrator's Office.

George C. Dayspring, milk sampler-tester, Chicago, Ill., Milk Market Administrator's Office.

Brennan Disher, auditor, Metairie, La., Milk Market Administrator's Office.

James Mathus, auditor trainee, Chicago, Ill., Milk Market Administrator's Office.

Tomothie Millsaps, auditor, Seattle, Wash., Milk Marketing Administrator's Office.

Laura Sonntag, laboratory aide, Dallas, Tex., Milk Market Administrator's Office.

John Sym, auditor, Alexandria, Va., Milk Market Administrator's Office.

Frances Watson, clerk-typist, Washington, D.C., Administrative Office.

Alvin White, milk sampler-tester, Atlanta, Ga., Milk Market Administrator's Office.

Rebecca Wilson, milk sampler-tester, Columbus, Ohio, Milk Market Administrator's Office.

Fruit and Vegetable

Kenneth Edwards, ACG, Fresh Products Standardization and Inspection (FPS&I) Branch, came on duty in Chicago, Ill., Oct. 3.

Elizabeth M. Moews, clerk-stenographer, Chicago, Ill., joined the PPS&I Central Regional Office, Oct. 6.

James D. Prady, ACG, FPS&I, came on duty in Boston, Mass., on Nov. 9.

Lois Ratliff, clerk-stenographer, joined the Complaint Section of the Regulatory Branch, Washington, D.C., Oct. 28.

Jearlene Simpson, clerk-stenographer, joined the Complaint Section of the Regulatory Branch, Washington, D.C. Oct. 20.

Grain

Bernard L. Allen, ACG, Inspection Branch, New Orleans, La., Oct. 24.

Mary Bethea, clerk-typist, Administrative Office, Washington, D.C., Sept. 28.

Kenneth Briggs, agricultural commodity aide (ACA), Inspection Branch, New Orleans, La., Oct. 24.

Debby Buckley, clerk-typist, Inspection Branch, Fort Worth, Tex., Sept. 14.

Patsy Campbell, clerk-typist, Inspection Branch, Kansas City, Mo., Aug. 17.

Nina Capps, clerk-typist, Inspection Branch, Stuttgart, Ark., Dec. 7.

Wanny Carter, ACA, Inspection Branch, New Orleans, La., Oct. 24.

Robert Dehl, ACG, Inspection Branch, New Orleans, La., Sept. 14.

Phyllis Dexter, clerk-typist, Market News Branch, Independence, Mo., Oct. 12.

Gwendolyn Dukes, secretary-steno, Standardization Branch, Hyattsville, Md., Sept. 28.

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James Eades, ACG, Inspection Branch, New Orleans, La., Aug. 31.

Norman Halvorson, ACG, Inspection Branch, Grand Forks, N.D., Nov. 24.

Mary Horton, secretary-steno, Seed Branch, Hyattsville, Md., Sept. 14.

John Hovér, ACA, Inspection Branch, New Orleans, La., Oct. 24.

Roni Lindgren, clerk-steno, Administrative Office, Washington, D.C. Sept. 8.

Gerald Mainer, ACA, Inspection Branch, New Orleans, La., Oct. 24.

Ruth Maurer, clerk-typist, Inspection Branch, Portland, Ore., Sept. 7.

Albert Nelson, ACA, Inspection Branch, New Orleans, La., Oct. 24.

David Orr, ACG, Inspection Branch, Kansas City, Mo., Oct. 19.

Terrence Read, ACA, Inspection Branch, Lake Charles, La., Oct. 12.

Lae Sandridge, ACG, Inspection Branch, New Orleans, La., Aug. 17.

Kenneth L. Swett, ACA, Inspection Branch, New Orleans, La., Oct. 24.

George Taylor, ACA, Inspection Branch, New Orleans, La., Oct. 24.

JoAnne Waters, clerk-steno, Inspection Section, Inspection Branch, Washington, D.C., Dec. 1.

Susan Wicjorek, clerk-typist, Administrative Group, Washington, D.C., Oct. 26.

Charles Williams, ACG, Inspection Branch, New Orleans, La., Dec. 7.

Cheri Winklemen, clerk-typist, Market News Branch, Washington, D.C., Sept. 14.

Livestock

Two former employees returned to duty in the Meat Grading Branch in November: **Carl Nelson**, Emporia, Kan.; and **Robert Stern**, Denver, Colo.

Jean Moffitt, clerk-typist, joined the Market News Office at Indianapolis, Ind., Oct. 19. She transferred from the Civil Service Commission.

William D. Spalding, agricultural economist, joined the Program Analysis Group in Washington, D.C., Dec. 8.

Poultry

Jacquiline A. Christensen, clerk-typist, Market News, Kansas City, Mo., Oct. 12.

Cheryl W. Dederichs, secretary-steno, Grading Branch, Chicago, Ill., Nov. 9.

Laura Di Toto, secretary-steno, Marketing Programs, Washington, D.C., Nov. 9.

William Hand, agricultural economist, rejoined Marketing Programs, Washington, D.C., Nov. 23, from the Farmer Cooperative Service.

William E. Jacobsen, ACG, Grading Branch, Aitkin, Minn., Oct. 12.

Angeline Orzech, clerk-typist, Market News, Chicago, Ill., Oct. 1.

Rachel Schwadron, clerk-typist, Grading Branch, Philadelphia, Pa., Nov. 9.

Wanda P. Seay, statistical clerk, Marketing Programs, Washington, D.C., Oct. 12.

Delores Steffey, ACG, Grading Branch, Waldron, Mich.

Deborah A. Thomas, clerk-steno, Administrative Group, Washington, D.C., Nov. 16.

Cheryl Woods, secretary, Grading Branch, Chicago, Ill., Nov. 9.

Information

Dave Garten, information officer from the Virginia Institute of Marines, Gloucester Point, Va., joined the Program Services Branch on Jan. 12.

RESIGNED

Cotton

Dorothy W. Danehower, physical science aide, Clemson, S.C., Cotton Testing Laboratory.

Grain

Cheryl Willis, clerk-steno, Inspection Branch, Hyattsville, Md., Sept. 20.

Livestock

Sharon Pearson, clerk-steno, Washington, D.C., Meat Grading Branch, Nov. 14.

Sharon K. Schilder, livestock market reporter, Indianapolis, Ind., Nov. 7. Sharon was a member of the March 1974 trainee class.

Poultry

Jeanne Apostolakis, secretary-steno, Marketing Programs Branch, Washington, D.C., Nov. 6.

TRANSITION

Dairy

Howard Leathers, agricultural economist, from Minneapolis, Minn., Milk Market Administrator's Office to Dairy Division, Market Information Branch, Washington, D.C.

Norman Napier, ACG, from Chicago, Ill., to Minneapolis, Minn., Regional Office of the I&G Branch.

Personnel Actions

Fruit and Vegetable

Robert W. Forney, marketing specialist, Fruit Branch, to the Washington, D.C., headquarters of the Federal Crop Insurance Corp., Nov. 10. He had been working on fruit marketing orders since April 1963.

William R. Mehr, ACG, Fayetteville, Ark., to FNS at Memphis, Tenn.

Robert P. Rosko, assistant regional supervisor, FPS&I, to regional supervisor, Western Region.

Grain

Gilda Bozkurt, secretary-typist, Inspection Section, Inspection Branch, Washington, D.C., Dec. 6, to HEW.

Iris Cooper, secretary-steno, National Coordinator Unit, Inspection Branch, Washington, D.C., also to HEW on Dec. 6.

James Crean, ACG, Inspection Branch, Kansas City, Mo., to New Orleans, La., Oct. 26.

Robert Fiduk, ACG, Inspection Branch, Fort Worth, Tex., to New Orleans, La., Oct. 12.

Russell Frank, ACG, Inspection Branch, Indianapolis, Ind., to New Orleans, La., Oct. 12.

David Fuls, ACG, Inspection Branch, Houston, Tex., to New Orleans, La., Oct. 26.

Darwin Green, ACG, Inspection Branch, Kansas City, Mo., to New Orleans, La., Oct. 26.

William King, ACG, Inspection Branch, New Orleans, La., to Stuttgart, Ark., Oct. 5.

Terry Mason, ACG, Standardization Branch, to biological laboratory technician, Seed Branch, Beltsville, Md., Oct. 12.

Charles Oliver, ACG, Inspection Branch, New Orleans, La., to Cleveland, Miss., Sept. 28.

Keith Starr, ACG, Inspection Branch, Wichita, Kan., to agricultural marketing specialist, Regulatory Unit, Washington, D.C., Oct. 12.

Iris Thomas, clerk-steno, Administrative Group, Washington, D.C., to Office of Audit, Oct. 25.

Chesney Thompson, ACG, Inspection Branch, Houston, Tex., to New Orleans, La., Sept. 28.

Gail Waibel, ACG, Standardization Branch, to biological laboratory technician, Seed Branch, Beltsville, Md., Oct. 12.

Delyn Williams, ACG, Inspection Branch, Baltimore, Md., to New Orleans, La., Aug. 31.

Paulette Wintermoyer, clerk-typist, Program Analysis Group, to APHIS, Hyattsville, Md., Oct. 26.

Livestock

Regina Elsbergs, secretary in the Washington, D.C., Market News Branch, from AMS to P&SA, Oct. 26.

Meat Grading Branch

Vincent Baginski, Colorado Springs, to Pueblo, Colo.

Leroy Burton, Bell to San Fernando, Calif.

Roy Conner, Bell to San Diego, Calif.

Jerry Frasure, Bell, Calif., to Sterling, Colo.

Michael Moore, Sterling, Colo., to Wallula, Wash.

Ronald Powers, Sioux Falls, S.D., to Laredo, Tex.

Poultry

Donald G. Alexander, ACG, Lakeside to San Diego, Calif., Oct. 5.

Betty L. Barnhart, ACG, Grading Branch, Yucaipa to Highland, Calif., Oct. 12.

George M. McKinney, ACG, Grading Branch, Ashland to Greensboro, Ala., Oct. 6.

Richard O. Miles, ACG, Grading Branch, LaPuente to Los Angeles, Calif., Oct. 12.

Raymond F. Miller, ACG, Greensboro to Millen, Ga., Nov. 9.

Ralph Prather, ACG, Derry to Smock, Pa.

Michael A. Richardson, administrative officer, Grading Branch, Philadelphia, Pa., to ACG, Trenton, N.J., Sept. 28.

Mary Seville, ACG, Grading Branch, Norco to Yucaipa, Calif., Oct. 12.

Donald A. Stewart, ACG, Grading Branch, Medford, Mass., to Cranston, R.I., Oct. 26.

Betty J. Trueblood, ACG, Grading Branch, Cortland, Ind., to Kalona, Iowa, Oct. 26.

Information

Bob Conrad, of the Atlanta, Ga., Regional Office, joined the Forest Service in Upper Darby, Pa., Jan. 18.

Public Information Specialist **Jerry Redding** transferred Jan. 19 from the San Francisco, Calif., to the Atlanta, Ga., office.

PROMOTIONS

Cotton

Wiley E. Cain, supervisory agricultural grader, Altus, Okla., to cotton market reporter, El Paso, Tex.

Ronald K. Cole, cotton market reporter, Western Regional Office, El Paso, Tex., to assistant head, Market News Section, Memphis, Tenn.

Dairy

Mary Links, San Francisco, Calif., Inspection and Grading Office, was promoted to supervisory clerk.

Betty Lyles, Washington, D.C., Market Information Branch, was promoted to statistical assistant.

Patricia Starks, Chicago, Ill., Inspection and Grading Office, was promoted to supervisory clerk.

Fruit and Vegetable

C. Duane Copeland, ACG, FPS&I, was promoted to assistant officer-in-charge, New York City Terminal Market.

Personnel Actions

Grain

J. T. Abshier, grain marketing specialist, to head, Regulatory Group, Inspection Branch, Hyattsville, Md., Sept. 28.

Edith Christensen, manager, Commodity Inspection Laboratory, to head, Commodity Inspection Section, Nov. 23.

Dave Fulk, food technologist, Standardization Branch, Hyattsville, Md., to agricultural marketing specialist, Nov. 23.

Dick Gallup, industrialist specialist, to head, Equipment and Methods Section, Standardization Branch, Hyattsville, Md., Sept. 28.

George Lipscomb, head, Commodity Inspection Section, to assistant chief, Inspection Branch, Sept. 14.

Dorothea Musick, grain market reporter, Washington, D.C., to supervisory grain market reporter, Market News Branch, Springfield, Ill., Sept. 29.

Livestock

Eugene Martin, supervisory meat grader, Bell, Calif., was promoted and transferred to Omaha, Neb., as assistant main station supervisor.

Information

Werner Hietsch, public information specialist, was promoted to assistant regional director of the New York Office (north-east region).

AWARDS

Dairy

Robert E. Aschebrock, Stratford, Wis., Inspection and Grading Office, was recognized for exceptionally conscientious performance and for maintaining exceptional standards of efficiency in supervisory duties, thereby contributing greatly to the increased effectiveness of the Division's programs in the Wisconsin area.

Thomas E. Kenefick, I&G, San Francisco Office, received a Certificate of Merit for continued excellence in the performance of duties and for contributing substantially to the effectiveness and efficiency of the Dairy Inspection and Grading Program.

Grain

Al Yocum (right) Grain Inspection Branch, Portland, Ore., received a Certificate of Merit in September from **Bill Hughes**, officer-in-charge of the Market News Field Office in Portland. Al was recognized for performing duties in the Portland Grain Market News Office. Although his primary job is inspection and grading work, Al stays abreast of marketing activities and performs market news relief duties in the active Portland market.

Livestock

Charles T. Murphy, meat grading main station supervisor at Bell, Calif., was presented a Certificate of Merit and cash award in October: *In recognition of his exceptional supervisory and management skill in coordinating and reorganizing meat grading operations at Bell, Calif., under adverse conditions.*

PACKAGE AWARDS

The Market News and Meat Grading employees listed below were recognized under the Livestock Division's annual package awards program. These awards are based on 1974 performance ratings.

An employee recognized for the first time under this program receives a cash award and Certificate of Merit; the second time, a Quality Increase (QI); and the third time, a Certificate of Commendation. This order of recognition is sometimes altered, since the Department sets limits on the number of cash awards which a person can receive within certain time periods.

Market News Branch

Ronald Cole, Des Moines, Iowa - Cash

John Haszier, Torrington, Wyo. - QI

Phil McFall, So. St. Joseph, Mo. - QI

W.J. Obermeier, Des Moines, Iowa - Cash

Meat Grading Branch (Supervisors)

Warren Briesacher, Amarillo, Tex. - Certificate

Dean Lowell, Bell, Calif. - Certificate

Eugene Martin, Bell, Calif. - QI

Meat Grading Branch (Journeyman Graders)

Charles Carrell, San Francisco, Calif. - QI

James Conrad, Sioux City, Iowa - QI

Henry Eisert, Amarillo, Tex. - QI

Paul Green, Denver, Colo. - Cash

William Green, Atlanta, Ga. - Certificate

William Hagan, Kansas City, Mo. - Cash

Marlin Harris, Atlanta, Ga. - Certificate

John Janetka, Newark, N.J. - QI

Richard Johnson, Denver, Colo. - Cash

Frank Krzan, Chicago, Ill. - QI

Charles LaFranchise, Omaha, Neb. - QI

Herbert Larkham, Newark, N.J. - Cash

Eugene Lasee, Chicago, Ill. - Certificate

Jimmy McKinzie, Kansas City, Mo. - QI

Andrew Murray, Omaha, Neb. - Cash

John Novak, San Francisco, Calif. - QI

James Pendegraft, Sioux City, Iowa - QI

Alfred Pirri, Newark, N.J. - QI

David Pottorff, Amarillo, Tex. - Cash

Andrew Shish, South St. Paul, Minn. - Cash

William Thompson, Bell, Calif. - Cash

Robert Waters, Bell, Calif. - Certificate

William Young, Denver, Colo. - Cash

Personnel Actions

Poultry

The following awards were presented during the fall for sustained superior performance in carrying out assigned responsibilities. They were awarded in accordance with the Poultry Division's Performance Awards Nomination Program for 1974.

Certificate of Merit and Quality Increase:

Pat O. Dutton, Ft. Worth, Tex.
Ray N. Hatfield, Dallas, Tex.
Alan B. Sleeper, Newark, N.J.
Kenneth D. Taylor, Russellville, Ark.

Certificate of Merit and Cash Award:

Gordon W. Buck, Farina, Ill.
Earl C. Carlson, Yankton, S.D.
Jimmy M. Caton, Wakefield, Neb.
John W. Costigan, West Union, Iowa
Luther B. Crownover, Laurel, Miss.
Harry W. Cullipher, Las Cruces, N.M.
Emidio M. Di Pasquo, Worcester, Pa.
David W. Dunnum, Franksville, Wis.
Clarence T. Enge, David City, Neb.
Edward F. Fuerst, Jr., Kansas City, Mo.
Howard L. Holm, Des Moines, Iowa
James S. Hood, Union Springs, Ala.
William S. Horvath, Jr., Chicago, Ill.
Alice M. Kiser, Trussville, Ala.
Donald D. Knuth, Madrid, Iowa
Vernon Lowder, Jr., Little Rock, Ark.
William C. Madson, Riverside, Calif.
Joseph D. Marsh, Bedford, Mass.
Keith E. Massey, Dubois, Ind.
James G. Mundorf, Millsboro, Del.
John C. Nielsen, La Habra, Calif.
Kenneth E. Olesen, Joplin, Mo.
Gilbert D. Pefferman, Des Moines, Iowa
Stanislaus F. Rausch, Marshall, Minn.
Dallas G. Roy, Forest, Miss.
David S. Steely, Lakewood, N.J.
William D. Talley, Clarksville, Ark.

Administrative Services

The **Paperwork Planning and Systems Branch** received the Award of Special Merit at this year's 11th Annual Federal Paperwork Management Awards luncheon Nov. 26. This is the second highest honor in the paperwork management field; it is sponsored by the Association of Records Executives and Administrators, and is administered by the National Archives and Records Service of GSA.

The PPSB was the only USDA winner both this year and last. Never before has any USDA paperwork program been honored twice.

At the luncheon, held at the Sheraton-National Motor Hotel in Arlington, Va., Dr. James B. Rhoads, archivist of the United States presented each PPSB member with an Award of Special Merit. The awards read:

In recognition of distinguished work in the United States Government exemplifying in an outstanding manner the highest characteristics of public service through paperwork improvement and simplification.

Financial Services

On Nov. 28 **Linda Welsch** became USDA's second recipient of a Presidential citation under the President's cost reduction program, which began during the summer.

Linda is with the Accounting and Reports Section in Hyattsville, Md., and has been with AMS for 8-1/2 years. She originally received a Certificate of Merit and cash award of \$315 in October for designing a system to remedy problems in handling Cash-On-Delivery accounts receivable for the meat grading program and to decrease the cost of processing by automating the maintenance of these accounts.

Since the cost savings exceeded \$5,000, the minimum required to qualify for a Citation, the Department recommended Linda for the Presidential award.

President Gerald R. Ford wrote:

Dear Mrs. Welsch:

It is a special pleasure to congratulate you on your efforts to reduce the cost of government and conserve resources . . . You are to be commended for your work in improving Government operations and for the outstanding example you have set for all employees . . .

● AMS FACTS AND FIGURES—FY '75 ●

Did you know that last fiscal year, you and other AMS employees:

- graded for quality 11.7 billion pounds of beef, 58.6 billion pounds of fresh fruits and vegetables, 14.6 billion pounds of processed fruits and vegetables, 2 billion pounds of butter, cheese, and dry milk, 7.7 billion pounds of poultry, 1.7 billion eggs, and 539.9 billion pounds of grain, rice, dry beans, peas, lentils, and hay, straw, and hops.
- classed 11.5 million samples of cotton and inspected 2 billion pounds of tobacco.
- inspected for wholesomeness 665 million pounds of liquid and frozen egg products and 61 million pounds of dried egg products.
- explained USDA food grades to consumers through distribution of publications, lesson aids to teachers and exhibits.

- provided monthly data on expected food supplies for the next month for volume feeders and 29 times during the year aided in promotion of specific foods in temporary over-supply.
- bought 525 million pounds of food at a cost of \$247 million for the National School Lunch and other FNS feeding programs.
- computerized billings and collections for grading, inspection, and other services.
- administered 103 marketing agreements and orders covering 80 percent of all drinking milk marketed in the U.S. and most of the production of 31 fruits and vegetables grown in 35 states.
- reviewed 11,000 proposed transportation rate adjustments on farm products.
- made 15,000 examinations at 7,500 grain, cotton, and processed commodity warehouses licensed under the U.S. Warehouse Act or under contract to the CCC.
- inspected 7,500 importations of seed, worth about \$36 million for compliance with the Federal Seed Act; investigated 900 complaints of alleged false labeling or false advertising of seed.
- issued 100 certificates under the Plant Variety Protection Act, granting owners' exclusive rights of reproduction and sale.
- issued 246,204 market news reports on 15 agricultural products in 1,101 markets, through a 23,500-mile leased wire network connecting Washington and 209 field offices.
- had 184 automatic telephone answering devices providing up-to-the-minute market news information in 166 market areas.

And those were just the highlights!

Personnel Actions

RETIREMENTS

Cotton

Hal G. Cowart, supervisory agricultural commodity grader, Grading Control Section, Memphis, Tenn.

William H. Fortenberry, assistant chief, Standards and Testing Branch, Washington, D.C.

Elizabeth Lynn, physical science aide, Standards Preparation and Distribution Section, Memphis, Tenn.

Mildred D. Stotts, supervisory statistical assistant, Market News Section, Memphis, Tenn.

Dairy

Marvin Childress, milk sampler-tester, Indianapolis, Ind., retired after 24 years of service.

Richard Eskey, auditor, Berkley, Mich., after 28 years of service.

William Ferguson, chief chemist, Chicago, Ill., with 35 years of service.

Beatrice Fine, clerk, Berkley, Mich., 23 years of service.

Wilson M. Haverfield, market administrator, Phoenix, Ariz., 43 years of service.

Elvera Huizenga, auditor, Chicago, Ill., 28 years of service.

Edward Kaweck, audit review specialist, New York, N.Y. 31 years of service.

Marie Radford, clerk, St. Louis, Mo., 17 years of service.

Harley Riggs, milk sampler-tester, Columbus, Ohio, 31 years of service.

Gertrude Stone, machine operator, Hartford, Conn., 14 years of service.

Eunice Suter, administrative assistant, Phoenix, Arizona, 20 years of service.

David Willcox, administrative officer, Hartford, Conn., 35 years of service.

Grain

William Woolsey, agricultural commodity grader, (ACG) Inspection Branch, Peoria, Jan. 31—after 28 years with the Division.

Livestock

Eleanor Horning, head clerk at the South St. Paul, Minn., consolidated office, retired Jan. 30, completing more than 20 years of service in the Division. She joined the South St. Paul office in 1955.

Personnel Actions

Alfred J. Mann, meat grader at San Francisco, Calif., retired on disability Feb. 2. He joined the Division at Red Bluff, Calif., in 1943 and subsequently worked in various locations throughout that State: Sacramento, Broderick, and Dixon. He moved to San Francisco in 1973.

Melvin O. Brokke, meat grader at Albuquerque, New Mexico, retired on disability Dec. 31 after 24 years of service in the Division. He joined the Division at South St. Paul, Minn., in 1951 and subsequently worked at Rapid City, S.D.; Huron, S.D.; Mason City, Iowa; and Sioux Falls, S.D. He was transferred to Albuquerque in 1962.

James S. Gammon, meat grader at Yoakum, Tex., retired on disability Dec. 31. He began working for the meat Grading Branch at Bell, Calif., in 1964, transferred to Bakersfield, Calif., in 1969 and to Yoakum in 1971.

Rose H. Radin, head clerk at the Division's office in Newark, N.J., retired Dec. 27, completing more than 33 years of Federal service. She joined the Division in New York City in 1945 and accompanied the office when the duty station was changed to Newark in 1968.

Poultry

LONG RETIRES

David H. Long retired as chief of the Grading Branch Jan. 2 after 34 years of Federal service. Dave began his USDA career with the Division in 1943 as a dried egg inspector in Kansas. In 1953, he became the federal-state supervisor for Kansas and in 1956 was appointed assistant area supervisor for the eastern region in Philadelphia, Pa. In 1963, he transferred to Washington, D.C., as head of the shell egg section, was named assistant chief of the Grading Branch in 1967, then chief in 1972.

Leona Buchholz, ACG, Lake Mills, Wis., retired Dec. 20. Leona had been with the Division for 12 years.

Louie Mathews, ACG, Boaz, Ala., with the Division almost 17 years, retired Dec. 20.

Maude Miller, ACG, Waldron, Mich., retired Jan. 5 after 23 years of service.

Tobacco

James M. Bradley, ACG, Raleigh, N.C. with 14 years of service.

Hugh J. Cates, ACG, Roxboro, N.C. retired Nov. 24.

Wilbur A. McElveen, tobacco market reporter, 34 years of service.

John T. McGinnis, ACG, Lexington, Ky., with 12 years of service.

Ernest G. Tillery, ACG, Raleigh, N.C. retired on disability Dec. 17.

Walter L. Riley, ACG, Lexington, Ky., retired on disability Oct. 28.

WELCOME

Dairy

The Division welcomes the following employees:

Tony Harrison, auditor, Franklinton, La., Milk Market Administrator's Office.

Gary Hodgdon, milk sampler-tester, Morrisville, Vt., Milk Market Administrator's Office.

Paul Murray, laboratory aide, Dedham, Mass., Milk Market Administrator's Office.

Carol Ranes, agricultural statistician, Alexandria, Va., Milk Market Administrator Office.

Fruit and Vegetable

Lois Ratliff, clerk-steno, joined the Regulatory Branch in Washington, D.C., Oct. 26.

Grain

WELCOME: to the following agricultural commodity graders who reported to the following field offices on Jan. 19.

Baltimore, Md.

John Liddington

Beaumont, Tex.

David Price

David Romero

Cedar Rapids, Iowa

Carmen McKinley

Gary Riegler

Raymond Werning

Chicago, Ill.

Judge Everett Jr.,

Duluth, Minn.

Nobil Azmy

Fort Worth, Tex.

Charles Burrows

Houston, Tex.

Bruce Burleson

Floyd Crane

Jonathan Farmer

Andrew Jobe

Enrique Karg

Terry Montgomery

Lynn Rose

Ronnie Turpen

Kansas City, Kan.

James K. Moser

Howard Saylor

Personnel Actions

Minneapolis, Minn.

Julian Drelich
Robin Manasse
Ronald Metz

Mobile, Ala.

Moheb Bashandi
Joe Coffee
Henry Haas
James Woodard

Moscow, Idaho

Carolyn Adams

New Orleans, La.

Charles Danage
Harold Haskins
Gary Holmes
James Leger
Kirby Lockwood
Earl Monroe
Larry McDonald
Ralph Newman
Dana Stone
Bobby Webb

Peoria, Ill.

Paul Connel
James Vanatta

Philadelphia, Pa.

Michael Blackman

Portland, Ore.

Ronald Cates
Randall Deike
Nick DiPeso
Daniel Kelly
Claude Lester

Toledo, Ohio

Joanne Captain
Dan Gross
Stephen Walker

Poultry

Goldie A. Caulberg, clerk-typist, Aug. 31.

Maxine Cissell, ACG, St. Louis, Mo., Jan. 4.

Martha Covington, clerk, Dec. 29.

Robert Delvige, ACG, Bellville, Tex., Jan. 4.

Ernestine A. Hundley, clerk-typist, Washington, D.C. Oct. 7.

Shirley P. Jenkins, clerk-typist, Dec. 8.

Donald Jessop, ACG, Lakeland, Wisc., Feb. 1.

Majorie N. Liles, clerk-typist, Sept. 9.

Alex Pritchett, ACG, Bellville, Tex., Dec. 28.

Thomas Reese, administrative assistant, Administrative Group, Washington, D.C., Jan. 18.

Adeline Tejkorrski, secretary, Grading, Chicago, Ill., Jan. 18.

Regina M. Thomas, clerk, Nov. 17.

Ron R. Wethington, clerk, Nov. 17.

INFORMATION

Susan Sperling, new public information specialist to our New York office.

Julia Conkling, from APHIS in Washington, D.C. to public information specialist in our Atlanta office.

Bonnie Kam, San Francisco, now working as a full-time employee.

ADMINISTRATIVE SERVICES

Bob McNeil has recently reported for duty in AMS as head, Records Management Staff, Paperwork Planning & Systems Branch. Bob is also the records management officer and can be contacted on 77965. Any questions concerning Files and Records Disposition and Maintenance should be directed to him. He is located in room 1095-So.

RESIGNED

Grain

Linda Handy, statistical clerk, Program Analysis Group Jan. 31.

John Hover III, agricultural commodity aide, Inspection Branch, New Orleans, La., Jan. 5.

Herman Spivey, agricultural commodity aide, Inspection Branch, Houston, Tex., Jan. 4.

Livestock

David DeJoia, meat grader at Rockport, Mo., resigned Dec. 29. He was a member of the June 1973 training class.

Nancy Henderson, clerk-typist in the San Francisco office, resigned Jan. 3 to accept a position with the Social Security Administration.

The following employees also joined us in January:

Laura Adkins, secretary-steno, Inspection Branch.

Ellen V. Anderson, clerk-typist, Inspection Branch, Mobile, Ala.

Teresa Crowdus, clerk-typist, Administrative Group.

Ann DeWitt, secretary-steno, Inspection Branch.

Kenneth Kahn, clerk-typist, Inspection Branch, New Orleans, La.

Larry McDonald, ACG, Inspection Branch, New Orleans, La.

Murray Rapport, ACG, Inspection Branch, Philadelphia, Pa.

Jo Anne Waters, clerk-steno, Inspection Branch, Houston, Tex.

Personnel Actions

Poultry

Caroline Bauer, ACG, Groton, S.D., Jan. 3

Martha Morris, clerk-typist, Market News, Kansas City, Mo., Nov. 29.

Cheryl Woods, secretary-steno, Grading, Chicago, Ill., Jan. 2.

TRANSITION

Cotton

Lorena H. Martin, chief clerk, Atlanta, Ga., transferred to HEW.

Fruit and Vegetable

Bonita A. Goeddel, clerk-typist, from the Program Analysis Section, Vegetable Branch, to the Office of the Chief, Jan. 18.

Grain

Patricia Born, ACG, Inspection Branch, to Moscow, Idaho, on Dec. 22.

Isaac Henry, ACG, Inspection Branch, Mobile, Ala., to Washington, D.C., Jan. 19.

Roni Lindgren, secretary-steno, reassigned from Administrative Group to Inspection Branch, Dec. 21.

Neil Porter, grain marketing specialist, reassigned from Commodity Inspection Section to Regulatory Section, Inspection Branch, Nov. 21.

Harold Rankins, ACG, Inspection Branch, Montreal, Canada to Chicago, Ill., Jan. 18.

Patricia Scullion, clerk-typist, Inspection Branch to HEW Jan. 31.

Susan Wiejorek, clerk-typist, Administrative Group, to secretary-typist, Dec. 7.

Livestock

Market News

Charles McIntyre, livestock and meat marketing specialist in the Standardization Branch, joined the Market News Branch and transferred to Omaha, Nebr., Jan. 4, as a livestock market reporter.

Meat Grading

Stephen Bright - Laredo, Tex., to Honolulu, Hawaii.

Ernest Markes - Oklahoma City, Okla., to Sapulpa, Okla.

William McBane - South St. Joseph, Mo., to Emporia, Kans.

DeLoy Pickett - Lubbock, Tex., to Albuquerque, N.M.

Michael Schrader - Emporia, Kans., to Rockport, Mo.

James Steiner - Cleveland, Ohio, to Detroit, Mich.

Robert Stern - Denver, Colo., to Sterling, Colo.

Michael Studer - National Stockyards, Ill., to Fairbury, Neb.

Robert Waters - Honolulu, Hawaii, to San Diego, Calif.

Poultry

Delmar Chipman, ACG, Postville to Humboldt, Iowa, Jan. 4.

Theresa Derr, ACG, Cranston, R.I., to Medford, Mass., Dec. 7.

Raymond Ellis, ACG, Inman, Kan., to Platteville, Colo., Jan. 19.

Ellis R. Foster, ACG, Water Valley to Tupelo, Miss., Jan. 5.

Louise Hall, secy-steno, Grading, San Francisco, Calif., to Marketing Programs, Wash., D.C., Dec. 14.

Jessie Herring, Jr., ACG, Meridian to Stephenville, Tex., Dec. 7.

Donald Morse, ACG, Keller to Jasper, Tex., Dec. 7.

William Nazarenko, Sr., ACG, Arlington, Tex., to Topeka, Kan., Jan. 18.

Anette Parker, ACG, Forest to Sebastopol, Miss., Dec. 7.

Bernice Peters, ACG, Leroy to Redwing, Minn., Nov. 23.

Janice Sikora, secretary-steno, Grading to Office of the Director, Wash., D.C., Jan. 18.

Deborah Thomas, clerk-steno, Adm. Group to Grading, Wash., D.C., Jan. 18.

Virginia Thrash, ACG, Sebastopol to Forest, Miss., Dec. 7.

PROMOTIONS

Cotton

Jesse F. Moore was appointed director of the Division in mid-December. He began his USDA career in 1957 as a county executive director with ASCS in Coffee County, Ga. He transferred to the national ASCS office in Washington in 1965. In 1967, Moore was named deputy director of ASCS's Producer Associations Division and four years later he became deputy director of the Oilseeds and Special Crops Division of ASCS, then the deputy director of ASCS's Programs Operation Division since 1973. He succeeds **Andy Robinson** who retired last August.

Alton E. Anthony to assistant section head, Grading Control Section, Memphis, Tenn.

Gary S. Jordan from agricultural marketing specialist to agricultural commodity grader Corpus Christi, Tex.

Dairy

W. J. Albright, was designated market administrator of the Central Arizona Milk Market Area, effective Jan. 3.

Fruit and Vegetable

Harry G. Apostoleris has been appointed regional director of the Northeastern Regional Office for the Regulatory Branch. He fills the vacancy created by the promotion of **Eugene M. Carlucci** to assistant chief of the Branch. **Charles F. Zambito** was appointed as assistant regional director. Both appointments were effective Feb. 1.

Personnel Actions

Lyle G. Bridgeford, to federal supervisor of Illinois and Wisconsin FPS&I Branch, Jan. 18.

Ernest J. Capouch, was promoted to assistant to the regional supervisor, Central Region, FPS&I Branch, Dec. 21.

Michael W. Golightly, Chicago Terminal Market, to federal supervisor in Tennessee FPS&I Branch, Jan. 4.

John A. Laury, Jr., was promoted to federal supervisor of Pennsylvania FPS&I Branch, Jan. 4.

Lewis F. Partridge, was promoted to assistant to the regional supervisor, Eastern Region, FPS&I Branch, Jan. 18.

Grain

Dorris Covington, to supervisory ACG, Inspection Branch, Stuttgart, Ark.

Darwin Green, agricultural marketing specialist, Inspection Branch, New Orleans, La., to Seed Branch, Montgomery, Ala.

Henry Ikeda to supervisory chemist, Commodity Testing Laboratory, Beltsville, Md.

Ken Swanson, agricultural marketing specialist, to head, Standards Section, Standardization Branch.

Livestock

Bill Hewitt has been promoted to market news assistant in the Washington Market News Branch, Jan. 18.

William Thompson, meat grader at El Centro, Calif., was promoted to supervisory meat grader and transferred to Bell, Calif., Jan. 25.

Tobacco

Washington, D.C.

Paula L. Abbott, to budget and fiscal clerk, Aug. 31.

Mabel Baucom, to training technician, Oct. 26.

Charles W. Brewer, supply clerk-typing, Sept. 14.

William O. Coats, to tobacco marketing specialist, Nov. 11.

Charles Law, supervisory tobacco marketing specialist standardization chief, Oct. 12.

Phoebe C. Mikalaski, secretary-steno, Oct. 12.

Margaret B. Powell, budget and fiscal assistant, Sept. 15.

John W. Rush, to tobacco marketing specialist, Nov. 24.

Wayne M. Vance, to administrative officer, Jan. 5.

Raleigh, N.C.

Lionel S. Edwards, was promoted to regional director of the Raleigh, N.C. office on Oct. 9.

John L. Powell, agricultural commodity grader, Aug. 31.

M. Pat Wooten, agricultural commodity grader, Aug. 31.

Lexington, Ky.

Billy A. Tackett, to set supervisor, Nov. 9.

AWARDS

Dairy

Division Length of Service Awards:

William Ferguson, chief chemist, Chicago, Ill., Milk Market Administrator's Office, 35 years.

Eunice Suter, administrator's assistant, Phoenix, Ariz., Milk Market Administrator's Office, 20 years.

David Willcox, administrative officer, Hartford, Conn., Milk Market Administrator's Office, 35 years.

Livestock

Twyla Nore, clerk-typist in the Sioux City, Iowa, market news office, was given a special achievement award in December "in recognition of exceptional service in assisting with livestock futures deliveries at Sioux City."

● Roger Kerr: On The Way Up

Roger Kerr, formerly a clerk in the livestock market news office at Greeley, Colo., has been accepted in the Department's Upward Mobility Program; he is now working as a meat grading assistant in Denver, and taking meat grading courses at Colorado State University. He will be included as a meat grading trainee in the Division's next training class. Roger joined the Division in 1960, and he received a *Departmental Superior Service Award* in 1975.

Poultry

AWARDS - Quality Increase

Kenneth Taylor, ACG, Russellville, Ark., Jan. 4.

Pat Dutton, ACG, Ft. Worth, Tex., Jan. 4.

DEATH

Livestock Division

Donald E. Schult, meat grader stationed at South St. Paul, Minn., died Dec. 27. Mr. Schult had almost 25 years of Federal service. He joined the Livestock Division at South St. Paul in 1951, transferred to McCook, Neb., for several years, and returned to South St. Paul in 1954.

Tobacco Division

The Division regrets the deaths of **W. C. Moorefield**, supervisory ACG and **Dwight M. Paulette**, ACG of our Raleigh, N.C. office.

● **Advisory Committee - On E.E.O.**

The AMS Equal Employment Opportunity (EEO) Advisory Committee is a part of the agency's EEO program, through which all AMS employees can provide feedback on the performance of the program—and recommend specific ways in which the program can be improved. Each division nominates a member of the committee—which represents ethnic and minority groups, women, various grade levels and occupations in the makeup of the advisory group.

The committee functions in an advisory role to the Equal Employment Opportunity Officer (EEOO)—who in our case is **Administrator Wilkinson**. Although the committee *does not* consider individual complaints, it does serve as an informal vehicle for AMS employees to bring general EEO matters to the attention of the EEOO.

The advisory committee is currently reviewing AMS recruiting practices, the Upward Mobility Program, the Incentive Awards Program, and problems relating to disciplinary matters and complaints.

If you have any information relating to the overall EEO program, or matters which you feel the committee should consider, please contact your division representative or any other member of the EEO Advisory Committee:

Steve Willis, ASD, 77965, 1095-S

Vernon Burkholder, Cotton, 72216, 310 Annex

Mary Rolark, Dairy, 73913, 2764-S

Suzanne Brooks, TSD, 68770, 562 FCB #3 (Hyattsville)

Abby Agusiewicz, Poultry, 74476, 3932-S

Charles Brewer, Tobacco, 73538, 507 Annex

Curtis Green, Livestock, 73997, 2639-S

Geneva Layne, T&W, 76217, 1768-S

Mark Sheldon, FSD, 73412, 3977-S

Stu Sutherland, Information, 77587, 3620-S

Charles Turner, Grain, 78691, 0634-S

Shirley Wright, F&V, 72225, 0727-S

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AMS report

AGRICULTURAL
MARKETING
SERVICE

UNITED STATES
DEPARTMENT OF
AGRICULTURE

AN ADMINISTRATIVE LETTER FOR AMS EMPLOYEES

APRIL 1, 1976

▼ **DEPUTY ADMINISTRATOR
MANLEY (see page 2)**



▼ **STAFF ECONOMIST
ARMBRUSTER (page 2)**



▼ **COTTON'S MOORE
(page 3)**



▼ **PERSONNEL'S THACKSTON
(page 4)**



Photos by Lester Shepard

▼ AS NEW DEPUTY ADMINISTRATOR, WE WELCOME BACK BILL MANLEY

We “welcome back” **Dr. William T. Manley**, a former AMS staffer, to AMS and to his new position as Deputy Administrator for Program Operations. **Manley** has been hard at work on his new assignment since March 15, on a temporary duty status—through special arrangements with ERS, where he’s been the director of their National Economics Analysis Division.

“**Bill Manley’s** professional training and experience in areas of direct AMS involvement make him a valuable addition to our management team,” commented **Administrator Don Wilkinson**, “and we are very pleased to have him serving in this important position.”

Raised on a livestock and burley tobacco farm in Bath County, KY, **Bill** majored in agricultural economics at the University of Kentucky where he received his Bachelor’s degree in 1951, and a Master of Science in 1955. His doctoral work in agricultural economics was completed in 1958 at the University of Florida at Gainesville.

Manley did marketing research work for two years as an assistant professor with the University of Florida, prior to joining what was then the Marketing Research Division of AMS in 1960. His federal career in fruit and vegetable marketing research work continued in the Gainesville area, but as a member of the newly-formed ERS in 1961.

In 1966, **Dr. Manley** moved his family to the Washington, DC area to become involved in the managerial aspects of economics research work as the deputy director of ERS’s Marketing Economics Division, then became that division’s director in 1968. Since 1973, he has held the position of director in ERS’s National Economic Analysis Division.

Dr. Manley brings to his new assignment a unique blend of practical farming knowledge, gained by working on the family farm in Kentucky—an excellent working knowledge of

the structure of markets, the marketing process, and the problems that farmers face within today’s marketing conditions—as well as his ten years of experience in the administration of USDA programs.

Bill says, “I’ve long been impressed with the significance and importance of AMS programs. Their importance is highlighted by the fact that the ultimate beneficiaries of improved marketing practices for farm products are not just farmers, but also the general public.”

Bill and his wife **Jane** live in nearby McLean, VA. Their son, **William**—after three years in the Navy—is now a student at Old Dominion University in Norfolk, VA. □

▼ STAFF ECONOMIST—WALT ARMBRUSTER

On taking over the staff economist position, **Dr. Walter Armbruster** finds himself walking some-thing of a professional tightrope.

Dr. Armbruster, 35, perceives the essence of his role as AMS Staff Economist as “objectivity.” When it comes to presenting viewpoints to the Administrator on AMS regulatory programs—a highly controversial segment of the agency’s responsibilities just now—**Dr. Armbruster** wants to neither be swayed by AMS defenses, nor by critics’ arguments, however compelling either might be.

He wants only to get a firm grasp on the positions of both sides and to present them in a concise package to **Administrator Don Wilkinson**.

“I think an important task of the Staff Economist,” **Dr. Armbruster** said, “is to raise questions from the viewpoint of persons not involved in the administration of regulatory programs, and to provide that kind of input to the Administrator.”

To do this, **Dr. Armbruster** anticipates working with agencies both within and outside of USDA that question the appropriateness of some of the regulatory activities in the agency.

He will also be soliciting assistance from the divisions and will be working “closely enough with them so that we can have meaningful

input . . . both their input and my own . . . for a well-informed basis for recommendations to the Administrator."

During his two-year "tour of duty" in AMS, **Dr. Armbruster** also intends to continue the research efforts begun by his predecessor, **Dr. Randall Torgenson**—who is now the Administrator of the Farmer Cooperative Service.

Dr. Armbruster's appointment is unique in that he comes to AMS from ERS—the staff economist is traditionally brought into the agency from a position outside USDA, often a university position.

While in USDA for the past seven years, **Dr. Armbruster** was closely associated with Oregon State University, where he received a Ph.D. His dissertation was in farm bargaining power. His undergraduate degrees, both in agricultural economics, are from Purdue.

Once he received his Ph.D., he continued his ERS work in farm bargaining, as well as in contracting in agriculture, and research in marketing orders. He also has done work involving USDA grades and standards—in short, he said, "Most of the research I've done has been pretty closely aligned with programs that AMS administers." □

▼ COTTON DIVISION'S DIRECTOR— JESSE MOORE

Jesse Moore, **Andrew Robinson's** successor as director of the Cotton Division, said one of his primary functions in AMS will be "to work well with the industry . . . to get its support in carrying out programs of the Department." For this responsibility, as for almost everything dealing with cotton, the Valdosta, GA native—who grew up on a cotton producing farm—brings a wealth of background to AMS.

During the past 18 years **Mr. Moore** has been with ASCS, rising through the ranks from a county executive director, administering a cotton marketing quota program in Coffee County, GA, to the deputy director of ASCS's Program

Operations Division, a position he had held since 1973.

ASCS brought **Mr. Moore** to Washington, DC in 1965 as a cotton program specialist. In 1971 he became the deputy director of the Oilseeds and Special Crops Division, where he worked with the cottonseed industry and the cottonseed price support program.

During his ASCS years **Mr. Moore** also worked on establishing allotments and marketing quotas for cotton at the national level, and he administered the disaster aspects of the 1973 feed grain, wheat, and cotton programs.

Jesse Moore emphasized that in carrying out many of these assignments for ASCS he has developed solid experience in dealing with the cotton industry—experience he will continue to draw upon in AMS.

"I intend," he said, "to work with and cooperate with the industry in generating some innovative ideas into the cotton marketing system."

Mr. Moore readily acknowledged that one does not leave an 18-year association—a good association at that—with an agency without serious consideration and some doubt.

"Naturally, you don't walk away without much feeling," he said. "ASCS has given me many interesting assignments, challenging positions, and opportunities to see what I could do."

"I felt that the challenge of the director position (in AMS) would give me the opportunity to implement many of the management techniques I couldn't implement in my former position."

Mr. Moore said that in discussing the Cotton Division with persons in the industry and government, he has heard "nothing but outstanding comments. I get the impression that the AMS Cotton Division has for years been run in an outstanding manner."

In addition to an undergraduate degree in agriculture from the University of Georgia, **Mr. Moore** holds a Masters Degree in Public Administration from Harvard University. He served four years with the US Air Force before employment with USDA. □

▼ PERSONNEL'S LARRY THACKSTON

In eleven years—his entire working career—**Larry T. Thackston** (33) has gone from a position in the "old AMS" Personnel Division in Hyattsville, through field assignments in Chicago and Atlanta, through Washington promotions, and to the directorship of the Personnel Division. He succeeds **Irv Thomas**, now AMS's Deputy Administrator for Management.

For an "Armybrat" who "never came from anywhere in particular,"—who started college in Munich, Germany, and finished at the University of Maryland—**Mr. Thackston** seems to be calling AMS home.

This may, in part, be due to his steady move up the federal ladder, which he attributes (in part) to "being in the right place at the right time." But it's due, too, to impressions he's gathered about the Personnel Division and about the agency in the field and in Washington.

"Having worked in the field," **Larry** commented, "I think I've had a good opportunity to see and appreciate the complexity and diversity of the missions of this agency. I've met many of our people . . . it's a very impressive group."

"I think as you work with the divisions," he continued, "you come to realize that AMS presents a unique challenge to people working in all the management division areas . . . probably a challenge without equal in the rest of USDA."

Mr. Thackston can back up this sweeping claim by saying, "That challenge stems from the various missions of AMS, the dispersion of employees, the seasonal nature of some of the agency's work, and the variety of skills involved."

"Each of these aspects of the agency's work puts demands on the management divisions—demands both general and specific. There is the necessity, for example, to make the most of available talents and skills within ceilings, and the always-present mandate to strive for professionalism in management."

But there is the more personal and subtle side

of management, too. **Larry Thackston** seems eager to assume a mandate of humanitarianism from his former boss in the Personnel Division, **Irv Thomas**.

"I would like to carry out **Irv Thomas'** very personal approach to the job," **Mr. Thackston** said. "He is a real humanitarian."

Thackston has already defined one challenge facing the management divisions as helping the first-line supervisor "out there on the firing line, to understand what his management responsibilities are. At the same time," he continued, "management must assure that every employee gets a fair shake, and has a career that's meaningful to him."

Larry acknowledges that this is "quite a charter to carry out"—when you are speaking of 5,800-plus employees. However, two-way communication with the field is an area the Personnel Division is concerned about and working to improve.

All of this is not to say that **Mr. Thackston** is 100 percent absorbed by agency issues outside of the Personnel Division. He is very much inward-looking, too, and not at all defensive about the comparative youth of his 57-member division. Although the median age in the division is 32, the average length of AMS service of his staffers is 10 years. What the Personnel Division might lack in age, it adequately makes up for in sophistication, he explained.

The Personnel Division is now deeply involved in readying a formal training program to familiarize employees with standards of conduct. **Mr. Thackston** anticipates that ethics will continue to be a spotlight issue during 1976. □

● The Government Employees Training Act

The Government Employees Training Act, which became a law on July 7, 1958, is the Government wide authority for the training of Federal employees. Before the Training Act was passed, only about 10 percent of the Federal work force could be trained through legislation which applied to individual agencies. The Govern-

ment Employees Training Act extended this authority to the majority of the Federal Service.

The law requires that all training be related to current or future duties within the employing agency. In other words, it must be of use to the agency which funds the training out of its appropriations. Training for possible vacancies in other agencies is not authorized.

Management has the obligation to give its employees whatever training is necessary within limits of practicality, to perform official duties. However, it should be the agency, not the employee, that determines whether any particular training will be beneficial in terms of such performance. Neither Presidential Authority nor the EEO Act of 1972 states or implies that training is a right or a fringe benefit to which employees are entitled. The Civil Service Commission has always held that training under Chapter 41 of the U.S. Code and Executive Order 11348, is a management prerogative. Whether training would be provided in a given instance would depend on a number of things: (1) Assessment of the employee's potential, (2) The linking of that potential with actual duties supporting the agency's program, and (3) The availability of funds to support the training.

The responsibility for training is shared by the employee, the agency, and the U.S. Civil Service Commission. Wise utilization of training resources is an effective way to better enable the Federal work force to perform the complex tasks that are required in the operation of the Government. □

AMS IN THE NEWS

(Some Press Release Highlights)

Grain Division began a special new grain grading school for 225 grain inspectors at Houston, TX, March 14. The new inspectors will learn how to supervise the work of private and state grain inspectors and how to perform appeal inspections of grain previously inspected by private and state inspectors. The 225 new employees have doubled the number of grain inspection personnel in AMS.

AMS approved (March 16) the first volunteer affirmative action plan from a grain firm. Cargill, Inc., agreed to a one-year program to strengthen its internal controls and to demonstrate the integrity of warehousing, inspection, and weighing of grain at the firm's export marketing facilities

Livestock Division put into effect the revised beef grade standards (Feb. 23), after several months delay due to court litigation. The revised standards are designed to improve their accuracy for measuring eating quality and identifying yield of saleable beef. Immediate effects are slightly leaner beef in the USDA Prime and USDA Choice grades, a redesigned and more restrictive USDA Good grade, and more uniform eating quality in the USDA Good and USDA Choice grades. Most significant, however, is the long range effect of a possible reduction in the amount of excess fat on high quality beef, resulting from the new requirement that all federally-graded beef be identified for both quality and yield grades.

Livestock Division withdrew federal meat grading services from California Meat Company, Inc., Los Angeles, for 60 days after company employees illegally altered identification markings and attempted to ship ground beef which had been previously rejected for USDA's national school lunch program.

Information Division is conducting a beef promotion program during March (and to be extended through April), as recommended by the **Livestock Division** and approved by the **Administrator**. A special "**Food Marketing Alert**" pointed out that March production of beef was expected to be nearly 10 percent above year ago levels. The regular monthly "**Food Marketing Alert**" pointed out that apples, grapefruit, oranges and pears continue plentiful, while frozen concentrated orange juice and several canned fruits and vegetables are also in plentiful supply.

AMS Administrator Don Wilkinson will be the executive secretary of the special 2-year panel within USDA to evaluate certain programs which regulate how, where, and when farm products can be marketed. Chairman of the panel—to be made up of producer, processor, consumer, and government representatives—will be Assistant Secretary Richard Feltner.

A Galilee, PA, egg firm, Sherwood Egg Farm, was placed on 2 years probation and fined \$500

for processing egg products without continuous **Poultry Division** inspection, as required by the Egg Products Inspection Act of 1970.

Poultry Division has proposed revised regulations for the voluntary poultry and rabbit grading program.

Tobacco Division issued a report that stocks of leaf tobacco stocks—at 4.7 billion pounds—in the US and Puerto Rico, on Jan. 1, were up about 6 percent from a year earlier.

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Starting with this issue, AMS REPORT will be using the "post office" abbreviations for the various states and territories. If you are not totally familiar with them, here for your future reference is the way they look—Editors:

| | |
|--------------------|---------------------|
| AK - Alaska | MT - Montana |
| AL - Alabama | NB - Nebraska |
| AZ - Arizona | NV - Nevada |
| AR - Arkansas | NH - New Hampshire |
| CA - California | NJ - New Jersey |
| CO - Colorado | NM - New Mexico |
| CT - Connecticut | NY - New York |
| DE - Delaware | NC - North Carolina |
| DC - District of | ND - North Dakota |
| DC - Columbia | OH - Ohio |
| FL - Florida | OK - Oklahoma |
| GA - Georgia | OR - Oregon |
| HI - Hawaii | PA - Pennsylvania |
| ID - Idaho | PR - Puerto Rico |
| IL - Illinois | RI - Rhode Island |
| IN - Indiana | SC - South Carolina |
| IA - Iowa | SD - South Dakota |
| KS - Kansas | TN - Tennessee |
| KY - Kentucky | TX - Texas |
| LA - Louisiana | UT - Utah |
| ME - Maine | VT - Vermont |
| MD - Maryland | VI - Virgin Islands |
| MA - Massachusetts | VA - Virginia |
| MI - Michigan | WA - Washington |
| MN - Minnesota | WV - West Virginia |
| MS - Mississippi | WI - Wisconsin |
| MO - Missouri | WY - Wyoming |

● Reduction Campaign A Success

David H. Leavitt, chief of the Paperwork Planning & Systems Branch of ASD, reports that the Nov '75 - Feb '76 Form/Reports Reduction Campaign conducted in AMS was a huge success. AMS exceeded the reduction goals set by USDA way above all expectations—reducing forms by 24 percent when the goal had been 20 percent, and reducing reports by 24 percent when the agency goal had been set at 10 percent. In the Administrator's staff meeting on March 17, **Mr. Leavitt** reported the final figures, commenting that AMS can be justly proud of the accomplishments. He also offered congratulations to all employees who participated.

● CFC Chairman Thanked



Information Director **Stan Prochaska**—chairman of AMS's Combined Federal Campaign—shown being congratulated by **Secretary Butz**, as our AMS goal in the CFC was surpassed in last fall's campaign.

"The real thanks for AMS reaching 105.6 percent of our goal goes to all the AMS employees who contributed to this annual worthy cause," **Stan** told the Secretary, "and we had the enthusiastic support of **Administrator Don Wilkinson** and all our division directors.

ADMINISTRATIVE SERVICES DIVISION



● The Award Winning Team From ASD

As we told you (page 13) in the Mid-March issue, Administrative Services Division's Paperwork Planning and Systems Branch won an Award of Special Merit twice in a row—the only USDA paperwork program team to ever receive this honor twice.

Members of the winning team, shown in an award ceremony in the Administrator's office: (from the left) **Administrator Wilkinson**, **Amy Whiting**, **Linda Croyle**, **Debbie Stokes**, **Betty Dyer**, **Wella Moore**, **Betty Myers**, **Evelyn Muccigrosso**, **Lois Chlap**, **Steve Willis**, **Dave Leavitt** (chief) and Deputy Under Secretary **Richard Ashworth**, who represented USDA at the original award ceremony last November.

● Consumer Panel Faces



Photos by Lester Shepard

While we are on the subject of pictures for items out of the last issue, we also took this shot at the March 12 meeting of the AMS Consumer Responsiveness Panel (check page 2 of the last issue.) Back left: **Robert Laubis** (Grain), **Vernon Burkholder** (Cotton), **Tom**

Porter (panel coordinator), and **Sandra Brookover** (Livestock). Front row from left: **Betsy Crosby** (Poultry), **Rebecca Sammartino** (T&W), and **Marion Renn** (F&V). **John Mengel** (Dairy) is on the panel, but missed out on the picture session.

FRUIT & VEGETABLE DIVISION

● First Fruit and Vegetable Market News Reporter Retires From Produce Business

Lee Miller, 85 years old, who was the market reporter in charge of the nation's first market news office in Hammond, LA, retired from the Guercio Produce Company, in New Orleans last month. The Hammond office, which opened in 1915, was responsible for reporting the Louisiana strawberry market for many years. This office is now closed and the market is reported from New Orleans.

● Market News Dissemination Increased

United Press International (UPI) now receives a wide range of fruit and vegetable market news information. All fruit and vegetable f.o.b.'s, National Shipping Point Reports are being made available to the media through the UPI databank computer via their direct link with the AMS leased wire switcher. UPI also receives daily nearby-grown produce reports and a weekly consumer-oriented report from terminal offices.

John O'Neil, Boston, MA., is furnishing reports for broadcast over radio stations WBZ and WHDH in Boston by the Massachusetts Department of Food and Agriculture. Broadcasts are voiced by state ornamental crop reporter Bill Trakas.

● Office Visitors

On Jan. 21, **Shelby Sevier**, Yakima, WA, market news OIC, entertained a group of Japanese students who attend the Yakima Valley College. All the students had farm background and showed interest in Sevier's explanation of the market news service.

Fred Teensmas, Washington, D.C., **Dick Hallinger**, Jessup, MD, market reporter, and **John O'Neil**, Boston, MA, market reporter, entertained Ian R. Currie in late February and early March. Currie, a consultant from the Research and Productivity Council of Fredericton, New Brunswick, Canada, is surveying Northeastern U.S.A. markets to study the market potential for New Brunswick-grown fruits and vegetables. He was taken on a tour of the market at all three offices, and was introduced to chainstore buyers and other direct receivers. **Bill Crocker**, New York City, market reporter, took **Keith W. Parsonage**, another consultant with the same firm, on a similar tour of the Hunts Point New York City Market. Parsonage was accompanied by Ms. Lilian Brittain, Commercial Officer, Canadian Consulate General, New York City, N.Y.

L. B. Barbee and **Virgil Eaton**, market reporters, San Francisco, CA, attended the annual meeting of the Fresh Fruit and Vegetable Association at San Francisco in early February. Both manned a booth Market News shared with Fresh Inspection.

At the request of Hon. John J. LaFalce—member of Congress, 36th District, NY—**Leo Rittersbach**, Rochester, NY, outlined the services provided by the federal-state Market News Service at the Farmers Seminar in the Farm and Home Center of Lockport, NY, on Feb. 7.

Shelby Sevier, Yakima, WA, and his market news staff took part in the grand opening of Washington State's first Agricultural Service Center—officially opened in Yakima on Feb. 4, by Gov. Dan Evans and Director of Agriculture Stuart Bledsoe. About 225 persons attended and then toured the offices.

Carmine Cavillo, OIC, New York City Terminal Market, Fresh Products Standardization and Inspection Branch, met with 25 dietician students from Leman College in the Bronx. He explained the workings of fruit and vegetable inspection and then took the students on a tour of the market.

A Terminal Market Training Class for fresh fruit and vegetable inspectors was held in Albany, GA, Jan. 12-30. Twenty five inspectors from across the country took the course. Two representatives of the Canadian Department of Agriculture also attended. Members of the Standardization Section as well as Central and Eastern Region personnel handled instructions.

● Almond Shipments in January Set Record

Some 6.6 million pounds of almonds were shipped during the month of January. This was the largest shipment on record for that month. The previous record for January was 6.2 million pounds in 1973.

● Raisin Marketing Order Amendment Hearing

USDA held a hearing March 9 in Fresno, CA, to consider amendments of the raisin marketing order. The major proposals submitted by the Raisin Administrative Committee would revise the volume regulating system to make it more flexible in responding to market needs; abolish the present Raisin Advisory and Raisin Administrative Committee and replace them with a new Administrative Committee; and change the crop year starting date from Sept. 1, to Aug. 1. **Bill Higgins** and **Bill Doyle** of the Washington Specialty Crops Branch attended the hearing.

● Meetings and Demonstrations

Joseph McAllister, assistant OIC, Processed Products Standardization and Inspection (PPS&I) Branch, Winter Haven, FL, area office was a guest speaker during the Applied Quality Control For The Food Industry course, March 22-25 at Orlando. **McAllister** discussed USDA inspection programs relating to citrus and other processed products.

Frank Warren, sub-area supervisor of the PPS&I Branch, Los Angeles, CA, area office spoke before the food procurement class at the California State Polytechnic University at Pomona, Jan. 21. **Frank** explained inspection activities of the Branch and gave a detailed grading demonstration of canned peaches.—**Mr. Warren** was also recognized by the 1976 Combined Federal Campaign for his efforts in helping to make the campaign a success.

Ernest L. Maness, processed products inspector at the Detroit, MI, suboffice met recently with a quality control class at Wayne State University. **Maness** explained how various color guides are used in grading canned tomatoes, canned mushrooms, and frozen peas; gave a grading demonstration of frozen peas; and discussed sampling procedures and lot acceptance criteria.

On Feb. 10, **Jack Barham**, OIC in the PPS&I Branch at Ripon, WI, area office, spoke before a group of students—who plan to go into quality control work—at the Moraine Park Technical Institute, Fond du Lac, WI. **Jack** explained procedures used for inspection of processed fruits and vegetables, and then demonstrated the grading of canned green beans and canned peas. **Harley Watts**, OIC, PPS&I Branch at Van Wert, OH, continues to tell people in Ohio the story of Products' inspection services provided by the Branch. On Feb. 3, he was the guest speaker on the subject at the Celina Lions Club, then he met with the Middleport Lions Club on Feb. 16, where he also demonstrated the grading of canned clingstone peaches. On Feb. 24, **Harley** spoke before the Soroptimist Club of Van Wert, and showed the film "Behind the Grade Mark". **Lois Gardner**, clerk in the Van Wert PPS&I Branch office, presently serves as president of the Soroptimist Club.

Charlie Edwards, Raleigh, NC, and **Bill Mapp**, Onley, VA, market reporters at those locations, recently attended the annual meeting of the Sweetpotato Council of the U.S., Inc., in Raleigh. It was a good opportunity for both of them to meet with members of the sweetpotato industry and to discuss marketing and market news.

Darrell Breed, OIC, Market News Branch, Newburgh, NY, attended the Eastern New York Horti-

cultural Show in Kerhonkson on Jan. 29. At the meeting **Ralph Lawrence**, of the Hudson Valley Research Lab presented figures showing that the cost of growing apples in the Hudson Valley had increased from \$299 per acre in 1971, to \$613 per acre in 1975.

On Feb. 25, **Clay J. Ritter**, chief, Market News Branch, Washington, DC, represented AMS at the Federal Statistics Users' Conference. **Ritter**, outlined the structure of AMS and the services provided—especially related to the market news branches—at the meeting of the Agricultural Statistics Committee of the conference.

● Congressional Hearings

Hearings were completed in February on two bills to amend the PACA. The testimony reflected continued interest of the fruit and vegetable industry in H.R. 9288, the bill to authorize increases in license fees, and H.R. 10988, which would protect the identity of complainants in reparation cases, extend licensing to intra-state shipments of potatoes, and establish mandatory requirements for surveillance of violators.

● Chicago Offices 100 Percent

Sharon Hart, Processed Products inspector, Chicago area field office, was the chairperson for the Processed Foods Inspection group in the recent Combined Federal Campaign. Through **Sharon's** efforts, both the Central Regional Office and the Chicago Field Office had contributions to the campaign from all personnel.

● Mexicans Now Reporting Production and Weather Information

Tom Cooper, OIC, Nogales, TX, made arrangements with Mexican officials representing Confederacion De Asociaciones Agricolas Del Estado De Sinaloa and Union Nacional de Productores de Hortalizas to furnish daily temperatures and weather forecasts, and monthly production information, for West Mexican production areas. The information is being released to all market news offices via the AMS Leased Wire system.

Administrator's
Periodic
Reports
Indicate
Likelihood
For
Onrush
Of
Luxuriousness!

GRAIN DIVISION

● Meetings

Grain Inspection Supervisory Conference

The annual conference of Inspection Branch Field Office Supervisors was held in Tucson, Arizona, February 23-27. The 5-day program focused on improved supervision practices, recruitment and training programs, and grain inspection problems.

Wisconsin Grain Market News Program Discussed

Russell Knister traveled to Madison, Wisconsin, Monday, January 26 to visit Bob Thayer, Marketing Division Administrator for Wisconsin State Department of Agriculture. They discussed a possible Federal-State Grain Market News program for 1977-79.

Lloyd McLaughlin, Headquarter's staff member visited the Federal State offices in Columbia, SC, and Jackson, MS, during the week of January 22. Each of these offices has expressed an interest in program expansion and **Lloyd** was out getting a first hand look at where improvements can be made.

Stan Rollin, Commissioner, Plant Variety Protection Office, Grain Division, was head of a U.S. delegation to a meeting in Geneva, Switzerland, February 17-19. The purpose of the meeting was to discuss with a Committee of Experts on Revision and Interpretation of the Convention of the International Union for the Protection of New Varieties of Plants (UPOV) the problems the U.S. would have in acceding to the Convention Constitution as now worded. The U.S. is currently not a member of UPOV.

LIVESTOCK DIVISION

● Standardization Branch Research Activities

Charles E. Murphey, Standardization Branch assistant chief; **Herb Abraham**, livestock and meat marketing specialist; and **Charlie McIntyre** (now with Market News in Omaha, NB) have been helping in the selection of beef carcasses for a comprehensive beef quality project being conducted by ARS in cooperation with Texas A&M University, Colorado State University, and Iowa State University. The project includes palatability studies on a total of 1,000 loins and 330 rounds from the carcasses selected. The study is scheduled for completion by June 30, 1977.

In another research project in cooperation with ARS, specification specialist **Jim Stroud** has prepared samples of ground beef with varying percentages of mechanically deboned beef (MDB) for use in research on the acceptability of ground beef with MDB added.

Twyla Nore, clerk-typist in Livestock Division's Sioux City, IA Market News Office with her special achievement award—taken when her award was delivered to her in January. See page 18 of the last issue.



● Revised Beef Grades in Effect

The revised U.S. grade standards for beef became effective Feb. 23. Implementation of the new standards was originally scheduled in April 1975 (as announced and explained in the AMS Report of that date) but was postponed by a series of court actions.

● Livestock Market News Commended

The National Livestock Feeders Association—during its annual meeting, Feb. 10-13, at Omaha, NB—passed a resolution commending the Federal and Federal-State market news programs for their service throughout the United States. The Association further acknowledged the excellent cooperation it has enjoyed with all the agencies and officials involved. Also in the resolution, the Association urged the market news service to broaden the reporting of direct sales and pledged its assistance in obtaining State funds to provide additional Federal-State coverage. Market News Branch Chief **Paul Fuller** attended the meeting along with western area supervisor **Bob Jorgensen**.

● Princeton Office Now Open

The Livestock Division office at Princeton, NJ, opened for business March 1. This new office represents the consolidation of the Newark (meat grading and market news) and Philadelphia (market news) offices, which were officially closed Feb. 27. **George Kablesh** is a meat grading main station supervisor at Princeton—the same position he held at Newark—and **Rick Keene** is market news officer in charge. Since his transfer from Chicago last October, **Rick** worked at both the Philadelphia and Newark offices until the move to Princeton was completed. He is assisted by **Larry Johnson** (formerly at San Francisco). The move to Princeton was originally scheduled for last fall, but difficulty in locating office space caused the delay.

● Williams Attends Agricultural Scientists Meeting

Fred Williams of the Standardization Branch attended the 73rd annual meeting of the Southern Association of Agricultural Scientists at Mobile, AL, Feb. 2-4. More than 500 scientific papers were presented at the meeting, which is intended to give agricultural scientists the opportunity to learn the latest research information from their colleagues in neighboring States. While attending the meeting, **Fred** met with a group of professors representing seven universities to discuss and exchange ideas concerning a possible revision in the USDA feeder cattle grade standards.

● Market News Workshop in California

Bob Jorgensen, livestock meat news western area supervisor, and **Clyde Whitted**, an official of the California Department of Food and Agriculture, conducted a 2-day livestock market news workshop at San Jose, CA, Feb. 3-4. They led a review of general reporting procedures and demonstrated grading cattle on the basis of the new grade standards, which became effective Feb. 23. Attending the workshop were four USDA market reporters stationed in California: **John McKenna** (Bell), **Gary Kinder** (Visalia), and **Bob Wood** and **Larry Johnson** (San Francisco); plus four State market reporters.

● Cattle Grading Forum in Lancaster

Market News Branch Chief **Paul Fuller**, along with **Fred Williams** of the Standardization Branch, discussed the new beef grade standards and conducted a live cattle grading demonstration at the Lancaster, PA, stockyards, Feb. 18. Approximately 150 cattle buyers, livestock feeders, and stockyards officials attended the forum.

POULTRY DIVISION



● Niebuhr Named Chief

Donald A. Niebuhr was named chief of the Grading Branch Feb. 2. Don became involved in poultry and egg grading while serving as a food inspector in the U.S. Army Veterinary Corps in Seattle, Washington, Korea, and Japan. Following his military service, he joined the Poultry Division in 1952 as a poultry grader. Since then he has held several posts including officer-in-charge of the Washington, D.C., poultry grading office, officer-in-charge of the New York City office, and assistant regional director of the Des Moines, Iowa, 12-state region. Don has been assistant chief of the Grading Branch since December 1972.

Division News

● Broiler Facts Published

Demand for broilers may not be as strong during July-September 1976 as it was in the same period of 1975. "Broiler Marketing Facts—Third Quarter 1976," a report issued in mid-March, says broilers will face more competition from larger supplies of pork and turkey. Beef may offer somewhat less price competition as production may be down slightly and a larger proportion will be from grain-fed cattle. Higher real disposable consumer incomes will tend to strengthen broiler prices.

● Pacific Egg and Poultry Interests Meet

The Division was represented at the Pacific Egg and Poultry Association's convention March 24-26, in Anaheim, CA. **Bob Van Houten**, national market news egg products supervisor, discussed egg market reporting techniques at one of the workshops and Deputy Director **Mike Newborg** participated in a panel discussion on the Egg Research and Promotion Order. One of the Division's exhibits was also on display.

● Egg Board

In early March, Secretary Butz appointed 18 members, and 18 alternates, to the Egg Board from 57 nominees submitted by the egg industry. The initial meeting was held in Washington, DC, in mid-March, and plans are underway to further implement the Egg Research and Promotion Order.

● From the Speaker's Platform

Dennis Stringer, national market news poultry products supervisor, will discuss making maximum use of poultry statistics and market information with industry representatives on May 10, at the Missouri Turkey Day. This event is sponsored by the University of Missouri Animal Husbandry Extension Division, in cooperation with the Turkey Industry Association.

Frank Santo, regional grading director, Des Moines, IA, discussed grading activities and contract acceptance work with two institutional management classes at Iowa State University in January.

Dale Shearer, regional grading director, Chicago, IL, and **Hugh Eggerton**, federal-state grading supervisor for Alabama, discussed our grade standards and procedure for determining grade yield and ways to improve it, at a meeting of Alabama poultry producers in Birmingham on Jan. 14.

Howard Holm, regulatory officer of Des Moines, and **Ralph Swearngin**, federal-state grading supervisor for Iowa, reviewed the shell egg surveillance program at an early-December meeting of the Food Products

Control Division in the Iowa Department of Agriculture.

Donna Letzelter, a shell egg grader in Pennsylvania, spoke to students at her alma mater, Ohio State University, March 1-2.

INFORMATION DIVISION

● Mission (Not So) Impossible!!

Mae Davis, our FMA mailing list specialist, has done something never before accomplished—according to our information—she has 100% employee representation for the ERA (Employee Recreation Association). Since she has been with us for only a year and a half, we consider this quite an achievement. Mae is very prompt in getting all materials to us for sale on meats, fruits, etc. Keep up the good work.

Personnel Actions

RETIREMENTS

Cotton

Hallie Y. Church, statistical clerk, Market News Section, Memphis, TN.

Eula W. Salley, physical science aide, Clemson, SC, Cotton Testing Laboratory.

Dairy

Robert C. Brown, auditor, Seattle, WA, retired after nearly 25 years of service.

Harold A. Droege, auditor, Minneapolis, MN, retired with 20 years of service.

Alwine B. Geiger, clerk, Alexandria, VA, retired with over 20 years of service.

Irving I. Golub, auditor, New York, NY, retired with 31 years of service.

Eugene J. Harwell, janitor, Berkley, MI, retired with over 12 years of service.

Robert J. Hodgson, auditor, New York, NY, retired with 24 years of service.

Annette M. Krantz, clerk, Hartford, CT, retired with over 17 years of service.

Holden L. Krone, auditor, Chicago, IL, retired after nearly 42 years of service.

Byron L. Robillard, auditor, Appleton, WI, retired after nearly 17 years of service.

Livestock

John Rettig, meat grader at Red Bluff, CA, retired on disability March 9, after more than 24 years of service in the Division. He began work as a meat grader at San Francisco in 1951 and subsequently worked at Stockton, Chico, and Oakland, before transferring to Red Bluff in 1955.

Hazel N. Vermeer, agricultural economist in the Program Analysis Group at Washington, retired March 7, completing more than 20 years of Federal service. Hazel joined the Division in 1967.

Poultry

Raymond L. Ellis, agricultural commodity grader (ACG.) Inman, KS, retired Jan. 17. Raymond began his federal service almost 14 years ago. He came to the Division in 1967.

Tobacco

Richard C. Brown, ACG, Raleigh, NC, after 14 years-11 months service, Jan. 30.

WELCOME

Dairy

Dairy Division welcomes the following employee's to the Milk Market Administrator Office indicated:

Patricia E. Ballis, auditor, Minneapolis, MN.

Nelda J. Bassinger, accountant clerk, Dallas, TX.

K. Lynn Doughman, auditor, Minneapolis, MN.

Dorene Frankenberger, clerk, Chicago, IL.

Samuel P. Galm, laboratory aide, San Antonio, TX.

Carol A. Hamel, typist, Boston, MA.

Donald L. Hinman, administrative assistant, Boston, MA.

Cynthia A. Pedersen, clerk, Chicago, IL.

Susan L. Pierson, card punch operation, Minneapolis, MN.

Natalie L. Woods, clerk, Dallas, TX.

Jean B. Worth, clerk, Chicago, IL.

Grain

Denny Anderson, biological aide, Seed Branch, Sacramento, CA. Feb. 9.

Kenneth Brayman, ACG, Inspection Branch, Omaha, NB, Feb. 9.

Clinton Brinkley, ACG, Inspection Branch, New Orleans, LA, Feb. 9.

James Brown, ACG, Inspection Branch, St. Louis, MO, Jan. 18.

Raymond Bula, ACG, Inspection Branch, Omaha, NB, Feb. 9.

Royce Cannon, ACG, Inspection Branch, Denver, CO, Jan. 18.

Luis Carrasquillo, ACG, Inspection Branch, Philadelphia, PA, Feb. 9.

Loren Clark, ACG, Inspection Branch, St. Louis, MO, Jan. 18.

Alonzo Craighton, ACG, Inspection Branch, New Orleans, LA, Feb. 9.

Robert Day, ACG, Inspection Branch, Kansas City, MO, Feb. 9.

Greg Delp, ACG, Inspection Branch, Duluth, MN, Feb. 9.

Russell Furner, ACG, Inspection Branch, Cedar Rapids, IA, Feb. 9.

Patrick Gose, ACG, Inspection Branch, Wichita, KS, Jan. 18.

Allen Hall, ACG, Inspection Branch, Grand Forks, ND, Jan. 18.

Raymond Hunt, ACG, Inspection Branch, Stuttgart, AR, Jan. 4.

Frank Jackson, ACG, Inspection Branch, St. Louis, MO, Jan. 18.

Howard Jaster, ACG, Inspection Branch, Fort Worth, TX, Feb. 9.

Kenneth Kahn, clerk typist, New Orleans, LA, Jan. 12.

Richard Karlins, ACG, Inspection Branch, Norfolk, VA, Jan. 18.

Raymond Kirkpatrick, ACG, Inspection Branch, Omaha, NB, Feb. 9.

George Kuehn, ACG, Inspection Branch, Denver, CO, Jan. 18.

Zosimo Largo, ACG, Inspection Branch, Seattle, WA, Jan. 18.

Kirk Miles, ACG, Inspection Branch, Wichita, KS, Jan. 18.

Ronald Orr, ACG, Inspection Branch, Indianapolis, IN, Jan. 18.

Donald Purdy, ACG, Inspection Branch, St. Louis, MO, Jan. 18.

Gary Purvis, ACG, Inspection Branch, Mobile, AL, Feb. 4.

Murray Rapoport, ACG, Inspection Branch, Philadelphia, PA, Jan. 4.

Ricky Rich, ACG, Inspection Branch, Omaha, NB, Jan. 18.

Eugene Rivard, ACG, Inspection Branch, Houston, TX, Feb. 9.

Maxine Schaeffer, ACG, Inspection Branch, Norfolk, VA, Jan. 26.

Willard Shilling, ACG, Inspection Branch, Indianapolis, IN, Jan. 18.

Dennis Stevens, ACG, Inspection Branch, Seattle, WA, Jan. 18.

Charles Travis, ACG, Inspection Branch, New Orleans, LA, Feb. 9.

Steve Walker, ACG, Inspection Branch, Wichita, KS, Feb. 9.

Kenneth Weaver, ACG, Inspection Branch, Houston, TX, Feb. 9.

Gerald William, ACG, Inspection Branch, Denver, CO, Jan. 18.

Livestock

Donna Beavers, clerk-stenographer, joined the Meat Grading Branch at Washington, DC, Feb. 23.

David DeJoia, a member of the June 1973 training class was reinstated as a meat grader at Omaha, NB, March 7. He had resigned in December 1975.

Poultry

Mary Brooks, ACG, Pelahatchie, MS, Feb. 8.

James Hood, ACG, McComb, MS, Feb. 8.

Woodrow V. Howe, ACG, Platteville, CA, Feb. 17.

Irene Scheremeta, student aide, Market News, Newark, NJ, Feb. 1.

Tobacco

Dana R. Spalding, clerk-typist, Washington, DC, Jan. 14.

Belen M. Blanco, clerk-steno, Santurce, PR, Feb. 3.

TRANSITION

Cotton

Frank B. Swimley, agricultural marketing specialist from El Centro, to Bakersfield, CA.

Fruit and Vegetable

Andrew Jackson, PPS&I, ACG since 1965, headquartered at Memphis, TN, has transferred to FNS at Memphis.

Grain

Carol Andreasen, ACG, Inspection Branch, Indianapolis, IN, to seed marketing specialist, Seed Branch Washington, DC, Feb. 1.

Hardip Singh, ACG, Inspection Branch, Wichita, KS, to Inspection Branch, Kansas City, MO, Feb. 2.

Livestock

Market News

Gordon Gee - Des Moines, IA, to San Francisco, CA.

Larry Johnson - San Francisco, CA, to Princeton, NJ.

Meat Grading

Vincent Baginski - Denver, CO, to Bell, CA.

Stephen Brown - Omaha, NB, to Plainview, TX.

Merlin Chapman - Denver, CO, to Eagle Pass, TX.

Wilford Hiles - Plainview to Dumas, TX.

Clayton Root - Bell to El Centro, CA.

Charles Wilbur - Denver, CO, to Bell, CA.

Leonard Woody - Denver, CO, to Bell, CA.

Poultry

Ollie C. Ashley, ACG, Albertsville to Boaz, AL, Feb. 1.

Mildred H. Hogan, ACG, Hope Valley to Cranston, RI, Feb. 1.

Franklin McKeown, ACG, McComb to Laurel, MS, Feb. 8.

Harvey G. Patton, ACG, Waco to Lubbock, TX, Feb. 1.

Joseph Seeds, ACG, Cullman to Montgomery, AL, Feb. 8.

Tobacco

Wendell C. Billingsly, to ASCS, Jan. 18.

Lisa Bryan, from Technical Services Division to personnel clerk typist in Administrative Group, Nov. 26.

William B. Martin, to supervisory market news reporter, Reports and Analysis Branch, Jan. 22.

RESIGNED

Grain

James Leger, ACG, Inspection Branch, New Orleans, LA, Jan. 22.

Livestock

Danny Mann, a member of the June 1975 training class resigned Feb. 28. He was stationed at Bell, CA.

Poultry

Phillip G. Fehler, ACG, Modesto, CA, Feb. 28.

Michael Goff, student aide, Grading, Chicago, IL, Jan. 31.

Thelma Miranda, clerk-typist, Market News, San Francisco, CA, Feb. 3.

AWARDS

Cotton

Jim F. Etherton, Little Rock, AR, received a Quality Salary Increase for *excellence in the performance of supervisory duties, standard preparation work and training cotton classers.*

Phyllis T. Larsen, Fresno, CA, received a Special Achievement Award for *continuing excellence in the performance of duties as supervisory clerk typist and related functions.*

Donald R. Lewallen, Lubbock, TX, received a Quality Salary Increase for *continuous outstanding performance in classing supervision and operating a seasonal cotton classing office.*

Dairy

Robert W. March, deputy director, AMS, DA, Washington, DC, received a Certificate of Appreciation for *"a major contribution in assisting the Economic Research Service in information appraisal and assurance of data consistency in a study of the impact of dairy imports on the U.S. dairy industry."*

Alwine B. Geiger, clerk, Alexandria, VA, Milk Market Administrator's Office received a 20 year Length of Service Award.

Poultry

Frank Santo, regional grading director, Des Moines, Iowa, received a Quality Salary Increase Feb. 15, which read: "Mr. Santo's service has been a major contribution to the U.S. Department of Agriculture as well as the turkey industry and the consumer."

PROMOTIONS

Tobacco—Washington, DC

Larry L. Crabtree, to chief, Reports and Analysis Branch, Feb. 15.

In Raleigh, NC

Thomas Price, to supervisory ACG, Jan. 18.

Jean W. Stallings, to secretary-typist, Feb. 1.

Alvin G. Tart, to supervisory ACG, Dec. 21.

● The Now They Tell Us Department

Seems as though the "wires got crossed" in material for the last issue. Remember the story about the joggers? Well, their February win in the 1.8 mile "Interagency Tidal Basin Noon Time Jogging Races" happened in February—1975! Yeah, Team, again, anyhow.

NATURE'S APRIL FOOL TRICK—
CHERRY BLOSSOMS BLOOM WELL
AHEAD OF OFFICIAL FESTIVAL!
(picture taken March 17 '76)

● A Fond Tip of the Hat

In the scurry and hustle of getting out the mid-March issue, we bypassed "a fond tip of the editorial hat" to Cheryl Palmer, Information Division, who has handled the editorial chores of AMS REPORT since its beginnings. Her present duties include monitoring freedom of information matters, preparing the minutes for the Administrator's weekly staff meeting, and giving information assistance to those in the office of the Administrator.

Cheryl, who recently completed the week-long "Presentation Techniques" course at Airlie House, reports that Freedom of Information requests continue to get more and more interesting. She also says that she will miss the contacts she has had with the various staffers who have contributed in one way or another to past issues of the AMS REPORT, and thanks each and every one for their cooperation—the kind of cooperation that the new editors look forward to, by the way. As her time allows, Cheryl will continue to contribute to the AMS REPORT with personal glimpses of administrative staffers, and other matters which relate to her assignments.

So, to Cheryl Palmer, we doff the green eyeshade chapeau, with our thanks for developing the REPORT to where it stands on its own two feet—and now we'll run with it for awhile, counting on her good advice, now and then.



Photo by Lester Shepard

● AMS Report Divisional Contributors

Without the people listed below, the AMS REPORT would be very slim, indeed each month—so—we want to thank them for their divisional contributions, and list them so that all AMS staffers will know who their contact person is for newsy items.

AMS REPORT DIVISIONAL CONTRIBUTORS:

| <i>Division</i> | <i>Name</i> | <i>Room Number</i> | <i>Extension</i> |
|----------------------------|---------------------|--------------------|------------------|
| Administrative Services | Carolyn McCabe | 0092-So. | 77047 |
| Cotton | Jim Conrad | 310-Anx. | 72259 |
| Dairy | George Justus | 2975-So. | 73121 |
| Fruit & Vegetable | George Goldsborough | 2071-So. | 75793 |
| Grain | Betty Robertson | 1641-So. | 78609 |
| Livestock | Kay Rinfrette | 2632-So. | 75740 |
| Personnel | Dick Branvold | 1713-So. | 76549 |
| Poultry | Betsy Crosby | 3944-So. | 72356 |
| Tobacco | Phoebe Mikalaski | 502-Anx. | 74101 |
| Transportation & Warehouse | Ernest Bergeron | 1764-So. | 74227 |
| Financial Services | Ethel Jackson | 3964-So. | 75801 |
| Technical Services | Mary Baron | 2616-So. | 73075 |

All AMS's
Payroll
Reports
Indicate
Lovely
Fat \$\$\$'s
Overpaid! That's
O.K., if you
Like fat \$\$\$'s!



Photo by Lester Shepard

* Jogger Update - March 1976 *

To make sure there really is an "Inter-agency Tidal Basin Noon Time Jogging Race", AMS REPORT photographer **Les Shepard** braved the icy winds on St. Patrick's Day to take a look at the joggers doing their monthly thing. **Nick Memoli** (on left) and **Don Liden** represented the Dairy Division joggers—with Don reporting that he "came in 3rd in the over-forty group."

● Keeping Us Composed

While we are passing a few kudos and thank-you's around in this issue, we particularly wish to express our appreciation to the four composer system specialists who do the fine composition and layout work for AMS REPORT. So—our thanks to **Deborah Ortiz** (unit supervisor), **Rachel Smith**, **Wiley J. Cater, Jr.**, and **James Boykins**—all of the Offset Composition Unit in the Office of Operations.

You just would not believe the hen-scratches, the inserts, and the margin notations that cover the copy we give this fine team—and then, with a smile, they do their magic act, on machines we can't even begin to describe, and out comes the clear and well-spaced "camera copy" that goes to the printers. Though we may not list **Debbie**, **Rachel**, **Wiley**, and **James** as part of the AMS REPORT editorial team on each issue—they are! And, we thank them.

AMS Report is published monthly for the employees of the Agricultural Marketing Service of the U.S. Department of Agriculture.

Stu Sutherland, Editor, Rm 3620-S, Ext. 447-7587

Doris Anderson, Editorial Assistant, Ext. 447-4903

Personal from the Administrator

An AMS REPORT salute to the field staff of the Agricultural Marketing Service is most appropriate. It is our field offices, scattered across this great country, where we find 80 percent of our total staff. It's in those offices where we also experience the day-to-day interface with the many publics served by AMS.

While the basic policy and program planning takes place in our AMS Washington offices, the daily responsibility for effective and efficient implementation of our various programs, rests heavily in our many field offices and directly with our AMS field personnel.

Those of you who are presently privileged to serve in the field, know so well your dual responsibility. First, you have the opportunity to serve as a conduit, through which certain program actions and information are presented to the given segment of our public that you contact. To fulfill this major task, you have the support of hundreds of competent staff experts to back you up. Experts who have designed the programs, and have provided you with the resources you need. But, the real and ultimate responsibility to achieve full and effective implementation where you work is yours.

Your second responsibility as a member of the AMS field staff, is to provide Washington with a return conduit, through which your public may react. Through you comes that necessary flow of feedback to provide guidance and information back to the planners, which will hopefully assure that AMS programs will change to meet the changing public needs.

So today, as you proceed to assemble your market news, or to provide commodity inspection, or go about the many other important duties—which all relate to the programs carried out by AMS throughout the Nation—please know that we who are privileged to serve you from the Washington headquarters, appreciate so much your efforts. We all salute you for so capably representing AMS and the USDA!

Donald E. Wilkinson



● Dairy Retiree Doing Six-Decade History

— By Doris Anderson

Edward Small, former chief of the Dairy Division's Standardization Branch, is writing a history of USDA's dairy products standardization, inspection, and grading programs that will cover the past six decades.

Mr. Small has "come to the office" almost every day, since his retirement in 1963, from 8:30 in the morning until 4:30 in the afternoon to work on the project. There is a lot of meticulous research which has to be done on such a project, and as a result of this he has been working steadily, but at a slow pace.

Mr. Small can offer a lot of personal experience to the story he is writing, having joined USDA's Dairy Products and Poultry Inspection and Grading Division, Bureau of Agricultural Economics in 1927. At that particular time, there were only four terminal market field offices: at New York, Minneapolis, Chicago, and Philadelphia. Boston and San Francisco were two later additions for shipping information.

He served for five years as the head of the Philadelphia office, and five years in Washington as the national supervisor of Dairy Inspection and Grading. He became known throughout the country as a troubleshooter, traveling throughout the nation by train to handle complaints and other matters.

In 1940, Mr. Small transferred to Chicago where he was the national dairy grading coordinator and was in charge of the Chicago regional office. In 1954, Ed came to Washington to head up the Standardization Branch.

Included in the yet-to-be-published 60-year historical development of the Dairy Story, will be a look at the shift **from** terminal market inspection **to** resident inspection at individual processing plants. The history will also depict, according to Mr. Small, the development and implementation of grade standards (he was well known in this area for his work with butter, cheese and other dairy products), reflecting their contribution to quality improvement, uniformity and reliability. (These activities, by the way, are authorized and have been carried out under the Agricultural Marketing Act of 1946, and predecessor acts of Congress dating back to World War I.)

The activities of the Standardization and Inspection and Grading Branches will be chronicled by their organizational and functional structure. The history will also focus attention on the development, changes and progress of the various branches of the dairy industry with particular emphasis on manufactured dairy products.

Ed's personal storehouse of knowledge and experience, after being with the Division for so long a period, is being supplemented with library research. He also corresponds extensively with USDA employees, past and present, and members of the dairy industry.

Inspection and Grading Branch chief **Ed Garbe** says, "This branch has never had a more dedicated employee than Mr. Small." He also pointed out that the Division is fortunate to have his services for this historical work, for which Mr. Small draws no salary.

Mr. Small says, of his historical efforts, "The book will be dedicated to dairy farmers, processors and distributors of dairy products—and for the welfare of the general public." At this date, it is not known who will publish the history.

Mr. Ed Small, and his wife Marie and their daughter, reside in Alexandria, VA.

Photo by Lester Shepard



Ed Small smiles about a historical dairy event.

AMS Profiles



● **Vera Colbry—An International Seed Authority**

Vera Colbry was once described by her co-workers as a "Johnny Appleseed," but actually she's more concerned with a seed's characteristics than with planting it.

Ms. Colbry is OIC of AMS's Federal Seed Laboratory in Sacramento, CA, and is responsible for administering the Federal Seed Act in 13 western states. But she spends more time looking into a microscope, or writing investigative reports, than roaming the countryside "sewing seeds of knowledge" as she did in her former job—teaching seed technology for USDA. She's not exactly chained to her desk, though.

"I still travel about three or four months a year," **Vera** says, "making inspection trips, attending seed industry and seed control meetings, or visiting state and commercial laboratories."

Her work hasn't gone unnoticed. For years **Vera Colbry** has been receiving recognition and awards, honoring her technological accomplishments. Now she has stepped into a new field—management—and she's achieving a new kind of distinction.

Colbry, who is the first female director of a Seed Branch laboratory in AMS's history, was nominated for inclusion in the booklet "Women In Action", published by USDA in February 1976, in connection with the United Nations-sponsored International Women's Year.

The booklet contains pictures and biographical sketches of USDA women who, it is felt, are representative of all levels of employment. **Colbry**, **Connie Crunkleton** (Atlanta Regional Information Office) and **Pat Lively** (OIC of F&V's Baltimore Processed Grading Office) were the three nominees of AMS.

"**Miss Colbry** was selected because of her sustained contribution to AMS programs," says **Sandra**

Johnson, equal opportunity coordinator for AMS.

One person who has first-hand knowledge of these contributions is her boss, **Clyde Edwards**, chief of the Grain Division's Seed Branch. **Vera** worked at the branch's headquarters in Beltsville as a seed botanist from 1938 to 1969, when she went to Sacramento. During the 10 years prior to taking her present job, her primary duty was teaching seed technology. She spent most of her time traveling with a trunk full of seed samples—conducting seed testing workshops, acting as a consultant to state laboratories, and attending domestic and international meetings to promote uniformity in seed testing.

"We're happy with the way **Vera** has handled the lab in Sacramento," **Edwards** says. "She's energetic and meticulous, and she excelled for years at technological work—in fact, she's recognized as an international authority. But being director of a regional lab was a whole new thing."

Colbry has noticed the difference. "At branch headquarters in Washington, each person does one thing. Here, I'm a 'jack-of-all-trades'. For example, I have four people working for me, and I spend a lot of time doing administrative chores, or writing investigative reports for cases involving violations of the Federal Seed Act."

The Federal Seed Act is a truth-in-labeling law which protects farmers and other buyers of seed within the U.S. It also sets minimum standards for imported seed.

The personnel at the Sacramento field lab, and at three other regional labs, check all imports to prevent low-quality seed from getting into the country. They also monitor seed moving between states to make sure quality and labeling are consistent, and do testing work for other government agencies on a fee basis.

For **Vera Colbry**, taking the field director's job meant leaving the research work she has done since college. She was born in Seattle, but grew up in Tangent, OR, and attended Oregon State University at Corvallis. She started working at a cooperative federal-state lab on the Oregon State campus when she graduated in 1931.

She doesn't regret the shift of emphasis. Although she enjoyed her research duties, which included attending several conventions of the International Seed Testing Association as an official U.S. delegate, she doesn't rule out the possibility of getting back into it full-time. Still, she likes living in the west and finds the director's job continually challenging.

"If I could just find some time to play golf and swim," she chuckles, "everything would be perfect."

● Mark Grant—"The Pick of the Crop"

Two words describe **Mark Grant**—dedicated and modest. **Mark** is the supervisor of F&V's processed fruit and vegetable inspection office at East Point, GA. He is in charge of over 23 federal employees, including ACG's who work in Georgia, South Carolina, western North Carolina, eastern Tennessee, the Florida panhandle, and Alabama, except for the Mobile area. That's a long title and a big job, but **Mark** can handle it.

He got his training in Maine, where he grew up as third generation in a canning business. He joined AMS in 1948 by accident. "When the AMS inspectors were in our plant that year," **Mark** explains, "I mentioned that I was going to Florida for the winter. Since I had experience in the canning industry, they asked me to work for them for six months while I was down there. I've been working for USDA ever since!" and so **Mark** started as an inspector in Florida, where he worked for 18 years before being moved to the East Point station as supervisor-in-charge.

Before joining AMS, **Mark** attended Colby College in Maine and served in the Army during World War II. He was stationed in Great Britain and dealt in public relations work. This allowed him to pursue one of his favorite pastimes. "My hobbies are photography, photography, and photography. I have seven cameras and used to do free-lance work on the side during the winters in Maine," **Mark** comments.

Although **Mark** is now in more of an administrative position, he still pitches in whenever the occasion arises—"If I'm needed, I just put on my apron and start grading. You've got to like your work to stay with it. And I love my work." He is known as the man who opens up the gates in the morning and closes them at night.

Mark visits each of his inspectors in the field once a month. He checks to see if they are having any problems, if there is anything he can help them with, or if there are any corrections to be made. If the only time he can meet with an inspector on the job is 2 a.m., he just makes it a point to be at the processing plant at that time. "I don't care what time it is," explains **Mark**, "We've got a job to do and we want to get it done. If they're in the plant, I'll go."

Mr. Grant finds his job extremely exciting and rewarding, he says, because every day they are dealing with some new commodity or a different type of product. "The program is very challenging. No two days are alike," he states.

But as involved as **Mark** is with his work, he still has time for his wife, **Barbara**, and for active association with the College Park First United Methodist Church.

AMS Profiles

For all of his modesty and dedication, the work of **Mark Grant** has not gone unnoticed. He has received Certificates of Merit and his fellow churchmen have shown their confidence in him by electing him to several different offices in his church and Sunday school class. He is also a member of the Institute of Food Technologists, the American Peanut Research and Education Association, and the Dixie Section of the Institute of Food Technologists.

And what does **Mark** have to say about these accomplishments? "I'd rather be behind the scenes," is his only comment.

It's men like **Mark Grant**, who feel the need for dedication in their work, who help AMS's F&V Processed Products Standardization and Inspection Branch to be the success it is—and why we say he is the "pick of the crop."



Mark Grant in the East Point processed F&V lab.

● **Herb Jackson—Young Executive Committee Member**

"Being a member of USDA's Young Executive Committee provides me with the opportunity to learn more about the operation of the USDA and the entire federal government," according to **Herb Jackson**, the Chicago-based regional information director.

Jackson, one of twelve young men and women appointed to the 1976 committee by Secretary Butz,

was reflecting in his office on the advantages connected with his appointment.

He pointed out that the purpose of the Young Executives Committee is to involve the members in work and topics beyond that of their own agencies. Nominees for the group must be 35 years of age or under, and at least GS-12 or above. They serve on the committee for a period of one year. The '76 group is the fifth committee that's been established by the Secretary.

"Our Committee has selected the topic—Food and Fiber Policy—A Changing Role for the Department of Agriculture. This will allow us to study an area of broad interest, and provide our ideas to both the USDA and the agricultural community throughout the nation," **Jackson** said.

Past committees have studied 'New Directions for U.S. Agricultural Policy; Community Improvement—The Rural Component; Consumers: A Restless Constituency; and World Food—USDA's Commitment (to development assistance and research.)'

"Some of these reports have been 'controversial', and caused much discussion among USDA employees. However, any report the Young Executive Committee develops reflects the opinions of the committee and does not represent official policy of the USDA," **Jackson** points out. "However, many of the suggestions are accepted and put into practice. A good example is the report which suggested a change in policy towards agricultural commodity subsidy programs, recommending the USDA get out of that business. Current USDA policy parallels this suggestion closely," he emphasized.

Jackson concluded that this year's topic would prove stimulating. The study will determine the traditional role of USDA in policy formulation, then determine the current role and if it has significantly changed from the traditional role—and identify and examine implications of the present role for USDA in the future.

"The thought of exchanging ideas and information with such persons as Secretary Butz, all of the assistant secretaries, Congressman Tom Foley, journalist Edwin Newman, and others invited to meet with us to provide background, is itself exciting—not to mention what we ultimately recommend in our report," **Herb** concluded.

Information Division director **Stan Prochaska** said he was glad to have someone from the AMS regional information staffs represented on the Young Executive Committee this year. "**Herb Jackson**, with his extensive background in Midwest agriculture, and his association with current issues being discussed by top officials in government and by the public, will be a real

asset to the group," **Stan** said. "I'm also appreciative of the interest and backing provided to **Herb** by **Administrator Don Wilkinson** as **Herb** participates in the committee's activities."



Herb Jackson discusses the latest developments of the Young Executive Committee with **Barbara Kohn**, public information specialist, in the AMS Chicago Regional Information Office.

● Back Pay For Women Veterans

According to an item in **The Federal Trainer**, a publication of the Civil Service Commission, women veterans who were married and who attended school under the GI Bill **between June 1, 1966 and October 24, 1972**, may be eligible for a special Veterans Administration payment.

Female veterans who were married during that period and received training did not receive the increased allowances extended to male veterans. A special retroactive allowance covering this period has been approved for payment as a result of Public Law 92-540. This law made spouses of both male and female veterans eligible to receive GI Bill benefits.

To obtain further information on this law, or to file a claim, contact the VA regional office in your area. Claims must be received on or before July 1, 1976.

● Items and Pictures . . . From You

On the last page of the April issue, we ran a listing of the divisional contributors to AMS REPORT. We hope you've saved that list, or jotted down the person in your division to contact when you want to suggest an item for AMS REPORT.

We would like to be able to include some items of work-related interest about you, and your office operations, in future issues. And, by the way, if there is some work-related event that takes place where you work, we would also be interested in seeing a picture of that event. Be sure, when you send a picture, to clearly identify who is in the picture, what is going on, where

and when the picture was taken—and *put that information on a piece of paper that's taped to the back of the picture*. In-focus black and white prints work best for us, but we will try to use color prints if they are sharp and clear. Don't worry about picture size, as we'll take care of that.

Before we—the editors—get flooded with items and pictures, may we remind you, again, to *send them to your division's contributor*. Then, after that person clears them within the division, they will forward them on to us to share with everybody else in AMS REPORT.

While we are asking for things, *we would also like your suggestions for likely candidates for short profiles*—like the personal stories we have done in past issues. Again, please send them in through your division's contributor—with a little information about the person. If we choose your candidate to "profile", we will either contact you for more information, or the person you suggested to work out an interview and arrange for a picture.

For these profiles, we want to find folks to highlight—in a personal way—who are doing interesting things in AMS. *We feel it is one good way to help explain to other AMS staffers what you, your office, and your division is doing*. Our thanks to you—in advance—for your cooperation, and for your personal participation in AMS REPORT.

● Nebraska Correction (NE)

Thanks to the Grain Division's office in Omaha, we stand corrected on the "post office abbreviation" for Nebraska—see page 6 of the April 1 issue. The correct abbreviation for Nebraska is NE, so please change your listing.

ADMINISTRATIVE SERVICES DIVISION

Teams of special-skill employees, called Resident Work Groups, extend some of the services of the Administrative Services Division into three of the five AMS regional cities—Atlanta, Chicago, and San Francisco. For the AMS staffers in these regions, the Resident Work Groups handle the daily needs for printing and mailing—and other essential support services required for the regionalized flow of information and direction that's needed to cover a 9-state or 11-state-sized part of the country for AMS.

With their pictures in this issue, we offer an AMS REPORT salute to the three ASD Resident Work Groups—and thank each and every person in the groups for a job that's well done.

ASD's enthusiastic director, **Burt Hawkins**, commented he was extremely pleased each time one of the work groups was given special recognition. "I think," **Burt** said, "that such recognition for the groups should never come as a surprise to anyone—as they are collectively doing outstanding work all the time."



ASD's Atlanta Resident Work Group includes, from the left, Robert Simpson, Ruth McElroy, L.L. Bridges, Hilda Butts, and foreman William Gravens.



The San Francisco ASD Resident Work Group includes foreman Bill Coykendall (seated) surrounded by members of his staff. From the left, Mot Ishii, Mary Smith, Jim Purviance, and Ken Passwaiter who took time off from jury duty to be in the photo. After the photo was snapped, the group observed a few moments of silence in memory of their colleague John Williams, pressman, who died last month—he had been a federal employee for 34 years.



ASD's Resident Work Group in Chicago includes, back row from left, foreman Lee Dobyne, Willie Clay, and Leonard Wright. Front row, from left is Joe McCullough, Sedell Johnson, and Martin Powell. They are holding a Certificate of Appreciation awarded jointly to them and the Midwest Regional Information Office for effective, skillful, vigorous and devoted performance that helped to assure the success of the White House Regional Conference on Consumer Representation Plans, held in Chicago Jan. 13.

AMS IN THE NEWS . . .

Secretary of Agriculture Earl Butz appointed eight public members to serve on the Advisory Committee on Regulatory Programs to evaluate selected regulations affecting the food industry—Administrator Wilkinson will serve as the executive secretary to the committee, and Assistant Secretary Richard Feltner will be the chairman.

Dairy Division held a referendum to find out if dairy farmers approved merging four Midwest federal milk marketing orders, combining and expanding the marketing areas they now cover—and then proposed a single order to be known as the Upper Midwest order.

Fruit & Vegetable (F&V) Division conducted a referendum for red tart cherry growers and handlers in eight states—who voted to continue the federal marketing order covering the handling of their crop.

F&V Division announced appointment of four members and alternates to the Cherry Administrative Board which operates under a federal marketing order for red tart cherries grown in eight states—from Wisconsin and Michigan on the west, to Virginia and New York on the east.

F&V Division reported that more than 19 million pounds of frozen red tart cherries, held in reserve pool under the marketing order, were offered for sale to cherry handlers in April.

F&V Division appointed five members and alternates to the 10-member Idaho-Eastern Oregon Onion Committee—which operates under a federal marketing order for onions grown in that area.

F&V Division named six new members to the National Potato Promotion Board and the reappointment of 21 from preceding terms—the Board administers the Potato R&P Program designed to increase consumption and expand domestic and foreign markets for potatoes.

F&V Division announced a referendum of California growers of fresh pears, plums and peaches on a proposed amendment to the federal marketing order regulating the handling of their crops—among other things, the proposed amendment would authorize public representation on each commodity committee, and on the overall control committee.

F&V Division recommended amending the federal marketing order for almonds grown in California, based on evidence received at a public hearing last November—major change would require incoming inspection of all almonds to determine the inedible quantities and their disposition.

Grain Division asked interested parties to comment on USDA plans to designate an official grain inspection agency in Yuma, Ariz.—to handle inspection of increased production of irrigated Durum wheat in that area.

Grain Division said its rice inspectors will use one standard set of reference samples—to determine the milling degree of medium-grain rice being officially graded, starting June 1.

Grain Division also announced a change in the U.S. grade standards for brown rice for processing—to allow for possible separation of part of the rice during shipment.

Livestock Division announced that beginning May 2, federally graded lamb will be identified to distinguish it from yearling mutton and mutton, as proposed last December—the word “LAMB” will appear between the shield-shaped USDA grade marks.

Secretary Butz, in a speech to the Pacific Egg & Poultry Association’s annual meeting, announced appointment of 18 members and alternates to serve on the Egg Board—which will administer the new egg research and promotion program.

Poultry Division announced the proposed rules and regulations for implementing the National Egg R&P Order—the proposed rules, developed in consultation with the Egg Board at its first meeting in late March, would establish an assessment of 5 cents per 30 dozen eggs marketed, to be paid by producers with more than 3,000 laying hens.

Poultry Division ended national school lunch program purchases of cut-up young chickens for distribution to schools—purchases since July 1 totaled 49,536,000 pounds of frozen cut-up chicken, 216,000 pound of fully cooked, fried, frozen cut-up chicken and 72,000 pounds of bulk packed cut-up chicken.

Poultry Division announced that a Marshall, Texas egg handler, J. W. Decker, was fined for violations of the Egg Products Inspection Act—for illegally selling and transporting dirty eggs.

Tobacco Division proposed a revision of its official grade standards for flue-cured tobacco—to more accurately describe tobacco as it appears on warehouse floors, and to reflect physical changes which have occurred in tobacco in the past five years.

Tobacco Division reported a public hearing will be held May 4—to determine the need for a new “designated” tobacco market in Richlands, North Carolina.

Information Division conducted an extensive beef promotion program, at the request of the Livestock Division, during March and April to help beef producers market extremely heavy supplies of fed beef—prices to producers began moving up from disastrously low levels of February and March.

AMS’s “Food Marketing Alert” for May reports beef supplies continue plentiful—other foods in “plentiful” supply are broiler-fryers, fresh apples, fresh citrus fruits and juices, canned non-citrus fruits, raisins, canned and frozen vegetables, rice, dry beans, dry peas, wheat, and peanuts.

● 850 Years of FPS&I Experience

Over 850 years of experience were represented as federal supervisors of shipping point inspection programs in 49 states and the Commonwealth of Puerto Rico—along with OICs of some of the larger terminal markets—convened in Tampa, FL,

March 29-April 2. They discussed common problems they encounter, and their meeting helps maintain nationwide uniformity in the way they interpret and apply U.S. Standards for fresh fruits and vegetables. These men supervise about 4,000 licensees under federal-state cooperative inspection programs, and their conferences are held every other year.



● Houston Grain School Makes The Grade

Learning the fundamentals of grain inspection was the job at hand in Houston last month for over 200 new Grain Division employees. (See Grain's "welcome" section, page 15.) The first week, a rules-and-regulations review, was punctuated by several of J.T. Abshier's "pop quizzes" on the Grain Standards Act—just to find out who was awake at 8:00 in the morning.

Next came two weeks of assorted activities. A bottom-to-top tour of an export elevator to get a feel for the mechanics of the grain trade. A chance to perfect sampling skills inside boxcars and atop hoppers. An on-site demonstration of the proper way to conduct a shiphold stowage exam. And, finally, an opportunity to participate in Jerry Cotter's highly touted Professional Inspection Techniques course, with its random samples, control charts, and computerized war games.

Three weeks older and wiser, the trainees hired as ACG aides returned to their respective field offices, as did 10 or so former private and state grain inspectors who have recently been brought into AMS at the journeyman level. The rest of the ACG's—about 150—stayed on in Houston for an additional two weeks of instruction in the analysis and grading of grain.

After April 15, all 209 new employees will be back at their duty stations. There, their on-the-job training will continue, while they, and the rest of AMS, await word on Congressional action which will determine the future role of the Grain Division in the Nation's grain inspection system.

Graphic Design by Maureen Q. Steventon

(Photos by: Steve Mihans & Fran Seeger)



FRUIT & VEGETABLE DIVISION

● Potato Promotion Board

Donald S. Kuryloski, chief of the Vegetable Branch and Robert B. Case of the Denver Marketing Field Office represented USDA at the National Potato Promotion Board's annual meeting April 2-3 in Denver, CO. The Board, comprised of 85 potato growers, administers the Potato Research and Promotion Plan under the guidance and direction of the Secretary. Under the plan, each of the 48 contiguous States is entitled to one member, plus an additional member for each five million hundredweight of potato production above the first five million hundredweight.

● Two Produce Firms Penalized for Operating Without A Valid PACA License

Donald E. Webb, an individual from Muskogee, OK, and Western Fruit and Candy Company, Akron, OH, have been penalized \$750 and \$2,850 respectively, and permanently enjoined by the federal courts from operating in the produce business without a valid Perishable Agricultural Commodities Act license. The injunction prohibits and restricts any agents, employees, and assignees of Webb or Western Fruit from operating subject to the Act without a license.

● Processed Products Standardization and Inspection Branch Visitors

On March 1, Manuel Perez-Bryan of the Spanish Ministry of Trade visited the Fresno Processed Products Standardization and Inspection Branch (PPS&I) area office. He was interested in olive products inspection procedures and particularly about allowable pit tolerances. He later visited the Oberti olive plant where he was accompanied by processed inspectors Ramirez and Doi.

On March 16, Ms. Dorothy Kennedy, University of Chicago Food Production Manager, visited the PPS&I Branch Regional Office in Chicago. Ms. Kennedy was interested in exploring the possibilities of requiring certification on selected canned fruit and vegetable purchases. The university spends approximately \$750,000 a year on food items for resident students.

● Florida Citrus Tour

Malvin E. McGaha, chief, Fruit Branch, attended the citrus industry tour in Florida, March 29-April 1. Attending the conference and tour were industry leaders from Florida, Texas, Arizona, California, and Mexico.

● College Students Learn

Charlie Rannells, Pittsburgh, PA, recently discussed market news with a group of 12 students from the University of Pittsburgh. The tour was being led by Professor Katz and Larry Rubright, of the Pennsylvania Extension Service.

● Meetings and Demonstrations

On Saturday, Feb. 21, Lee Virag, PPS&I Branch OIC at Fresno, and supervisor Ed Hoyt participated in an Education Day Program of the Raisin Bargaining Association. This grower group makes up approximately 45 percent of the raisin producers. Most of Virag and Hoyt's presentation was devoted to a discussion of the raisin standards and the activities involved with the Incoming Raisin Inspection Program.

On Feb. 27, Vic Levene, OIC, PPS&I Branch at the Richmond, VA, area office, was a guest speaker at the Virginia Food Processors Annual Meeting in Charlottesville. Vic's topic was "How USDA Inspection Fits Into Your Marketing Program."

On Feb. 20, James D. Swenson, processed inspector, participated in the annual Arkansas Valley Vocational Technical School Food Processing Course at Ozark, AR. Jim conducted a 4-hour teaching and grading demonstration session for students preparing themselves for employment with area food processors.

On Feb. 24, Henry Schneider, PPS&I's OIC at, Easton, MD, and inspector Joe Logan were guest speakers at the Del-Mar-Va Chapter of Food Technologists in Seaford, DE. They explained the inspection activities of the branch and concluded the program by showing the "Behind the Grade Mark" film.

● Two States Start Mailing Market Reports Second Class

The potato report issued from Madison, WI, was the first Federal-State fruit and vegetable market report in the continental United States to be mailed under a second class postage permit. The change took effect March 3, when the Wisconsin Department of Agriculture obtained authority from the Postal Service to use second class mail for market news reports and assumed responsibility for postage costs for fruit and vegetable market news reports mailed from Madison. A revised cooperative agreement with New Jersey has been signed, providing for second class mailing of Federal-State reports from Bridgeton starting April 1. Users of reports are expected to get practically the same service they have in the past. Postage costs will be sharply reduced—from 13 cents per copy, paid by AMS, to less than a penny per copy to be paid by the State. The Honolulu, HI, report has been mailed at second class rates for several years.

● Market News Offices Continue to Entertain A Variety of Visitors

John O'Neil in Boston was recently visited by Ian Curry of Fredericton, New Brunswick, Canada, who is a consultant to the Research and Productivity Council. Lockie Rule of Queensland, Australia, toured the market with O'Neil's staff as part of his project to study all facets of American agriculture. Daniel Casper, a food technologist with World Food Technical Services of Malden, MA, visited the Boston office to discuss imports of fruits and vegetables.

Clark Price, Denver, CO, recently entertained a group of Mexican growers and several representatives of the Union Nacional de Productores de Hortalizas. Price furnished them with a list of all tomato receivers in the Denver Metropolitan area.

● Chicago Radio Station Broadcasts Market Information

Leonard Timm, Market News OIC, is furnishing Chicago radio station WINS with a daily list of plentiful supplies of fruits, vegetables and ornamental crops, which the station broadcasts five times daily to consumers in the Chicago Metropolitan area.

● Red Tart Cherries

After five years of program operation, producers and handlers of red tart cherries have voted to continue the marketing order regulating the handling of cherries produced in Michigan, New York, Wisconsin, Pennsylvania, Ohio, Virginia, West Virginia, and Maryland. A referendum is required every fifth year. **Delbert D. Rasmussen**, with the Fruit Branch for more than 8 years, has been hired as General-Manager, effective May 1.

● Midseason "Break"—Florida Oranges

The processing of oranges in Florida has reached the mid-season "break." Many plants, however, are still processing grapefruit and are using their storages of citrus products. In addition, during recent weeks 174 futures contracts of orange concentrate and 4,500 drums of concentrate imported from South America have been inspected.

● Almond Shipments Continue Strong

As of March 1, California almond shipments totaled 151 million pounds kernelweight basis, up from last year's shipment at this date by 25 million pounds. So far, 55 million pounds have been shipped to domestic markets, and 95 million pounds have been shipped in export. The Almond Control Board reports that an additional almost-36-million pounds have been sold in export, but not yet shipped.

● Walnut Shipments Increase

Walnut shipments as of March 1, totaled the inshell equivalent of 169,000 tons, over 40,000 tons greater than last year at this date. Total inshell shipments are 138 million pounds net weight. Shelled shipments are 70 million pounds, kernel-weight basis.

● Prune Shipments Well Ahead of Last Year

As of March 1, the shipments of dried prunes were 56 percent of the total 1975-76 supply, well ahead of the 1974-75 year when 43 percent of the total supply had been shipped for the same August 1 to March 1 period. About 109,000 tons have been sent to markets, domestic and export. In the previous year for the same period, 77,000 tons had been shipped as of March 1.

LIVESTOCK DIVISION

● Missouri Feeder Pig Grading Program

The Federal-State feeder pig grading program in Missouri has grown substantially since its beginning as a pilot project in late 1973. Pigs graded in 1975 totaled 230,151 at nine State grading locations—up 13 percent from 1974. This volume places Missouri second only to Tennessee in the number of feeder pigs graded annually. The pigs are graded according to U.S. standards by State graders working under Federal technical supervision provided by **Phil McFall**, OIC of the South St. Joseph, MO, office.

● Market News Workshops in New York & Texas

Bruce Harding, market news eastern area supervisor, and **John Van Dyke**, livestock market reporter stationed at Lansing, MI, participated in a livestock market news workshop at Rochester, NY, Mar 26-27. Five New York State reporters and one State supervisor attended the meeting to review the new slaughter cattle grade standards and to discuss the Federal-State program. **Van Dyke** is technical supervisor for the Federal-State livestock market news programs in Michigan and New York.

Another livestock market news workshop was held at Austin, TX, Mar. 19. The Federal-State program was discussed and livestock grades were reviewed. Attending the meeting were Livestock Market News Branch Chief **Paul Fuller**; **Bruce Harding**; four market reporters stationed in Texas: **Joe Bray** (San Antonio), **Jerry McCarty** (Amarillo), **Hal Churchill** (San Angelo), and **Clarence Zugenbuehler** (Fort Worth)—plus Texas State reporters and supervisors.

● Blue With Purple Polka Dots?

Sandra Brookover, the Division's consumer meat specialist, has visited many cities in recent weeks to participate in media interviews—discussing the recent revision in beef grade standards. **Sandra** says so many people have asked her how Choice beef will change at the supermarket that she would like to reply, "The beef will be bright blue with purple polka dots!" Most frequently asked questions have been "Will consumers have to pay high prices for lower quality beef?" and "Will there be a big difference in the eating quality of Choice beef?"

Sandra's reassuring responses have included the following comments: Price is determined by supply and demand. More beef will now qualify for the Choice grade, so with an expected increase in supply, Choice beef should sell at a lower price. This will be advantageous to consumers since they should notice no difference in the palatability (eating quality) of Choice beef under the new standards.

Recent interviews—including newspaper, radio, and television—have been in Detroit, MI; San Diego, CA; Phoenix, AZ; San Francisco, CA; Boston, MA; Providence, RI; New York, NY; New Haven, CT; and Baltimore, MD.



Ten journeymen meat graders, hired by the Division late last year from industry sources, attended a technical meeting at Sioux City, IA, early this year. Posing for the photograph are (standing, from the left) **Gene Grace**, **Bob Cooney**, **Russell (Bob) Coons**, and **Len Henning** (all stationed at Sioux City); **Bernadette Hoffman** (head clerk at the Sioux City consolidated office); Assistant Meat Grading Branch Chief **Earl Johnson**; and **Ed Novak**, Sioux City main station supervisor. Seated from the left, are **Richard Smith** (Omaha, NE); **Larry Chapman** and **Merle Weeldreyer** (both at Amarillo, TX); **Donald Jundt** (Denver, CO); **Merlin (Gene) Chapman** (Eagle Pass, TX); and **Steve Brown** (Omaha, NE).

● East Coast Meat Report Expands Coverage of Veal

The daily "east coast less-than-carlot wholesale meat report" has expanded its coverage of veal and calf products. Meat reporters at the Princeton, NJ, market news office have established contacts for market information from numerous veal and calf slaughterers and processors in the New York area. Beginning in early March, the east coast report included a full range of grades and weights of veal carcasses, veal cuts, calf carcasses, and calf cuts. State agricultural officials and industry representatives have commented favorably on this new market information. The east coast represents one of the largest veal-producing areas in the Nation.

● Feeder Pigs: Judged and Graded

Fred Williams of the Standardization Branch served as an official judge at the North Carolina Feeder Pig Show, held in Smithfield, NC, Mar. 2. Later in the month, on Mar. 24, **Dan Stilwell**, also of Standardization, participated in a demonstration and practice session on feeder pig grading at Courtland, VA. Attendees at both the show and demonstration session included State feeder pig graders and extension livestock specialists. The technical guidance provided helps maintain uniform interpretation and application of the Federal grade standards among States—like North Carolina and Virginia—operating a Federal-State livestock grading program.

● Ray Inspects CCC Cattle Exports

Jim Ray, Market News Branch assistant chief, examined 80 head of bred Holstein heifers (plus 1 bull) at Newburgh, NY, Mar. 23. **Jim** certified the cattle for export to Madrid, Spain, under the Commodity Credit Corporation's (CCC) Export Credit Sales Program. Livestock Market News personnel are responsible for assuring that livestock exported under the CCC program meet requirements for age, breed, weight, and conformation.

● Gonsoulin Discusses New Grade Standards

Dave Gonsoulin, a member of the June 1974 training class and now a market reporter at Oklahoma City, gave a 1-hour presentation at the Oklahoma County 4-H Club monthly meeting, Mar. 3. **Dave** showed a slide series on U.S. grades for slaughter steers, discussed the new grade standards, and answered questions for the 25 4-H Club members and 10 adults attending the meeting.

POULTRY DIVISION

● Ducks—His Job

Dave Dunnum, for 15 years the AMS poultry grader at the C & D Duck Company in Franksville, WI, was featured in a front page story in the company's winter issue in-house newsletter.

Dave is quoted as saying, "To maintain quality at a line speed of 15,000 to 16,000 birds (ducklings) daily, everyone must know his job and be very quality conscious."

Nothing Less Than The Best . . . was the title of the quality control story, which pointed out that the grading **Dave** does is not required by either federal or state law, but is entirely up to the food company, and that this particular company is willing to pay for the service performed by **Dave**. They refer to him as "the keeper of the quality seal" and point out that the "Grade A seal can't go on the package unless **Dave** says it can." The article also points out that **Dave Dunnum** has been commended by USDA for "sustained superior performance in carrying out responsibilities in the grading of poultry and poultry products."

From the tone of the article, and the praise in it for **Dave**, we feel that "our man in Franksville" is doing a very good job of quality control—and of public relations for AMS in the place where he lives and works.

● Egg Board Gets Going

The recently appointed 18-member Egg Board, which will administer the Egg Research and Promotion Order, held its first meeting in Washington, DC, March 16 and 17. They elected officers, approved by-laws, recommended rules and regulations which would implement the Order, and established standing committees as follows: promotion and advertising, research, finance, producer relations, and planning. The recommended rules and regulations with minor modifications were published in mid-April in the Federal Register by the Department as proposed rulemaking so that interested persons can submit comments.

● "How To Buy Poultry" Is Out of the Darkroom

This new picture series is now available for teachers, nutrition educators, and other communicators as an 80-frame slide set or filmstrip. A cassette soundtrack, with pulses to change frames automatically, and two copies of the illustrated narrative guide are included. The Division's four Regional Grading Offices will receive slide sets for their own use and copies of a descriptive flyer for distribution.

● Poultry Statistics Finalized

Rozie Atkinson, Market News program assistant, Kansas City, MO, was in Washington, DC, the week of March 29 to help finalize the publication, "Poultry Market Statistics for 1975 Annual Summary." Copies were distributed in early April.

TRANSPORTATION AND WAREHOUSE DIVISION

● Affirmative Action Programs

Harold Tollefson, of the Washington office, and **Rolland Hendricks**, of the Prairie Village National Warehouse Service Center, have visited warehouse facilities on the west coast to formulate methods to monitor affirmative action programs that control weighing activities at export grain elevators. Several affirmative action programs have resulted from court actions in the New Orleans area. Other action plans have been entered into on a voluntary basis by elevators at USDA's request.

● Assistance Rendered

Supervisory Warehouse Examiner **Charles M. Alsip**, of the Prairie Village office, has been assisting the Warehouse Service Branch's Portland area by performing examinations at processed commodity warehouses. The Portland area needed additional personnel due to their expanding workload. **Alsip** is assistant to the OIC of the Prairie Village office, with responsibilities centering on processed commodity programs.

● Office Staff Assists On Warehouse Examinations

Joanne Wallace, general documents examiner, and **Sharon O'Neill**, secretary-stenographer, both of the Prairie Village office, assisted warehouse examiners in making examinations, and taking inventories, in the Kansas City area. **Joanne** worked at the Inland Underground Warehouse, the largest warehouse in the world. **Sharon** helped measure storage tanks at the Continental Grain Company.

TOBACCO DIVISION

● Maryland Tobacco Sales

Auction markets for Maryland tobacco opened for sales on Tuesday, April 13. The four auction markets are located in Upper Marlboro, Hughesville, La Plata and Waldorf. Sales will be held Monday through Thursday—a total of 30 sales are scheduled for this season with final sales on June 3.

Director **J. W. York**, at the AMS Staff Meeting of April 7, extended an invitation to all AMS personnel in the Washington area to witness the auction marketing system—a unique and interesting process. Division directors receiving requests from interested staff members should contact **Mary C. Orme**, assistant to the director, Tobacco Division (X75836) for further information and scheduling of visits.

Personnel Actions

PROMOTIONS

Dairy

Lenora G. Stewart, was promoted to assistant administrative officer of Dairy Division on Feb. 15.

Fruit and Vegetable

Jim Gwynn, market reporter, Cleveland, OH, to Market News OIC in Chicago.

Charlie Gore, market reporter, Sanford, FL, to Market News OIC in Cleveland, OH.

Grain

Donald Folk, Inspection Branch, Des Moines, IA, from ACA to ACG, 2/29.

Stephen Michel, Inspection Branch, New Orleans, LA, from ACA to ACG, 2/15.

Jeanne Wills, Inspection Branch, Houston, TX, from clerk-typist to ACG, 2/29.

Cynthia Woodland, from clerk-typist, Food & Nutrition Service to secretary-DMT, Seed Branch, Washington, DC, 2/29.

Livestock

Margerie Workman has been promoted to the position of head clerk at the South St. Paul, MN, consolidated office, effective 3/14. She is replacing **Eleanor Horning**, who retired 1/30. **Ms. Workman** joined the South St. Paul office as a clerk-typist in 1973.

Poultry

Larry Robinson to assistant chief, Grading Branch, 3/28.

WELCOME

Cotton Division

Paul G. Beaton, agricultural marketing specialist, Blytheville, AR Classing Office.

June L. McCommon, statistical clerk, Market News Section, Memphis, TN.

Dairy

Dairy Division welcomes the following employee's to the Milk Market Administrator Office indicated:

Milford L. Brock, auditor, Jackson, MS.

Cecil B. Ferguson, computer operator, trainee, Chicago, IL.

Myron B. Finné, auditor, Minneapolis, MN.

Frank Inman, auditor, Jackson, MS.

Brian M. Laughlin, marketing specialist, Tigard, OR.

Grain

Victoria Boyle, secretary-typist, National Coordinator Unit, Washington, DC, 2-24.

Mary Feindt, clerk-typist, Administrative Office, Washington, DC, 2-25.

Linda Fuster, chemist, Testing Lab, Washington, DC, 2-17.

Donna Hall, clerk-typist, New Orleans, LA., 2-20.

Ellen Wiley, clerk-typist, Houston, TX., 2-2.

Livestock

Marie Hall, clerk-typist, joined the Market News office at Greeley, CO, 3/21.

Personnel

Bernice V. Comella, labor-management relations specialist, Labor-Management Relations Staff.

Tom R. Davis, personnel management specialist, Director's Office.

Anthony Kohlrus, personnel staffing specialist, Employment and Qualifications Branch.

Charles L. Russell, personnel management specialist, Director's Office.

Poultry

Paulette Borkowski, clerk-typist, Philadelphia, PA, 3/8.

Administrative Services Division

Konrad Chisholm, supply clerk, Communications & Operations Branch, 2/29.

Alena Lee, clerk-typist, Communications & Operations Branch, 3/21.

Information Division

Bonnie Kreitler, public information specialist (part time) in the Program Services Branch, 3/29.

Clem Work, public information specialist, San Francisco Regional Information Office, 4/1.

TRANSITIONS

Fruit and Vegetable

Patricia D. Buckler, clerk-stenographer, transferred from the Market News Branch, Denver, CO, to the Vegetable Branch, Washington, DC, 3/14.

Grain

Riley Andrus, ACG, Inspection Branch, Crowley to New Orleans, LA, 3-28.

Margaret Chura, secretary-steno, Standardization Branch, to ACG, Board of Appeals and Review, Washington, DC, 2/29.

Jill Delfin, agricultural marketing specialist, Program Analysis to GAO, Washington, DC, 2/28.

James Ewing, supervisory budget & accounting specialist, Administrative Group to Office of Management & Finance, 3/5.

Charles Ford, from Fruit & Vegetable, Camilla, GA, to ACG, Mobile, AL, 3/1.

Louise Hall, secretary-steno, from Poultry Division to Standardization Branch, Washington, DC, 3/14.

Wendell Hardeman from General Services Administration, to ACG, Inspection Branch, Wichita, KS, 3/8.

William Holt, agricultural marketing specialist, Standardization Branch, to ACG, Inspection Branch, Kansas City, MO, 2/29.

Charles Marshall, ACG, Inspection Branch, Kansas City to St. Louis, MO, 3/14.

Larry Poindexter, ACG, Inspection Branch, Stuttgart, AR, to grain marketing specialist, Standardization Branch, Washington, DC, 3/14.

Roy Shephard, ACG, reinstated to Inspection Branch Ft. Worth, TX, 2/29.

V. P. Volpe, Fruit & Vegetable, Winter Hill, FL, to ACG, Inspection Branch, Washington, DC, 3/8.

Larry Zehm, ACG, Inspection Branch, Portland, OR, to Spokane, WA, 2/29.

Livestock

Meat Grading

Mary Davenport - Sioux City, IA, to Chicago, IL.

Robert Seidenberg - Denver, to Ft. Morgan, CO.

Margaret Hart and **Sophie Healy**, clerk-typists for the Meat Grading Branch at Newark, NJ, transferred to other Government agencies, subsequent to the closing of the Newark office 2/27. The Livestock Division now has an office at Princeton, NJ.

Poultry (all agricultural commodity graders)

Donald Alexander—San Diego to Ramona, CA, 3/21.

Betty L. Barnhart—Highland to Yucaipa, CA, 3/28.

Frederick Bestwick—Preston, CT, to Coventry, RI, 3/28.

Eminio M. DiPasquo—Monticello, NY, to Philadelphia, PA, 3/21.

Ellis R. Foster—Tupelo, MS, to Shelbyville, TN, 3/14.

Mildred Hogan—Cranston to Hope Valley, RI, 3/14.

Franklin McKeown—McComb to Laurel, MS, 2/29.

Edward Weber—Bagley to Perham, MN, 3/14.

Technical Services Division

Larry D. Stout, the former director of the division, transferred to the National Bureau of Standards in the Department of Commerce on 4/11, where he will be their director of finance. **Larry** worked in AMS for over five years, and we wish him well.

Tobacco

Susie E. Bradhurst, secretary-steno, Administrative Group, transferred to NASA on 4/11.

Arlin G. Tart, ACG, tobacco marketing specialist, Standards, Testing and Training Branch, Washington, DC, on 2/15.

RESIGNED

Grain

Tyrone Anderson, ACG, Inspection Branch, Washington, DC, 3-27.

Ervin Dominick, ACG, Inspection Branch, New Orleans, LA., 1-30.

Nancy Edmondson, clerk-typist, New Orleans, LA., 2-14.

Norman Figures, clerk-typist, Kansas City, MO., 1-30.

Mary Haselow, ACG, Inspection Branch, Portland, OR, 2-25.

Bryon Hofer, ACG, Inspection Branch, Portland, OR, 2-13.

Edward Horn, ACG, Inspection Branch, Minneapolis, MN, 3-3.

Claude Lester, ACG, Inspection Branch, Portland, OR, 2-14.

Terry Mason, bio. laboratory technician, Seed Branch, Washington, DC, 2-27.

Rex McCoy, ACA, Inspection Branch, Mobile, AL, 3-29.

Kenneth Morgan, ACG, Inspection Branch, Duluth, MN, 2-27.

Jacalyn Nolan, clerk-typist, New Orleans, LA, 2-3.

William Skinner, ACG, Inspection Branch, New Orleans, LA, 3-9.

Ronald Tarasiewicz, ACA, Inspection Branch, Toledo, OH, 3-10.

Larry Willie, ACG, Inspection Branch, New Orleans, LA, 2-26.

Roger Zanotto, ACG, Inspection Branch, Toledo, OH, 3-17.

Personnel

Eleanor C. Perry, personnel management specialist, Employment and Qualifications Branch, 4/16.

Poultry (all agricultural commodity graders)

Cardell Hill, Aquebogue, NY, 3/5.

David A. Lapp, Somers Point, NJ, 3/30.

Donald Paque, Hutchinson, KS, 3/13.

Tobacco

Frederick J. Shelton, ACG, Lexington, KY, 1/26.

RETIREMENTS

Cotton

Myrtle S. Owens, chief clerk, Augusta, GA Classing Office, after more than 26 years of service.

Dairy

Eldon W. Benham, milk sampler-tester. Mt. Vernon, WA, retired with 20 years of service.

Sue Bragg, secretary, Dairy Division, Washington, DC, retired 1/30 after 22 years of service.

George E. Fickenschner, auditor. Rock Island, IL, retired after 30 years of service.

Evelyn M. Jones, milk sampler-tester, Omaha, NE, retired with 21 years of service.

Florence M. Lamb, machine operator, Hartford, CT, retired with 17 years of service.

Patricia C. Sullivan, secretary, Hartford, CT, retired after 12 years of service.

Fruit and Vegetable

Dick Koebele, Market News OIC, Chicago, IL.

Grain

Louis Landry, field office supervisor, Inspection Branch, Peoria, IL., retired 2/29 after 31 years of service.

Lucille Tucker, physical science technician, Inspection Branch, Washington, DC., retired after 26 years of service.

Livestock

Reginald Tuthill, supervisory meat grader at Newark, NJ, retired 2/28, after 29 years of Federal service. He joined the Meat Grading Branch at New York City in 1949, spent several years in Washington, DC, (1965-67), and returned to the New York office in 1967. He accompanied the office when the duty station was changed to Newark in 1968.

Poultry

Gretel H. Clements, clerk-stenographer at Little Rock, AR, 3/31, after 19 years of service.

Henrietta McClellan, ACG at Rockford, IL, 3/6, following nine years of service.

Leona F. Schultz, ACG at Postville, IA, 3/11, after 10 years of service.

Tobacco

Robert L. Cochran, ACG, Raleigh, NC, with 22 years of service.

Lewis W. Jones, ACG, Lexington, KY, with over 24 years of service.

Jasper E. Slate, set supervisor, Raleigh, NC, with over 29 years of service.

Walter E. Thomas, circuit supervisor, Lexington, KY, with 33 years of service.

Information

Oscar Elder, public information specialist in the Program Services Branch, 4/23, after 18 years of service.

● Welcome Houston Grain School Attendees

The following Agricultural Commodity Aides Inspection Branch in the various States:

Eddie Allen, Mobile, AL., 3-11.

Horace Anderson, Toledo, OH., 3-8.

Jack Boots, Baltimore, MD., 3-12.

Stephen Cheppell, Peoria, IL., 3-8.
Timothy Clancy, Minneapolis, MN., 2-18.
Michael Coutts, Toledo, OH., 3-8.
Larry Epke, Toledo, OH., 3-8.
Edwin Garrity, New Orleans, LA., 3-8.
Robb Hermanson, Duluth, MN., 3-14.
Gregory Jan, Toledo, OH., 3-8.
Abe Killings, Portland, OR., 3-8.
Joseph Meeks, Mobile, AL., 3-12.
Martin Million, Kansas City, MO., 3-8.
Yvonne Neuhaus, Peoria, IL., 3-8.
Timothy Rader, Toledo, OH., 3-14.
David Schneider, Minneapolis, MN., 2-18.
Lawrence Tulos, Mobile, AL., 3-11.

The following Agricultural Commodity Graders to the Inspection Branch in the various States:

Ronold Altman, Omaha, NE., 3-1.
Ralph Anderson, Kansas City, MO., 3-1.
Donald Atley, New Orleans, LA., 3-1.
Frank Aylor, Denver, CO., 2-17.
Leroy Baker, Spokane, WA., 2-9.
Warren Bazmore, Baltimore, MD., 3-8.
Stephen Beare, New Orleans, LA., 3-8.
Cerl Beckwith, New Orleans, LA., 3-8.
Martin Begley, Portland, OR., 2-9.
Carolyn Bevers, Ft. Worth, TX., 2-24.
Allen Bolotte, New Orleans, LA., 2-17.
Kenneth Brayman, New Orleans, LA., 2-9.
Ronald Burden, Mobile, AL., 3-4.
Rufus Campbell, New Orleans, LA., 2-9.
Silas Chang, Norfolk, VA., 2-9.
Milton Clayton, New Orleans, LA., 2-29.
Berry Dodson, Beaumont, TX., 2-23.
Ronold Eeton, New Orleans, LA., 2-23.
Alice Evans, New Orleans, LA., 2-17.
Gerald Frank, New Orleans, LA., 3-8.
Meck Funk, Des Moines, IA., 2-2.
Micheel Gevron, Philadelphia, PA., 2-23.
Larry Giles, Chicago, IL., 209.
James Guillory, New Orleans, La., 2-29.
Paul Hedyke, Chicago, IL., 3-8.
Carolyn Herkness, Grand Forks, ND., 2-17.
Cherlie Hevard, New Orleans, LA., 2-23.
Elizebeth Honeysett, Mobile AL., 2-9.
Edwerd Horn, Minneapolis, MN., 2-9.
Joseph Johnson, Portland, OR., 2-26.
Michael Johnson, Beaumont, TX., 2-10.

Ronald Johnson, Omaha, NE., 3-8.
Mervin Jones, Toledo, OH., 3-9.
Marvin E. Jones, New Orleans, LA., 3-8.
Warren Ketchum, Wichita, KS., 2-9.
Timothy Kreager, Kansas City, MO., 2-23.
Earl Largo, Seattle, WA., 2-17.
John Lamborn, St. Louis, MO., 2-9.
Douglas Leonard, New Orleans, LA., 2-29.
Alan Lettermen, Duluth, MN., 3-8.
Roy Lyon, Wichita, KS., 3-8.
Bruce Mace, Norfolk, VA., 2-1.
Richard Mathews, Baltimore, MD., 2-29.
Patricia McCabe, Philadelphia, PA., 2-29.
Dennis McCrery, Houston, TX., 2-23.
Phillip Meachem, Peoria, IL., 2-29.
B. A. Miller, Toledo, OH., 2-23.
Bruce Miller, New Orleans, LA., 2-5.
Donald Miller, New Orleans, LA., 3-8.
Michael Miller, St. Louis, MO., 3-7.
Thomas Miller, Kansas City, MO., 3-12.
Rex Moore, New Orleans, LA., 3-8.
Guy Morgan, New Orleans, LA., 3-8.
Larry Morrissey, New Orleans, LA., 3-8.
David Mundwiler, Chicago, IL., 3-8.
Eugene Newby, New Orleans, LA., 3-8.
Thomas Pajak, Chicago, IL., 3-8.
Dave Parker, New Orleans, LA., 3-8.
Stephen Peel, Norfolk, VA., 2-9.
Patricia Peterson, Baltimore, MD., 2-9.
Ado Rogers, New Orleans, LA., 2-9.
William Shelby, Mobile, AL., 2-17.
W. M. Skinner, New Orleans, LA., 2-23.
Daniel Smith, Spokane, WA., 2-17.
Larry Smith, New Orleans, LA., 2-23.
George Squire, Baltimore, MD., 2-23.
Roger Stoflet, Omaha, NE., 3-12.
Roger Swenson, Chicago, IL., 2-23.
Gerald Walter, Wichita, KS., 3-8.
Charles Webb, New Orleans, LA., 2-23.
Steve Weiland, Chicago, IL., 2-17.
Albert Wentz, New Orleans, LA., 2-23.
Helene Wright, Duluth, MN., 2-26.
Kenneth Woods, Toledo, OH., 3-9.

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Stu Sutherland, Editor, Rm 3620-S, Ext. 447-7587
Doris Anderson, Editorial Assistant, Ext. 447-4903

SIX IN AMS GET USDA HONOR AWARDS





● **DISTINGUISHED SERVICE AWARD to Herbert L. Forest**

For exceptional dedication, accomplishment, and leadership in directing complex nationwide dairy marketing programs and—associated with these programs—making significant contributions to the economic welfare of producers, handlers, and consumers.

Herbert L. Forest, Director of AMS's Dairy Division since 1953, is recognized as a leader in the federal milk marketing order program. Herb has been unusually effective in getting opposing groups—dairy farmers, handlers, and to an increasing extent, consumers—to talk out their differences and work out mutual problems in the administration of the highly complex milk marketing order program that affect them.

Mr. Forest has spent most of his 41 years of federal service in dairy work for USDA. In 1970, he received a USDA Superior Service Award, and served as the USDA representative on the U.S. delegation to the Codex Committee on Edible Ices in Stockholm in 1974 and 1975. In past years he had been the U.S. representative at the International Dairy Congresses in Rome, London, Copenhagen, Australia, and India. He is a graduate of the University of Massachusetts.

● **SUPERIOR SERVICE AWARD to Charles T. Murphy**

For exceptional management ability in maintaining and reorganizing the meat grading services in the Los Angeles area under unusually difficult circumstances.

Charles Murphy has served as Main Station Supervisor in the Bell, CA, Meat Grading Office since 1972. He joined AMS in 1966 and has served as assistant main station meat grading supervisor in South St. Paul,

San Francisco, Chicago, and the National Stock Yards, IL. Born in Omaha, Charles now lives in Huntington Beach, CA.



● **SUPERIOR SERVICE AWARD to Robert E. Jorgensen**

In recognition of his contributions to significant expansion of market news coverage and thus to the orderly nationwide marketing of livestock and meat.

Robert Jorgensen joined AMS's Livestock Division as a market news trainee in 1958. As tangible evidence of his leadership and his management ability, he advanced to higher level positions very rapidly. In 1965, he was promoted to his present position of Livestock Market News Western Area Supervisor in Omaha. Born in Hurley, SD, he is a graduate of South Dakota State College at Brookings.





● **SUPERIOR SERVICE AWARD to Patricia M. Paulson**

For exceptional skill in supervising clerical employees and in dealing with state officials, contributing greatly to the cooperative market news program in California and to the efficient nationwide marketing of fruits and vegetables.

Mrs. Paulson, Supervisory Clerk in the San Francisco Fruit and Vegetable Market News Office, was promoted to her present position in 1973. A veteran of nearly 10 years of federal service, she joined the market news program in 1971. Before that she worked for the Army, the U.S. Civil Service Commission, and the Post Office. A native of Los Angeles, she is a graduate of Immaculate Conception Academy in San Francisco.



● **SUPERIOR SERVICE AWARD to Frank J. Santo**

For outstanding efforts both in developing new concepts for turkey grading, and in furthering the growth and acceptance of USDA's grading service for turkey.

Frank Santo has served as Regional Director of the Des Moines, IA, Poultry Grading Office, which covers a twelve-state area, since 1943. Frank began working for AMS as a marketing specialist and grader-in-charge in St. Louis, MO, in 1940 and then opened the Poultry Grading Office in Kansas City, MO, in 1942. A graduate of Kansas State University, he was born in Denver and now resides in West Des Moines.

● **SUPERIOR SERVICE AWARD to Warren D. Robbins**

In recognition of exceptional performance of clerical, administrative, and technical duties, contributing significantly to the effective operation of the livestock market news center at South St. Joseph, MO.

Warren Robbins has served as Supervisory Clerical Typist in the Livestock Market News Branch in South St. Joseph since 1971. He began his career as a clerical typist in 1960 in that office, and continued in that assignment until promoted to his present position. Born in Hopkins, MO, Warren attended Northwest Missouri State College in Maryville.

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● USDA Award Programs Don't Just Happen

To give our AMS REPORT readers a "behind the scenes" look at this year's (May 25) USDA Awards ceremony—and how it affects two of our AMS staffers—we asked a couple of experts. Janice Lohr and Susan Lehotsky, of Personnel's Employee Relations and Services Branch, get very personally involved—and they answered our questions a week or so before this year's event.



Janice and Sue look over an award application.

Q: How many of these USDA-level award ceremonies have you both been involved in?

Janice: Three years.

Susan: This is my second year.

Q: Would you briefly explain the differences in the USDA awards and our new AMS awards program?

Janice: The USDA-level honor awards are just one segment of the incentive awards program, and the employee must have received agency recognition (an award) prior to being nominated. The USDA-level awards are strictly honorary, there is no monetary aspect involved.

In our new AMS Incentive Awards Program, the division directors have been delegated the authority to approve special achievement awards, and quality salary increases, for employees GS-13 and below. The Administrator is responsible for approving awards for GS-14 and above. The other major change in our new program is the increase in dollar amounts given for special achievement awards.

Q: Can you give us one example of the increase?

Janice: Grades 1 through 10 amounts have been increased to the equivalent of a step increase in the person's salary bracket. For GS-9, the award was \$250, but now that's gone up to \$449.

Q: Getting back to the USDA awards, how far in advance do you start your (agency-level) part in one of these annual events?

Susan: We start in October with notification to the divisions for writeups on potential awardees.

Q: What exactly do you two do in advance?

Susan: Once we get the nominations from the divisions we

take them to the AMS Incentives Awards Committee. They review them and vote on who goes forward to the USDA-level . . . and we also go back to the divisions for rewrites, if necessary.

Janice: Then we get the Administrator's approval on our nominees, and carry that one step further to the Assistant Secretary level . . . in our case to Mr. Feltner . . . for his approval, then all the AMS nominations for the USDA-level awards are taken to the USDA Office of Personnel. The Department selects a committee from the agricultural community to make the final approvals. By the way, our Administrator served on that committee in '75, prior to becoming our top man.

Q: How early are the USDA awardees notified?

Susan: About April 15 . . . or when we receive word from the Department.

Q: Who handles the travel and other arrangements to get field staffers here to receive their awards?

Janice: The divisions handle all travel arrangements for their awardees.

Q: What do the awardees go through on the day of the ceremony . . . and what's your part that day?

Janice: That morning we have a briefing session for all the awardees . . . to let them know what to expect and when. Then we provide some coffee for them and their families before we escort them all over to the location of the ceremony. This year it was in the Departmental Auditorium over on Constitution Avenue, as the Sylvan Theater, our usual site, is now under construction for this year's bicentennial events.

Susan: During the ceremony, while the awardees are all up on the stage to receive their recognition, we sit with the families in the audience. Then, we get the awardees and the families together again with a person from their respective divisions who escorts them off to lunch with the divisional top management. Shortly after lunch we all gather again in the Administrator's office for pictures and so that the Administrator can personally meet and greet all of them . . . and we attend this function with them.

Q: Is your part over and done with at the close of the ceremony day?

Janice: No. We provide the awardees with folders of press releases and pictures.

Susan: The next day, the awardees attend the Administrator's staff meeting, but we are done with the USDA-level awards until the following October.

Q: How has our new AMS Incentive awards system changed your former tasks?

Janice: Under the new system, with the divisions doing most of the job, we will be providing evaluation and audit functions.

Q: How did you both get into this type of work in the first place?

Janice: Larry Thackston had this part of the workload, but when he moved up to become the deputy director I inherited it.

Susan: It was part of the job when I came to work for Janice.

Q: Do you feel it is rewarding to you to work in the area of award programs?

Janice: Yes! I feel that through this program supervisors are able to recognize employees' contributions that exceed normal position requirements . . . and it's rewarding to us to see what an outstanding group of employees we have in AMS.

Q: Any other points we've missed?

Janice: I would just like to point out that the new AMS Incentive Awards Program is covered in AMS Instruction 390-1, which has recently come off the presses.

We also asked **Rich Reiland**, Janice and Sue's branch chief, what he thought of the job they were doing on the awards program for AMS and for the USDA Honor Awards activity. He is very enthusiastic about the way the team works.

"You know," **Rich** commented, "Janice has been working here for some 15 years, starting as a clerk from West Virginia and working her way up. It is very comforting as a supervisor to have a gal like Janice who does her own thing in such an outstanding manner . . . doing her assignment either ahead of time or right on the dot, as needed. Janice is recognized by everyone as "the expert" on incentive awards. **Susan** is fairly new to the work, but has turned out to be an equally outstanding backup for Janice. Without any reservations I can say that Janice is an outstanding employee, and that together they are a great team."



Betty Edwards shows us her Certificate of Merit. **Betty's** boss, **Bud Reese**—OIC of the Sioux City Market News Office—says she has one of those enthusiastic, exuberant, and most pleasing personalities, which "gives a lift" to the spirits of all the folks in the office, and those who come into contact with her. This includes listeners of the 15 major agriculturally-oriented radio stations she does daily live and recorded market report programs over—for which she dependably comes into the office to start broadcasting, around 5:30 each workday morning!

● Other Awards Around the Country

Besides the USDA Honor Awards, which are handed out annually in late May, AMS staffers are continuing to do award-winning work. Listed below, in this special section, are some very special people who have recently been issued awards of one kind or another within AMS.

In the COTTON DIVISION **Catherine M. Renfroe**, the head clerk of the Vienna, GA, office received a Special Achievement Award for *continued high level performance of duties as head clerk in the Vienna Classing Office*.

Also in COTTON, **Roy L. Blakney**, of the Market News Section in the Memphis office, received a Special Achievement Award for *outstanding performance of duties relating to operation of duplicating equipment contributing to the efficient operation of the Market News Section*.

DAIRY DIVISION's **Eldon W. Benham**, an auditor at the Rock Island, IL, Milk Market Administrator's Office, received a 20 year Length of Service Award.

DAIRY's **Maxine Ray**, clerk-typist in the Administrative Office, Washington, DC, was awarded a Letter of Commendation by **W. G. Bryan**, administrative officer.

GRAIN DIVISION's **Chuck Hunley**, assistant chief of the Market News Branch, received a Special Achievement Award on 2/2 of \$300 for *excellence in his role as assistant branch chief in maintaining the continued effectiveness and integrity of the Grain Market News Branch during the absence of the branch chief*.

GRAIN's **Harlan Ryan**, field office supervisor, Inspection Branch, New Orleans, received on 3/4 a quality step increase for *outstanding performance and for continuing excellence in the performance of supervisory duties contributing greatly to the effectiveness of the Grain Division programs in the New Orleans area*.

LIVESTOCK DIVISION's **Betty Edwards**, a clerk-typist for 13 years in the Sioux City, IA, Market News Office was given a Certificate of Merit and a quality increase in March in recognition of *exceptional performance in executing market news duties, contributing significantly to the effective operation of the Sioux City market news office*.

INFORMATION DIVISION's **Bernice (BeeBee) Baker** was presented recently with a Certificate of Merit, and a cash award, for *willing, dedicated, conscientious effort—including particularly helpful assistance with supervisory work—during a period of increased workload and new challenging responsibilities in the Information Division's Marketing Programs Branch*.



BeeBee Baker and **Dale May**—her branch chief during the time period covered by her award winning performance, when she acted as his assistant branch chief while also doing all her other duties—inspect her Certificate of Merit.

INFORMATION's Jo Ann Jones, secretary-typist in the Marketing Program Branch received a Certificate of Merit for continuing outstanding performance of secretarial and related duties contributing significantly to the efficient functioning of the Division's programs.



Eleanor Ferris, branch chief, admires the Certificate of Merit presented to Jo Ann (J.J.) Jones for her secretarial accomplishments.

CONERO—A 10-GALLON DONOR

William (Bill) Conero, for over a period of 33 years, has given 10-gallons of blood. He feels this has been a very rewarding experience and plans to continue this practice in the years to come. Bill, who is the representative for ASD for the blood program says he would like more recruits as the blood is very badly needed.



Here Bill is shown receiving a certificate for his voluntary efforts from Earl Branche, AMS Chairman for the blood donation program.

● USDA Horticultural Conference Hosts Meeting

Peter Chapogas, assistant chief of F&V's Vegetable Branch, reports that the May 25th Bicentennial Symposium on Fruits and Vegetables was a successful get-together. "Pete" is the chairman of the USDA Horticultural Conference—an association of USDA employees who are dedicated to the advancement of the horticultural disciplines and trades—who sponsored the symposium. The USDA-employee group meets regularly to review and discuss horticultural projects and problems, and includes about 50 AMS staffers.

The unique meeting started around 11 in the morning with a "meet the speakers brunch" at a local restaurant, then moved into the auditorium of the Freer Gallery of Art. The symposium attracted many out-of-town visitors from universities, trade associations, and processor/wholesale/retail firms.

A welcoming speech by USDA's Assistant Secretary Feltner was followed by an interesting talk on producing 56 fruits and vegetables for 210 million individuals by John Carew, the chairman of Michigan State University's Department of Horticulture.

F&V's director, Floyd Hedlund addressed the group on the subject of marketing and government regulations. Mr. Hedlund was presented with a Certificate of Appreciation for the significant contributions you have made to foster better and more efficient government programs and services for the fruit and vegetable industries.

Wilbur Pentzer, a consulting horticulturist, and former director of USDA's Market Quality Research Division spoke on postharvest matters, and the topic of retailing was presented by John Mintz, the Merchandising Vice President of the Grand Union Company to close out the symposium.



Mr. Hedlund's certificate was presented by George Grange former Deputy Administrator for Marketing Services.

IZZY KOTLICKY—50 YEARS!

June 4 was a big day in Chicago for Isadore Z. Kotlicky, and for the F&V Market News Office. F&V Division Director Floyd F. Hedlund and Market News Branch assistant chief David Vaughn were in Chicago to present "Izzy" Kotlicky with a 50-year service pin and to join him on his last-day-retirement-party!

AMS REPORT couldn't let such an event go by without showing you a picture of Izzy, working at his job as an assistant market news reporter a couple of weeks before his retirement. Relaxed? . . . Well, with 50 years under your belt, wouldn't you be?



Izzy was born on May 12, 1908—for which we offer him a belated Happy Birthday—and has lived in Chicago all his life, attending Carl Schurz High School and Herzle Jr. College. On May 20, 1926, he entered government service as an assistant messenger—at the salary of \$900 a year—with the Hay, Feed, & Seed Division of the Bureau of Agricultural Economics. Early in 1929 he transferred to F&V's Market News and has been there ever since working his way up to his present assignment. He has received two Certificates of Merit (in 1961 and again in 1965) as well as a Certificate of Appreciation in 1965.

Back in 1953, Izzy was promoted from the position of machine room operator to being a railroad clerk—responsible for obtaining the unload figures for all the rail traffic of fruits and vegetables coming into the Chicago metropolitan area. A year or so later he was shifted over to getting the same sort of unload information on all the trucks bringing produce into the city . . . and he stayed on the "truck beat" since then and also handles some of the market reporting duties.

Izzy, CONGRATULATIONS on your retirement. Also, thank you for your 50-years' contribution . . . you've set a tough target for some of us younger guys and gals to shoot for!



● Tom Hill of Hunts Point

by Susan Sperling, Information Specialist in New York City

To those who buy and sell at the big and bustling Hunts Point Terminal Market—supplier of fresh produce to the roughly 18 million folks in the Metropolitan New York area—Tom Hill is a familiar sight. As an AMS-F&V Market News reporter, he can be seen sounding out buyers, sellers, shippers, and packers—getting a sense of the market. He can also be relied upon to use his experienced and capable eyes and hands to make his own judgments on merchandise quality.

His pertinent questions—the product of long experience—concern trends, condition of the merchandise coming into Hunts Point, the weather, and the many other factors which (when combined) dictate the quality and prices of the fruits and vegetables we will be eating. Market news reporters do not set prices—they report prices and the existing supply and demand situations. Reporters gather an unbiased news report on various commodities that will be of use to farmers and all the other people in the produce industry marketing system.



The Hunts Point office is a federal operation, collecting data on supplies coming into the New York City area by rail, truck, boat, and air and, as such, serves as the eyes and ears of the industry. The information gathered is used as a guide in the orderly marketing of produce throughout the country.

The information goes in summary form over a teletype market news wire, and printed reports to producing areas. The primary users include anyone connected with the fresh fruit and vegetable industry: growers, shippers, packers, transportation people, banks, and related institutions. A New York State reporter, working alongside the federal reporters, gets his report onto a UPI wire.

The F&V Market News offices are all hooked into 23,500 miles of leased wire and, through this system, their reports are aired on radio, TV, telephone recorders, and put into print across the country.

For Tom Hill, OIC at Hunts Point, the work represents constant challenges—with each new day a whole new ballgame—as there are no set prices for commodities. Tom, and the two other federal reporters, must be well-versed in the price situation and must not allow buyers or sellers to mislead them. The ability to sniff out the true story comes only from long experience, both in the industry itself and in dealing with people. "You must know the people you are dealing with," Tom emphasizes, and his solid reputation with all members of the industry proves his point.

How did Tom Hill get into this field? From childhood Tom has loved to grow fruits and vegetables, so, after finishing a wartime stint in the Navy, he went to Ohio State University and majored in horticulture. While his emphasis was on vegetable crops, he also studied agricultural economics and marketing.

His career started with a job inspecting fruits and vegetables for the Railroad Perishable Inspection Agency in Cleveland. After a few years Tom filed an application with USDA and came aboard in May of 1952. Before coming to New York in 1959, he worked in five other locations.

Tom loves to reminisce about the "old days" in the Washington Street market in lower Manhattan. Roughly 12 blocks long, the market was in one of the oldest sections of New York City, near the Hudson River. Built in the days when the clipper ships sailed into New York harbor regularly, the street itself, unfortunately, is only 26 feet wide—to narrow for tractor-trailers and automated fork lift deliveries and operations.

The market's days in that area were, therefore, numbered, but the situation came to a head when the city decided to condemn the property for an urban renewal project—part of which is now the World Trade Center. In March of 1967 the market moved to Hunts Point in the Bronx. The Washington Street area has buildings predating the Civil War, and the city—realizing their historical and architectural value—has decided to spare them the ignominy of the wrecker's ball and preserve them for future generations.

The Hunts Point operation has turned out to be advantageous to the industry. It is obviously more modern and efficient, and the refrigeration system there is a vast improvement over the previous one. Another plus is the hours worked—the Washington Street market was a nighttime operation and Tom and the other reporters had to start work at midnight. Their days were turned around, and Tom hardly saw his family during the week. His current hours (6 am to 3 pm) allow for a much more normal family life.

Tom lives in Lindenhurst, Long Island with his wife Mary and five of their eight children. They take enormous pleasure in outdoor activities and take regular camping trips to the Maritime Provinces of Canada, and other areas as well. When they camp out, they sleep in a tent—no "decadent" trailer or other "fancy contraptions" for them! They also enjoy swimming and fishing, and Tom and Mary are active in the scouting movement.

In an increasingly computerized, look-alike world, it is refreshing to find an authentic, colorful individual such as Tom Hill. So, when next you bite into a delicious apple, or sit down to a steaming baked potato, no matter where you live, You will know that the expertise of Market News reporters—like Tom Hill—have played an important role in bringing these quality fruits and vegetables to your table.

● B. C. Langston of Tobacco Market News

"We used to call tobacco an evil weed back when I was growing up," B. C. Langston allows, fishing for a cigarette in a crumpled pack. "That's because you had to work so hard during harvest that it made you ill."

Langston, Tobacco Market News Officer in Raleigh, NC, enjoys reminiscing about the "good old days"—growing up on a tobacco farm. For Langston, those days were not all that long ago. "B.C.", as he is casually known, left the farm in Kinston, NC, in 1961 and headed for North Carolina State University.

Four years later—crop science degree in hand—he went to work for the North Carolina Department of Agriculture as a market news reporter. He reported livestock, grain, fruits, vegetables and poultry—doing so well that by 1971 he was chief of market news for the entire state.

Not one to rest on laurels earned so young, B.C. joined AMS's Tobacco Division in 1974 as head of the Raleigh market news office. Now, according to him, long-term advantage was the reason: "I wanted to stay in market news, but in a position with more potential."

The state's loss was USDA's gain. The experience that Langston brought with him turned out to be a real plus for the Raleigh market news office. As Bill Martin, Tobacco Market News Supervisor in Lexington, KY, and Langston's immediate boss, puts it, "We are very fortunate to have a man of his caliber working with us."

Just how important is tobacco market news? Statistics show that tobacco ranks fifth among all U.S. agricultural commodities, both in on-farm value and as an export crop.



B.C. asserts that, "Market news is essential to the tobacco industry, because of the continuing need to know up-to-the-minute facts on which to base decisions." Figures show that this contention is well founded. During the 1974 crop year, the Raleigh office distributed over 595,000 copies of the tobacco market news report—over one-third by direct mail to users, the balance posted in tobacco warehouses where buying and selling decisions are made daily.

A total of 628 recordings were also made the same year—and broadcast over radio and television stations from Virginia to Florida.

This was in addition to daily and weekly reports from Raleigh carried in newspapers and farm periodicals throughout the various tobacco belts.

For B. C. Langston, his work is a far cry from the days when he primed, looped and flue-cured tobacco. He now supervises the information dissemination system upon which thousands of seaboard producers, wholesalers and manufacturers depend.

A mark of peer respect for B.C.'s ability is the fact that he is current president of the National Market News Association—the first federal employee to hold that post.

But, from where B. C. Langston sits, the real pleasure lies in being an integral part of the industry and area that he loves. "You see," the lanky, ex-farm boy concludes, in his soft Tidewater dialect, "I just flat like it here."

—By Jerry Redding, Information Specialist
Atlanta Regional Information Office

● Secretaries Workshop Very Successful

For the first time in the history of AMS' Information Division, a workshop was held for the division's secretaries. The lead secretary from each of the five AMS Regional Information Offices and from each of the two Information Branches in Washington, met with the Director's and Deputy Director's secretaries for a four-day meeting May 11-14. In addition to sessions with the Director and Deputy Director, the group met with the two Branch Chiefs, the Division Administrative Officer and representatives from the Administrative Services Division and Financial Services Division.

"Those in this group are key members of our organization," Information Director Stan Prochaska said. "And as such, they need to know the latest information about administrative and financial matters in order for them to help all AMS information officers, both in the field and in Washington, do the best job with the money allotted."

The secretaries enjoyed the workshop immensely and considered it very worthwhile as well as informative, and suggested that other AMS divisions may want to try something similar. All expressed the feeling that working relationships will be better as they can understand and appreciate each others problems. Instead of operating differently, they intend to share ideas in order to be consistent and work more or less as a family. Everyone also agreed that the sessions were so successful, they should be repeated once a year, or, on an as needed basis.



Standing left to right are: Janie Contreas (Chicago), Kay Korcoris (New York), Rose Keller (San Francisco), and Margaret Apperson (Dallas). Seated is Kathy Priest (Atlanta). While sightseeing in Alexandria, Va., Kathy says "she really fell for it."

Division News

COTTON DIVISION

● New Cotton Division Office Opens in Georgia

The Georgia cotton classing and market news office opened in Macon, 5/10. This office was established through the consolidation and relocation of offices formerly operating in Atlanta, Augusta, and Vienna. The new office, located at 4890 Raley Road, Macon, GA, 31206, will serve all cotton producers and related industries in Georgia.

FRUIT AND VEGETABLE DIVISION

● PPS&I Branch Personnel Assist at Western Frozen Food Convention

During 2/29 through 3/3, Western Regional Processed Products Standardization and Inspection (PPS&I) officers-in-charge and inspectors assisted with the frozen food sample display at the Western Frozen Food Convention, held at Monterey, CA. Mrs. Jean Bohannon, Director of Convention Services for the American Frozen Food Institute expressed the group's appreciation for the excellent work done by Regional Director Jake Vollman, and his associates.

● Breakfast with Pat Boone

Inspectors Thelma Madison and John Paggett of the Los Angeles area PPS&I Branch office attended the Bicentennial Easter Prayer Breakfast held in the Federal Building on 4/9. The guest speaker for the breakfast, sponsored by Christians in Government, was Pat Boone—the noted television recording and movie star. Supervisor Frank Warren, also of the Los Angeles office, participated in the program by reading the Scripture.

● Promisel Meets with Food Technology Students

On 4/7, Sheldon Promisel, PPS&I Branch, Rochester, NY, officer-in-charge, lectured students of the Food Technology Department at the State University of New York, Agricultural and Technical College at Morrisville. Promisel outlined the Branch's inspection programs and the development of grade standards.

● Dietitians Meet with Holland and Loftis

On 3/30, Elisha C. Holland, PPS&I Branch, Hammond, LA, officer-in-charge, and Inspector William P. Loftis met with dietitians from Central Louisiana State Hospital at Pineville. Holland and Loftis spent three hours explaining Branch activities and demonstrating the grading of canned tomatoes and green beans for the dietitians.

● Salinas Market News Office Issuing New Artichoke Report

Louis Larsen and Art Verissimo, Salinas, CA, have started a weekly artichoke report in the National Shipping Point Trends. Some terminal markets have had requests for artichoke f.o.b. information for several years, though artichoke shippers have been reluctant to furnish information in the past.

● Market News Reporters Entertain A Wide Variety of Office Visitors

Tom Hill and Bill Crocker in New York City, took David Ophardt, an Extension Agent from Columbia County, NY; Bruce Rodwell, an apple packer from the Hudson Valley; and Alfred Marchisio of the Hudson Valley Apple Marketing Advisory Board on a tour of the Hunts Point market. They were particularly interested in visiting apple wholesalers and learning how the New York City market report is compiled. Also, on 3/18, George E. Tillson, Marketing Research Manager for Mobile Chemical Company's Plastics Division at Macedon, NY, visited the office and took a tour of the Hunts Point market. He was primarily interested in examining different types of containers used to ship fruits and vegetables. Then, Mrs. Sharon A. Worner of the International Development Foundation, and Senor Eduardo La Rotta Rincon from Bogota, Colombia, made a tour of the Hunts Point market on 3/30. They were interested in learning about the market news service and the operation and layout of the Hunts Point market.

Louis Larsen and Art Verrisimo at Salinas, CA, were recently visited by editor-manager Winston Gross, of the Western Grower and Shipper magazine. Mr. Gross was interested in obtaining information for an article about agriculture in the Salinas-Watsonville area.

The Washington, DC office was visited by Joseph Kanehann of General Electric Corporation, Fairfield, CT. Over the last few years General Electric has been doing research in the area of growing agricultural products in a completely controlled environment. Now that they have developed the technology, they are studying the economic feasibility of investing significant funds in commercial development of their system.

● Almond Industry Representatives Visit Division

Steve Easter, Secretary of the California Almond Growers Exchange, and Julian Heron, an attorney representing the Exchange, met with the Division on 4/19-20. They discussed inspection activities and other matters of mutual interest. Easter predicted that the 1976 California almond crop would set a record.

● Reserve Prunes Released for Sale

The Prune Administrative Committee has released the 1974 reserve pool for sale to handlers. About 6,000 tons of prunes are available for sale.

● Agreement with Pennsylvania Revised

The newly signed amendment to the cooperative agreement covering market news, provides for the State of Pennsylvania to assume the cost of mailing market reports from Pittsburgh, and for the Federal government to assume the States' obligations towards the operation of the seasonal Martinsburg, WV Market News office. The Martinsburg office is jointly operated by AMS and the States of Pennsylvania, Maryland, West Virginia and Virginia. Pennsylvania is applying for a second class mailing permit for the Pittsburgh Reports, and plans to start mailing under that permit 8/1, when the amendment becomes effective.

● Onion Marketing Order Amendment Hearing

USDA held a hearing 4/14 in Boise, ID, to consider amendments to the Idaho-Eastern Oregon onion marketing order. The major proposal, submitted by the administrative committee, would provide authority to conduct production research. Jim Wendland and Joe Wesley of the Vegetable Branch attended the hearing.

● Prune Meeting on Capitol Hill

On 4/27, the Prune Bargaining Association (PBA) representatives—Sekul Spaich, President, Ken Davis, Manager, and Morris Grupp, PBA Attorney—met with California Congressmen Leggett, Johnson, Sisk, and Mineta; assistants to Congressmen Krebs and McFall, and Charles Brader, Bill Higgins, and Frank Grasberger of the Division. They discussed the release of 1974 reserve pool prunes, and other prune marketing order matters.

● Iraqi Date Delegation in Washington

Three members of the Iraqi date industry visited the Division 4/29. The Director General of the Iraqi Date Administration, Farouk Samarra, headed the delegation which also included Khayoun M. Jafar, Agricultural Engineer, and Farid D. Jwaideh, Control and Inspection Manager. Crop expectations in Iraq were discussed as well as changes and developments in production and processing methods in the industry. The delegation is also going to California before leaving the United States to inspect the latest in processing equipment.

● Potato Board Holds Annual Meeting

The National Potato Promotion Board held its annual meeting 4/2-3 in Denver. The Board elected new officers, approved a promotion and research program, and developed its budget for the 1976-77 season. Vernon James of North Carolina is president. Other officers include Dave Moore, California, Tom McClain, Idaho, and Basil Fox, Maine, as vice-presidents; Ernest Bushman of Wisconsin as secretary; and Jim Tonso of Colorado as treasurer.

Recommended expenditures in 1976-77 total \$2.1 million—up about 15 percent from the previous year due to increased outlays for promotion and foreign market development projects.

● Recommended Decision on Amendments for Almond Marketing Order

A recommended decision on amendments to the Federal marketing order for almonds grown in California was issued 4/6. The decision was based on evidence at a public hearing last November in Sacramento. The major recommended change would require incoming inspection of all almonds to determine the inedible quantities and their disposition. Other changes deal with volume regulations under the marketing order, almonds held in reserve, and other matters concerning operation of the Almond Control Board.

● Market News Reporters Speak to College Classes

Charlie Rannells, in Pittsburgh took a group of 80 students on a tour of the Pittsburgh market 4/7. The group was led by Professors Clarke and Jack from the College of Agriculture of West Virginia University. Rannells gave each student a copy of his Market News report and spent considerable time explaining the report—and the history and objectives of the fruit and vegetable market news service.

Charlie Hackensmith, Madison, WI, spoke to the Agricultural Journalism class at the University of Wisconsin. His presentation covered market news, and how to use the radio to quickly disseminate marketing information.

● Raisins To Be Official Olympic Snack

California raisins have been chosen as the "official snack food" for the 7,000 athletes who will convene in Montreal in July for the 1976 summer olympic games. The California Raisin Advisory Board has approved a United States and Canadian promotion plan to call public attention to this designation.

AMS IN THE NEWS . . .

Fruit & Vegetable Division announced revision of U.S. grade standards for frozen field peas and frozen black-eye peas, to bring the standards into line with current marketing practices.

Fruit & Vegetable Division offered via news release a new set of visual aids (slides and booklet) to aid interpretation of the U.S. standards for condition of metal food containers.

Fruit & Vegetable Division named six members and their alternates to serve on the Peanut Administrative Committee, which recommends regulations to apply under the federal peanut marketing agreement.

Fruit & Vegetable Division named 23 members and their alternates to the Raisin Advisory Board, which advises the Raisin Administrative Committee, which in turn recommends regulations to apply under the federal marketing agreement and order for California raisins.

Fruit & Vegetable Division appointed five members and their alternates to the Oregon-California Potato Committee, which recommends regulations to apply under the federal marketing order for potatoes grown in that potato growing area. Eight members and their alternates also were named to the Idaho-Eastern Oregon Potato Committee.

Fruit and Vegetable Division named five members and their alternates to the Washington Potato Committee, which recommends regulations to apply under the federal marketing order for potatoes grown in Washington.

Fruit & Vegetable Division appointed six members and their alternates to the Colorado Potato Committee, which recommends regulations to apply under the federal marketing order for potatoes grown in Colorado area No. 2.

GRAIN DIVISION

● Meetings

On 2/9, **Frank Jirik** and **Arlen Hall**, agricultural commodity graders in the Grand Forks Field Office, attended the first annual meeting of the Red River Valley Edible Bean Association. Bean culture and marketing were the major topics.

Dr. Joe Higgins, Plant Variety Protection Office, attended a rice technical group meeting in Lake Charles, LA, 3/2-4. **Joe** explained to the group our "Objective Variety Description Form for Rice." This form is used by applicants for plant variety protection certificates to describe new varieties of rice. Various rice characteristics are listed on the form. The applicant for a certificate checks the characteristics he attributes to the new variety, then our plant examiners compare these characteristics with the known varieties of rice—to determine whether or not the new variety is distinct.

Dave Galliard, director; **Lloyd Brown**, Commodity Inspection Section; and **Ray Riley**, field office supervisor in Spokane, attended the meeting of the Northwestern Pea Growers and Dealers Association on 3/11 in Spokane. **Lloyd** met with Washington State people there the next day to discuss bean and hop inspections.

On 4/6-8, **Les Malone**, chief, Inspection Branch; **Gail Jackson**, chief, Standardization Branch; and **John Marshall**, assistant head, Grain Inspection Section, took part in the program of the Pacific Northwest Grain Inspection Workshop at Vancouver. **Ken Estes**, field office supervisor in Seattle, **Virgil Wray**, assistant field office supervisor at Portland, and **Orville Davidson**, field office supervisor in Moscow, ID, also attended. **Les** talked about grain inspection irregularities; **Gail** explained proposed changes in grain standards; and **John** discussed monitoring accuracy of licensed grain inspections and proposed changes in inspection procedures. They also took part in a panel discussion. The 100 participants at the meeting were primarily field office supervisors, licensed grain inspectors, and members of the grain trade. **Gene Moss**, staff analyst, House Committee on Agriculture, presented information concerning House Bill 12572 and other information on proposed Federal-State grain inspections.

Jerry Cotter, head, Grain Inspection Section; **Conrad Herndon**, chairman, Board of Appeals & Review; and **Dick Gallup**, head of the Equipment Section in the Standardization Branch, participated in the program of the 20th annual convention of Southern Grain Inspectors Association in Biloxi, MS on 4/9 and 10. **Bob Zortman**, field office supervisor, Mobile; **Harlan Ryan**, field office supervisor, and **John Ruzik**, **Bill Dowd**, and **Bob Starling**, supervisory agricultural commodity graders, all of New Orleans; and **Larry Nafzinger**, assistant field office supervisor of Houston, also attended.

Les Malone, chief, Inspection Branch, and **John Marshall**, assistant head, Grain Inspection Section, attended a meeting on 4/10 of the new organized North Central Grain Inspections Association at Bettendorf, IA. The Grain inspectors there showed a great deal of interest in the status of the House and Senate bills to amend the U.S. Grain Standards Act. **John** reported on instructions for monitoring grading accuracy, and announced proposed changes in the wheat, corn, and soybean standards.

On 4/26-28, **Edith Christensen**, head, Commodity Inspection Section, attended the annual meeting of the Millers National Federation in Phoenix. Highlights of the meeting were talks by Assistant Secretary of Agriculture, **Richard Bell** and **John Rhodes**, minority leader of the House of Representatives.

● Visitors

Gladys Mendez of Venezuela, a fellowship student from the Pan American Health Organization, spent 2 days in March at

the Norfolk field office learning the florisil test for aflatoxin. **Ms. Mendez** plans to use this knowledge in her native country to perform tests on Venezuelan-grown corn.

On 3/10, a group of 10 African students from Western Illinois University, sponsored by AID, visited the Grain Market News office in Springfield, IL. **Dorothea Musick**, officer-in-charge, reported that, in spite of some language problems, the students had a lively interest in market news and she was kept busy answering their many questions.

On 3/30, during their visit to the Washington offices, Japanese government grain inspection officials indicated to **Dave Galliard**, director, **Les Malone**, chief, Inspection Branch, **John Marshall**, assistant head, Grain Inspection Section, and **Ed Liebe**, assistant chief, Standardization Branch, that they have more reliable protein results on wheat from the Gulf, when the samples of wheat are obtained by federal agricultural commodity graders. During the meeting Division personnel explained the organization and activities of the Division, discussed progress in the grain investigations—and the resultant legislative proposals to amend the U.S. Grain Standards Act—and explained changes in official standards for grain and inspection procedures. Infrared devices for determining oil and protein in wheat, mechanical grain sampling equipment, and grain sorghum bleach test procedures were also explained. The group then toured the Commodity Testing Laboratory and the Agricultural Research Center at Beltsville.

On 3/24, **John Wactor**, officer-in-charge, at the Independence, MO, Grain Market News office, showed three Australian visitors **H. T. Robson**, chief executive officer, **John K. Logan**, chairman, and **W. G. Duddy**, deputy chairman, of the New South Wales Grain Sorghum Marketing Board the Market News facilities at Independence, and explained the operation of grain market news nationally. The visitors explained that Australia produces approximately one million tons of grain sorghum annually, principally for export.

On 4/8, **Gail Jackson**, chief, Standardization Branch, met with the Benelux Wheat Trade Mission, which consists of millers, processors, and inspectors from Belgium, the Netherlands, and Luxemburg to discuss grain grading procedures. The mission members also toured the Board of Appeals and Review and observed infrared reflectance devices used to determine wheat protein content at the Equipment and Methods Section laboratory at Beltsville. The next day, **Ed Liebe** explained the detection of hidden infestation in grain by the use of a carbon dioxide analyzer (developed at the ARS Laboratory at Savannah, GA,) to representatives of the National Grain & Feed Dealers Association.

● Kernel Review

Recognizing dark, hard, and vitreous kernels in spring wheat have been causing a problem in the mid western areas, so **Conrad Herndon**, chairman, Board of Appeals and Review, reviewed their analysis with agricultural commodity graders and licensed inspectors in the Minneapolis circuit on 3/29 in Minneapolis.

● A Visit to Texas

During March, **Edith Christensen**, head, Commodity Section, visited the Houston Laboratories, which performs cargo wheat protein tests on a contract basis with the Division. During the same week she visited the Beaumont field office to view first-hand the condition of soy fortified sorghum grit containers after multiple sampling for bacteria analysis. **Edith** found that this sampling of insect resistant treated bags destroys the efficacy of the bags as an export container.

● Training

Even though reported late, it is worth reporting that Dean Duncan, Minneapolis field office supervisor, and his staff received special commendation from the Farmers Elevator Association of Minnesota for the grain grading schools they conducted in the middle of January at the Minneapolis field office. Over 40 private licensed grain inspectors from country elevators all over Minnesota attended each day. Grading of a different grain was performed each day.

Charles Ogletree and LaVoor Duvall of the Wichita field office conducted grain grading schools for licensed grain inspectors 3/1-3 in Wagner, Clinton, and Enid, OK, respectively, and assisted Ed Cross and Dave Orr of the Kansas City field office, who conducted 8 schools for Kansas licensed inspectors in March.

Marion Cauble and Cheryl Matchett, Commodity Inspection Branch, and David Fulk and Timothy Thomas, Standardization Branch in Beltsville, have completed a basic first aid and safety course presented by the Agricultural Research Center nurse under the auspices of the Red Cross.

Under a cooperative arrangement, the Oklahoma State University at Stillwater will evaluate an infrared device by testing 60 samples of Hard Winter Wheat per week for a period of one year. Gail Jackson, chief, Standardization Branch, and Ron Moen of the Statistical Services Staff visited the university on 3/31 to instruct university personnel in the calibration and operation of the unit. The infrared analyzer is used to determine protein content in the Hard Red Winter Wheat. The test results of all samples run, and a statistical sampling of the samples themselves, are being forwarded to Inspection Commodity Laboratory, Beltsville, for testing and correlation into the overall infrared analyzer study.

● Union News

George Lipscomb, assistant chief, Inspection Branch, and William Struck of Personnel Division, have negotiated a first contract between management and the local union in the Stuttgart field office.

● Overseas Duty

Mack Manis and Brian McKee, Grain Inspection Section, Bob Starling, agricultural commodity grader, New Orleans; Gail Nunn, ACG, Peoria; and Pete Peterson, ACG, Toledo, spent 5 weeks, February 3 to March 10, in Poland drawing supervision samples from the T/T Rysy II, a Polish ship that had loaded corn in New Orleans. A supervision inspection, after loading in New Orleans, found a discrepancy between the supervision results and results obtained during loading. The samples were taken in Poland to check the condition of the entire load of corn upon its arrival there. The Board of Appeals & Review is receiving the samples and determining the grade.

LIVESTOCK DIVISION

● Pork Loins Now Being Certified

By request of the Department of Defense (DOD), the Meat Grading Branch began certifying all DOD purchases of fresh pork loins for compliance with Institutional Meat Purchase Specifications, 5/17. A similar certification service for certain fresh beef items purchased by DOD has been in effect since 1972.

● Livestock Division Trainees

Eleven Livestock Division trainees, hired early this year, met



in Washington, 3/29-4/2, for instruction in all aspects of Division activities and an overview of the various AMS functions. The trainees, their colleges and duty stations are (standing, left to right): Jeffrey Gilbert (Ohio State), So. St. Joseph, MO; Bradley James (Oklahoma State U.), Sioux City, IA; Larry McMurdie (Brigham Young U.), Dallas, TX; Donald Shero (Oklahoma State U.), Sioux City, IA; William Houchin (U. of Kentucky), Denver, CO; and Richard Riggs (Michigan State U.), Omaha, NE. Seated, left to right are Carroll Moore (Oklahoma State U.), Denver, CO; Muriel Johnson (Kansas State U.), Omaha, NE; Kim Jorae (Michigan State U.) and his wife Raelle Jorae (Michigan State U.), both stationed at Bell CA; and James Zacher (U. of Florida), Newark, NJ.

● San Francisco To Martinez

The Division's consolidated office at San Francisco moved to Martinez, CA, on 4/12. The change of location was made to place the office staff closer to the industry operations serviced by the Division—the move will result in more efficient utilization of manpower and funds in both meat grading and market news activities. Personnel assignments will remain the same: Martin Swingley is meat grading main station supervisor, Anthony Galdikas is assistant main station supervisor, and John Herpel is supervisory meat grader. Robert Wood is in charge of the Market News Office. Roma Kirkland is head clerk.

● Grading Demonstrations

Michael May of the Standardization Branch served on the official committee for the Southeastern Inter-collegiate Meats Judging Contest 4/9-11, at Starkville, MS. On 4/12, he discussed the revised beef grade standards for the Arkansas Meat Processors and Locker Association meat conference at Little Rock, AR, and on 4/13, Michael demonstrated the new beef grades for a meat science class at the University of Arkansas, at Fayetteville.

Bob Jorgensen, Market News western area supervisor, was the main speaker at the 4th annual FFA Grading Demonstration and Contest at the South St. Joseph, MO, stockyards, 3/30. The livestock market reporter in charge at St. Joseph—Phil McFall—and his staff (Ray Faulk and Kevin McClain) assisted Bob in the livestock grading demonstrations. Attendees included 150 FFA students and 30 instructors from 30 high schools located in northwest Missouri and northeastern Kansas. The St. Joseph market and the Livestock Market Foundation sponsored the program.

Patricia Knight, livestock reporter in charge at National Stock Yards, IL, discussed the new beef grade standards at a meeting of the Illinois Livestock Feeders Association, at Witt, IL, 3/29. The meeting was attended by 400 area livestock feeders and several local bankers.

Fred Williams of the Standardization Branch—along with Howard Dinges, market news officer in charge at Oklahoma City, OK, and Dave Gonsoulin of his staff—graded the steer entries at the 1976 4-H and FFA Livestock Show in Oklahoma City, 3/19-24. About 800 steers were identified for USDA quality and yield grades, which were the basis for premiums paid to the young showmen. Fred also conducted a cattle grading demonstration for 450 4-H and FFA members.

James Gaither—livestock market reporter stationed at Thomasville, GA, and in charge of the Federal-State program for Florida—and Gifford Rhodes, a Florida State livestock official, screened and graded 135 barrows and gilts and 75 steers at the Suwannee River, FL, FFA and 4-H Club Show 3/9-10. On the 10th, they also graded 128 cattle for a livestock show at Bartow, FL. Later in the month on 3/22, they graded 60 cattle for a show at Eustis, where Florida State reporters' assisted with some of the grading.

POULTRY DIVISION

● Civil Suit Under The Egg Products Inspection Act Resolved

Mountainside Butter and Egg Company, an official egg products plant in Elizabeth, NJ, signed a permanent injunction consent decree on 4/19 agreeing to comply with the Egg Products Inspection Act. This action was the settlement of a civil suit filed by the Government against Mountainside in the New Jersey District Court. The complaint was based on numerous alleged violations of the egg products inspection regulations between August 4 and December 31, 1975. Mountainside agreed to issuance of the injunction but did not admit to the allegations in the complaint.

● Grading Explained in Maryland and Canada

Grading Branch chief Don Niebuhr and Philadelphia regional director James York met 4/15 with Maryland's secretary of agriculture Young Hance and his staff to discuss the grading program.

Grading Branch national poultry supervisor James Skinner and James York met the week of 5/17 in Canada with Canadian officials to interpret Canadian grades as related to U.S. grades.

● Market News From Columbus to Chicago

Subscribers to the Columbus, OH, egg and poultry market news reports are now being serviced by the Chicago office, following discontinuance of the Columbus printed report 4/15. The Chicago reports have been modified slightly to satisfy the needs of users of the former Columbus report.

● Kennett and Stringer Talk at Seminar

Division director Connor Kennett and Market News Branch national poultry products supervisor Dennis Stringer spoke at the National Broiler Council's Merchandising Seminar 5/12-14 in Tarpon Springs, FL. They discussed purchase programs and agricultural market news gathering programs.

● Poultry Division Air Time

Eggs and broilers were the subjects for discussion on USDA's radio and TV services during April and May by Betsy Crosby, Standardization Branch. The "Consumer Time" radio service carried information about hard-cooking eggs. The "Across the Fence" TV program included a segment on broiler-fryers and a mention of the new "How to Buy Poultry" slide series.

● Consumer Update On Eggs and Turkeys

Standardization Branch's home economist Betsy Crosby represented AMS at two consumer education updates recently.

The American Egg Board invited home economists from State egg promotion boards, plus State, Canadian, and U.S. departments of agriculture to Chicago 4/26-28 to hear about microwave cookery of eggs, the food service industry, photography of eggs, food editors' needs, and the anatomy of an egg.

The National Turkey Federation invited magazine food editors and home economists from USDA, State turkey promotion boards, and turkey processors to New York City 5/13, to hear about safe handling of turkeys, year-round turkey use, and availability of new turkey products.

TRANSPORTATION AND WAREHOUSE DIVISION

● Grain Inspection and Weighing Legislation

It is almost certain that new Federal legislation will be in effect soon which will govern inspection and weighing of grain at export elevators and perhaps at major inland terminals. Both Houses of Congress have passed bills to this effect and now need only to work out differences in conference. Barring a Presidential veto and failure to override by Congress, a new law should be in effect within the next several months.

The Administrator has directed that grain weighing aspects of the new legislation be carried out by the Transportation and Warehouse Division. The Warehouse Service Branch has been assigned the responsibility of planning, organizing, and placing in effect the controls necessary to assure true and accurate weights at elevators coming under the jurisdiction of the new law. The principal feature of control will be continuous supervision of weighing activities at all applicable elevators by Federal employees or by State personnel if the Secretary is given authority to delegate authority to States.

It is anticipated that a minimum of 900 Federal or State employees will be needed when the weighing operations are fully implemented. Field administration will be from a number of strategically located field offices. It is expected that a number of Warehouse Service Branch personnel will be called upon to assist in implementation and perhaps to continue to help operate the program.

George Harrison, OIC of the Memphis office, has been asked to coordinate planning operations. Harry Wishmire, OIC of the Indianapolis office, has been to Washington a number of times contributing to the planning. Other field personnel who have served in Washington, so far, include Don Hodges, OIC of the National Warehouse Service Center, Billie Flynt of Atlanta, Gordon Wiggers of Memphis, Rolland Hendricks of Prairie Village, and John Hudacek and James Durand of Minneapolis.

● Getting The Message To The People

Throughout the year, the five AMS Regional Information Offices receive requests to participate, or assist, at various association conventions, and other such meetings—and to display AMS and APHIS educational materials.

The following couple of pictures typify this type of activity.



Ben Darling, director of the regional office in San Francisco is shown at his Seattle display site during the recent Pacific Northwest Restaurant Association convention. In Seattle, Mr. Darling discussed meat grading and acceptance services of AMS with many of the 18,000+ participants, and provided them with many brochures and other related materials.

Harold Bryson (who is not shown), Dallas-based regional director, also displayed materials at the recent Bilingual International Education Conference held in San Antonio. Mr. Bryson discussed our AMS bilingual consumer-oriented materials and services with many of the 5,000+ participants at the San Antonio gathering, and distributed about 10,000 "How To Buy Food" leaflets and other consumer materials.



Feltner being "hosted" from speaking site to press contact points by Chicago regional information staffers Craig Foreman and Barbara Kohn.

In some instances, regional information staffers participate as speakers or panel members—and help make press conference and other press arrangements for USDA and AMS/APHIS officials who are speakers at such events—as is shown by the picture from the Chicago regional information office as Assistant Secretary Richard L. Feltner appeared in Chicago on 5/19.

The regionalized flow of press releases, broadcast materials, and contacts with educational outlets on the many programs of AMS/APHIS—plus the daily requests for information from the press and public within the regional areas they serve—are the major activities of the regional information offices in Atlanta, Chicago, Dallas, New York City, and San Francisco.

Personnel Actions

RETIREMENTS

Cotton

Myrtle S. Owens, chief clerk, Augusta, GA.

Dairy

Howard V. Coombs, assistant administrator, Hartford, CT, retired after 17 years of service.

Grain

Louis Landry, supervisor, Inspection Branch Field Office, Peoria, IL, after 29 1/2 years with division, 2/29

Robert Probst, supervisory agricultural commodity grader, Mobile, AL, for disability after 28 years with division, 3/24.

Poultry

Opie C. Hester, agricultural economist and assistant chief, Marketing Programs Branch, retired 4/23. Opie began his Federal service over 31 years ago. He had been with the Poultry Division since 7/13, 1969.

Tobacco

Jesse M. Smith, circuit supervisor, Lexington, KY Region, retired with over 30 years of service on 4/10.

Administrative Services

Lucius L. Bridges of the Atlanta Resident Work Group, over 30 years, 5/21.

Deaths

The ASD sadly reports the passing of two former members of the Resident Work Groups:

Smith L. Kyle, Chicago, retired on 2/27 with over 31 years of service, then died on 4/27.

John L. Williams, San Francisco, with over 33 years of service, died 3/22.

WELCOME

Cotton

Paul G. Beaton, agricultural marketing specialist, Blytheville, AR.

Cherry H. Butts, chief clerk, Macon, GA.

Cecelia F. Fletcher, chief clerk, Phoenix, AZ.

Dairy

Dairy Division welcomes the following employee's to the Milk Market Administrator office indicated:

Mary A. Christensen, milk sampler-tester, Omaha, NE.

James E. Hutter, auditor, Seattle, WA.

Elaine M. Lindstrom, clerk, Minneapolis, MN.

Barbara A Longhway, accountant, Minneapolis, MN.

Nan J. Pollard, accounting clerk, Dallas, TX.

Tevis G. Smith, auditor trainee, Chicago, IL.

Kenneth A. Wilson, milk sampler-tester, Dallas, TX.

Fruit and Vegetable

(All Agricultural Commodity Graders)

Richard Denbo, Chicago, IL, 3/14; **Charles Freeman**, Newark, NJ, 3/28; **James Gjertson**, Chicago, IL, 3/14; **Dan Littleton**, New York City, 3/14; **Roger Luttrell**, New York City, 3/14; **Douglas Shearer**, Cleveland, OH, 3/14; and **Richard Snyder**, San Francisco, 3/14.

The State of North Carolina has hired Clayton Davis to replace J. P. Jenerett, State Market News Reporter, who will be retiring at the end of June. Clayton has been working with Jenerett the last few weeks and spent 4/18-30 training with **G. F. Pittman** at North Palm Beach, FL.

John White, officer-in-charge of the San Antonio Fruit and Vegetable Market News office since it opened nearly two years ago, left that position effective 5/1. **Gabe Juarez**, who has been training with **Bill McCauley** in Dallas since 3/22, will take **White's** place. Before joining Market News, **Juarez** worked in El Paso for two years with the Texas Agricultural Products Promotion Program.

Grain

Allen Atwood, program analyst, Program Analysis Group, DC, 4/19.

Peggy Matthews, clerk, Market News Branch, DC, 4/11.

Lowry Mann, agricultural economist, Program Analysis Group, DC, 3/29.

Ester Turner, clerk-typist, Inspection Branch, Kansas City, 4/11.

We welcome the following agricultural commodity graders to the Inspection Branch in the following field offices:

Thomas Arlington, Duluth, 3/14.

Andres Delgado, Norfolk, 3/10.

Janet Gossard, Philadelphia, 3/7.

David Jackson, Beaumont, 3/14.

David Kirkland, Mobile, 3/14.

Timothy Lamberson, Minneapolis, 3/14.

Charles Lasley, Houston, 3/14.

John Peterson, New Orleans, 3/14.

Kenneth Strand, Toledo, 2/29.

Chris Twohy, Seattle, 3/14.

The following agricultural commodity aides are welcomed to the Inspection Branch at the following field offices:

Stephen Blackford, Des Moines, 3/10.

Neal Close, Des Moines, 3/11.

Larry Crozier, Wichita, 3/14.

Jesse Gasper, Philadelphia, 3/3.

Sterling Hall, New Orleans, 3/10.

Howard Nichols, Mobile, 3/12.

John Scherpensell, New Orleans, 3/14.

Riley Westbrook, Houston, 3/14.

Livestock

Ida Clark, clerk-typist, joined the Division consolidated office at Princeton, NJ, 4/12; and **Sonya Goldstein**, clerk-typist, was welcomed to the same office on 5/10.

Poultry

Alice Osborn, ACG, Sault Sainte Marie, MI, 4/1.

Tobacco

Timothy J. Flaherty, personnel clerk, Administrative Group, Washington, DC, 4/26.

Barbara A. Hutchinson, clerk-typist, Maryland Market, Lexington, KY Region, 4/4.

RESIGNED

Cotton

Patricia A. Koczan, chief clerk, Phoenix, AZ.

Fruit and Vegetable

Robert Duschl, agricultural commodity grader, New York, NY, 4/24 and **John Wood**, agricultural commodity grader, New York City, 4/24.

Grain

Antoinette Trotter, clerk-typist, Inspection Branch, Philadelphia, 2/27.

Livestock

Marvin R. Bailey, meat grader at Omaha, NE, resigned 4/9. He had worked for the Division at Omaha since 1962.

Richard Bloom, a member of the June 1975 trainee class, resigned 3/10. He was stationed at Chicago.

Allen Henrie, a member of the February 1975 trainee class, resigned 3/23 to take a job as a ranch manager in Utah. He was stationed at Bell, CA.

Patricia Knight, livestock market news reporter-in-charge at National Stockyards, IL, resigned 5/1 to work on her family's farm in Oklahoma. She was a member of the June 1971 trainee class.

Daniel Majchrzak, meat grader at Chicago, IL, resigned 4/15. He was a member of the March 1973 trainee class.

Financial Services Division

Robert Peterson, Financial Policies and Procedures Branch, to USDA's Office of Finance & Management.

Technical Services Division

Jeanette Lewis, computer programmer in Automated Data Systems Group, to the Rural Electrification Administration on 5/8.

Personnel Division

Sharon Reed, secretary in the Employment and Qualifications Branch to the Department of Defense, 5/1.

Pamela Reed, personnel clerk, Employment and Qualifications Branch to Department of Justice, 5/23.

TRANSITIONS

Fruit and Vegetable

(All Agricultural Commodity Graders):

Fred Grieger, Cleveland, OH, to Department of Defense in Philadelphia, 3/5; Ken Mizelle, New York City, to Savannah, GA, 3/28; William Norrell, Harrisburg, PA, to Washington, DC, 2/29; T. C. Parmer, Cleveland, OH, to the Department of Defense in Philadelphia, 2/23; and Roy Schneider, Chicago, IL, to Cleveland, OH, 3/28.

Keith Whitworth is a native of Wisconsin and received his B.S. Degree from the University of Wisconsin. He served in the U.S. Navy in 1945 and 1946. From 1953 to 1969, Keith worked for PPS&I Branch. In 1970, after one year with a food processor, Whitworth joined PACA as a marketing specialist in the Branch's Western Regional Office at Los Angeles.

Grain

Brenda Askew, secretary, Inspection Branch, DC, to Dept. of Health, Education & Welfare, 3/27.

Debbie Buckley, clerk-typist, Inspection Branch, Ft. Worth, transferred 4/24.

Dorothy Lester, clerk-typist, Inspection Branch, Baltimore, to APHIS 4/10.

William Nichols, ACA, Inspection Branch, Stuttgart, to Dept. of Defense, 3/27.

Mary Lou Smith, clerk, Inspection Branch, Kansas City, to Farmers Home Adm., Woodland, CA, 4/24.

Livestock

Meat Grading

Garrett Hafstad - Cleveland, OH, to Detroit, MI.

Leonard Henning - Sioux City, IA, to Bell, CA.

Kevin Kingsbury - Newark, NJ, to Detroit, MI.

Jerry Tyler - Sioux City, IA, to Amarillo, TX.

Poultry

(All agricultural commodity graders)

Margory Cooper, North Manchester to Wabash, IN, 4/11.

Huston Creekmore, Monroe, GA, to Wabash, IN, 4/25.

Emidio Di Pasquo, Monticello, NY to Philadelphia, PA, 4/25.

Jerry Horton, Jackson to Canton, MS, 4/11.

Kenneth Marble, Canton to Jackson, MS, 4/11.

Keith Salmi, Harrisburg, PA, to Jacksonville, FL, 4/5.

Harry Thompson, Wabash to North Manchester, IN, 4/11.

Norman Tillman, Union Springs to Ashland, AL, 4/18.

Loyal Walker, Cullman to Collinsville, AL, 4/18.

PROMOTIONS

Fruit and Vegetable Division

Robert R. Martin, agricultural commodity grader, Savannah, GA, to federal supervisor for State of South Carolina, effective 3/28.

Delbert D. Rasmussen, marketing specialist, Fruit Branch, has accepted the position of Manager of Federal Marketing Order 930, effective 5/1. This order regulates the handling of cherries grown in 8 States adjoining or near the Great Lakes. Rasmussen, employed in the Fruit Branch since August of 1967, has experience in both purchase activities and marketing agreement work. We extend our good wishes for success and happiness in his new work.

Byron E. White and Keith C. Whitworth have been appointed assistant regional directors of the Fort Worth and Los Angeles office, respectively. Both appointments were effective 4/25. Mr. White, a native of Tennessee, attended Baylor University where he received a B. A. Degree. He served tours of duties with the U.S. Army and U.S. Air Force in 1946 and 1952, and is still active in the Air Force Reserve holding the rank of Lt. Colonel. Before accepting an appointment as a marketing specialist with PACA in 1965, White was associated with two large southwestern produce shippers for several years.

Grain

Riley Andrus, ACG, Inspection Branch, New Orleans, 3/28.

Billy Dean, ACG, New Orleans, 3/17.

Gerald Mainer, ACA, New Orleans, 4/25.

John Manis, Inspection Branch, DC, 3/14.

Wayne Melvin, ACG, Lake Charles, 4/11.

Gail Nunn, to supervisory ACG, Peoria, 3/14.

Eldon Taylor, Plant Variety Protection Office, Beltsville, to plant variety sr. examiner, 4/11.

Livestock

Barry Carpenter has been named assistant main station supervisor at Princeton, NJ, effective 5/10. Formerly supervisory meat grader at Cincinnati, OH, Barry is replacing Reginald Tuthill, who retired 2/28.

Tobacco

Rebecca Fial, assistant administrative officer, Washington, DC, 4/11.

Administrative Services

Gwendolyn (Gwen) Smith of the AMS Mail Room has been promoted to teletypist in the Department's Leased Wire Section of Communications and Operations Branch. Gwen started as a temporary employee, and after one year, she became permanent. Gwen is now enrolled in a typing course, prior to this she has taken a course in English, Grammar, and Literature, and plans to take future courses when possible. She is accepting this new position as a challenge and looking forward to it.

Bill Bailey, her former supervisor says that working with Gwen has been enjoyable, and she will be missed, but he is glad to see her go on to better things.

NEW SERIES STARTS . . .

In this issue, we kick-off a new series of personal profiles we're calling "*The Director of the Month*" series. We plan to present the Directors to you in an order that's based on their length of service as a divisional leader. For this kick-off, though, we present the "*long*

and the short" of this series, and feature both **Herb Forest** (Dairy's Director since 1953) and **Bill Thompson** (who just became Director of the Technical Services Division a few days ago)

AMS DIRECTORS OF THE MONTH



Photos by Lester Shepard

HERBERT L. FOREST

Herbert L. Forest, who heads up our dairy division work, has held this post since 1953, longer than any of his counterparts have served as AMS division directors. All together, he has devoted more than 40 years to the dairy marketing programs of AMS and its predecessor agencies, mostly in Washington.

Herb—as he's known in and out of government—still shows the mark of his New England background. He has the easy smile of a man who likes people, and the quick, springy step of the busy executive—or the natural athlete. He was a three-letter-man in college, and later starred on the world-famous "Boston Olympics" ice hockey team. Through the years he's been an avid, low-handicapper golfer.

When asked what all these things and his work have in common, Herb said "It's just that in all these things I

—Continued page 2



WILLIAM O. THOMPSON

On July 4, 1976, Dr. William O. Thompson became the new Director of AMS's Technical Services Division (TSD). He replaces **Larry Stout** who is now at the National Bureau of Standards, as reported in the May issue of AMS REPORT.

Irv Thomas, Deputy Administrator for Management, commented "We are very fortunate to have **Bill Thompson** advance to the Division Director ranks. **Bill** has all the professional credentials necessary for success in the position, as well as the personal attributes he has shown in working effectively and cooperatively with a varied agency clientele."

As the former manager of TSD's Statistical Services Group—and with two months being the acting manager of TSD's Automated Data Systems Group also under his belt—**Dr. Thompson** is already well oriented

—Continued page 3

try to do the very best I can . . . whatever I do." His "very best" at his work is well known and recently brought him USDA's highest citation—the *Distinguished Service Award*—for his outstanding achievements in dairy program administration, all of which contributed significantly to the economic welfare of producers, handlers, and consumers.

He is nationally recognized as a leader in the federal milk marketing order program. This program regulates prices to farmers for more than 60 percent of the milk sold to plants and dealers in the United States, and for about four-fifths of the amount consumed as fluid milk and cream.

"One of the most intriguing things about my work," Herb said, "is its lack of sameness . . . the ever-changing challenges . . . and never knowing what the next one will be. And one of the best things is the opportunity I have to work with such a cross-section of people."

Working with people is one of the things Herb does so well that a close associate has called him a "fantastic arbitrator." He has been unusually effective in getting many opposing groups—dairy farmers, handlers, and increasingly consumers—to talk out their differences and work out mutual problems in the administration of the highly complex milk marketing order programs that affect them. As Herb says, "It's making them see what the problems are . . . and having them arrive at their own solutions . . . but showing them how to do it."

By the same token, he is looked to as an important leader in the conduct of the nationwide inspection and grading programs for dairy products, and the nationwide market news service for dairy products—both to a large extent in cooperation with the states.

With the ever-active interest in dairy programs, Mr. Forest is called upon to testify before Congressional committees concerning the marketing of fluid milk. A frequent speaker before both national and inter-

national trade groups, he has taken part in many conferences and industry projects aimed toward improving or expanding our market for milk and its products.

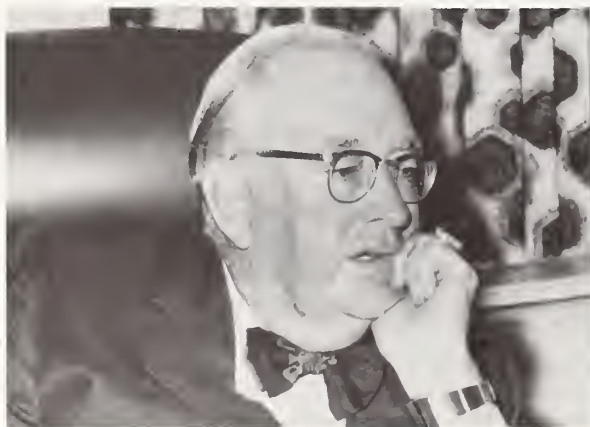
He has represented the United States at the International Dairy Congresses in Rome, London, Copenhagen, Australia, and India. In 1970, Mr. Forest received a USDA Superior Service Award for leadership and skill in developing and operating dairy programs, and represented USDA on the U.S. delegation to the Codex Committee on Edible Ices in Stockholm in 1974 and 1975.

Herb was born and grew up in Arlington, Mass., a suburb of Boston, and was graduated from the University of Massachusetts in 1932. He then did graduate work in economics at Harvard for three years and is a member of Phi Kappa Phi, honorary society, and Phi Sigma Kappa. It was his professor at Harvard, Dr. Tawssigg, who steered him into milk order work, suggesting that he write a paper on government regulations on milk. He first worked in the Milk Market Administrator's office in Boston, in 1934. By coincidence, he joined USDA's staff of dairy economists in Washington in the summer of 1935—the same summer that the Agricultural Adjustment Act was amended to enable establishment of federal milk orders . . . as we now know them . . . instead of licenses. Except during World War II, when he headed the Lend-Lease and Foreign Requirements Division of the Office of Agricultural War Relations, Herb has spent most of 41 years in dairy work for USDA.

Herb and his wife Ann live in suburban Alexandria, VA. Their only child, a daughter Anne . . . is married and lives in New York. There are two granddaughters—both excellent swimmers, Herb says. They spend most of their summers at Herb's summer home on Cape Cod, and the whole family vacations there often.

—by Bernice Baker,
Information Division

Dairy Division's Herb Forest



Photos by Lester Shepard



for his new assignment. He has four years of federal service, two in TSD, and two previous years at HEW's National Institute on Drug Abuse, Addiction Research Center in Lexington, KY.

After his high school graduation in Charlottesville, VA, Bill moved his "student activities" across town and attended the University of Virginia for four years, concentrating on mathematics and chemistry in a pre-medical program leading to his BA. He taught mathematics in a senior high school in Richmond, VA, and then pursued three years of graduate work in mathematical statistics and environmental engineering—receiving his Ph.D. on the Blacksburg, VA campus of VPI&SU in '68.

As an assistant professor in the Department of Statistics at the Lexington campus of the University of Kentucky, Bill taught both undergraduate and graduate level courses, and was an adviser to candidates for masters and doctoral degrees. He also supervised teaching assistants in several undergraduate courses and was responsible for coordinating teaching programs for undergraduate students. He published papers on his own research work during this period, and was also a statistical consultant to research scientists in medicine, engineering, and sociology.

This work carried over into his first Federal job at the Addiction Research Center in Lexington—while maintaining an adjunct faculty appointment at the University. Bill was also responsible for the computer facility at the Addiction Research Center. He designed and implemented data processing programs for the research program, prepared financial and personnel reports at the center, prepared his own papers for publication—and continued to instruct graduate students on the University campus.

In October of 1974, Bill and his family moved to the DC-Metro area as he took over the managerial job in TSD's Statistical Services Group. In this position his major role was to plan, direct, and coordinate the statistical and mathematical needs of AMS. This included the formulation and recommendation of new policies in statistical matters, reviewing and evaluating ongoing statistical programs for their effectiveness, and planning comprehensive studies and projects designed to obtain information necessary to AMS programs. Bill feels that he fostered a more active participation of the coordination of physical science research into TSD during this period.

In addition to the work of the Statistical Services Group, Technical Services Division also has responsibility in the Agency for planning, coordinating, designing, and implementing data processing applications. This effort is accomplished through the Management Services Group and the Automated Data Systems Group.

How does Bill view his new role as the directing hand of TSD? One immediate development will be moving

the Hyattsville-based Systems and Programming Unit of the Automated Data Systems Group into the South Building—as soon as telephones are installed. He feels this move is important, now, to place the computer programming people physically nearer the program division people with whom they will be working. He pointed out that the two main functions of TSD are data processing and statistics, which must mesh together on any research oriented project.

Bill foresees TSD playing a greater role in the coordination of the physical sciences research needs of AMS . . . and helping to obtain the necessary research program implementation in the Agricultural Research Service to meet those needs. He has already traveled to various ARS field research centers investigating the types of research projects being done currently, and has found a receptive attitude on the part of the ARS research workers to the needs of AMS, and to the formation of a new coordination point within AMS.

Reflecting on this aspect of Bill Thompson's new role in TSD, Irv Thomas said, "Bill's prior research experience will be valuable in the Division's new effort to gain priority attention to AMS physical science research needs by various research agencies. I'm personally grateful for Bill's ability to effectively communicate on complex technical matters in a non-complex manner."

As Bill Thompson takes over the major managerial functions of TSD, he also feels that his division will rapidly become more involved in Governmentwide quality assurance efforts of AMS. "Quality assurance," Bill says, "is a national item of importance and AMS has a role to play in this new effort . . . and this is right, particularly in the area of food procurement."

Bill is very optimistic about the near and far future of TSD. With the ongoing programs of the division, the introduction of the coordination function for AMS research needs, and the expansion of effort into the area of quality assurance in food procurement—it will be a busy time in TSD.

Bill lives in Annandale, VA, with his wife Joan and their two children—Elaine (8) and Lorin Andrew (5½).

—by Stu Sutherland, Information Division

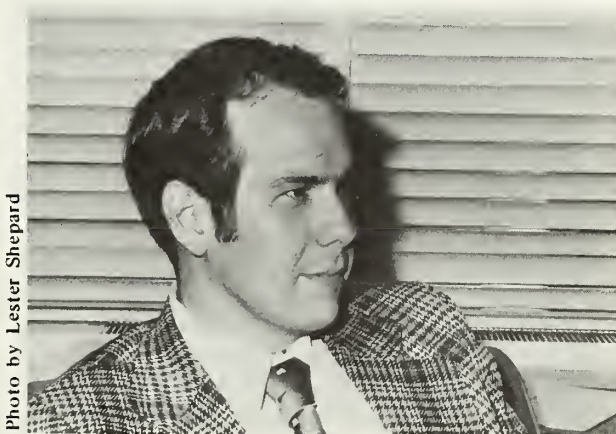


Photo by Lester Shepard

● WHAT THE ADMINISTRATOR HAS BEEN SAYING

We felt you would be interested in some of Administrator Wilkinson's comments at various speaking engagements in the recent past. The following are selected parts of 3 speeches to different types of audiences, so we'll note the time, place, and group before we present the quote.

Speaking on April 10, at Shawano WI, at a meeting of the Consolidated Badger (milk producers') Cooperative:

"While the degree of government regulation is a moot point, the fact of some changing relationships between the federal and private sectors is not.

"There are some seeming contradictions: on the one hand, the move for less government involvement in traditional supply/demand situations, and possibly modified government administration of milk orders; and on the other, more federal involvement on the parts of agencies such as the Justice Department, the Federal Trade Commission, and the Environmental Protection Agency.

"Were USDA to slowly back away from some of its traditional regulatory roles, the question would have to be answered: could the private sector move in and take aggressive action? Or would a vacuum exist, to be filled by other levels of government?"

"Failure of some states to establish even minimum standards for manufacturing milk production, for example, would not be acceptable. While Wisconsin passed its minimum standards for manufacturing milk back in 1949, there are still several states that have not.

"On the private side of the coin, we would hope to see continued aggressiveness on industry's part to conduct research to promote and merchandise its product. . . ."

On May 6, at Madison, WI, during the Third National Symposium on Cooperatives and the Law, in a speech titled "Marketing Orders Under Fire—The Executive View":

"We in the Executive Branch, in USDA, and in the Agricultural Marketing Service, have our mandate from Congress to administer the laws. That is true. But we are not blind ministers of that trust. I see it as a parallel mandate to self-scrutinize our programs. I also welcome the opportunity to submit our programs to the public microscope from time to time. I believe that a word like "tradition" or a phrase like "it's been that way for years" are the least acceptable justifications for preserving the status quo."

Later in the same speech:

"AMS is big government. We have some 6,000 employees around the country who inspect, license, audit, investigate, and regulate—all of the activities necessary to administer 24 laws. With such a vast mandate, we are vulnerable. In the case of marketing orders, we are accused of over-regulating. Yet we now

face the consequences of under-regulating in our grain inspection and weighing responsibilities, and Congress is moving fast to provide more and stronger regulation for grain.

"Sometimes we in the Executive Branch feel a little like the mythological Sisyphus. He was a fellow doomed for eternity to roll a boulder uphill, only to have it roll down again. When we please one group on a regulatory matter, we are called to task by another.

"But please don't take this as negativism. We are as curious as you about the outcome of these attacks on marketing orders and cooperatives, and are answering each criticism on its own merits and in a positive manner."

And our last quote is from a speech given in Scottsdale, AZ, on May 11 before the National Grain Trade Council:

"On the positive side of the grain situation—and it does have one—I want to mention that eight grain firms have voluntarily signed Affirmative Action Programs with the Department. These firms handle about 75 percent of the grain exported from the United States through 36 export elevators. We feel that the Action Programs represent a positive approach toward turning this grave scandal around.

"I say "grave" because it's difficult to overestimate the seriousness of the irregularities that have been uncovered in our vast inspection system. . . ."

"I think that as a result of this grain situation—our mutual struggle—we are all emerging a kindred spirit. I think we now recognize that together we must reckon with the "completely apparent" that for so long has been taken for granted: the necessity that the quality and quantity of our grain upon receipt by our foreign customers is indeed what it is officially represented to be. The product we are selling abroad may ostensibly be grain; but our honesty, our code of ethics, and our reputation as a country worth doing business with are woven into the bargain."

AMS IN THE NEWS. . .

To make U.S. grades for fresh fruits and vegetables, and nuts, more useful to consumers and marketers, the *Fruit & Vegetable Division* adopted a policy for establishing uniform grade names for these products, effective July 1. The grade terms will be adopted in the normal process of revising or establishing standards for individual products.

Livestock Division withdrew federal grading and acceptance services for 30 days from a Boston, Mass., meat company, Waters & Litchfield, Inc., after USDA charged company employees with altering official acceptance certificates for meat for Veterans Administration hospitals.

Poultry Division revised poultry and rabbit grading regulations, effective July 15, to eliminate reference to

voluntary inspection for wholesomeness and to add standards for quality grading of rabbit parts.

Poultry Division issued rules and regulations for implementing the new egg research and promotion order, which allows a 5-cent levy on each 30-dozen eggs marketed by producers with more than 3,000 laying hens, effective Aug. 1.

Grain Division moved against a third Louisiana grain inspection agency, Destrehan Board of Trade, by beginning administrative proceedings to revoke its designation as an official grain inspection agency for AMS. The firm was charged with failing to adequately supervise the USDA-licensed grain samplers and grain inspectors it employs.

Another grain inspection agency, the Greater Baton Rouge Port Commission, was suspended as an official grain inspection agency at the Commission's request. *Grain Division* initiated proceedings to permanently revoke the designation of the Commission after filing a complaint charging the Commission with failing to adequately supervise the work of its licensed grain inspectors.

At its first meeting, the new USDA Advisory Committee on Regulatory Programs, which AMS Administrator **Don Wilkinson** serves as executive secretary, selected the following programs for scrutiny during the next two years:

1. Marketing agreements and orders, and research and promotion orders.
2. Quality assurance programs, including standards, grading, inspection and statistical sampling.
3. Labeling, including nutritional labeling and label approval.
4. Economic regulation, such as the Perishable Agricultural Commodities Act, U.S. Warehouse Act, Packers & Stockyards Act, transportation and licensing.

Tobacco Division has changed the flue-cured tobacco inspection regulations to spell out penalties for warehouses which oversell their allotted poundage on any given day during the market season.

Fruit & Vegetable Division has proposed to bring all varieties of European-type table grapes for export under the regulations of the Export Grape and Plum Act. Current regulations cover only the Emperor variety.

Livestock Division announced the administrative procedure to be followed in putting the new Beef Research and Information Act into effect. The law, signed by the President on May 28, provides that a beef research and promotion order may be proposed by beef producers with provisions for public hearings at which all interested individuals can testify on the proposal. The new law follows in the footsteps of similar programs for cotton, potatoes, wheat and eggs.

A national seminar on U.S. participation in international food standards will be held by AMS on Aug. 3-4. Co-chairman of the seminar is **Eddie Kimbrell**, coordinator of Codex Alimentarius Commission activities for the U.S., who also serves as assistant to the AMS Administrator.

Fresh peaches will be particularly abundant during July, according to a special "Food Marketing Alert" issued by the *Information Division*. Other foods to be come plentiful, according to the regular July FMA, are beef, broiler-fryers, fresh sweet cherries, apricots, Bartlett pears and nectarines, limes and lemons, processed vegetables, raisins, peanuts, almonds, pecans, walnuts, rice, wheat, corn and dry beans and peas. Pork will continue light.

Administrator **Donald Wilkinson** spoke to the Midwest Association of State Departments of Agriculture on the subject of "federal-state cooperation, the future is now."

Grain Division revised U.S. grade standards for wheat, to bring the standards in line with current production and marketing practices—and announced changes in its grain inspection regulations that will bring about tighter AMS control over sampling of grain for official inspection.

Tobacco Division announced that the Secretary renewed the Flue-Cured Tobacco Advisory Committee for a period of two years. The Committee recommends opening dates and selling schedules for the flue-cured tobacco marketing area.

Fruit & Vegetable Division proposed a revision of U.S. grade standards for pecans in the shell to substantially reduce the allowance for damage to kernels caused by insects within the shell and to slightly increase the tolerance for those seriously damaged by other means. The proposal would also rename the U.S. Commercial grade as U.S. No. 2 grade in line with new policy of adopting uniform grade names for fresh fruits, vegetables and nuts. ■

Division News

FRUIT AND VEGETABLE DIVISION

● Vollman and Crider Discuss "Attribute" Standards With Buyers

Jacob J. Vollman, Western regional director, of the PPS&I Branch, presented a program "Update on Attribute Standards" in San Jose, CA, on 5/5 for national buyers of processed fruits and vegetables. **Thomas Crider**, Processed Products Standardization Section, described the relationship of attribute standards to buyers' specifications. In attendance were representatives from Campbell Soup Co.; Acme Markets, Inc.; Topco Associates; Federated Foods, Inc.; Continental Foods; and the American Frozen Foods Institute.

● Fruit and Vegetable Seminar

Darrell McNeal and David Priester of the Cleveland Terminal Market office participated in a fruit and vegetable seminar put on by Fisher-Fazio Foods, Inc., of Cleveland on 5/18. There were 105 company officials and produce managers from around the State in attendance. Darrell and Dave described the work of the Fresh Products Standardization and Inspection Branch and discussed U.S. standards and defects of commodities.

● PPS&I Branch Meet with Regulatory Officials

Elton E. Hughes, Central regional director and Jack Barham, Wisconsin area PPS&I officer-in-charge, met with regulatory groups in the Minneapolis-St. Paul area 4/15 to discuss subjects of mutual interest. Conferences were held with the area's U.S. Food and Drug officials, personnel of the Minneapolis Health Department, and the director of the Food and Meat Division in the Minnesota Department of Agriculture. One of the major topics of discussion with these groups was closer cooperation to eliminate duplication of effort and to avoid possibilities of contradictory and conflicting inspection reports.

● Scarbrough Meets with Tour Groups

On 4/8, Joe Scarbrough, Processed Products inspector stationed at the Kansas City Inland Center, met with supervisory test-kitchen and preparation personnel from area Red Lobster Inns who were touring the center. Scarbrough discussed inspection services offered by the Branch and demonstrated grading of frozen French fried potatoes. On 4/15, Mr. Scarbrough held a similar session with students enrolled in the Food Service System at Kansas State University. He showed the group many inspection aids and demonstrated the practical use of the USDA flow sheet in a canned applesauce grading demonstration.

● Department Recommends Amending Raisin Marketing Order

On June 1 USDA recommended amending the raisin marketing order. The decision was based on evidence received at a public hearing in Fresno, CA, 3/9. The major recommended change would abolish the present Raisin Advisory Board and Raisin Administrative Committee and replace them with a new Administrative Committee and an Executive Operations Committee. Other changes would shift the crop year starting date from September 1 to August 1 and revise the volume regulation system to make it more flexible in meeting market needs. Comments were due 6/21.

● Department Recommends Amending Walnut Marketing Order

On 5/25 USDA recommended amending the marketing order for California, Oregon, and Washington walnuts. The decision was based on evidence received at a January public hearing in San Francisco. Major amendments would change the method of volume control and reduce the production area covered under the marketing order to the State of California. Interested persons had until 6/16 to file written comments.

● Soviet Union Buys U.S. Prunes

The Soviet Union recently purchased slightly over 3,000 short tons of California dried prunes. The sale was made on an f.o.b. basis for \$3.5 million. The prunes will move overland via rail from California to East Coast ports where the cargo will be placed aboard Russian vessels.

● Standardization Specialist Conducts Color Study

The PPS&I Branch, collaborating with AMS's Technical Services Division and the Processed Products Stockton, CA office, conducted a tomato puree and juice color study during the week of 4/26. Cooperating were the University of California at Davis, and the Cannery League of California. Samples of tomato puree and tomato juice, submitted from canneries throughout the country, were evaluated for color quality by a panel of USDA and industry experts, and tested on five different colorimeters. The resultant data will be analyzed to determine whether the color score for juice and puree can be read directly on colorimeters, as is now done with orange juice and tomato paste.

● Secretary's Decision Issued To Amend Almond Marketing Order

On 5/26 the Secretary's decision to amend the almond marketing order was issued. The decision was based on evidence received at a public hearing last November in Sacramento. The major change would require incoming inspection of all almonds to determine the inedible quantities and their disposition. Other changes deal with volume regulations under the marketing order, almonds held in reserve and research. Producers voted on the amendments in a referendum 5/27 to 6/9.

● College Students and ASCS Employees Learn About Market News

Shelby Sevier, OIC at Yakima, WA, explained the purpose and function of F&V's market news service to approximately 40 program assistants from ASCS offices throughout Washington State on 4/14.

Charlie Rannells, OIC, Pittsburgh, PA, conducted a tour of the Pittsburgh wholesale market for college students from the Quality Food Purchasing class of the Department of Food & Nutrition, Indiana University of Pennsylvania, Indiana, PA. The class was so large this year that it was necessary for Professor Mary Ann Cessna to split it into two groups of about 40 students each who toured the market on 4/26 and 5/3. Rannells explained the functions of the market news service and how the industry uses the reports.

● Former Fruit Branch Marketing Specialist Dies

Robert F. Brandler, a former marketing specialist in the Division who retired after 30 years service in 1966, died 5/28, 1976, in the Boca Raton, FL, hospital. He had moved from Vienna, VA, to Boca Raton in December of 1975.

GRAIN DIVISION

● Meetings

On 5/7, Ed Liebe, assistant to the chief, Standardization Branch, discussed proposed changes in wheat, corn and soybean standards at the National Council of Farmer Cooperatives in Phoenix, AZ.

John Marshall, assistant head, Grain Inspection Section, addressed the Terminal Grain Merchants Association on 5/13-14 concerning pending legislation to strengthen the U.S. Grain Standards Act.

Les Malone, chief, Inspection Branch, and Ken Bourgeois, head, Rice Inspection Section, attended the annual convention of the Rice Millers Association in Acapulco, Mexico, 5/5-7, and took part in their meeting of the Board of Directors. Ken discussed June 1 changes in the rice standards and changes in interpretive line samples, also effective June 1. Ken also explained the revised rice certificate, discussed rice inspection fees and the financial system, and discussed the standards changes for brown rice. Les discussed the effect on Agricultural Marketing Act activities that could result from the pending legislation in Congress to revise the Grain Standards Act. Guest speakers at the meeting were Under Secretary Richard Bell and Congressman Dawson Mathis of Georgia.

● Training

Brian McKee, Grain Inspection Branch, Washington, DC, conducted a seminar on "Export Loading Plan A" in Portland, OR. He was ably assisted by Tom Nolan, Technical Services Division. Trade members from the Portland and Seattle circuits and Oregon and Washington state licensees attended.

The Market News Branch held a reporters' workshop in Houston, TX, 5/21-23. Workshop attendees were: Russel "Buck" Knister, chief, Charles Hunley, assistant chief, and Lloyd McLaughlin and Patsy Reese from Washington, DC; John Miller, Chicago; L. D. Thompson, Denver; John Wactor, Independence; Joe Roberts, Little Rock; Dick Reiners, Minneapolis; Bill Hughes, Portland; Ken Hammill, San Francisco; Dorothy Musick, Springfield; and Gordon Inselman from Denver. Dave Galliard, director, Bob Laubis, chief Program Analysis Group, Eleanor Ferris, branch chief, Information Division, and John Nicholas, public information specialist, Information Division took part in the meeting. Included in the workshop was a field trip to an export elevator, a rice mill, and the Houston Grain Inspection field office.

Elizabeth Wiseman, Seed Branch, Beltsville, and Vera Colbry, field office supervisor, Sacramento, conducted a seed testing workshop, 4/26-30 in Sacramento. Doris Baxter and James Effenberger of the Sacramento Seed Branch field office assisted. Dr. James Harrington, University of California, Davis, and Dr. Tom Fuller of the California State Laboratory were guest instructors. Thirty-five seed analysts from California and Oregon attended. About 24 were commercial seed analysts.

● Visitors

Jacques M. Guibe, agricultural attaché from the French embassy, visited the Seed Branch on 4/29 to discuss vegetable seed marketing and production in the U.S. Vern Herink explained the import and interstate requirements of the Federal Seed Act.

Mr. Yasuo Endo, Ministry of Agriculture, Japan, visited the Grain Inspection Section 5/10 and discussed grain grading procedures in the U.S. with Ed Liebe. He observed actual grading procedures on a sample of soybeans. Mr. Endo, a student at The University of Illinois returned to Japan in June.

Tharon Anthony, supervisor, Inspection Branch field office, Baltimore, and Gene Toms, Inspection Branch, Washington, DC, returned 5/21 after spending 5 weeks in Taiwan sampling corn being unloaded from a ship that had originated in New Orleans. The corn samples taken in Taiwan are being graded.

On 5/20, Bob Albert, training and recruiting officer, flew Dr. Jacykewycz, the USDA medical officer, and Tony Kohirus, a staffing specialist, Personnel Division to the Norfolk airport, where they were picked up by Harry Schadlich, field office supervisor, Inspection Branch field office. Dr. "J" and Tony were given a tour of a grain elevator, observed shiploading and sampling activities, and also took part in probing hopper cars.

This tour gives Dr. "J" a better understanding of the physical attributes required of an agricultural commodity grader (grain) to successfully perform the sampling procedures—and gives Tony first hand information he needs when he interviews applicants on his recruiting trips.

Stan Rollin, commissioner, Plant Variety Protection Office, attended a meeting of the International Seed Testing Association's Executive Committee in Stockholm, Sweden, 5/18-19. Stan is president of the International Seed Testing Association and met with the Executive Committee of that organization to plan the Triennial meeting to be held in Madrid in 1977. From 5/24 to 26 he attended a meeting of the International Union for the Protection of New Varieties of Plants in Tystofte, Denmark. Stan attended the 5/30-6/2 meeting of the Federation of International Seedsmen in Amsterdam and on 6/3-4 he attended a meeting of ASSINSEL, an international organization for the protection of new varieties of plants.

LIVESTOCK DIVISION



Grading Demonstration in Oklahoma

David Gonsoulin, livestock market reporter at Oklahoma City, demonstrated the grading of slaughter and feeder cattle at the Oklahoma City Stockyards for a group of 20 Oklahoma vocational agricultural teachers, 5/26. Dave conducted a special program for the teachers, discussing the livestock market news program and cattle grade standards, demonstrating live grading, and guiding the teachers on a tour of the cattle and hog auctions. The group made an afternoon visit to a local meatpacker, where meat grader Larry Miller gave a carcass grading (quality and yield) demonstration.

● Hallett Participates in Texas Beef Conference

Meat Grading Branch chief David K. Hallett served as a panel member at the Texas Beef Conference, sponsored by the Texas Cattle Feeders Association, 4/29 at Amarillo. He explained the changes in the beef grade standards, which were implemented 2/23, and discussed the effects of these changes. The theme of the conference was an examination of present and future problems within the beef and cattle industry.

● Leverette Discusses BCDS

Bob Leverette, assistant chief of the Meat Grading Branch, reported the current status of the Division's Beef Carcass Data Service (BCDS), 5/17, at the Beef Improvement Federation meeting at Kansas City, MO. Over 134,000 BCDS eartags have been distributed to 33 cooperating cattlemen and agricultural groups, which in turn disseminate the eartags to local producers and feeders. When a BCDS-eartagged animal is slaughtered, meat graders record value-determining characteristics including quality and yield grade. This data is then mailed to the tag purchaser. Carcass data has been collected from about 31,000 cattle to date.

The Beef Improvement Federation (BIF)—which was instrumental in helping develop the BCDS—is composed of more than 50 State and national organizations (national cattle associations, breed associations, State departments of agriculture, and State and local producer organizations) which are interested in the genetic improvement of cattle.

● NLGMA Conference at Columbus

More than 60 National Livestock Grading and Marketing Association (NLGMA) members from 15 States (including Washington, DC) participated in the association's annual conference at Columbus, OH, 5/3-6. Staff members from the Standardization and Market News Branches assisted in coordinating the various events. The participants evaluated feeder cattle and pigs, and slaughter cattle, hogs, and lamb—and their carcasses.

At the annual business meeting, the NLGMA passed a resolution to hold a feeder cattle grading workshop next August in West Virginia. The workshop will include a round-table discussion of feeder cattle grades, with the objective of standardizing the grades used by various States in their annual fall sales.

Fred Williams of the Standardization Branch is executive secretary of NLGMA, which was founded in 1960. One of its primary purposes is to encourage uniform livestock grading among all States in the association.

● Tyler Chairs Committee at Cattle Clinic

W. Edmund Tyler, chief of the Standardization Branch, served as chairman of the Body Composition Committee at a judging clinic sponsored by the American Hereford Association at Oklahoma State University (at Stillwater), 5/13-14. About 500 breeders and prospective judges attended the meeting. The theme of the clinic was to identify which characteristics can be determined visually that are economically important in breeding cattle. The accuracy of USDA yield grades in predicting value differences led the Committee to recommend that judges stress evaluation of the animal's predisposition to excess fatness in judging breeding cattle.

● Texas Livestock Market News Program

As an adjustment in the Texas Federal-State livestock market news program, a State reporter (Ronnie Steen) is now handling market reporting duties at the Fort Worth stockyards, replacing Clarence Zugenbuehler. Formerly OIC at Fort Worth, Clarence was transferred to National Stock Yards, IL, effective 6/1, to replace Patricia Knight, who resigned in May. The market news program in Texas now includes seven State reporters (one each in Amarillo, Sealy, and Fort Worth, plus four reporters covering local auction markets) and five Federal reporters: Joe Bray, San Antonio, who provides technical supervision for the Federal-State program; Hal Churchill, San Angelo; and Jerry McCarty, Gordon Duty, and Rudy Ramirez, Amarillo.

● Labor-Management Meeting

Representatives from the Meat Grading Branch and the National Meat Grader's Council, AFGE (American Federation of Government Employees), met in Denver, CO, 4/27, for an informal discussion of the basic management-union agreement. This semi-annual meeting is provided for by the agreement and allows for an exchange of ideas and an opportunity to identify and explore potential management-labor problems. Areas covered in the discussions included implementation of the new beef grade standards, working conditions, and supervisor-grader relationships.

Representing the meat graders were officers of the National Meat Graders' Council: President John Novak (Martinez CA); Vice President Bill Mize (Sioux City, IA); and Secretary-Treasurer Don Jones (Chicago, IL). AMS management representatives were Dave Hallett (Meat Grading Branch chief), Bob Leverette (assistant chief), and Martin Swingley (main station supervisor, Martinez, CA). Also attending was Wilbur Wilson, meat grader at Denver, CO, who is president of the local meat graders' union there.



Daryl Vanderflugt, livestock market news OIC at Des Moines, IA, poses with his office clerical staff after they received special achievement awards. Left to right, Loretta Haugh, Helen Valdez (head clerk), and Margaret Murray.

POULTRY DIVISION

● Broilers in the Fourth Quarter

If per capita broiler consumption and production in the fourth quarter of 1976 is at the same level as a year earlier, wholesale prices (9-city delivered) would probably average about 2 cents per pound below last year's 45 cents, according to "Broiler Marketing Facts—Fourth Quarter 1976" which was approved by the Economic Research Service's Outlook and Situation Board and issued by the Division in June. As far as prospects for the fourth quarter of 1976, the report points to stronger competition from larger supplies of red meats, as increases in pork more than offset the declines in other red meats. Partially offsetting this are expected higher disposable consumer incomes and rising employment.



● A Taste of Maine

The grades and quality of poultry and eggs were discussed with visitors to the Maine Poultry Federation booth at an agricultural fair 5/3-7 in Portland. Approximately 200,000 attended this show sponsored by the Maine Department of Agriculture.

Helping at the booth were, (l. to r.): Joseph Williams, commissioner of agriculture; Carl Brown, supervisor, Maine Department of Agriculture; Robert Wilson, Grading Branch's federal-state supervisor, Maine; Carl Watts, director, Division of Markets; and Hank Simpson, Simpson Egg Farms.

● Egg Research and Promotion Activities

Egg Board Meeting—Director Connor Kennett and William Hand, Marketing Programs Branch, attended a meeting of the Egg Board in Chicago on 6/4. The Board hired Louis B. Raffel as General Manager. Mr. Raffel is presently with the Greyhound Corporation. They also approved a merger plan whereby the present American Egg Board (a trade association primarily engaged in the promotion of eggs) would be disbanded with its physical assets and most of its staff becoming a part of the Egg Board.

Rules and Regulations—Rules and Regulations implementing the Egg Research and Promotion Order were published in the 6/8 Federal Register. The rules establish the rate of assessment at 5 cents per 30 dozen eggs marketed, to be paid by egg producers, and detail the method of collection and remitting by collecting handlers. The rules, which also cover refunds, become effective on 8/1.

● Slides Sell Well

Sales of Division filmstrips and slide sets were good in April. "How to Buy Eggs"—13 filmstrips and 3 slide sets; "USDA Egg Products Inspection"—1 filmstrip and 3 slide sets; "U.S. Standards for Quality of Eggs"—4 slide sets.

● Egg Quality School in Session

Egg industry men and women, state and federal government employees—and others interested in eggs—learned lots about shell egg quality at the Northeastern Poultry Producers Council school 6/13-16 at Airlie, VA. The instructional staff was from the Poultry Division, universities, and industry associations.

● Egg Products Supervisors Met

The Grading Branch's regional egg products supervisors and some federal-state supervisors held a program overview 6/21-25 in Omaha, NE. They covered plant operations and

facilities, nutritional values of eggs and egg products, pasteurization and drying, and other aspects of program procedures.

● Egg Handler Fined for Violations

An Edinburg, VA, egg handler pleaded guilty to two violations of the Egg Products Inspection Act (EPIA)—illegally transporting egg products which had not been processed under USDA inspection, and transporting shell eggs which exceeded U.S. Consumer Grade B tolerances for checks, dirty, and loss eggs. The Magistrate's Court for the Eastern District of Virginia, Alexandria Division, fined the egg handler \$700, the highest fine levied under the EPIA.

● The "Suggestion Box" Generates Action

In January, shell egg graders and their supervisors were asked for suggestions to improve their program—ways to render service more efficiently and at less cost to the industry. The ideas received were the basis of a review of the shell egg grading program conducted the week of 6/7 in Hot Springs, AR. The task force involved included federal-state graders and supervisors, plus members of the Grading Branch's regional and national offices. The report of their meeting, to include specific recommendations for program operations, will be forthcoming.

INFORMATION DIVISION

● And The Winners Are. . .

In two recent national communication competitions, sponsored by the American Association of Agricultural College Editors (AAACE) and the National Association of Government Communicators (NAGC), division staffers walked away with several awards.

In the NAGC contest, "*Behind The Grade Mark*", a film on the processed fruit and vegetable grading program by former staffer Martha Parris, took top prize in the non-technical film category. The Beef Carcass Data Service film, "*The Connecting Link*"—written by Eleanor Ferris—received an honorable mention in the technical film category.

In the AAACE contest, "*Marketing Fresh California Plums*"—edited by Greg Eberly—was awarded a third place white ribbon in the technical research publication category. Eleanor Ferris edited a flyer offering the four-part "*How To Buy*" food consumer information materials, and it received a similar AAACE award.

Bonnie Kreidler, who recently joined the division after being the editor for the "*USDA*" newsletter for 5 years, won a first prize in the NAGC contest for her editorial work on one of the newsletter's issues.

TRANSPORTATION AND WAREHOUSE DIVISION

● Durand Assists at Headquarters

Warehouse examiner James Durand of the Minneapolis area spent 4 weeks in the Washington headquarters of the Warehouse Service Branch assisting in the planning of action to be taken should the Congress pass legislation to regulate weighing activities at export elevators. Although such legislation has not as yet been passed by Congress, it is necessary to be prepared to implement the provision when approved.



Mr. Durand's experience and knowledge in grain elevator operations made his services valuable in the planning now being formulated by the Branch.

Informal dress was the "order of the day" at the Warehouse Service Branch's (WSB) May 5-7 work conference in Phoenix, AZ. Shown are the attendees from DC, from the National Warehouse Service Center (NWSC), and area office officials.

Left to right, back row: Harold Tollefson, DC; James Lauth, director, T&W Division; Gerald L. Oien, chief, WSB; George Harrison, OIC, Memphis; Curtis Pollard, assistant OIC, Atlanta; Arthur Queck, OIC, Omaha; Lester Bromley, assistant OIC, Minneapolis; Alfred Empey, assistant OIC, Portland; Gordon Shields, OIC Portland; Don Hodges, OIC, NWSC; Gordon Wiggers, assistant OIC, Memphis; Harry Wishmire, OIC, Indianapolis; Dan Chapman, OIC, Temple; Frank Heili, assistant OIC, NWSC; Mrs. Judy Fry, DC, and Ray Hays, assistant OIC, Temple.

Kneeling: Rex Willis, OIC, Minneapolis; Albert Eads, assistant OIC, NWSC; Dudley Kirchner, OIC, Atlanta; William Rausch, assistant OIC, Omaha; Gene Reed, assistant OIC, Indianapolis, and Brad Heiges, Financial Services Division. Photo by John Gilmer, assistant chief, WSB.



Fruit and Vegetable Awards Presented

On May 20, Dick Smith hosted the annual Fruit and Vegetable Division's Awards Ceremony. Director Floyd Hedlund said in his opening remarks, "This is a good occasion to honor some of those who have done more than the rest. But don't let that stop you—excel in the work that you are doing."

Administrator Don Wilkinson, who was introduced by Mr. Hedlund, said it was an honor and a privilege for him to share this event, which he felt was important for two reasons: 1) he has been working in marketing for a long time in one capacity or another, (Fruit and Vegetable was the first commodity division he worked with and he has shared a long and pleasant relationship with Mr. Hedlund and others of the division.) and, 2) to share these moments with those who have gone that "extra" mile.

The Administrator said it was easy to relate with people who are looking at the positive—catalytic people who stimulate a division—who take advantage of opportunities and have the desire to do our AMS job. He also complemented the awardee's co-workers—those who might have sparked the initiative of those who received the awards. Mr. Wilkinson commended the entire Fruit and Vegetable Division for presenting the awards in a special ceremony.

Among the 26 Washington and 40 field honors was a 40-year Length of Service Award presented to James R. Scott, supervisory Market News Assistant of the Market News Branch in Washington, DC and the 50-years of Chicago-based Isadore Kotlicky.

LENGTH OF SERVICE AWARDS

All Washington Employees

10 Years

Ronald L. Cioffi (FB)
Roland G. Harris (FB)
Linda G. Hinkle (SCB)
Ronald E. Wood (FPS&I)

20 Years

Robert R. Boersma (SCB)
Peter G. Chapogas (VB)
Calvin W. Gaede (SCB)
Joseph Wesley Jr. (VB)

25 Years

Eleanor V. DeAngelis (PPS&I)
Josephine D. Nigra (PPS&I)

30 Years

Dale C. Dunham (PPS&I)
James D. Hall (FB)
Russell L. Hawes (OD)
Clay J. Ritter (MN)
Howard H. Weatherspoon (PPS&I)

35 Years

Frances J. Fisher (RB)
George H. Goldsborough (OD)
Richard M. Smith (AG)

40 Years

James R. Scott (MN)

CASH AWARDS FOR SUGGESTIONS

Thomas L. Brozene - PPS&I Branch, Stockton, Calif. Certificate of Appreciation and cash award of \$25 for his suggestion relative to "A Quick and Accurate Method of Obtaining the Size of an Unknown Metal Container."

Kermit C. Combes - (now retired) PPS&I Branch, Stockton, Calif. Certificate of Appreciation and cash award of \$25 for his suggestion "For the Use of Railroad Seals Rather Than USFPI Seals."

Thomas E. Parris - PPS&I Branch, Albany, Ga. Certificate of Appreciation and cash award of \$115 for his suggestion relative to "An Improved Method of Evaporation of Chloroform Use In Testing Peanuts for Aflatoxin."

Austin H. Wison, Jr. - PPS&I Branch, Stockton, Calif. Certificate of Appreciation and cash award of \$25 for his suggestion relative to "The Use of an Official Emblem Decal To Be Worn on Bump Hats or Helmet Used By Employees."

QUALITY SALARY INCREASES

Washington

Betty L. Gaither (MN)

Robert M. Grainger (RB)

David M. Vaughn (MN)

Field

Darrell J. Breed (MN), Newburg, N.Y.
Anna M. Byrnes (MN), Philadelphia, Pa.
Concetta R. Granshaw (RB), New York City, N.Y.
Jack C. Morris (RB), Chicago, Ill.
Martha M. Flint (PPS&I), Timonium, Md.

SPECIAL ACHIEVEMENT AWARD

Washington

Virginia F. Wolverton (FB)
William J. Doyle (SCB)
Frank M. Grasberger (SCB)
Shirley W. Hunter (OD)

Field

Brown Thetford (FPS&I), Dothan, Ala.
H. H. (Duke) Wilhelm (FPS&I), Sacramento, Calif.
William D. McCauley (MN), Dallas, Tex.
Raymond C. Hartwig (PPS&I), Stockton, Calif.
Claire T. Nagamatsu (PPS&I), Fresno, Calif.
Viola Swarđ (PPS&I), Fresno, Calif.

GS-9 Inspectors

Taylor E. Lee, Winter Haven, Fla.
Dale L. Novinger, Winter Haven, Fla.
William A. Bennett, Winter Haven, Fla.
Anna R. Vilkaitis, Winter Haven, Fla.
Wallace W. Fengler, Portland, Maine
George F. Ammann, Traverse City, Mich.
James D. Swenson, Fayetteville, Ark.
Austin H. Wilson, Jr., Modesto, Calif.
Gary F. Shelton, Warden, Wash.
James W. Blankenship, Gilroy, Calif.
Byron P. Eisner, Stockton, Calif.
Reinder J. Groen, San Jose, Calif.

GS-7 Inspectors

Sara L. Bryan, Winter Haven, Fla.
Paul Infante, New York, N.Y.
Hubert R. O'Neal, Jr., East Point, Ga.
Earl R. Steffenson, Pardeeville, Wisc.
Yoshiki Kagawa, Fresno, Calif.

Raisin Inspectors and Aides Fresno, Calif.

| | |
|-------------------------|-------------------------|
| Wilma Jensen, GS-7 | Billy K. Yoshino, GS-7 |
| Alfred A. Clement, GS-7 | Evelyn C. Price, GS-3 |
| Newman Lousarian, GS-7 | Mildred Salwasser, GS-3 |
| Fred U. Pitts, GS-7 | Ruth Nilmeier, GS-3 |

F&V's Eugene Carlucci—assistant regulatory branch chief—visited the New York City office recently and presented applications examiner Concetta Cranshaw with this Certificate of Merit for outstanding and efficient service to USDA and to the fruit and vegetable industry in administering the Perishable Agricultural Commodities Act. Mrs. Cranshaw has been in the New York City office for five years. She and her husband Lawrence have three sons and three grandchildren.



RED CROSS BLOOD DONOR PROGRAM

Fourteen Certificates of Honor, issued by the District of Columbia Chapter of the American National Red Cross for humanitarian services to others in donating blood, were presented to the following Washington employees:

One Gallon

Charles C. Littleton (FPS&I)

Two Gallon

Gilbert O. Hand (FPS&I)

Gerald R. Parlet (PPS&I)

David M. Vaughn (MN)

Three Gallon

Jean D. Kemble (OD)

David A. Patton (OD)

Four Gallon

Dale C. Dunham (PPS&I)

Alan S. Palm (FB)

Thomas F. Pelletier (RB)

Delbert D. Rasmussen (FB)

Clay J. Ritter (MN)

Five Gallon

Donald A. Thibeault (VB)

Seven Gallon

George B. Dever, Jr. (FB)

James B. Wendland (VB)

AWARDS FOR BLOOD DONOR PROGRAM

We are happy to recognize employees of the Dairy Division who have been supporting the Red Cross and keeping the Division active in the Department blood program.

The following "Gallon Club Members" received Certificates of Honor:

One Gallon

Carl O. Conover

Richard A. Glandt

George W. Fry

Donald T. Liden

Edward J. Marinich

Maurice M. Martin

Kay R. Stang

Two Gallons

Joel L. Blum

Lynn G. Boerger

John F. Borovies

William G. Bryan

Frank H. Clark, Jr.

E. Calvin Cobb

Martin J. Dunn

Robert F. Groene

Alfred E. LaLiberte

Margaret V. Marshall

Lenora G. Stewart

Donald E. Turner

John R. Williams

Three Gallons

Silvio Capponi

Nicholas Memoli

John P. Rourke

Six Gallons

Willard H. Blanchard

Paul W. Halnon

Seven Gallons

Clayton H. Plumb

Eight Gallons

Earl C. Branche

Nine Gallons

Dave Derr

Ten Gallons - Eleven Gallons

Donald R. Werth had given 10 gallons at the time we asked the Red Cross to furnish the Certificates, he has now completed the 11th gallon and is working on the 12th. Good Work Don!! ■

LENGTH OF SERVICE AWARDS

Washington Offices

40 Years

David E. Derr, Order Formulation

Bessie C. Vannemen, Market Information

25 Years

Dorothy L. Davis, Order Formulation

Benjamin C. Weaver, Order Operation

20 Years

Kenneth C. Kelbly, Order Enforcement

Mary L. Rolark, Market Information

10 Years

Gordon F. Brooks, Order Formulation

Frank H. Clark, Jr., Order Enforcement

Mary F. Lewis, Market Information

Field Offices

25 Years

Theodore V. Jambeck, Inspection & Grading, Minneapolis, MN

Elwood W. Veliquett, Inspection & Grading, San Francisco, CA

20 Years

Lester R. Andes, Market Information, Madison, WI

Arnold J. Kuecker, Inspection & Grading, Minneapolis, MN

Adam E. Miller, Inspection & Grading, Chicago, IL

10 Years

Theodore L. Curtis, Inspection & Grading, Chicago, IL

Wayne E. Larson, Inspection & Grading, San Francisco, CA

Arden D. Olson, Inspection & Grading, San Francisco, CA

Milk Market Administrator Offices

35 Years

Edward W. Hanna, Alexandria, VA

Louis W. Haug, Boston, MA

Richard V. Martin, Chicago, IL

Robert E. Smith, Portland, OR

Erwin Werman, Berkley, MI

30 Years

Byron L. Bratton, Columbus, OH

Eugene F. Duffy, Cleveland, OH

George A. Griffin, Louisville, KY

Harold C. Hastin, Denver, CO

Eleanor Kimpel, St. Louis, MO

Michael A. Liberator, Cleveland, OH

Helen M. Pollex, Chicago, IL

William C. Waters, Cleveland, OH

25 Years

Kenneth Atteberry, Dallas, TX

Warren E. Barron, Minneapolis, MN

Harry M. Batsell, Phoenix, AZ

John W. Beckett, Jr., Dallas, TX

Richard L. Brazzil, Columbus, OH

Philip A. Costello, Chicago, IL

Joe J. Danforth, Portland, OR

Douglas D. Edwards, Minneapolis, MN

Robert C. Kelley, Columbus, OH

Charlie Lyttle, Bristol, TN

Roger N. Marker, Berkley, MI

Patsy S. Monroe, Louisville, KY

Julia A. Skoza, Chicago, IL

Keith L. Stenback, Portland, OR

Joyce M. Sutherland, Berkley, MI

Robert G. Thomas, Chicago, IL

Clint S. Wallis, St. Louis, MO

20 Years

Melvin Adelberg, Boston, MA

Sarah Agabian, Boston, MA

Albert J. Beaudreault, Boston, MA

Eldon W. Benham, Portland, OR

Vivian I. Brown, Chicago, IL

James W. Carson, Tulsa, OK

Mary I. Dees, Atlanta, GA

Harold A. Droege, Minneapolis, MN

Paul L. Eippert, Cleveland, OH

Harold A. Groh, Tulsa, OK

Patricia Hammons, Little Rock, AK

Evelyn A. Head, Portland, OR

Walter L. Joyce, Portland, OR

Truman A. Jutson, Phoenix, AZ

Logan H. Kissire, Little Rock, AK

Warren E. Kufalk, Chicago, IL

Rex F. Lothrop, Alexandria, VA

Reuben A. Lynne, Portland, OR

Donald E. MacFarlane, Little Rock, AK

Andrew Mastors, Boston, MA

Ordell F. Matzdorff, Minneapolis, MN

Carl D. Meador, Dallas, TX

Virgil H. Meswarb, Rochester, MN

Spencer H. Nease, Minneapolis, MN

Catherine L. Normoyle, Portland, OR

Earl L. Pruett, Tulsa, OK
 Mary T. Reed, Louisville, KY
 Billy R. Rice, Dallas, TX
 Floyd L. Riggs, Louisville, KY
 Frank Sheckarski, Indianapolis, IN
 Max F. Shull, Rochester, MN
 Elsworth C. Turgeon, Portland, OR
 James E. Whitesides, Little Rock, AK
 F. Orville Williams, Little Rock, AK

10 Years

Donald E. Bouch, Cleveland, OH
 Darlene M. Costello, Chicago, IL
 Maxie L. Gordy, Tulsa, OK
 Carolyn P. Haynes, Ft. Lauderdale, FL
 Genevieve M. Henry, Alexandria, VA
 J. Allen Houser, Denver, CO
 Corinne C. Maynard, Denver, CO
 Audrey L. Newton, Chicago, IL
 William H. Olson, Jr., Rochester, MN
 R. J. Owsley, Tulsa, OK
 Dorothy L. Ritterpusch, Alexandria, VA
 L. Rayburn Williams, Rochester, MN

DOROTHY DAVIS - Certificate of Appreciation for diligent and conscientious performance as Fiscal and Budget Analyst in the Administrative Office and helpful cooperation with field offices in the preparation of the yearly budget.

JOHN R. WILLIAMS - Special Achievement Award for outstanding initiative and creativity in the development and presentation of the Federal Milk Order Auditing and Computer Workshop, resulting in substantial savings in training costs.

LILLIAN WOLDENBERT - Certificate of Appreciation for continuous dedicated and conscientious service in performing a wide range of duties that are beneficial to the Dairy Division.



Photo by Lester Shepard

Dairy Division's awardees: (Left to Right) Dorothy Davis, John Williams, and Lillian Woldenberg.

Personnel Actions

RETIREMENTS

Financial Services Division

"MINNIE's TUCKER(ED) OUT"



Photo by Lester Shepard

Minnie Tucker, supervisor of Billings and Collections in the Financial Services Division, retired on June 4. She plans to do a lot of traveling, and is very active with civic work.

Minnie started her Government career during World War II, as a card punch operator with the Census Bureau, and worked about five years before she could qualify as a permanent employee. After working at various jobs, she began working for Agriculture in 1953 when AMS was known as the Production Marketing Service, and has since "survived" through four reorganizations. Minnie has spent most of her AMS career working with payrolls, in some capacity or another, but says most of the work is now being transferred to New Orleans. For her outstanding contributions, Minnie has received three Certificates of Merit, the first in 1955, then in 1960, and again in 1964.

Dairy

Wilson G. Crompton, auditor, Seattle, WA, retired with 31 years of service.

Helen A. Gerdrainis, clerk, Chicago, IL, retired with 29 years of service.

Nikolay Kruk, milk sampler-tester, Cleveland, OH, retired with 26 years of service.

Cornelius J. Quinn, auditor, New York, NY, retired with 33 years of service.

Fruit and Vegetable

Lloyd Boney, OIC at the Miami Terminal Market, retired on 5/22, after 32 years of Federal service.

RETIREMENT

Livestock

Oren DeWitt, meat grader at Fairbury, NE, retired 5/28, completing 25 years of service in the Livestock Division. He began working as a meat grader at Omaha, NE, in 1951 and transferred to Lincoln, NE. He moved to Fairbury in 1962.

E. Arnold Johnson, livestock market reporter at Evansville, IN, retired 5/26, after 22 years Federal service. He joined the livestock market news staff at Omaha, NE, in 1958 and subsequently worked at South St. Joseph, MO, and Ft. Smith, AR, before transferring to Evansville in 1971.

Harold Levick, meat grader at Clovis, NM, retired 5/24, after 22 years of Federal service. He joined the Meat Grading Branch in 1957 at Waterloo, IA; transferred to Mason City, IA, in 1965; and to Clovis in 1972.

David Schalk, meat grader at Cincinnati, OH, retired 6/8. He began working as a meat grader at Columbus, OH, in 1951 and worked at many locations during his career: Springfield, Piqua, and Dayton, OH; Evansville, Danville, and Indianapolis, IN; Denver, CO; and Muncie, IN. He transferred to Cincinnati in 1972.

Poultry

Anna Glenn, clerk-typist, Grading Branch, Philadelphia, PA, retired 5/1 after 27 years of service. Anna joined the Division in 1960.

Lawrence Scott, agricultural commodity grader, Grading Branch, Chicago, retired 5/31. He had 34 years of service and was with the Division since Jan. 1968.

Tobacco

Robert D. Carter, ACG, Raleigh, NC, retired with over 19 years service.

WELCOME

Dairy

Dairy Division welcomes the following employee's to the Milk Market Administrator Office indicated:

Mary A. Christensen, milk sampler-tester, Omaha, NE

David R. Daniel, auditor, St. Francisville, LA

James E. Hutter, auditor, Seattle, WA

Elaine M. Lindstrom, clerk, Minneapolis, MN

Barbara A. Longhway, accountant, Minneapolis, MN

Nan J. Pollard, accounting clerk, Dallas, TX

Tevis G. Smith, auditor trainee, Chicago, IL

Carol M. Thibodeaux, clerk-typist, Metairie, LA

Kenneth A. Wilson, milk sampler-tester, Dallas, TX

Grain

Betty Edwards, clerk-typist, Inspection Branch, (P/T), Ft. Worth, 5/30.

Arlan Evans, ACG, Inspection Branch, New Orleans, 5/23.

Steven Hurst, botanist-seed technician, Seed Branch, Washington, DC, 4/25.

Herman Miller, ACG, Inspection Branch, Seattle, 4/20.

Livestock

Joyce Burns, secretary, joined the Program Analysis Group in Washington, 5/10.

Esther Clokey, agricultural marketing specialist, joined the Program Analysis Group, 6/7. She is replacing Hazel Vermeer, who retired in March.

Sarah Novicki, clerk-typist, joined the consolidated office at Princeton, NJ, 5/10.

Kathy Riley, clerk-typist, began working in the market news office at No. Portland, OR, 6/6.

Poultry

Esther Norton, sec'y steno, transferred from APHIS to Marketing Programs Branch, Washington, DC, 5/23.

Joel Puckett, ACG, Forest, MS, 5/2.

John F. Spanton, ACG, Seymour, TN, 5/9.

William Sterns, ACG, Bonne Terre, MO, 5/16.

Tobacco

William Allen Newton, clerk, Tifton, GA.

TRANSITION

Fruit & Vegetable Division

William J. Doyle, marketing specialist, Specialty Crops Branch, transferred within the Division to the Fruit Branch, on 6/1.

Bennie Tiner, federal supervisor of Connecticut and OIC at the Hartford Terminal Market, transferred to Miami, FL as OIC.

REASSIGNMENT

Fruit & Vegetable Division

Gene D. Prochaska, economist, program Analysis Section of Fruit Branch, was reassigned to the Marketing Agreements Section in the Fruit Branch, on 6/1.

Grain

Laura Adkins, secretary-stenographer, Inspection Branch, Washington, DC to Food and Nutrition Service, 5/8.

Jack Botts, ACA, Inspection Branch, Kansas City, to New Orleans, 7/11.

Debbie Buckley, clerk-typist, Inspection Branch, Ft. Worth, to Federal Power Commission, 5/1.

John Foerster, assistant field office supervisor, to lab supervisor, Inspection Branch, Chicago, 5/23.

Patsy Reese, secretary-typist, to grain market reporter, Market News Branch, Washington, DC, 5/23.

George Squire, ACG, Inspection Branch, Baltimore, to Animal and Plant Health Inspection Service, 6/5.

THE FOLLOWING INSPECTION BRANCH, ACG's MOVED FROM CITY SHOWN TO WORK IN NEW ORLEANS

Mark Aylor, Denver, 4/25.

Charles Burrows, Ft. Worth, 5/30.

Robert Day, Kansas City, 5/10.

Mack Funk, Des Moines, 6/1.

Russell Furner, Cedar Rapids, 5/2.

Caroline Harkness, Grand Forks, 5/30.

Elizabeth Honeysett, Mobile, 4/25.

Marvin Jones, Toledo, 4/25.

David Kirkland, Mobile, 4/25.

John Lamborn, St. Louis, 5/30.

Roy Lyon, Wichita, 5/30.

Terry Montgomery, Houston, 5/30.

David Mundwiler, Chicago, 5/9.

Paul Orner, Indianapolis, 6/6.

Paul John, Minneapolis, 5/16.

Gary Purvis, Mobile, 5/9.

Granville Ratliff, Jonesboro, 8/1

Maxine Schaeffer, Norfolk, 4/25.

Willard Shilling, Indianapolis, 5/2.

Hardip Singh, Kansas City, 5/9.

James Vanatta, Peoria, 5/30.

Steve Walker, Wichita, 5/30.

Steven Weiland, Chicago, 5/9.

Livestock

Market News

Kevin McClain - So. St. Joseph, MO, to Des Moines, IA

Clarance Zugenbuehler - Ft. Worth, TX, to National Stockyards, IL

Meat Grading

Duane Fronk - Ellensburg, WA, to Bell, CA

Charles La Franchise - Red Bluff, GA, to Ellensburg, WA

John Janetka - Philadelphia to Souderton, PA

Ralph Johnson - Kansas City to So. St. Joseph, MO

Poultry (all agricultural commodity graders)

Frederick Bestwick, Coventry to Cranston, RI, 5/9.

Kelmar L. Chipman, Humboldt to Postville, IA, 5/16.

Billy F. Darity, Iola to Newton, KS, 5/23.

Ellis Foster, Tupelo to Water Valley, MS, 5/2.

Jerry C. Horton, Canton, to Jackson, MS, 5/2.

William Jay, Jackson to Canton, MS, 5/2.

Calvin S. Jones, Jr., Cortland, IN, to Philadelphia, PA, 5/9.

Ida Knopp, Jackson, MS, to Cullman, AL, 5/2.

Donald D. Knuth, Madrid to Humboldt, IA, 5/16.

Arthur Orcutt, Pelahatchie, MS, to Chicago, IL, 5/9.

James H. Sorrells, Washington, IN, to Shelbyville, TN, 5/2.

Von Harold Wilson, Water Valley to Jackson, MS, 5/2.

PROMOTIONS

Fruit & Vegetable Division

Philip Eastman, ACG in New York City, transferred to Hartford, CT as OIC and federal supervisor for Connecticut.

Mary Bethea, clerk-typist, Administrative Group, Washington, DC, 4/25.

Delbert Davis, ACG, Inspection Branch, Rice Section, Washington, DC, to assistant section head, 5/9.

Thaddeus Frey, plant variety assistant examiner, PVPO, Washington, DC, 5/23.

Isaac Henry, ACG, Inspection Branch, Washington, DC, 5/23.

Cheri Winkleman, clerk-typist, Market News Branch, Washington, DC, 5/23.

Livestock

Gary Benton was promoted to the position of program analyst in the Meat Grading Branch at Washington, 5/24.

RESIGNED

Grain (All in Inspection Branch)

Ralph Anderson, ACG, Kansas City 5/13.

Royce Cannon, ACG, New Orleans 5/3.

Neal Close, ACA, Des Moines, 4/27.

Gerald Frank, ACG, New Orleans, 4/19.

Jesse Gasper, ACA, Philadelphia, 5/22.

Harold Haskins, ACG, New Orleans, 4/30.

Raymond Hunt, ACG, Stuttgart, 5/21.

Howard Nichols, ACA, Mobile, 5/10.

David Price, ACG, Beaumont, 5/14.

Poultry

Paula M. Bujnowski, clk-typ, Grading Branch, Worcester, MA, 5/22.

Vivian R. Jonston, ACG, Albany, IN, 5/23.

Harriet Parsons, ACG, Pittsburg, TX, 5/8.



Photo by Lester Shepard

James R. Scott (on left) received 40-year Length of Service Award from J & V's director Floyd Hedlund . . . story starts on page 10

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Stu Sutherland, Editor, Rm 3620-S, Ext. 447-7587

Doris Anderson, Editorial Assistant, Ext. 447-4903

AMS DIRECTOR OF THE MONTH

FLOYD F. HEDLUND

It was 1961 and important things were happening. The Beatles were making their debut in Liverpool. A new American president—John F. Kennedy—was on the job. The tranquility of the early 60's ruled supreme. And, in AMS-land, Floyd F. Hedlund was appointed as the director of the Fruit & Vegetable Division on July 3—the day before his birthday.

With 15 years of leadership under his belt, Floyd is well known in the world of fruits and vegetables, and he continues to leave his mark as director of AMS's largest division—some 1,300 employees strong. A colleague once referred to him as a "professional among professionals" . . . he carries out his work with "foresight and grace."

In his capacity as F&V's director, Floyd is responsible for a multitude of programs—including market news, developing and maintaining U.S. grade standards for fresh and processed products, inspecting and certifying these products, enforcing regulatory legislation, administering marketing agreements and orders, and the purchase of foods for USDA nutrition programs. In addition to the Washington headquarters office, Floyd oversees 130 full-time field offices in 49 states and Puerto Rico. This is no small task.

Born and reared in west central Nebraska, Mr. Hedlund received his BS degree in agricultural economics from the University of Nebraska at Lincoln. From there, he continued his education at Cornell and was awarded a Ph.D. in 1937. He entered federal service shortly thereafter—as an associate agricultural economist, where he cut his teeth on marketing agreements and orders—and he is still working with them now as he looks ahead to his 40th anniversary with Uncle Sam.

Floyd's expertise in the marketing of fruits and vegetables places him in great demand for consultations with trade organizations, industry groups, other government agencies who deal in produce, and with foreign governments. He has served on a plethora of international food committees—each time bringing credit to USDA and to himself.



Photo by Les Shepard

Perhaps one of Floyd Hedlund's most noteworthy achievements is the key role he has played in developing international food standards—under the Food and Agriculture Organization/World Health Organization Codex Alimentarius program. The program is a cooperative venture on the part of the U.S. and foreign governments to establish worldwide standards for products—such as canned and frozen fruits and vegetables. Floyd has served as chairman of the Processed Fruits and Vegetables Committee—one of two committees in the international program that's hosted by the U.S.

The problems attached to the marketing of the nation's produce are not those of ordinary American business. The produce products are perishable, diverse, and increasingly under intense scrutiny by consumers. When crisis occurs in the produce industry, timeliness is critical, and Floyd's unique ability to cull relevant facts from a broad spectrum of materials, and to communicate these facts to his superiors, prompted a former AMS administrator to note that "there are never any surprises from the Fruit and Vegetable Division . . . they are on top of the job."

For his intense loyalty, leadership, judgment, and integrity, Floyd received USDA's highest honor—the Distinguished Service Award—in 1974. In addition, he has received two Certificates of Merit—one in 1961 and the other in 1974—and was part of a unit presented a Distinguished Service Award in 1972.

Floyd Hedlund is married to the former Delia M. Roth of Mamaroneck, NY—and they reside in north-west Washington.

AMS REPORT salutes our DIRECTOR OF THE MONTH . . . Floyd Hedlund.

—by Greg Eberly,
Information Division

AMS Profiles

● "Al" Bybee Retires—Cites Changes in Poultry Industry Since 1931

Forty-five years ago, during the Drouth and the Depression, most farm homemakers—and many town and city families—depended on the family flock of chickens in the backyard for "egg money." At an average of 17.6¢ a dozen, it wasn't much. But it paid the grocery bill for many families.



Those are the days J. Alfred (Al) Bybee recalls, when he started in the poultry business, right out of school, at the Drexel, MO., plant of Edward Aaron, Inc., of Kansas City. Of course Al Bybee knew chickens all his life. As the son of Alfred E. and Anna A. Bybee, of Lisle, he grew up with the family flock that, with cattle, supplemented the income of his father who was a rural mail carrier for 20 years.

"It's amazing how many changes have taken place in the poultry business since 1931," Bybee recalled when he retired on 7/1, as the federal-state poultry and egg grading supervisor for AMS, a job he held with distinction since 1945. Bybee not only witnessed those changes, he helped bring them about, especially in Texas and New Mexico where he was in charge of grading services for poultry, eggs, rabbits and dairy foods.

In 1931, the average laying hen produced 127 eggs a year—about one every three days. By 1974, average production per hen had almost doubled to an average of 231 eggs each year—about two every three days, according to USDA figures.

And the time and feed required to grow out a "spring fryer" also have been cut almost in half. In fact, they're

called "broiler-fryers" now because we have them all year long, at a retail cost to consumers very little higher than Depression prices. They're uniformly good, ready for frying or broiling, and available in many markets cooked and ready to eat.

It used to be that most communities had their own hatchery to provide baby chicks for the many family flocks. Or, Mother Hen took off three weeks to hatch out her own brood; then, help the chicks scratch for their living. Large, highly efficient commercial hatcheries, with facilities for research, now provide most of our chicken replacements, Bybee says.

Bybee's career with AMS began 9/1, 1942, when he became resident egg products inspector at Denison, TX. Two years later he was named assistant supervisor for Texas. Then, in March of 1945, he was appointed federal-state supervisor of Texas—and later was assigned responsibilities for New Mexico, too. Prior to retirement, he supervised the work of 60 USDA employees in the two states.

Among his keepsakes is a large boxful of "Official Judge" badges that identify him with key roles at poultry shows at the Houston Livestock Show and Rodeo, the State Fair of Texas, and other large shows at San Antonio and Waco. He worked closely with the "Chicken of Tomorrow" contest to improve meat chickens. And he assisted regularly as judge and instructor at poultry products short courses and field days sponsored by Texas A&M University and other educational institutions.

In addition to formal education in Missouri, Bybee supplemented his training with courses in accounting and management at Southern Methodist University in Dallas, and had special training to qualify him as an instructor in radiological monitoring and bacteriology. He was frequently called on to give demonstrations to school groups, members of the poultry industry and the food trade—filling these invitations mostly on time outside of his regular duties. He also is past-president, and a director for 11 years, of the Dallas USDA Federal Credit Union.

Bybee has the distinction of being the only AMS poultry and egg grader in the country who is also qualified to grade processed dairy foods such as cheeses, butter and dry milk. He received USDA's Superior Performance Award in 1962 for general excellence in the conduct of his office.

Bybee was married to June Neumann in Omaha in June, 1938. They have three children: Mrs. Anita Jeannett, Garland, TX; Harold A. Bybee, Reston, VA.; and Donald L. Bybee of Dallas.

—by Carl W. W. Sorenson,
Dallas Regional Information Office

AMS Profiles

● Jack Morris—"Mr. PACA" of the Midwest

Midwest regional director **Jack Morris**, whose office administers the Perishable Agricultural Commodity Act (PACA), knows his trade more thoroughly than one could ever hope to learn it from any textbook. **Morris** grew up on an Oklahoma cattle ranch. He attended Oklahoma Baptist University for two years before joining the Air Force in World War II.



After four years as a pilot, **Mr. Morris** returned to the family cattle ranch in Oklahoma, but soon found himself doing random fruit and vegetable inspections for USDA. By 1955 he was spending the nine coldest months of the year doing inspections in Florida, and then returning to Oklahoma to help manage the ranch during the summer. In 1960, **Jack** became an investigator with PACA in Fort Worth. His direct experience with perishable products, and their evaluation, proved invaluable in handling complaints filed with USDA.

In 1966 **Morris** became assistant regional director, and in 1972 was appointed Midwest regional director for F&V's Regulatory Branch. He has four investigators and five other personnel helping him run a tight, efficient, fast-acting operation. His complete, polished knowledge of all aspects of PACA, his longstanding service to the department, and **Jack's** exceptional diplomatic and instructional ability earned **Morris** a Merit Award last May. He was also recognized for twenty years of distinguished service.

Administering disputes among buyers, sellers, and shippers of perishable commodities is a delicate,

complex job. Last year, **Morris's** office handled 415 complaints. He handled \$35 disputes (\$25 is the minimum amount dealt with) with the same objectivity and thoroughness he used in mediating grievances in the neighborhood of a quarter of a million dollars. His emphasis is on equal rights for all farmers and produce dealers, and on the facts in each case.

This is how a typical problem develops: a buyer receives a shipment of lettuce, one of the most perishable of commodities, and believes it to be deficient. The buyer calls a federal inspector and has him issue a Certificate of Inspection, certifying the quality and/or condition of the lettuce. Once the buyer has obtained the certificate and other pertinent facts, he'll call **Morris**, who offers an informal opinion based on the facts presented. This usually settles the dispute.

If not, the buyer submits a statement and related papers which are recorded as an informal complaint. About 70% of such complaints are resolved informally, obviating drawn-out, expensive formal litigation—an impressive statistic. And about 90% or more of the judgments made by **Morris** and his colleagues have been upheld in formal courtroom proceedings.

Some complaints cannot be settled informally even after thorough investigations by PACA representatives. A formal complaint procedure is then followed, leading to an order issued by a judicial officer. The party against whom the order is issued must satisfy the complaint within a specified time, otherwise, his license under the Act would be suspended, and he would no longer be eligible to operate a produce business. When a dealer's license is suspended, this information is publicized by AMS.

The Midwest office works closely with the other branch offices around the country. The Chicago office works diligently to support and investigate any complaints that are filed. Although **Morris** often enters "a bear's den," he usually effects a compromise.

Jack Morris still finds time to help manage the cattle ranch in Oklahoma, and enjoys flying in his spare time—a habit that has stayed with him since his role in the war effort. He lives in Naperville, IL, with his wife **Marthabelle**, who works for Food and Nutrition Service.

—by *Steve Magagnini*,
Chicago Regional
Information Office

Division News

● ADMINISTRATIVE SERVICES

A MAIL ROOM FIRST !



Photo by Les Shepard

ASD's Mail Room employees received a Certificate of Merit cash award which seems to be a first in that capacity. We are proud of each of the employees and are enjoying the benefits of better mail service than ever before.

THOMAS CAMPBELL—has been with AMS for approximately eight years, says "he enjoys the agency and will do everything possible to be of more service to AMS."

JAMES POND—has been with AMS for 10 years and "feels that he has earned his Certificate, also enjoys the people he works with."

CHARLES BRYCE—has six years with AMS and feels it is very challenging in more ways than one. Of the award, "it was a pleasant surprise and it gives an employee the initiative to excel in the job he is doing."

BACK ROW—*Bill Bailey*, Office Services Mgr., *Charles Bryce*, *Bill Conero* and *Ed Beker* (who is the Administrative Officer)
SEATED—*Thomas Campbell*, *Gwen Smith* and *James Pond*
Not shown in the picture is *Fennie Seerles* who was absent.

GWEN SMITH—who was employed in the mailroom when the awards were received, and since has been transferred to the Leased Wire Unit, says "it is nice to know that your hard work is appreciated."

BILL BAILEY—"the staff earned their awards but will have to maintain their high level performance or it will lose its value."

BILL CONERO—"pleased because he received his 35 year pin the same day."

The awards were presented by **Burt Hawkins**, Director of ASD but not shown in the picture: □

FRUIT AND VEGETABLE DIVISION

● Fresh Products Branch Furnishes Consultant to New York Mercantile Exchange

J. Lewis Maness, head, Inspection Section, was in New York City on 6/30 attending a meeting called by the New York Mercantile Exchange. **Maness** acted as a consultant on inspection as it relates to potato futures contracts.

● Futures Default Causes Heavy Telephone Use For Maine Potato Office

John Boyle, Presque Isle, ME, has been handling many telephone inquiries from newspapers, trade organizations and others. The inquiries were generated by the failure of traders to deliver nearly 1,000 cars of Maine potatoes contracted on the New York Mercantile Exchange.

● Fresh Products Branch Assists Brazilian Visitors

C. C. Littleton, Branch Training Officer, spent part of the week of 6/21-25 with a group of Brazilians representing the Brazilian food company COBAL. They are visiting the U.S. for five weeks to obtain knowledge about all phases of marketing fresh fruits and vegetables. Littleton discussed the technical aspects of inspection and grade standards development. He also took them on a tour of the new Maryland Wholesale Food Center at Jessup, and the Washington Wholesale Produce Market.

● Processed Products Branch Demonstrations and Training Sessions

On 4/30, Max A. Masters, Processed Products Salt Lake City area OIC, spoke before a Food Nutrition class of 30 students from the University of Utah. Max explained the various inspection activities of the Branch and finished the session with a grading demonstration of frozen French fried potatoes.

On 5/7, E. C. Holland, OIC of the Processed Products Salem, OR area office, held a training session and commodity workshop for area inspectors. Newly instituted Branch procedures were stressed, along with updating and reviewing EEO and safety instructions. Mr. Holland was ably assisted by Tom Crider, Washington Standardization staff, and Jake Vollman, Western regional director.

Henry Schneider, Easton, MD area Processed Products OIC, conducted a training session at the Delagra Corp., Bridgeville, DE on 5/19 for plant quality control personnel. Henry concluded his presentation by demonstrating the grading of frozen leaf spinach. The Delagra Corp., plant has signed a Pack Certification contract for inspection services this season. Henry reports that processing of peas in the area began on 5/20 for both canning and freezing plants.

On 5/5, Stewart Porter, Processed Products inspector assigned to the Stilwell Foods, Inc., plant at Stilwell, OK gave a grading demonstration for 120 persons who were visiting the plant laboratory. The group was composed of leaders and members of the Cleveland and Pawnee, OK, Home Demonstration clubs. Stewart also explained the duties performed by an inspector during a normal day and answered questions concerning sanitation and quality of processed foods.

On 4/21, Yoshiki Kagawa, Processed Products inspector of the Fresno, CA area office, presented a grading demonstration to the Agricultural Inspection Class at Reedley College, Reedley, CA. Following the frozen peach grading demonstration, the students performed the inspection of peaches and were then critiqued by their peers. Mr. Kagawa made similar presentations at this college on 5/12 and 26, using canned clingstone peaches and canned ripe olives.

● San Antonio Produce Firm's PACA License Ordered Suspended

The license of Southwest Produce, Inc., San Antonio, TX, was ordered suspended for 70 days beginning June 22. A disciplinary complaint was filed against the firm charging it with failing to make full payment promptly of more than \$38,000 to 20 sellers for 49 loads of produce purchased from October 1971 through December 1972, and \$15,000 to 8 sellers from June 1972 through January 1973. Although Southwest finally made full payment of moneys owed, the payments were from one to eleven months late. Late payments are as much a violation of the Act as are "no payments." During the suspension, Southwest Produce, Inc., and its officers, directors, and stockholders cannot obtain a license under the Act, nor may they be employed by any licensee.

● PACA Meetings

On 6/10-12, Tom Walp, regional director of the Western Office of the Regulatory Branch attended the 14th Annual Convention of the Idaho-Oregon Fruit and Vegetable Association held at McCall, ID. The meeting was attended by more than 200 representatives of Idaho-Oregon growers and shippers, and a wide variety of topics were covered. Tom had the opportunity to discuss PACA matters with industry members, particularly in connection with complaint and license matters.

On 6/23, Harry Apostoleris and Chuck Zambito, regional director and assistant regional director, respectively of the Northeast Regional Office of the Regulatory Branch attended a meeting of the Long Island Agricultural Marketing Association, Inc., at Riverhead. Harry and Chuck had the opportunity to discuss PACA matters with numerous representatives of firms engaged in marketing produce grown on Long Island.

● Amended Almond Order Effective July 1

On 7/1 an amendment to the almond marketing order became effective. It was favored by 99 percent of the producers voting in the 5/27-6/9 referendum. They accounted for 97 percent of the production represented in the referendum. The amended companion marketing agreement, which is binding on almond handlers, was signed by handlers of 90 percent of the almonds marketed under the order. The major change in the marketing order requires incoming inspection of all almonds to determine the quantity of inedible nuts and provides for their disposition.

● Peanut Quality Control Regulations Issued

On 6/28, USDA issued the incoming and outgoing quality regulations and terms and conditions of indemnification for 1976 crop peanuts. This action was based on the recommendation of the Peanut Administrative Committee at its 5/13 meeting in Norfolk, VA.

● Processed Products Personnel Participation in Meetings

On 7/1, **Howard Weatherspoon**, standardization specialist, Washington, DC, and **Jacob J. Vollman**, Western regional director at San Jose, CA participated in an American Frozen Food Institute seminar for industry members in San Jose. The seminar topic was "Update on Attribute Standards." The same seminar, cosponsored by the Northwest Food Processors Association, was held in Portland, OR on 7/2.

On 6/7, **Ernest Maness**, Processed Products inspector of the Battle Creek area office, was the featured speaker at the regular meeting of the Detroit Association of Grocery Manufacturers' Representatives, Inc. He described the inspection services available in the Detroit area and showed the film "Behind the Grade Mark," then fielded questions about product dating, the volume of inspected commodities on the market and relationships with Food and Drug in the handling of processed fruits and vegetables that are unfit for human consumption.

A. Floyd Ermer, OIC of the Chicago area office, and **Mark Grant**, OIC of the East Point, GA area office of Processed Products attended the Fresh Fruit and Vegetables Supervisors' workshop on peanut inspection in Dothan, AL 5/27-28. Discussion topics of major concern were problems in sampling and inspection of peanuts, aflatoxin analysis, and aflatoxin quality control program.

On 6/8, inspector **Ovle G. Jones** of the Ripon, WI Processed Products area field office, attended the Pre-Pack Meeting of the California Canners and Growers' Plant #14 at Lomira, WI. **Mr. Jones** spoke to plant personnel and management officials regarding USDA responsibilities and those of all plant personnel with special emphasis on the importance of plant sanitation.

Frank Betz and **Dale Dunham**, heads of Fresh Products and Processed Products Standardization Sections, respectively, and personnel from ARS Instrumentation Lab, and AMS Technical Services Division, met recently with technicians at the National Bureau of Standards' metrology groups. New instrumentation in the goniospectrographic lab will permit annual calibration of Division colorimeters with NBS certification.

● Recommended Decision on Amendments To Onion Marketing Order

A recommended decision of amendments to the Federal marketing order for onions grown in Idaho and Malheur County, OR, was issued 6/3. The decision was based on evidence at a hearing held in April in Parma, ID. The main recommended change would provide authority to conduct production research projects.

● Processed Products Branch Visitors

On 6/2 the Washington, DC Processed Products Branch laboratory was visited by six members of the Food and Agriculture Organization of the United Nations who are involved in the Mycotoxin training program. Countries represented in the group were Guatemala, Colombia, Costa Rica, Mexico, and the Philippines.

Mr. Robert Mogg, in charge of the laboratory and technical services, and his staff, reviewed and demonstrated AMS peanut aflatoxin testing methods for these visitors. Prior to visiting the Washington laboratory, this group attended an Association of Official Analytical Chemists workshop in Denver, visited the Dothan, AL, Processed Products laboratory, and the FDA Washington, DC, laboratory. The FAO representatives will complete their tour at the ARS laboratory in Raleigh, NC.

On 6/16, **Mr. Castas Athanassiadas** of the Valley Fig Company, Fresno, CA, brought two visitors from Athens, Greece, to the Fresno Processed Products field office. These visitors were **Mr. George Matsantonis**, Director, Division of Agricultural Product Processing, Ministry of Agriculture, and **Mr. Gerassmos Petratos**, a food processing expert. **L. J. Virag**, Fresno Processed Products area OIC, and his assistant **Ted Hollen** spent considerable time with these men explaining Branch inspection programs. Inspector **Olive Edminston** demonstrated the raisin microanalysis procedures and inspector **Ken Dutcher** showed them the sand testing technique in raisin inspections.

Lamar English, Processed Products OIC of the Winter Haven, FL, office reported that three visitors from the South American citrus industry met with him on 6/3. They were mainly interested in improving quality control procedures since a large portion of their product is imported into Florida.

● Market News Office Visitors

Tom Hill's New York City office was visited by **Maggi Earley**, Air Cargo, Inc., recently. Air Cargo is the ground service arm of most domestic and some foreign airlines. The discussion centered on the problems of obtaining unload data from airlines delivering fresh fruits and vegetables to the New York City metropolitan area.

Tom Cooper, Nogales, AZ was visited on 6/1 by **Tom Amparano** from the Office of the Governor of Arizona and the Arizona Office of Economic Planning and Development Commission. **Amparano** was interested in obtaining statistics on imports of Mexican fruits and vegetables through the State of Arizona.

John O'Neil in Boston was recently visited by **D. C. Hutchins** and **George Astling** of the South Carolina Department of Agriculture. They were interested in discussing the marketing of southeastern vegetables in the New England area.

● Arizona Market News Offices Consolidate

Reporting of Western Arizona cantaloupes is being handled on an experimental basis from Phoenix this season rather than Yuma. If the service is satisfactory to the industry, the seasonal Yuma office will be closed permanently.

● Honey Market News Workshop

Honey market reporters from major producing states met in Washington with five industry leaders to explore methods of improving the weekly and monthly Honey Market News Report. The meeting was very fruitful, and industry leaders made several suggestions that will make the report more useful to them.

● Market Reporter Interviewed For Farm Show

Jim Laing, Cincinnati, OH was interviewed on radio station WCKY's early morning farm show. Jim discussed the activities and functions of the Fruit and Vegetable Market News Service.

● NMNA's Annual Meeting Visualized



Shown at the opening session of the 19th annual meeting of the National Market News Association (NMNA), 6/21-23 at Raleigh: (L to R) B. C. Langston, NMNA president and local Tobacco Market News reporter; James A. Graham, North Carolina Commissioner of Agriculture; Walt Armbruster, AMS staff economist and "keynoter" for the meeting; and John Nicholas, AMS Information Division and the program chairman for the meeting.



Don Lockhart (left), 1st vice president of NMNA and California Market News Service, presents the Association's *Distinguished Service Award* to Donald N. Wilson, Communications Section chief in Administrative Services Division. Seated is farm broadcaster Wally Ausley of WPTF-Radio in Raleigh and his wife. Wally was M.C. of the annual awards banquet where the presentation took place. Elected that afternoon, Don Lockhart is the NMNA's president for 1977.



Mike Walton (left), Texas Department of Agriculture and NMNA awards chairman, presents the *Market News Man of the Year Award* to John L. Ray of the Illinois Department of Agriculture. This is the NMNA's top honor and Paul Fuller, Livestock Market News branch chief was last year's recipient. John Ray, a former NMNA president, is a state reporter in the Springfield Grain Market News office, operated cooperatively between Illinois and AMS. Seated, Mr. and Mrs. Walter Ausley, local Raleigh farm broadcaster, look with admiration at the specially engraved wall clock that goes along with the top award of the Association.

COTTON DIVISION



Photo by Les Shepard

Director Pierce shows his *Signal Service Award*, from the American Meat Science Association, to his secretary Sue Ratliff.



● Lee—of Little Rock

Alice Lee Cliburn, agricultural marketing specialist/field representative with the Division's Cotton Classing Office in Little Rock, AR, is the first permanent female employee to complete the Division's classer trainee program and become an ACG. Ms. Cliburn, who prefers to be called Lee, graduated from Newton (TX) High School in '67. She received her BS degree in agriculture from Sam Houston State University at Huntsville (TX) in '73 and was awarded a Texas State Secondary Teacher's Certificate.

As an undergraduate, Lee was initiated into Delta Tau Alpha—a national honor society for agricultural students—she served as an officer on the yearbook committee—was a staff member and contributor for a literary magazine (Whetstone) of the school's English Department—and was named to the Dean's List for superior scholastic achievement.

An interest in agriculture is part of her background, as Lee's father was a cattleman and VocAg teacher, however she had a minimal knowledge of cotton production before joining the Division—after she had taught school for a year—in June of '74. She has established good working relationships as a field representative these past two years, as she travels throughout Arkansas visiting cotton farmers, merchants, warehousemen, ginners and other leaders in the agricultural communities.

LIVESTOCK DIVISION

● Pierce Honored by Association

Livestock Division director John C. Pierce was given the American Meat Science Association's highest honor, the *Signal Service Award*, during the Association's annual meeting at Brigham Young University, Provo, UT, 6/23. The award

recognizes Mr. Pierce for preeminence and lasting contributions to the meat industry and distinguished, long service to the Association. He attended the week-long Reciprocal Meat Conference and annual meeting of the Association—which numbers among its members researchers, educators, and extension workers in meats from universities, industry, and federal and state governments.

● Brookover Attends Home Economists Meeting

Sandra Brookover, the Division's consumer meat specialist, attended the Home Economists in Business (HEIB) annual meeting in Minneapolis, MN, and the American Home Economics Association meeting which immediately followed, 6/25-29. Two key workshop sessions at the HEIB meeting were "The Future of the U.S. Food Industry" and "Prepare Now for the Consumer in 1980." The second workshop examined the changing lifestyles in this country and how these changes affect consumer priorities in the marketplace. A feature hand-out at an AMS exhibit on "How To Buy Food" was the "Facts about Beef Grading" leaflet. Major participants at this convention were home economics teachers and extension home economists.

● Fuller Meets with Wisconsin Agriculture Officials

At the request of Wisconsin Secretary of Agriculture Gary Rohde, Market News Branch chief Paul Fuller participated on 6/9 in an ad hoc livestock and grain committee meeting at Madison, WI, to discuss the need and potential for a Federal-State livestock market news program. Attendees at the meeting included Wisconsin State Department of Agriculture officials, packer-buyers, dealers, producers, representatives from several producer organizations, and two representatives from the University of Wisconsin.

(Continued page 13)

● A BROAD PROFILE—T&W's NWSC

We gave ourselves the assignment to prepare a "broad profile" for our August AMS REPORT readers—to present to you *a unit of AMS staffers* in much the same way we do individual "personal profiles"—and visited Transportation & Warehouse Division (T&W's) National Warehouse Service Center (NWSC) in the Kansas City suburb of Prairie Village, KS. This "broad profile" is concerned with the work this 20-person unit does in support of the U.S. Warehouse Act; the activities of 7 field offices that feed information into the NWSC; which is all based on reports generated by 155 AMS staffers (and other state-employed examiners) who personally examine licensed warehouses across the country.



The NWSC's leadership team: (L - R) Frank Heili and Albert Eads with OIC Don Hodges.

The main reason for all the activity we found at the NWSC was explained quite well by Art Queck, the OIC at the nearby Omaha field office, "Protecting the integrity of warehouse receipts . . . it's what the whole program is all about."

Federally licensed warehouses issue receipts to producers—that show their weighed and graded products are in fact in storage in a bonded warehouse at a particular location—and these receipts are often used as collateral for loans, or are used in the sale or purchase of the commodity while it sits safely in bulk storage.

Mr. Queck's 7-person field office in Omaha schedules the examination activities of 24 AMS-federal examiners—and handles the reports from them, and those of 10 state-employed examiners as well—who collectively work the warehouses in Kansas, Nebraska, Colorado, Iowa, and Missouri. The supervision, scheduling, and the reviews of examiners' reports—and the 8-12 week training of new examiners by supervisory personnel—done by the Omaha field office is typical of what is done in the other six offices like it that are located in Atlanta, Memphis, Temple (TX), Portland, Indianapolis, and Minneapolis.

All 7 field offices provide a constant average flow of some 16,000 warehouse examination reports a year into the NWSC—where 3 teams handle the ultimate reviews of the reports and other paperwork required under the regulations of the U.S. Warehouse Act.

NWSC's OIC, Don Hodges, explained that each warehouseman—who has voluntarily applied for federal licensing by AMS of his facility under the Act—must provide a financial statement which shows that his assets meet the minimum net worth requirements of the Act. On some occasions these financial statements are verified by examiners' visits with local bankers and CPAs as to their accuracy, if there are any questions about the figures in the submitted statements, as the statements are used for bonding purposes—and these net worth statements are submitted annually for review by one of the three working teams in the NWSC.



NWSC's financial statement review unit: (L - R) Don Miller, Connie Timmons, and Bill Van Compennolle.

In the past fiscal year, 5,052 financial statements were sent in from the various types of licensed warehouses, or from those applying for the first time for a federal warehouse license, and were handled and added to folders kept on each warehouse.

Another team in the NWSC handles the licensing and bonding aspects of the warehouse program, with roughly 1,700 bonding actions taking place last fiscal year. The bonds are actually arranged for by the warehouses, who obtain them from a selected list of security companies approved by the Treasury Department—and the NWSC reviews each bonding action to make sure the security companies have not exceeded their authorized limits on the one hand, and on the other that each bond issued is in the amount required by regulations under the Act.

NWSC members of the licensing and bonding unit pointed out that some of the larger grain elevator companies in the Midwest may have 25 or more licensed warehouses within a given state that are all covered by

a single bond, so the numbers of bonds never total equally the number of licensed warehouses. The system is a good one, as the NWSC's licensing and bonding unit proudly pointed out, and it is very seldom that producer claims are put against the bonds held on warehouses by security companies.



NWSC's licensing and bonding unit: (L - R) (standing) Bob Nelson, Frank Heili, and Alvin Clark . . . (seated) Kathie Sulley, Joanne Wallace, and Vicki Garrett.

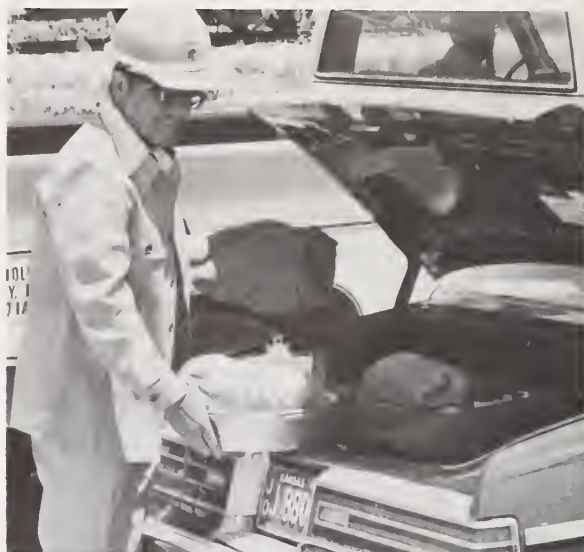
The third and largest unit within the NWSC handles the bulk of the review work done on examiners' reports from the field. The examiners work, and thusly that of this third unit, is to spot and follow up on any violations of the rules and regulations of the U.S. Warehouse Act in the facilities, storage practices, or business practices at individual warehouses.



NWSC's examination review unit: (L - R) (standing) Charlie Alsip, Rolland Hendricks, Jerry A. Roberts, Don McCoy, and Aubrey Tatro . . . (seated) Susie Swiderski and Sharon O'Neill. Members of this unit not pictured are examination reviewer Sam Rogers and secretary Terrisa Thorpe.

To get a better idea of what a typical examiner would do—and thus what would show up in the reports which reach the examination review unit of NWSC—we

asked examiner Don Lobdell (who, like other examiners, work out of his home instead of an office, and who carries all the tools of his trade in the trunk of



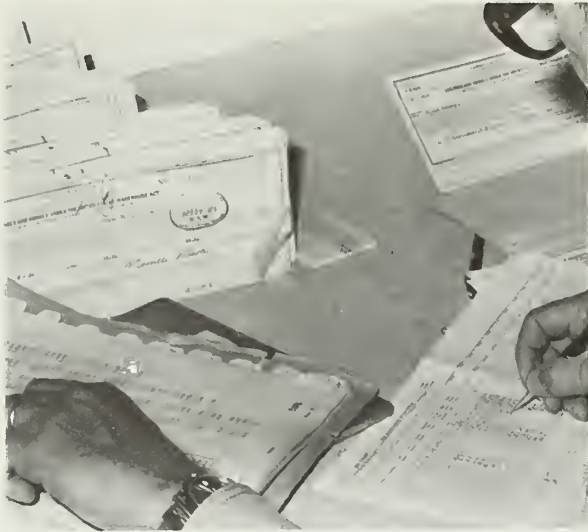
his car) to show us the basic steps of an examination at a new grain elevator operated by Cargill in Forest City, MO. With the excellent cooperation by the elevator's manager Leonard Goodwin, Don Lobdell hit the highlights of an examination, which AMS REPORTS photographer Les Shepard recorded for us on film.



We assumed that this would be a typical unannounced "subsequent" examination—a follow-up look at an already licensed warehouse, which usually happens about twice a year at each licensed storage facility. We chose a grain elevator within the Omaha field office area, and strictly on the basis of the nearness of the site to the NWSC—and Don Lobdell as a local examiner who could show us most of the basic steps followed by all other examiners, regardless of the commodity involved.

Typically, then, a trained examiner—ready to act independently on his own judgment—enters a ware-

house and first checks the firm's records and receipts, which (when updated) show the quantity and quality of all the products stored within that particular facility on the date of his visit.

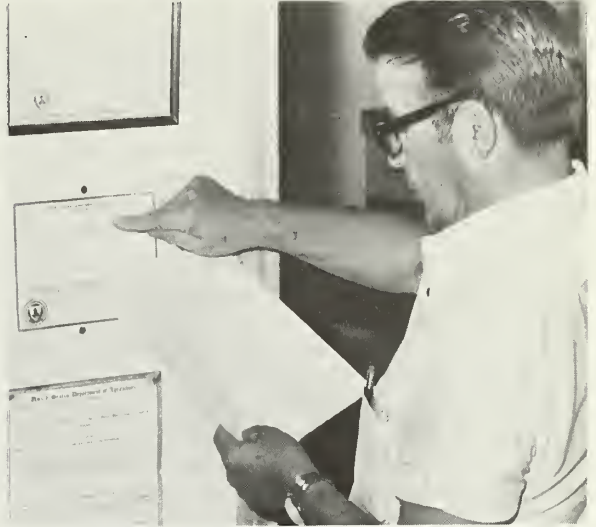


To verify the actual inventory of products within the facility, the examiner measures the products—in our case, we all went up a man-lift to the dizzy heights at

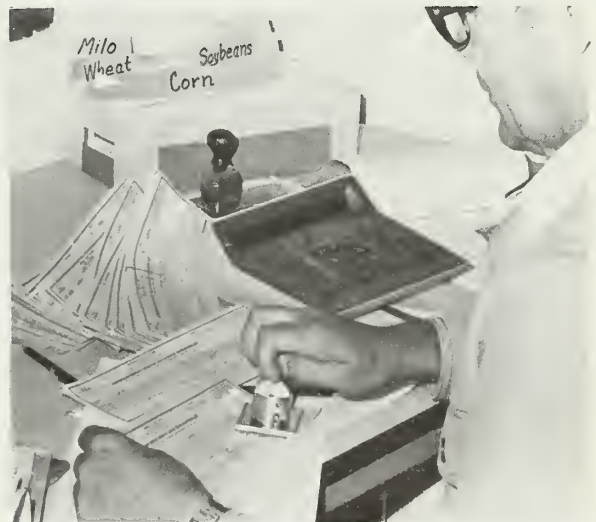


the top of the grain elevator, where Don dropped a weighted measuring tape down to the top level of the wheat stored in one of the massive concrete cylinders of the elevator. Then, by measuring the empty space within the known depth of the cylinder, he calculated the number of bushels within that part of the storage space. By measuring all the storage areas of the warehouse, and by testing running samples of the product for quality through test equipment, the examiner is then able to calculate the present inventory and cross-check it with the amounts and quality (whether receipted or in open storage) that the records and receipts say are on hand. Any discrepancy in the calculation results are noted in his examiner's report.

Don pointed out to us, on the standard set of forms used for such examinations (so that nothing of importance is missed), that an examiner also looks at, and notes, other things during his visit.



He checks that the warehouse's license is posted—as are the weighing and grading licenses issued to employees—and also checks the current tariff changes. He checks the physical condition of the facility as he does his work, and would record any unsafe ladders, broken windows and the like which would create dangers for personnel, or allow access for predators which could destroy the products stored within. He also checks for proper insurance coverage on the facility.



Before he leaves he also officially voids all cancelled warehouse receipts—which are cancelled by the warehouseman after the producer's product has physically left his facility, or been sold to another owner.

All the examiner's statistics and other findings for each of his warehouse visits is noted on the proper report forms and mailed to his supervisor in the field office he works out of, and he does not hesitate to

phone the office on any examination matter—but generally the decision on which warehouse he visits on any given day is decided by the examiner, from a schedule of warehouses needing visits, sent to him from the field office.

The warehousemen usually see an examiner twice a year, but they do not hesitate to phone the field offices on matters of policy and procedure under the Act. Farmers and others with stored products phone their questions to the field offices, too. There is also a phone dialog going on daily between the field offices and the NWSC. The field offices schedule all the examiners in their area for a yearly weeklong meeting to go over problem areas in their work, or new procedural changes. In turn, there is usually an annual meeting for field office OICs, members of the NWSC, and Warehouse Branch personnel from Washington—all of which keeps a field exchange of information on daily as well as major problems and changes in how the U.S. Warehouse Act is being administered.

To conclude, and to give you an idea of the scope of the program activity that is represented by the flow of the thousands of forms handled by the 20 people in the NWSC, here are a few highlight statistics.

Presently there are over 1,900 licenses under the U.S. Warehouse Act. Of this total, 1,625 are for grain and rice warehouses; 306 for cotton warehouses and another 5 for cotton seed storage facilities; there are 8 licenses for dry bean warehouses; 6 for (honey) syrup; and 15 licenses for warehouses that store combinations of products. As it looks now, the folks in NWSC tell us, an additional 60 licenses for peanut warehouses will be issued under the Act by this August.

By capacity of products stored, the current statistics show the following figures for items covered under the Act: more than 1 1½ million bales of cotton; more than 2 billion bushels of grain; 27.5 million pounds of wool; almost 1 million hundredweight of dry beans; 5.2 million gallons of syrup; and 192 thousand tons of cottonseed.



Warehouse receipts have been issued—and kept track of—on all these producer's products by the men

and women in the joint team effort of the examiners, the field offices, and the NWSC. They are jointly protecting the integrity of the warehouse receipt system, and doing an exceptionally good job of it. They must be, because just in the past year, through the Omaha field office alone, there have been 87 voluntary applications for new warehouse licenses under the U.S. Warehouse Act . . . which means that each of the 87 applicants believe that this system is a good way for them and their warehouses to go.

Looking at some of the benefits the licensed warehousemen gain—an average of twice-yearly inventory checks, the examiners' viewpoint of the upkeep of their storage facilities, the bonding phase of the system, the examination of new additional storage facilities that they add to their warehouses, and an easy-access source for answers to their questions at a field office near their location—it is no wonder that they volunteer to take part.



Cooperation between the warehouse industry and the AMS staffers who administer the U.S. Warehouse Act is typified by this "closing interview" scene with Don Lobdell and elevator manager Leonard Goodwin.

We are proud to salute the members of the National Warehouse Service Center, and in doing so—by explaining the actions of a typical examiner, and the functions of a typical field office—all the other folks involved in the AMS administration of the U.S. Warehouse Act!

—by Stu Sutherland, Information Division

All Photos by Les Sheperd

Division News

● Beef Quality Research Continues

The comprehensive beef quality research project—conducted by Texas A&M University in cooperation with ARS, the AMS Livestock Division, and two other universities—is still in full swing. Since September 1975, Charles E. Murphey, Standardization Branch assistant chief; Herb Abraham, Standardization Branch livestock and meat marketing specialist; and Dr. Gary Smith of Texas A&M, have selected and evaluated 832 beef carcasses at meatpacking plants in Oklahoma City; Dallas and San Antonio; Greeley, CO; Roswell, NM; and Memphis. The remaining carcasses needed to complete the 1000 total sample planned for the study are expected to be selected by the end of September.

This project, intended to provide definitive research on the most accurate method for measuring beef carcass palatability, is being conducted and coordinated primarily by ARS' Meat Science Research Laboratory (Beltsville) and Texas A&M. Other campus-cooperators in the study are Colorado State University and Iowa State University. Loins or hind-quarters from the selected carcasses are sent to Texas A&M for preparation and freezing of samples for taste panels and for other evaluations (such as chemical fat content analyses and histological studies). The samples are divided among the cooperating universities and ARS.

● Little Rock Office Moves to New Building

The Federal-State livestock market news office in Little Rock, AR, moved on 6/21, from space shared with the Livestock and Poultry Commission, to a new building, where the office is sharing space with the Extension Service. The change will enable Bill Fulton—OIC of the Federal-State livestock market news program in Arkansas—and Joe Roberts of the AMS Grain Division to share clerical help and thus effect a cost savings.

● Hallett Meets With Food Distribution Agents

Meat Grading branch chief David Hallett attended the nationwide meeting of State Food Distribution Agents, of the Food and Nutrition Service, 6/9, in Louisville, KY. He discussed meat acceptance services which are particularly applicable to USDA-donated commodities.

● Lebakken Addresses Pennsylvania Convention

Lewis Lebakken, Jr., of the Washington Meat Grading Branch, spoke at the annual meeting of the Pennsylvania Association of Meat Processors, 5/24, at Gettysburg, PA. He discussed the revised beef grade standards and their impact on small meat processors.

● Beef Grades Demonstrated

Fred Williams of the Standardization Branch demonstrated the new beef carcass grades at the Northwest Hereford Field Day at Connell, WA, 6/19. He gave a similar presentation at a workshop for Texas vocational agriculture teachers at Texas A&M University, College Station, TX, 6/21-23, and for a conference of the National Live Stock Producers Association at Traverse City, MI, 6/24. Also at the Texas workshop, Fred demonstrated the feeder cattle standards.

● Record Number of Futures Deliveries

A record 1,262 loads of slaughter cattle were delivered and accepted by Division employees to settle Chicago Mercantile Exchange (CME) futures contracts during the week of 6/7-10. Deliveries were made at Sioux City, IA; Omaha, NE; and Joliet and Peoria, IL. Local Market News staffs, augmented by 15 employees detailed from other Division offices, handled the deliveries. This was the largest quantity of cattle ever delivered in such a short timespan—during the entire year of 1975, 1,018 loads of slaughter cattle were delivered on CME contracts.

GRAIN DIVISION

● Open House for NSTSL

The seed Branch celebrated completion of the remodeling of its Seed Testing and Standardization Testing Laboratory (NSTSL) and office space at Beltsville with an open house on 6/15. The facility has been enlarged and modernized. Ed Sundermeyer, retiring head of the laboratory, and Eltora Schroeder, retiring botanist, were also feted at the open house, which was attended by W. A. Davidson, former director of the Division, and his wife, Dave Galliard, present director, and Howard Woodworth, deputy director. Colleagues from ARS, and many past and present employees of the Grain Division, stopped by to pay their respects to Eltora and Sundry and to tour the new facilities.

● Market News Here and There

Grain Market News began reporting opening Chicago grain future prices on 6/7 for the Kansas City Board of Trade, and for the Minneapolis Grain Exchange on 6/14. Arrangements have now been made for FAS to report, each Wednesday, the price being paid at Rotterdam by importers for U.S. soybeans.

● Communication System

After attending the annual meeting of the Western Bean Dealers in Colorado Springs, 6/13-16, Lloyd Brown, Commodity Inspection Section, visited the Inspection Branch field offices in Seattle and Portland to discuss a proposed communications system that will enable graders to keep in touch with their field offices at distances up to 20 miles. Bob Albert, training officer, and John Marshall, assistant head, Grain Inspection Section, got to see this system work first-hand when they visited the Inspection Branch field office in New Orleans, 6/21-25. The system enables employees inspecting ships to contact their field office for additional inspection assignments without returning to shore, and to report findings that need immediate correction.

● Aflatoxin Workshops

Marie Teeple, agricultural commodity grader, Inspection Branch, Omaha, demonstrated use of the Velasco Floritoxin Meter used in the Velasco mini column floril test at three aflatoxin workshops sponsored by the Nebraska Grain and Feed Dealers Association, which were held in Norfolk, 5/13, Lincoln, 5/17, and in Kearney, 5/18. The Floritoxin Meter reads the floril column for the presence of a aflatoxin in parts-per-billion. Members of the University of Nebraska took part and distributed literature concerning the growth of aflatoxin.

● Training Office Surveys On-the-Job Training

The greater measure of training, for recently hired agricultural commodity graders, is received in their respective field offices, so **Bob Albert**, training officer, and **Betty Robertson**, from that office, are helping supervisors in the field offices organize and develop the best training possible for their new people by visiting the offices, observing, and counseling. In May they visited the Kansas City and Mobile field offices. In June, **Betty** visited Minneapolis and Duluth, while **Bob** visited New Orleans and Philadelphia. To learn how the training is progressing, they accompany trainers and trainees on their assignments to sample boxcars, hopper cars, trucks, and to make shiphold inspections. This Training Office follow-up of on-the-job training activities is of a continuing nature.



Betty Robertson, Training Office, proudly displays a *Certificate of Merit* which she was presented for *continued outstanding performance of training and recruiting duties contributing greatly to the increased effectiveness of Grain Division programs*. **Betty** took an active part in planning and carrying out the Recruitment of a large number of ACG's in 1975 and early 1976.

● Visitor from Ecuador

Mr. Rafael Poveda, a representative of the Ecuador Department of Agriculture, met with **Ken Bourgeois**, head, Rice Inspection Section, the latter part of May, to discuss general rice inspection procedures. Since Ecuador does not segregate its rice by classes, it produces only mixed milled rice, which is not acceptable in the competitive export market.

● Warning of Wheat Classing Problem

Scott Hartman, field office inspector, Inspection Branch, Fort Worth, reported in May that 80 percent of the North Texas wheat crop is Soft Red Winter, and warned that this could create a separation, or classing, problem later on, if this wheat is blended with Hard Red Winter Wheat.

● **Rolph Hoffman** Elected Vice-President of Association of Official Seed Analysts

At the joint annual meeting of the Association of Official Seed Analysts (AOSA), and the Society of Commercial Seed Technologists, held in Hershey, PA on 6/19-25, **Rolph Hoffman**, OIC of the Federal Seed Laboratory at North Brunswick, NJ, and secretary-treasurer of AOSA, was elected vice president of that organization for the coming year. Other employees of the Seed Branch contributed to various sessions of the meeting: **Dwight Lambert**, DC, talked of developments in the Seed Branch; **Dr. Dick Payne**, plant physiologist, Beltsville, presented a paper on "Laboratory Procedures Useful for the Differentiation of Soybean Cultivars"; **Dr. Miller McDonald**, plant physiologist, Beltsville, gave a paper on "Improving Germination of Indian Ricegrass Seeds"; **Ed Sundermeyer**, head, NSTSL at Beltsville, reported on the progress of the laboratory and described its activities at an open meeting of the NSTSL Advisory Committee; and **Elizabeth Wiseman**, botanist, NSTSL, Beltsville, described purity problems encountered in seed schools at the open meeting of the Teaching and Training Committee.

Other members of the Seed Branch who attended various sessions of the meeting included: **Jim Schoen**, plant pathologist, **Eltora Schroeder**, botanist, and **Jane Skinner**, botanist,—all from Beltsville; **Janetta Leveque**, botanist, Montgomery, AL; **Jim Effenberger**, botanist, Sacramento; and **Connie Ogburn**, botanist from North Brunswick, NJ.

Stan Rollin, commissioner, Plant Variety Protection Office, DC, who is also president of the International Seed Testing Association, brought the group up to date on the activities of that international organization. Many members of the group at this meeting also work on committees of the international association.

● Chief Grain Inspectors Meet in San Francisco

The 22nd Annual Joint Conference of the National Association of Chief Grain Inspectors met in San Francisco, 6/2-4. **Les Malone**, chief Inspection Branch, **Jerry Cotter**, head, Grain Inspection Section, **J. T. Abshier**, head Regulatory Section, and **Bob Laubis**, chief, Program Analysis Group attended. Since it was perceived that communication between the inspectors and the Division need to be improved, plans to meet on a quarterly basis were established at the meeting, as follows: September in Omaha, and December in Norfolk this year, then in Portland in March 1977. The next annual meeting will be held June 1977 in Houston. All Inspection Branch field office supervisors, as well as chief grain inspectors, will attend. Following the meeting, **Bob Laubis** visited the Market News office in San Francisco, and the Inspection Branch and Seed Branch offices in Sacramento. On the way back to Washington he stopped in Denver to visit the Market News and Inspection Branch offices.

● More Interpretive Slides Distributed

Thirteen more photographic slides, depicting interpretive lines for various damage in grains, were distributed to the Inspection Branch field offices. This brings to 40 the number of interpretive slides that have been distributed to replace line samples of grain, which had to be refurnished each year.

● New Handbook Distributed

HB-918-12, "Inspection Handbook for Hops," prepared by the Commodity Inspection Section of the Inspection Branch, was distributed in June.

INFORMATION DIVISION

● Staffers Attend Meetings

Washington, DC-based attendees at the 7/7-8 annual convention of the Communication Officers of State Departments of Agriculture (COSDA) at Madison, WI were: **Stan Prochaska**, **Al Horton**, and **Cheryl Palmer** (all of the director's office), and branch chiefs **Eleanor Ferris** and **Dale May**. Joining them for the COSDA event, and for a quarterly divisional management meeting during the week, were the five regional office information directors from the cities indicated: **Connie Crunkleton** (Atlanta), **Herb Jackson** (Chicago), **Harold Bryson** (Dallas), **Bryan Killikelly** (New York City), and **Ben Darling** (San Francisco.) **Administrator Donald Wilkinson** was a featured speaker at the COSDA banquet on 7/8, and joined an Information Division work planning session on 7/9.

Ruth Cary, information specialist in the Program Services Branch (PSB), and **Carl Sorenson** of the Dallas regional office, exhibited AMS's Food Marketing Alert materials at the late-June National Association of Retail Grocers of the U.S. convention in Houston, and received requests for our materials from most of the several thousand attendees.

Maureen Steventon, information specialist in PSB, and **Barbara Kohn** of the Chicago regional office, discussed AMS "How To Buy" materials with most of the 8,000+ home economists at the American Home Economics Association's late June Minneapolis convention.

POULTRY DIVISION

● Fryers Sail To Iraq

The Grading Branch is furnishing contract compliance service for 35,000 metric tons of frying chickens (about 77 million pounds, worth roughly \$40 million) being shipped to Iraq. The contract was negotiated by the National Broiler Marketing Association earlier this year. Shipments began in May from Gulfport, MS, with the last shipment to be delivered by February 1977.

● Grading Program Presented To Turkey Processors

Grading Branch regional director **Frank Santo**, Des Moines, IA, spoke to first line supervisors attending the 14th annual Turkey Processors Seminar in Minneapolis, MN, 4/1-2. He covered the purpose of grades, how standards are developed and applied, and the grading of parts. **John Gross** and **Ralph Swearngin**, federal-state supervisors of MN and IA, respectively, also attended.

● AMS-APHIS Regs-Realigned

Voluntary grading and inspection regulations for poultry and rabbits have been separated. These grading and inspection requirements were originally contained in two regulations (Parts 54 and 70) when these services were performed by one agency (C&MS). The Poultry Division has revised the voluntary grading regulations by combining Part 54 (rabbits) and Part 70 (poultry) into one set of regulations (Part 70) which became effective 7/15. Part 54 was deleted and removed from the Code of Federal Regulations. The revised regulations eliminate all reference to voluntary inspection of poultry and rabbits, delete obsolete material, and provide standards for grading rabbit parts. Separate regulations for voluntary inspection of rabbits and certain kinds of poultry were developed by APHIS and also became effective 7/15.

● Egg Research and Promotion Order—Status Report

The Egg Board has notified all known handlers of eggs to register with the Board prior to 8/1, and the Division issued a press release urging collecting handlers to register. They play a vital role in the program by providing the link between the Egg Board and producers by collecting the assessments from the producers.

● Stronger Demand for Eggs Possible

There may be a stronger demand for all eggs in the first half of 1977 because of the strengthening general economy and an increase in the number of eggs used for breaking and hatching. Partially offsetting this could be a continuation of the long-run decline in consumer demand for shell eggs, and a large supply of competing meats. In addition, if total egg production in the first half of 1977 is at the same level as this year, wholesale egg prices would probably average about 4 cents per dozen higher than this year's 60 cents (prices are based on those paid for large eggs at New York City). All this is according to "Egg Marketing Facts—First Half 1977," a report developed by the Division and approved by ERS' Outlook and Situation Board.

● Purchase Program Summary

The totals are in for the Division's four purchase programs during FY '76.

Turkey—19,250,000 pounds of ready-to-cook whole turkey and 140,000 pounds of bulk-packed turkey (\$11,145,000) were purchased primarily for use in school lunches and also for elderly feeding programs.

Chicken—49,536,000 pounds of frozen cut-up chicken, 72,000 pounds of bulk-packed cut-up chicken, and 216,000 pounds of fully cooked, fried, frozen cut-up chicken (\$25,875,000) were bought for use in the National School Lunch Program.

Canned poultry—23,220,000 pounds of canned boned chicken (\$18,733,000), the equivalent of about 51,601,000 pounds of whole-car cass fowl, were purchased for use in school lunches and also for elderly feeding programs.

Egg Mix—3,348,000 pounds of egg mix (\$4,194,000), the equivalent of about 171,000 cases of shell eggs, were bought for use by needy families and supplemental food programs. Egg mix consists of 51 percent whole egg solids.

● Home Economists and Public Policy

Home economists were challenged to become actively involved in the legislative process at their annual conventions in Minneapolis, MN. **Betsy Crosby**, Standardization Branch, attended both the Home Economists in Business meeting 6/25-27 (over 800 registered) and the American Home Economics Association meeting 6/28-7/1 (over 8,000 registered). Speakers addressing the relationship of quality of life and public policy included Dr. Clayton Yuetter, Deputy Special Trade Representative; Executive Office of the President; Honorable Ella Grasso, Governor, CT; and Honorable Marjorie Lynch, Under Secretary, HEW. The Division's new "How to Buy Poultry" slide series was among the consumer aids publicized at the AMS exhibit handled by AMS Information.

While in MN, **Betsy** was invited to visit poultry plants with APHIS home economics and Dr. Runquist of APHIS' Minneapolis office. She had the opportunity to visit Armour's broiler plant in Cold Springs and Jennie-O plant in Willmar.

● Poultry Grade Standards Discussed in Geneva

Standardization chief Dick Gulich participated in a meeting of the Economic Commission for Europe, Working Party on the Standardization of Perishable Produce, the week of 6/28 in Geneva, Switzerland. The main purpose of the meeting was to discuss the possibility of developing grade standards for poultry meat to enhance trading.

● Market News Discussed With States

Market News chief Ray Wruk participated in the 19th annual meeting of the National Market News Association 6/21-23 in Raleigh, NC. The meeting provided an opportunity to discuss program activity with state reporters and state marketing chiefs. Richard Brueckner, former Market News chief, and Ann Johnson, former market news reporter, were awarded honorary lifetime memberships in the Association.

Personnel Actions

AWARDS

Cotton

Charles R. Stroud, seasonal agricultural commodity grader, received a Special Achievement Award for *sustained superior performance of regularly assigned duties, contributing greatly to the effectiveness of the Cotton Division's marketing program in Louisiana.*

Dairy



Dick Murphy, administrative officer for the New England federal milk order (at left) received congratulations in Boston from Dairy Division's deputy director Paul Halton on 6/18, when Paul presented Dick with a Special Achievement Award for *outstanding initiative and creativity in the development and presentation of the Federal Milk Order Auditing and Computer Workshop, resulting in substantial savings in training costs.*

AWARDS

Grain



Receiving their *Length of Service Awards* from Dean Duncan, Minneapolis Field Office Supervisor, are (left to right) Frank Zeman for 25 years, Rolf Opjorden Jr. for 20 years, and Reuben Peterson for 20 years service.

Poultry

Henrietta Lubetski, program assistant, Marketing Programs Branch, Washington, DC, received a Certificate of Merit for *superior performance—with a minimum of orientation and supervision—in the area of word and data processing in the Marketing Programs Branch thereby keeping essential commodity contracting and marketing facts programs operating, 4/14.*

Harold D. Yancey, supervisory ACG, Little Rock, AR, received a Certificate of Appreciation and cash award for a suggestion to combine forms PY-102 and PY-106 into one form saving money, storage space, file space, and time spent in checking and handling extra forms, 4/30.

Raymond H. Greenfield, national supervisor, shell eggs, Grading, Washington, DC, received a Certificate of Appreciation for reduction in forms, 5/10.

Length of Service as of 5/15/76

40 Years:

Raymond F. Miller, Grading, Millen, GA.

35 Years:

Ashley R. Gulich, Standardization, Washington, DC.
Frank J. Santo, Grading, Des Moines, IA.

30 Years:

Gordon H. Almberg, Grading, Rushmore, MN.
Mildred C. Mussante, Director's Office, Washington, DC.
Owen E. Taylor, Grading, Des Moines, IA.

25 Years:

Coy L. Boswell, Grading, Houston, TX.
Thaddeus M. Crowell, Grading, Morton, MS.
Glen L. Curry, Grading, Marshall, MN.
Marjorie E. German, Grading, Des Moines, IA.
Ora E. Hoppie, Standardization, Washington, DC.
Elmer C. Kelm, Grading, Austin, TX.
Leroy M. Marcus, Jr., Grading, W. Liberty, IA.
Gilbert J. Regelin, Grading, Seattle, WA.
John W. Schoonover, Grading, Chicago, IL.
Dale H. Shearer, Grading, Chicago, IL.
Arnold O. Zochert, Grading, Pipestone, MN.

20 Years:

Calvin C. Abbott, Grading, Burlington, WI.
Buddie J. Adkins, Grading, Albany, NY.
William D. Blackwell, Grading, New Orleans, LA.
Ottis L. Branch, Grading, Pelahatchie, MS.
Jack H. Brownlow, Grading, San Francisco, CA.
George W. Camper, Grading, Freehold, NJ.
Elmer W. Daniels, Grading, Fresno, CA.
John Delaporte, Jr., Grading, Mentone, IN.
Weldon R. Fahrney, Grading, Millsboro, DE.
Howard R. Gehrett, Grading, Carthage, MS.
Raymond H. Greenfield, Grading, Washington, DC.
Donald E. Gude, Grading, Storm Lake, IA.
Omer Hamre, Grading, Ellsworth, IA.
Russell W. Harbaugh, Grading, Springdale, AR.
Eugene H. Hebert, Grading, New Holland, PA.
Charles E. Horstman, Grading, Springdale, AR.
Oliver J. Jentsch, Grading, Lennox, IA.
Anthony Kaluzne, Grading, Lake Mills, WI.
Robert J. Kidd, Grading, Gainesville, GA.
Evelyn H. Krueger, Market News, Atlanta, GA.
Harry R. Lewis, Grading, Bentonville, AR.
Charles A. Long, Grading, Topeka, KS.
Robert E. Lord, Grading, Athens, GA.
Dorothy A. Myers, Grading, Des Moines, IA.
Kenneth F. Pepper, Grading, Sun Valley, CA.
Paul S. Rabin, Market News, Chicago, IL.
Myrtle H. Ramm, Market News, Atlanta, GA.
Sarah M. Thornblad, Grading, Turlock, CA.
William L. Tollefson, Grading, Reeseville, WI.
Clement V. Tuttle, Grading, Milford, DE.
Morris H. Webber, Grading, Kansas City, MO.
Jimmie J. West, Grading, Shelbyville, MO.
Raymond S. Wruk, Market News, Washington, DC.

10 Years:

Abby M. Agusiewicz, Director's Office, Washington, DC.
Ruth E. Bent, Grading, Jeffers-town, KY.
Robert L. Charlton, Grading, Boston, MA.
Mary A. Clark, Market News, Washington, DC.
Bobby J. Clements, Grading, Neosho, MO.
Ida M. Fletcher, Grading, Empire, AL.
Hillary Gardley, Jr., Grading, Chicago, IL.
James E. Hale, Grading, Montgomery, AL.
Herman L. Hall, Grading, Greenwich, NJ.
Charles E. Harding, Grading, Elizabeth, NJ.
Wendell R. Johnson, Grading, Center, TX.
Margaret F. Kronebusch, Grading, Altura, MN.
Jewell B. Lutz, Grading, Germantown, IL.
William C. Madson, Grading, Riverside, CA.
Henrietta B. McClellan, Grading, Rockford, IL. (retired)
Ruby W. McCoy, Market News, Pittsburgh, PA.
Kenneth M. Mills, Grading, Trenton, NJ.
Arthur L. Orcutt, Grading, Chicago, IL.
Lupe M. Pabon, Grading, Des Moines, IA.
Lucius L. Patat, Grading, Lithia Springs, GA.

Bonnie J. Pontisso, Market News, Des Moines, IA.
Keith D. Smith, Grading, Abbotsford, WI.
James I. Stork, Grading, Warsaw, IN.
Wanda M. Thomas, Grading, Chattanooga, TN.
Griffie H. Tolliver, Grading, Sedalia, MO.
John N. Wood, Grading, Doraville, GA.

RETIREMENTS

Cotton

Howard C. Warner, supervisory agricultural commodity grader, Fresno, CA.

Grain

Arthur Barstad, ACG, Inspection Branch, St. Louis after 20 years with the Division, 6/18.

Vivienne McClusky, clerk-steno, Minneapolis, retired after 17 years with the Seed Branch, 7/2.

Ekora Schroeder, botanist, retired after 30 years with the Seed Branch, DC, 7/2.

Edgar Sundermeyer, supervisory botanist, retired after 30 years with the Seed Branch, DC, 7/2.

Poultry

Oliver J. Jentsch, ACG, Lenox, IA, retired 6/30. He had over 20 years of federal service—all with the Poultry Division.

Mary A. Marano, clerk-typist, Philadelphia Grading office retired 6/18. Mary has been with the Division since 7/68. She began her federal service over 21 years ago.

WELCOME

Cotton

W. Mercer Callicott, agricultural marketing specialist, El Centro, CA.

Fruit and Vegetable

Palmer A. King, Jr., entered on duty with the Regulatory Branch as a clerk-stenographer on 6/27.

Financial Services

Helen G. Stanard, clerk-typist, Fiscal Operations & Services Branch, Hyattsville, MD.

Grain Division

We welcome the following agricultural commodity graders to the Inspection Branch in the following offices:

- John Baker, Kansas City, 6/6
- Nancy Bascom, Toledo, 6/21
- Assad Bastaourous, Peoria, 6/21
- Steven Becker, Des Moines, 6/21
- Joseph Bell, Denver, 6/21
- Russell Bell, Denver, 6/21
- Roger Britton, Houston, 6/21
- Marta Childress, Mobile, 6/21
- Dave Clark, Baltimore, 6/21
- William Cowherd, Norfolk, 6/7
- Timothy Cox, Minneapolis, 6/21
- Michael Davy, DC, 6/7

Bruce Dempsey, New Orleans, 6/7
 Paul Denton, Toledo, 6/21
 Janet Dernbach, St. Louis, 6/21
 Douglas Dietrich, Peoria, 6/21
 George Fadler, Kansas City, 6/21
 David Farris, Toledo, 6/21
 Lewis Fleishman, Portland, 6/21
 Robert Fodrea, Portland, 6/7
 Rich Friedmann, Minneapolis, 5/21
 Sabri Gerguis, Chicago, 6/7
 John Gorman, DC, 6/14
 Jane Haddad, Peoria, 6/21
 Arthur Haley, Chicago, 6/21
 Myron Hall, Mobile, 6/21
 Walter Harness, New Orleans, 6/21
 Chris Harrel, Houston, 6/1
 Richard Haynes, Omaha, 6/21
 Leo Holst, Norfolk, 6/14
 Karin Holzhauser, New Orleans, 6/27
 Billy Huffman, St. Louis, 6/7
 Stanley Jensen, Houston, 6/21
 Rosemarie Johnson, Beaumont, 6/21
 Jeffrey Keller, Toledo, 6/21
 Michale Lavalie, Mobile, 6/21
 Gregory Lefever, Houston, 6/21
 David Lowe, Seattle, 6/7
 Samuel Matechak, DC, 6/7
 Eric Mathis, DC, 6/7
 Michael Matthews, Toledo, 6/21
 Roy Peterson, Grand Rapids, 6/7
 Dale Phetterplace, Baltimore, 6/21
 Nelson Randall, Wichita, 6/21
 Walter Reed, Houston, 6/21
 Gary Robbins, Baltimore, 6/21
 Brent Robichaud, Crowley, 6/21
 Mary Ryan, Portland, 6/21
 Ralph Salber Jr., Philadelphia, 6/7
 Larry Scott, Beaumont, 6/14
 David Shipment, Denver, 6/21
 Keith Simmons, Chicago, 6/21
 Samuel Simon, DC, 6/14
 Clemmie Smith, St. Louis, 6/21
 Paul Sweeney, Omaha, 6/21
 Charles Trevillion, St. Louis, 6/21
 Carl Tutt, Houston, 6/21
 Richard Uehara, Baltimore, 6/21
 Pamela Watkins, Houston, 6/21
 Christine Willette, Toledo, 6/21
 William Wood, Houston, 6/21

Other WELCOMES for Grain

Richard Blew, clerk-typist, Inspection Branch, Kansas City, 6/23
 Susan Buchanan, clerk-steno, Administrative Group, DC, 6/1
 Dorothy Freed, secy-steno, Inspection Branch, DC, 6/28
 Gloria Grandison, T&A clerk, Inspection Branch, New Orleans, 6/27
 David Schuster, statistical clerk, Program Analysis Group, DC, 6/27
 Kathryn Scullion, clerk-steno, Seed Branch, DC, 6/21

INFORMATION DIVISION

Geraldine Fisher, clerk-typist, joined the Broadcast Visuals, and Publications Branch on 7/4, from Dairy Division.

Livestock

Colleen Beitel, clerk-typist, joined the Market News office at South St. Paul, MN, on 6/21.

Homer Burleson, meat grader, rejoined the Division at Chicago, IL, on 6/21. He had resigned in 1972.

Martha Runyon, clerk, began working in the Princeton, NJ, consolidated office on 6/25.

Poultry

Donald Heise, ACG, Yakima, WA, 6/13.

Richard H. Lee, ACG, Wabash, IN, 6/20.

Sharree G. Lytle, ACG, Rochester, WA, 6/20.

Jerry L. Mason, ACG, Rockford, IL, 4/13.

Tony Woods, student aide, Grading, Chicago, IL, 6/6.

Personnel

Alicia Nady, clerk-stenographer, Planning and Evaluation Staff.

Donna Kangas, clerk-stenographer, Employee Relations and Services Branch.

Sonja Johnson, staffing clerk, Employment and Qualifications Branch.

Dave Cooley, clerk-typist, Employment and Qualifications Branch.

Diane Hoffman, secretary (typing), Employment and Qualifications Branch.

Tobacco

A. M. Wade, summer aide, Raleigh, NC, 6/21.

TRANSITIONS

Cotton

Freddie S. Mullins, supervisory agricultural commodity grader, Hayti, MO to agricultural commodity grader, Grading Control Section, Memphis, TN.

Donald G. West, agricultural commodity grader, Little Rock, AR to supervisory agricultural commodity grader, Hayti, MO.

Grain

Albert Adams, T&W in Omaha to ACG, Inspection Branch, Cedar Rapids, 6/20.

Donald Akers, ACG, Inspection Branch, New Orleans to APHS, 6/26.

Mildred Bloomer, clerk-steno, Seed Branch, Minneapolis from FDIC, 6/20.

Mary Danko, clerk-typist, Philadelphia to Upward Mobility ACG, Inspection Branch, DC, 6/20.

Laura DiToto, secy-steno, from Poultry Division to Inspection Branch, DC, 6/6.

Julian Drelich, ACG, Inspection Branch, Minneapolis to SCS, 6/6.

Nancy Green, secy-DMT, Livestock Division to same in Administrative Group, DC, 6/13.

Arlen Hall, ACG, Inspection Branch, Grand Forks to FHA, 6/19.

Laura MacKenzie, clerk-typist, to budget and fiscal clerk, Administrative Group, DC, 6/7.

Ruth Neal, market reporting assistant, Market News, Denver, 6/20.

Susan Wicjorek, secy-DMT, to budget and fiscal clerk Administrative Group, DC, 6/7.

Dianne Zimmerman, U.S. Army Engineer District to clerk-typist, Inspection Branch, Houston, 6/27.

The following field office reassignments have been made for these Inspection Branch ACG's

Raymond Bula, Omaha to New Orleans, 5/30

Stephen Chappell, Peoria to Kansas City, 6/6

Arthur Dunivan, Minneapolis to Indianapolis, 6/14

Myron Earhart, DeWitt (AR) to Stuttgart, 5/23

Larry Epke, Toledo to New Orleans, 6/6

Warren Ketchum, Wichita to New Orleans, 5/30

Timothy Kriger, Kansas City to New Orleans, 5/30

George Kuehn, Denver to New Orleans, 5/30

Thomas Miller, Kansas City to New Orleans, 5/17

Willard Shilling, Indianapolis to New Orleans, 6/6

Roger Stoflet, Omaha to New Orleans, 5/30

Livestock

Renee Wassenberg, meat grader at Sioux Falls, SD, was transferred to the DC Meat Grading office on 6/21. **Renee**, a member of the June 1974 training class, is replacing **Leon Kothmann** as meat grading administrative staff assistant. **Leon** is scheduled to transfer to Amarillo, TX, as supervisory meat grader on 8/1.

H. Michael Windham, main station supervisor at South St. Paul, MN, to APHIS at Bay Springs, MS, on 6/21.

Donald Wulf, supervisory meat grader, Amarillo, TX, to Cincinnati, OH, 6/21.

Meat Grading

Russell Coons - Sioux City, IA, to Sioux Falls, SD

Earl Hendrickson - Sioux City, IA, to Schuyler, NE

Ronald Matheson - Bell, CA, to Mason City, IA

Roger Sorensen - San Angelo, TX, to Wichita, KS

Market News

Gordon Gee - Martinez to Bell, CA.

Poultry

(All Agricultural Commodity Graders.)

Ann R. Cook, Schuyler to David City, NE, 6/20.

Huston L. Creekmore, Wabash, IN, to Ellijay, GA, 6/13.

Harold A. Fischbach, Paynesville, to Kerkhoven, MN, 6/28.

Hillary Gardley, Jr., Social Circle, GA, to Chicago, IL, 6/6.

Carroll A. Hensel, Lincoln, NE, to Jasper, TX, 6/20.

Betty J. Knuth, Madrid to Humboldt, IA, 6/20.

Albert B. Kramberg, Newark, NJ, to Little Neck, NY, 6/6

William C. Madson, Riverside to Norco, CA, 6/20

Donald T. Morse, Jasper to Pittsburg, TX, 6/20

Harold L. Patrick, Gratis to Social Circle, GA, 6/6

Milton Rosenberg, Newark, NJ, to Queens, NY, 6/6

Personnel

Margie Stamp, staffing clerk, Employment and Qualifications Branch to clerk-typist, FPS&I Branch, F&V Division, Chicago Terminal Office.

PROMOTIONS

Cotton

H. Marie Chancellor, administrative assistant to administrative officer, Western Region Office, El Paso, TX.

Alice L. Cliburn, agricultural marketing specialist to agricultural commodity grader, Little Rock, AR.

Frank B. Swimley, agricultural marketing specialist to agricultural commodity grader, Bakersfield, CA.

John C. Fox, agricultural marketing specialist to agricultural commodity grader, Carlsbad, NM.

Grain

Jack Botts, ACA, Inspection Branch, Kansas City, 6/20.

H. E. Goetz, supervisory ACG, Inspection Branch, Mobile, 6/20.

C. F. Hightower, ACG, Inspection Branch, New Orleans, 5/23.

Doyle Hurley, ACG, Board of Appeals and Review, DC, 7/4.

Gordan Inselman, grain market news reporter, Market News, Denver, 6/6.

Roni Lindgren, secy-steno, Inspection Branch, DC, 6/6.

Charles Olivier, ACG, Inspection Branch, Stuttgart, 6/20.

Don Osterkamp, ACG, Board of Appeals and Review, DC, 7/4.

L. M. Rader, ACG, Inspection Branch, New Orleans, 5/2.

Jane Skinner, botonist, Seed Branch, DC, 6/20.

Eurvin Williams, supervisory ACG, Inspection Branch, Peoria, 5/23.

Livestock

Darell Darnell, market news reporter at Dodge City, KS, was promoted to OIC at Torrington, WY, 6/21.

John Haszier, market reporter-in-charge at Torrington, WY, was promoted to OIC at Greeley, CO, 6/21.

Dale G. Krows, supervisory meat grader at Denver, CO, was promoted to main station supervisor at South St. Paul, MN, 6/21.

PROMOTION

Tobacco Division

● Leonard Ford Named Deputy Director

Leonard J. Ford has been named deputy director of the Tobacco Division. He fills the position left vacant by **Homer F. Taylor** who retired in August 1975.

Mr. Ford, 57, began his career with the federal government in 1949 as a tobacco inspector. He progressed to supervisory agricultural commodity grader in 1959 and in 1961 was promoted to tobacco marketing specialist. In April 1974, he was promoted to chief of the Standards, Testing, and Training Branch, a position he held until his assignment in July to the deputy post.

The Tobacco Division provides standardization, grading, and market news services for tobacco and naval stores. Division director J. W. York said Mr. Ford will share with him the overall responsibility for the development, formulation, administration, and coordination of the policies, programs and activities of the division.

A native of Janesville, WI, Mr. Ford served with the U.S. Army from 1940 to 1945. Before joining the federal government, he was employed by a leaf tobacco packer in Edgerton, WI.

Mr. Ford and his wife, Hazel, reside in Upper Marlboro, MD. They have three children, Janice; 27; Barbara, 25; and Mark, 23.

Tobacco

Raleigh, North Carolina

Timmie R. Bowman, Agricultural Commodity (ACG,) effective 7/18.

Esker J. Corbett, set supervisor, 6/20.

James Creech, ACG, 7/18.

Dennis R. Davis, ACG, 7/18.

Lionel S. Edwards, regional director, 7/4.

William D. Hill, set supervisor, 6/20.

Andrew Jackson, ACG, 7/18.

Joseph Powell, ACG, 7/18.

Marion A. Norman, ACG, 7/18.

Mitchell W. Smith, ACG, 7/18.

Odis R. Sutton, ACG, 7/18.

Wesley L. Venable, set supervisor, 6/2.

Clay H. Vernon, set supervisor, 6/20.

DEATH

Poultry Division

The Poultry Division regrets the passing of **Willie L. Grove,** agricultural commodity grader, Cornelia, GA, on 6/18. Mr. Grove was 43 years old and has been with the Division since 11/61.

RESIGNED

Financial Services Division

Betty Embrey, budget analyst, Budget Estimates and Allotments Branch, to Congressional Budget Office.

Grain

Joe Coffee, ACG, Inspection Branch, Mobile, 7/3.

Teresa Crowdus, clerk-typist, Administrative Group, DC, 5/28.

Kenneth Kahn, clerk-typist, Inspection Branch, New Orleans, 5/21.

Gail Motely, student aide, Inspection Branch, Houston, 6/1.

Larry Morrissey, ACG, Inspection Branch, New Orleans, 4/20.

Ralph Newman, ACG, Inspection Branch, New Orleans, 6/1.

Patricia Nugent, clerk-steno, Seed Branch, DC, 5/22.

Steve S. Walker, ACG, Inspection Branch, Beaumont, 5/28.

Livestock

Bruce Trainham, market reporter, Sioux City, IA, on 6/25. He was a member of the June 1975 training class.

Poultry

Joseph P. Abshire, ACG, Fresno, CA, 6/5.

Sybil T. Crawford, ACG, Greenbrier, TN, 6/13.

Lonita K. Fox, ACG, Quincy, IL, 6/29.

Deborah A. Thomas, clerk-steno, Grading, Washington, DC, 6/18.

Tobacco

Alan Neil Donoho, tobacco market reporter, Lexington, KY, 6/30.

Clifton T. Mounce, ACG, Raleigh, NC, 5/24.



Photo by Les Shepard

What is This AMS Staffer Doing?

See the special story starting on page 9.

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Stu Sutherland, Editor, Rm 3620-S, Ext. 447-7587

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DIRECTOR OF THE MONTH JOHN C. PIERCE



We are pleased to salute John C. Pierce, director of the Livestock Division for the past ten years as our Director of the Month. John has devoted his entire career to work that's closely related to the livestock and meat industry.

As division director, John is responsible for a wide range of AMS programs—all with the common goal of increasing the efficiency of livestock and meat marketing throughout the country. These programs include a nationwide market news service for livestock, meats, and wool; the federal meat grading service; development of US standards for classes and grades of livestock, meats, wool, and mohair; the purchase of meat products for USDA nutrition programs, and the monitoring of research and information or promotion programs.

John draws on a wealth of experience in carrying out his duties. He grew up on his family's cattle and sheep farm in Ashe County, North Carolina, and later went to North Carolina State University at Raleigh—where he received B.S. and M.S. degrees in animal husbandry with high honors. After completing his academic work—and a stint in the Army—John returned to the North Carolina State staff as an assistant professor of animal husbandry and was in charge of the university's beef cattle and sheep research and teaching programs in 1947.

Even that military stint we mentioned, in World War II, didn't pull John away from his work with livestock and meat. While serving with the Quartermaster Subsistence and Development Laboratory in Chicago, he headed a research team which developed fresh, frozen, and smoked meat items for military use, and prepared specifications for their procurement.

USDA tapped Mr. Pierce's talents in 1948, and he moved to Washington, DC as a senior marketing specialist in the Livestock Division—working on USDA standards for livestock and meat. He later was named chief of the Standardization Branch, and in 1957 was made deputy director for the division.

A few years before that (1954), John spearheaded the implementation of a trainee program that has become a primary source of technical personnel for the division programs.

"Effecting improved management and training is one of the interesting facets of my job," he said. "I find it satisfying to see fine, competent division individuals develop and move into responsible positions in the Livestock Division of AMS, into other agencies of USDA, as well as into private industry."

He initiated the extensive research projects which led to the U.S. yield grades for beef and lamb. In 1966, USDA recognized his efforts and technical skill in developing the beef yield grading system by presenting Mr. Pierce a USDA Superior Service Award. In 1967, he received a USDA Special Merit Award for outstanding cost reduction achievement.

John has also received several outstanding performance ratings during his career and holds memberships in several national honorary societies and professional organizations. This year the American Meat Science Association recognized his work by presenting him the Signal Service Award—the association's highest honor.

John has contributed to two textbooks concerning livestock and meat and is the author or co-author of several technical papers and many popular articles and speeches about Livestock Division programs and their relation to the livestock and meat industry. He has maintained active contacts with individuals and organizations throughout the industry and participates in many National meetings and conferences. He also has maintained regular contact with university personnel engaged in research, teaching, and extension programs for livestock and meats.

He is a member of the American Society of Animal Science as well as the American Meat Science Association and has served on numerous committees of both organizations. He was a member of the Executive Committee of the Reciprocal Meat Conference in 1960-61 and chairman in 1961-62. For a number of years he served as a judge for the Quality Beef Contest at the International Livestock Exposition.

Director John C. Pierce has been described by colleagues as conscientious—a perfectionist—a person who can get right to the heart of a problem and deal with it effectively. He not only sets high standards for himself, but for the division staff, which he himself describes as "second to none."

One staff member noted that "John Pierce's commitment, effort, and dedication to his job serves as an excellent example for each person in the Livestock Division."

John and his wife Pauline, a former district agent with the North Carolina Extension Service, live on a farm near Warrenton, VA. They have three daughters.

In this September issue, we are proud and happy to salute John C. Pierce, for ten years the director of the Livestock Division, as DIRECTOR OF THE MONTH.

—by Maureen Quinn Steventon,
Information Division



"A VIEWPOINT FROM NAIROBI"

We asked Bill Manley, deputy administrator for program operations, to give us his viewpoint of a recent international meeting he and F&V's director, Floyd Hedlund attended—so that we could share the viewpoint with you in this September issue.

The XVI International Conference of Agricultural Economists was held in Nairobi, Kenya from July 26 to August 4. Delegates from 70 countries around the world attended this event, which is held every three years (in '73 it was held in Brazil, and in '79 it will be in Canada).

Bill's thoughts about Kenya and Nairobi: "Although only 100 miles or less from the equator, Nairobi has a very mild climate. August falls during their winter, so while I was there the temperatures ranged from 60 to 70 degrees, because it is about 6,000 feet above sea level. It is a reasonably modern city



with excellent hotels and has a new modern conference center built in '73 which hosts many world and regional conferences. Tourism appears to be a major industry, with folks coming to see the many excellent game parks in Kenya.

"The country gained its independence from England only recently, in the early '60's. There are several things that impress a visitor to the new nation, as far as Kenya's agriculture is concerned.

"They have a wide range of products—from those you would expect to find in tropical agriculture, to a livestock and grain agriculture like ours in the Midwest. They have a full range of agriculture—from subsistence farming to large scale operations. There has been a redistribution of the land from

European settlers to Kenyans. And there is a head-long rush to adopt modern farming techniques, including the development of irrigation practices."



On the subject of the conference he attended, Bill Manley told us: "There were about 600 economists in attendance, with 70 from the USA. The conference title this time was "Decision Making in Agriculture"—but such titles are generally very broad at these meetings to accommodate a wide range of interest by participants. There is no attempt to derive a central theme, or to arrive at a central conclusion, from those attending this conference.

"The purposes of such conferences are to allow for an international exchange of current research results in agricultural economics, and to discuss the general "state of the art" of the application of economics to the problems in agriculture. Both researchers and policy makers participate in such meetings.

"The format of the meetings at the conference consist essentially of three parts: (1) plenary sessions, where papers are presented and discussed, with broad topics of interest to all participants; (2) special group discussions, where participants are divided into small groups to discuss items of common interest; and (3) contributed papers, which are more narrowly focused than papers presented in the plenary sessions.

"An example of a plenary-type paper is one presented by Professor Theodore Schultz, of the University of Chicago, entitled *On Economics, Farm People and the Political Economy*. Generally the paper calls for a greater reliance on the pricing system to allocate resources more effectively. For example, Prof. Schultz concluded that 'government marketing boards, (in use by several countries around the world) eventually lead to a mis-allocation of resources in agriculture.'

"Some of the plenary sessions were devoted to the question of the role of econometric models in the decision making process in agriculture. One conclusion from these presentations is that formal models are limited in their usefulness to the decision makers, because they do not consider the social and political aspects of the problems with which decision makers must cope. One special group session was devoted to models for decision making in agricultural marketing.

"Of particular interest to me was a special group paper entitled *Marketing Strategies In Rural Development*; by Uma Lele of the World Bank. The paper outlined the role traditional

trading sectors play in conjunction with government programs in carrying out the pricing and marketing functions in developing countries.

"One discussion group dealt with the role of multi-national firms in marketing agricultural commodities. A lack of uniformity in the rules and regulations in marketing among countries poses problems for the multi-national corporations.

Dr. Manley concluded his remarks on his trip with this comment: "I was especially interested in learning more about the service and regulatory marketing programs of other countries, particularly the other developed nations. Generally one leaves such discussions with increased confidence in the effectiveness and the efficiency of our marketing programs in AMS.

"At these meetings, the host country usually goes to great lengths to acquaint visitors with the agriculture of their country. The faculty of the University of Nairobi, Kenya, distributed a book entitled *Agricultural Development in Kenya—an Economic Assessment*, which I found to be of great interest."

AMS Profiles

KEN HAMMILL

"When I first came to San Francisco, I thought rice was something that came out of a box."

The listener doesn't believe federal-state grain market news reporter Kenneth Hammill. After all, he'd been a grain merchandiser for 22 years and grain market news man for a year in Denver before transferring to California in 1966. But the diffident remark helps make Ken's point: rice is a different sort of commodity when it comes to market news.

Ken should know. With the help of colleagues in Arkansas, Louisiana, and Texas, he compiles and releases the USDA's major rice market news report that goes weekly to more than 1,300 clients in the U.S. and to at least 300 abroad.

That report—the knowledge, business acumen, market sensitivity, and journalistic skill (Ken minored in journalism at the University of Denver) apparent in every weekly edition—has made Ken an internationally recognized authority on the rice trade who spends 75 percent of the average working day immersed in the business of rice. Ken, early in his tenure in the San Francisco grain market news office, looked at a rice market news report that emphasized prices at a time when prices fluctuated little, and decided what was needed was a true rice *marketing information* report. He had the initiative to buck the trends, to lengthen and deepen the rice report, to tap international sources of information—the Foreign Agricultural Service's attaches around the globe, as an example—to make the San Francisco Weekly Rice Report into a communication of international standing. He's a recognized expert who understands rice's

uniqueness and even its mystique. "Unlike most commodities covered by grain reporters," Ken says, "rice is basically food, not animal feed. It's the basic diet of 60 percent of the world's people. And it's a major export item. More than 50 percent of the U.S. crop is exported."

On the subject of percentages, what about the other 25 percent of Ken's time? That he devotes to the weekly California feedstuffs report. Because of the state's variety of byproduct feeds, Ken's report covers 28 items, from safflower meal to Peruvian fish meal. When you talk about grain market news, all these products are lumped together as feedstuffs, collectively co-equal with single commodities like wheat, barley, and so on. But remember, 28 feedstuff products to be covered each week. Thirty or 35 phone calls to complete the report. A few innovations here and there, like quoting prices FOB northern California mills to eliminate varying freight rates and provide greater accuracy. "It gets us out of the freight business" is how Ken puts it.

"What are the qualifications for your job, Ken Hammill?" a visitor asks.

"He or she would have to have a solid background in agricultural economics," Ken replies. "And lots of grain experience—to help that person become more knowledgeable and better able to command the respect of the trade."

Ken Hammill should know.

—by Bob Marburger, San Francisco
Regional Information Office



AN EGG PRODUCT INSPECTOR'S DAY



Pictured is **George J. Roshau**, who's duty station is at the Seymour Foods, Inc. plant in Gainesville, GA. George is sampling some dried egg whites, which is just one of the many duties of an egg products inspector. There are 166 inspectors like George around the country, in a program that became mandatory about 5 years ago. George sent us the description of one of his typical days (see below) with a note that says, "I believe that egg product inspectors, and their supervisors, deserve a bit of recognition during the bicentennial year for the work they are doing throughout the nation." We agree, George, so here goes . . .

An egg products inspector's day begins early with a sanitation spot check of all equipment used for processing egg products. Once operations begin, the inspector must be aware of all processing operations going on in the plant. He must know in which tanks the liquid egg is being held, and how the company intends to process it.

Moving through the transfer room, where eggs are washed and candled, the unsatisfactory eggs are discarded into properly marked "unedible" containers. The inspector checks water temperature, concentration of sanitizing agent in the rinse water for the washed shell eggs, checks quality of shell eggs, and the labeling of restricted eggs received into the plant.

The breaking room is next. Here the eggs are broken and separated. Each egg is inspected by a trained operator who discards all unsatisfactory eggs. the USDA/AMS egg products inspector observes each breaker operator, and the techniques used by each operator, as the eggs are being broken. He checks the quality of eggs being broken, sanitation of breaking machines and in the processing area.

From the breaking room he moves to further processing areas of the plant. Flow rates and holding times for products being pasteurized are checked on his rounds. In the can-off area of the plant, he again observes sanitation and sees to the proper packaging and labeling of the products.

These are but a few of the many duties and responsibilities of the egg products inspector. There is sampling to be done, drilling of frozen product, certificates and other reports to be

completed. In plants with egg drying operations, there are additional duties that must be performed. Pre-operation and operational procedures of the dryer must be known and recorded. Unpasteurized dried product, that is to undergo heat treatment, must be controlled and the heat treatment verified. There are also labels to approve.

An egg products inspector may not make his or her rounds in the order that they are mentioned here, but will be in these areas—and make the required checks—many times during the day. Each day is a new experience, and brings with it a fresh challenge to learn, teach, and work in harmony with people in the industry and the community.

"To be an egg products inspector is an exciting, challenging, demanding, and rewarding career," says George.

Backing up the egg products inspection work of **George Roshau**—and all the 166 inspectors—are several levels within the Division that provide technical supervision and management. Each egg products inspector reports to one of 10 supervisory egg products inspectors on technical matters, and to one of 29 federal-state supervisors on administrative concerns.

Supervision, in turn, goes to a regional grading office in Philadelphia, Chicago, Des Moines, or San Francisco—and then to Washington, DC, where there is a national egg products supervisor—and then the chief of the Grading Branch—and finally the director of the Poultry Division.

—mostly by George J. Roshau, our correspondent in Gainesville, GA

BARNEY McKAY

"Good afternoon . . . Famous Florists," says the florist on the office phone.

"Hello, this is Barbara Davis. I talked to you a few days ago about doing the flowers for my wedding next week."

"Oh yes, Miss Davis. Have you decided what you want?"

"Yes, I'd like to have the wedding bouquet of stephanotis and lily-of-the-valley . . . and the large arrangements we talked about . . . only I want white gladiolus, and white mums."

"Uh-huh, that should be very nice! Let me put you on hold a second and I'll see what we can do." (Click.) "I haven't had white glads or mums in the shop for a week. Let's see, 'it' should be around here somewhere, 'it' came in the mail this morning. Oh, here 'it' is . . . good." (Click.) "Miss Davis? Yes, we can handle those arrangements and the bouquet."

"It" answered this florist's question in a few seconds, and "it" performs the same service for his counterparts all over the country every working day. "It" is the *San Francisco Ornamental Crops Report*, issued by the Federal-State Market News Service and prepared by **Barney McKay**. Similar reports are released by market news offices at Miami, Boston, Chicago, Minneapolis and Dallas.

Market news reports on ornamental crops—cut flowers, dried flowers, cut foliage, and blooming plants—became a part of the market news picture in 1967 under the aegis of **A.M. McDowell**, now-retired officer-in-charge of the fruit and vegetable market news office in San Francisco. **Barney McKay** took over McDowell's flower reporting duties when he retired in 1972. A fruit and vegetable market news man for 21 years, **Barney** knows the ornamental crops business as few in or out of the trade do.



Monday, Wednesday, and Friday mornings—*early*—Barney makes his rounds amid the colorful organized chaos of the San Francisco wholesale flower market, a block-long collection of cavernous old buildings and small stands right out on the street. The market is dominated by ethnic groups, proud of their heritage—the Japanese, the Italians, and the Chinese. In the chill of a San Francisco dawn, Barney talks to scores of the producers warmly and informally, but without wasted words or movements. A casual visitor might want to wander awhile, among the staggering array of everything from ferns to orchids, Barney hasn't the time.

By shortly after 9 a.m., he is in his office to compile the report. Depending on the day of the week, Barney issues the *San Francisco Wholesale Market* report, which includes a national summary of air imports; the *Ornamental Crops National Trends* report; and the *California Production Area Market* report.

Obviously Barney can't visit the production areas every week, so he relies on that indispensable tool of the market news reporter, the telephone. It takes an average of 50 calls a week to get it all together.

Ornamental crops are big business in the country's biggest agricultural state. Volume in 1975 was an estimated \$120 million. Ornamentals rank 18th in dollar value among California's farm crops; the state is first in the country in ornamental production, accounting for 22 percent of all U.S. ornamentals. More flowers and other ornamentals move by air from both San Francisco and San Diego airports than any other airfreight commodity.

What's it like to be immersed every day in such an aesthetically pleasing business? "In some ways it's not as difficult as reporting fruits and vegetables," Barney says. "Prices don't change dramatically except at the major holidays for florists—Mothers Day, Valentines Day, Easter, and Christmas. You don't have quite the rough and tumble atmosphere you have at the F&V terminal. But I have my moments. After all, nothing's more perishable than cut flowers. When they're ready, they have to be sold."

Barney continues, "It's rewarding, because I do hear from the trade that they're satisfied with the report. And they say they find it useful."

They do, indeed. More than 800 copies of the *San Francisco Ornamental Crops Report* are mailed to trade people all over the country each Monday, Wednesday, and Friday.

Ornamental crops don't take quite all of Barney's time. Tuesdays he zeroes in on his other major responsibility, apples. He reports apples for processing from California's two major production areas, Sonoma County and the Watsonville area in Monterey County. Also shipping point information for fresh market apples.

Barney came into market news from his parents' ranch in Marin County, just north of San Francisco, launching his career reporting truck receipts from a long-since-closed office in Oakland. He claims a rare distinction in a state where almost everybody came from somewhere else—he's a second generation Californian.

—by Bob Marburger, San Francisco
Regional Information Office

Dallas Miss Smiles as She Does Tons of Work



Vanya Lindsey, GS-2 Student aid, handles tons of work, literally, for the Southwest Region Information Office, Dallas. She also uses her head. And, she smiles as she works.

When she started full-time summer hours, last June, Vanya was assigned responsibilities for keeping the publications room and running inventory in order, among other duties. She immediately sensed the need for reorganizing the publications on the shelves and in the inventory, so each of the 350-plus AMS and APHS titles would be immediately accessible. Then, she moved tons and tons of printed matter, mostly on her own initiative and with a minimum of supervision. In her own time, evenings and weekends, she updated the inventory log so anyone in the office can tell at a glance how many of each publication are on hand . . . and whether more have been ordered.

In addition, Vanya keeps logs on news clippings, helps with all clerical duties, and even has acted as office manager when necessary.

This enthusiastic, capable young miss will take a full-time course in Journalism studies at Southern Methodist University, this fall, but will continue her AMS work on a 16-hour-a-week basis. Her favorite pastimes include softball, basketball, tennis (even after a day of wrestling publications) and art.

—Photo by Celene Coker,
Dallas Regional Information

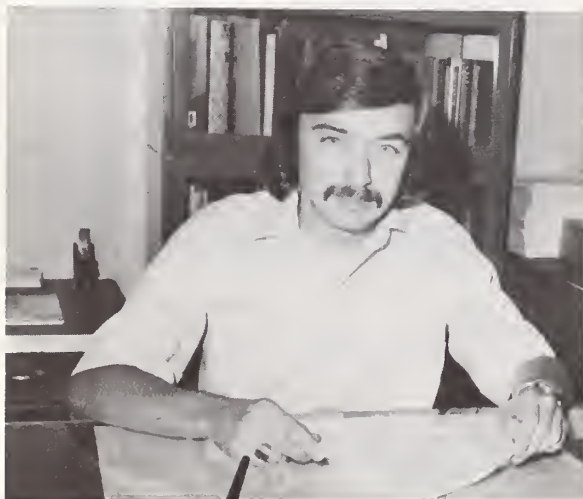
INFORMATION DIVISION

Summer Interns: Actions and Reactions

Each of the regional information offices had a helping hand during the summer months in the persons of interesting young interns. We don't want to start a trend at all, but thought our September readers would like to know how we kept some of the interns busy, and what they had to say about their summer with us.

Gerry Becker at New York City: Market News information support was **Gerry Becker's** assigned specialty in the New York City information office this summer. He prepared a number of brochures on area market news offices and wrote a feature article on the service. **Gerry** was also instrumental in getting our spotmaster (automatic telephone device for recorded messages for radio broadcasts) operational, both its technical and program aspects.

Other projects assigned to **Gerry** were lining up radio stations for "live" Food Marketing Alert feeds and manning an AMS booth at a supermarket convention. Having received his BA from the University of Wisconsin (at Milwaukee) in radio and TV, he will be returning this fall to complete work on an MA in journalism. This is his second summer with the New York office.



Gerry Becker says of his summer: "Each day with AMS means encountering some facet of agriculture or government bureaucracy you never knew existed, let alone understood. The experiences accumulated over the summer could never be theorized or taught at a university. By the same token, the summer in a regional information office provided an excellent opportunity to implement the theories and material learned in the classroom.

"Of all my impressions, probably the longest lasting will be that of the people who comprise AMS. They are 'unique.' Their cooperativeness and friendliness undoubtedly account for the difference between a frustrating summer, and a fascinating one."

From San Francisco Comes This Item on Rich Kutnick: This summer's job with the Western Regional Information Office may help prepare **Rich Kutnick** for a job no one has yet thought of. **Rich**, 22, is a '76 graduate of Kent State University

in Ohio, working on his Masters degree in telecommunications. The future of that field is upon us so fast—technologies are overtaken by newer methods so rapidly—that communications will take on a new dimension, **Rich** says.

When you look at the possibilities of such things as fiber optics, satellite systems, and industrial applications for TV, it's virtually certain that many of today's "telecom" graduates will be working at jobs that don't even exist yet—and **Rich** says he hopes to have one of them. It's no surprise to learn he's been reading *Future Shock*, and it's no surprise he intends not to suffer from that particular modern malady.

Meantime (according to **Clem Work**, of the San Francisco office, who provided us with this mini-profile information), **Rich** has been busy learning the tools of today's trade. At Kent State, he is active in producing and directing TV shows for the educational station owned by a consortium of three Ohio universities. **Rich** has done a number of news and interview shows. Coincidentally, before he knew he was coming to San Francisco for the summer, he researched—wrote—produced—and directed a "reader's theater" on the California Gold Rush—a half-hour show in which costumed actors read scripts, and pictures of the era were shown.

Of San Francisco today, **Rich** comments, "It's a beautiful city. It's an exciting place to visit." He paused. "But the hills take some getting used to. It'll be strange to go back to the flatlands." **Rich** is a native of metropolitan Cleveland, presently living in University Heights there. A tennis and photography buff, he's done a lot of both here—and even he has to admit our tennis courts are flat.



During his brief stay, **Rich Kutnick** has done a good variety of tasks—he wrote a peach of a story for *Factors in Food*, and edited other articles; just completed writing and designing a pamphlet for *Grain Market News*; wrote a feature article on the meat acceptance program; has handled a fistful of releases and an earful of inquiries.

"Working for AMS Information has been quite an educational experience," **Rich** said. "I can understand the importance of rapid information dissemination. Seeing my work printed and distributed to the print and electronic media

gives me a sense of pride, knowing that I have helped in the orderly marketing of food in our country." Rich also says he has gained a better knowledge of how our agricultural system works—from how food is grown to its purchase, care, and preparation—knowledge that he notes will help him in everyday life.

When Rich returns to Kent State in September, he'll be working as a graduate assistant. He says he plans to use the experiences and knowledge garnered this summer with AMS Information in his Master's thesis. Rich is also thinking of another aspect of his future—he's engaged to a senior nursing student at Kent State, and they plan to marry next August. After that, Rich Kutnick will set off in search of that yet-to-be-thought-of-job.

Cassandra Davis at Atlanta: Editing the daily market news report and the weekly farm market summary were just a part of what Atlanta's summer intern—Cassandra Davis—did, along with routine editing of regional and national news releases, and "a lot of letter writing." She also undertook a study of news clips that came into the office over the last fiscal year, to determine the types of releases showing up in the newspaper clippings (regional, national, feature), and the type of use each classification of story received—and the amount of coverage the different types of stories received.



Cassandra Davis says of her summer: "After working with AMS programs for the past few months, I have gained greater knowledge of the kind of work done by the Department of Agriculture and just how much of it is a direct benefit to all people, not just farmers. AMS releases dealing with food safety and quality are particularly helpful to the homemaker, and the farmers demonstrated great interest in the daily market news.

"I found it really enjoyable working with material that I knew the public needed and wanted to know about. The office staff was very congenial and with their help I was able to gain a fairly good knowledge of what AMS is all about. All of this came together to make this summer's experience one never to be forgotten."

Steve Magagnini at Chicago: Planning, collecting data and photos, preparing copy and designing individual flyers on the activities of AMS market news offices throughout the Midwest region gave Steve Magagnini opportunity to travel extensively in the area and observe first-hand one of AMS's

major programs during his summer internship in the regional information office.

Steve also helped arrange news conferences for Secretary of Agriculture Butz and Special Assistant to the Secretary Nancy Steorts. He also prepared summaries and disseminated speeches of Administrator Wilkinson. "Tullio" (his middle name) as he is affectionately known, also is studying how the agri-business industry operates and its effect on the Nation's economy.



Stephen Tullio Magagnini says of his summer: "I turned down a high-paying job as a copyboy in the sports department of the *New York Times* because of the multi-faceted nature of my internship with USDA. As a "public information specialist," I've had ample opportunity to exercise my mind, as well as my feet. On a moment's notice I've had to contact a dozen media organizations in an effort to establish the credibility and criticality of a briefing on "mechanical deboning." I've had to formulate theories on the amount of meat consumed by the food service industry in 1975. Locals have called up complaining that their hen laid green eggs this morning.

"Despite Washington's penchant for exorcising my articles of their objectivity, the staff here in Chicago has managed to maintain a healthy skepticism towards edicts governmental. On my travels to various offices throughout the Midwest, I have found the market news officers to be cordial, respected, and totally devoted to their highly sensitive and responsible jobs. Their knowledge of commodities seems to be reflected in their choice of clerk-typists.

"I've enjoyed my experience here in Chicago very much, have found the working environment to be a healthy, happy one, and am not looking forward to joining the ranks of the unemployed when my internship runs out in October."

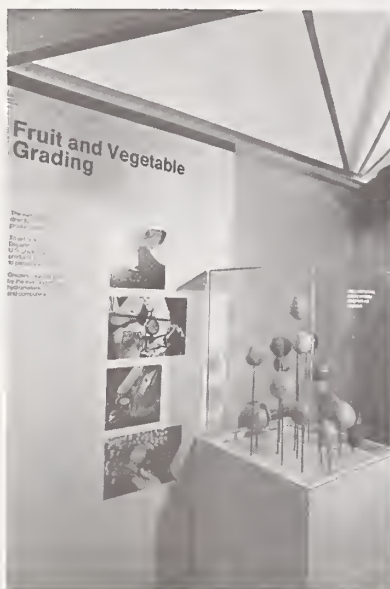
And that's what four of our summer interns said and did.



AMS AT EXPO

AMS joined other USDA agencies in taking part in this summer's Bicentennial Exposition on Science and Technology, on a 68-acre site at Cape Canaveral, Florida. The "Expo," which ran from Memorial Day to Labor Day, was a product of 16 federal agencies and 10 private corporations. All exhibits were designed to represent the general theme. "A Better Life in Third Century America."

Theme exhibits in the USDA pavillion were designed to portray what we must do to boost food production if the population continues to increase at the present rate. (These are being moved to the Chicago Museum of Science and Industry for long-term display.)



For its part, AMS portrayed "Man and Machine . . . Judging Food Quality." Included were a mock colorimeter showing how tomato juice is examined for color, along with a visual display of produce models and USDA graders at work. About 3,000 people viewed it daily.

Division News

FRUIT & VEGETABLE DIVISION

● Central California Canning Strike

Some 25 to 30 Processed Products inspectors assigned to plants under inspection contracts were affected by the recent strike. Most took leave during this period. Another 30 intermittent inspector aids were not called to duty.

● Meetings, Demonstrations and Workshops

Henry Kushlan, Processed Products supervisor, in Puerto Rico, presented an 8-hour workshop to employees of the Puerto Rico Department of Agriculture in San Juan recently. The agenda covered sampling plans, condition of container,

checkloading, case stamping, and certification. Those in attendance thought the meeting was well coordinated and helpful.

On June 22, Pat Lively, Officer-in-Charge, Timonium, MD, area Processed Products office, met with food service personnel and purchasing agents from Baltimore County. Samples of canned and frozen fruits and vegetables were reviewed as to the different grade levels and the uses for each. The group expressed interest in the possibility of having inspections for their purchases.

On July 15, Harley Watts, Officer-in-Charge Van Wert, OH, area Processed Products office, spoke at the Canners Technicians School at Purdue University, Lafayette, IN. His presentation opened with a descriptive resumé of Branch activities and duties, and was followed by showing the film "Behind the Grade Mark." Jim Fox, who is an official sampler for the Branch in Columbus, OH, also participated. Jim is working on his doctorate at Ohio State University and spoke on the topic of "Machinery Mold."

During May and June many students and several Oklahoma State employees visited the Stilwell Foods processing plant at Stilwell. **Richard D. McMullen**, the processed products inspector assigned to this plant, demonstrated and graded processed vegetables for students from Sallisaw, OK, on May 12. Again, on June 8, he conducted a tour of the plant and graded product for students and teachers from the Stilwell Vocational Technical School. On June 16 he carried out a similar program for the State of Oklahoma Department of Economics employees.

On July 2, James D. Swenson, processed products inspector from the Fayetteville area office, conducted a training session from the Steele Canning Company, Inc., Springdale, AR. Personnel from all Steele plants were represented. In addition to grading green beans for the group, Jim used the Branch slide series "See It and Grade It."

Howard Weatherspoon, Processed Products Branch standard specialist, participated in a cooperative effort with the food canning and freezing industries in seminar sessions relating to the attributes philosophy in processed food grade standards. One session was held for the California canning industry in Berkeley on June 24; one for the frozen food and canning industry sponsored by American Frozen Food Institute in San Jose on July 1; and one for the Northwest Food Processors Association in Portland on July 2. In addition, **Mr Weatherspoon** met with members of Safeway Stores, Inc., in Oakland on June 24 to discuss the same subject, and how the attributes standards relate to buyers' specifications.

On June 22, **Gilbert K. Ratcliff**, processed products inspector of the Stockton, CA, area office, was commended by the Project Director of the M-2 Sponsors, Inc., for generously volunteering time and effort to the program. M-2 Sponsors is a statewide organization dedicated to assist in the rehabilitation of persons now incarcerated in California prisons. Over, 2,500 volunteer citizen/sponsors are visiting and corresponding on a one-to-one basis with the institutions, providing encouragement and vocational guidance.

J.J. Gardner, chief of the Regulatory Branch, attended a conference held by the United Fresh Fruit and Vegetable Association, Trucking Division, in Denver on August 1.

James Fahey, head of the Program Analysis Section of the Vegetable Branch, attended the 50th Annual Meeting of the Potato Association of America in Stevens Point, WI, during the period July 26-29. The meeting provides a forum for

professional researchers, with emphasis on improving the production and utilization of potatoes.

Bill Paterson, economist with the Vegetable Branch, attended a tomato quality workshop at the University of California in Davis, during the period July 12-15. The workshop was devoted to a review of progress in developing new varieties for fresh use and improvement of marketing practices.

● Market Reporter Attends Beekeepers' Outing

Charles Gore, Cleveland, OH, office attended the annual summer meeting of the Logan County Beekeepers, Sunday, July 18, at Marysville. Charles gave a short talk on market news and then visited with individual beekeepers on marketing problems.

● Market News Office Visitors

Tom Hill, New York City office, was visited by Richard K. Oberheim, Food Distribution Research, ARS, and Robert B. Foster, Staff Assistant, House Appropriations Committee, Agriculture Sub-committee. Murray Weinberg of the office escorted them through the Bronx Terminal Market and also the old Washington Street market area in lower Manhattan.

Mr. Dave Brown, Territory Manager International Paper Company, Container Division, Los Angeles, visited the market news office recently while contacting strawberry receivers on the New York market regarding a new container for strawberries.

The San Francisco office was visited by Robert Enochian, ERS, and Dr. Watari, Professor at Nihon University, Tokyo, Japan. Virgil Eaton of the San Francisco office escorted the visitors through the Golden Gate Produce Terminal and the San Francisco Wholesale Market. The group met with managers of both markets and discussed market news and modes of industry operations.

● Reporter Talks to National Wine Association

Virgil Eaton of the San Francisco office, while on vacation, delivered an address to the National Wine Association at Denver.

● Amended Walnut Order Issued

An amendment to the walnut marketing order became effective Aug. 1. Ninety-seven percent of the producers voting in a referendum July 8-16, favored the amendment. The amended marketing agreement, was signed by handlers of two-thirds of the walnuts marketed under the order, exceeding the required 50 percent. The amendment changes the method of volume control and the production area covered under the marketing order. Other changes deal with administrative and procedural matters.

● Raisin Order Amended

Amendments to the marketing order for California raisins became effective Aug. 4. The amendments were approved by 97 percent of the producers voting in a referendum held July 14-21. The amended marketing agreement was signed

by handlers of 77 percent of the raisins marketed under the order. The amendments abolish the present Raisin Advisory Board and Raisin Administrative Committee, and replace them with a new Administrative Committee and an Executive Operations Committee. Other changes would shift the crop year starting date from Sept. 1 to Aug. 1 and revise the volume regulation system to make it more flexible in meeting market needs.

● Export Grape and Plum Act Regulations Amended

An amendment to the regulations effective under the Export Grape and Plum Act becomes effective Sept. 15. The amended regulation will apply to exports of all varieties of *Vinifera* species table grapes, whereas the current regulations apply only to the Emperor variety. The amended regulations specify minimum grade requirements reflecting consumer preferences at export destinations.

GRAIN DIVISION

● Safety Decision

The "Jacobs Ladder" may no longer be used by official inspection personnel for performing vessel stowage examinations.

● Grain Inspection Irregularities

Sixty-one individuals and eight firms have been indicted for grain inspection irregularities. All eight firms have either been indicted or pleaded nolo contendere, and have been assessed fines ranging from \$3,000 to \$500,000. Of the 61 individuals indicted, 23 were licensed inspection personnel—of the 61, 53 have been convicted.

Charges against two have been dropped and six individuals have yet to come to trial. Fines ranged from \$200.00 to \$5,000.00, and jail terms from 30 days to 3 years.

Leonard Daigle, agricultural commodity grader, New Orleans, resigned July 23, after proceedings were initiated July 16 by the Personnel Division to remove him from federal service. Mr. Daigle pleaded guilty to accepting a gratuity in violation of the U.S. Grain Standard Act, and was sentenced by a federal judge to 6-month's probation. This is the first federal employee to have been sentenced in the so-called grain scandal.

● Edith Christensen on Technical Advisory Committee

Edith Christensen, head, Commodity Section, Inspection Branch, has been appointed as a member of the Technical Advisory Committee Monitoring Group, for a project of the American Association of Cereal Chemists entitled "Post Harvest Grain Losses - Development of Assessment Methodology." The first meeting of the group was held in Washington, DC, June 30. Edith also attended a meeting of the Directors of Protein Grain Products International, July 14-16 in Denver, CO. Edith was invited to speak on commodity inspection procedures and on the changes and proposed changes in the sampling of soy fortified bulgur.

● Soybean Condition Study

In cooperation with ARS, **Mack Manis**, Agricultural commodity grader, Inspection Branch, Washington, DC; **Scott Hartman**, field office supervisor, Inspection Branch, Ft. Worth; and **Chuck Britton**, agricultural commodity grader at Portland, accompanied C.J. Nicholas, an agricultural economist with ARS to The Hague and London to study possible condition changes in soybeans. A shipment of soybeans that had been under study since harvest in the United States was sampled in Tillbury, England. The samples are being tested by the Board of Appeal Review for any condition change since leaving the farm.

● Sprout Damage Potential Grading Problem

Sprout damage in sorghum has been identified as a potential grading problem in the Texas Gulf region. Continuing rains are expected to cause considerable kernel discoloration of the new sorghum crop being harvested in the region. **Darrell Kearns**, member of the Board of Appeals and Review, visited the region to assist grain inspectors to correctly interpret the line for materially-weathered and sprout-damaged sorghum.

● Market News Branch "Gets the Word Out"

"Good Morning, this is Grain Market News" is voiced daily on 208 radio broadcasts. These broadcasts represent a total of 10.4 hours of radio time. In addition, grain market news is being voiced from 41 telephone recording devices.

● New Hop Inspection Agreement

A new agreement has been completed with Idaho for Federal/State Hop Inspection. The Portland Inspection Branch Field Office will supervise the State inspection of this year's hop crop.

● New Inspection Branch Field Offices Approved.

Inspection Branch field offices are being opened in Litcher, LA; Corpus Christi, TX; and Long Beach, CA. These field offices are needed to provide supervision of inspections of grain exported from these locations, and the Litcher and Corpus Christi offices will help to reduce the workload in the New Orleans and Houston field offices.

● New Mexico Hay Reports

On July 12, Grain Market News began using hay market news from New Mexico. This information has been gathered for the past 10 years by the Extension Service at Las Cruces. The New Mexico information will be carried in the Hay Market Report published in Kansas City, with the Extension Service receiving a credit line.

● Visual Grading Aids

In July, six thousand individual photographic transparency slides, depicting 12 quality defects in various grains have been reviewed by members of the Board of Appeals and

Review. Those approved for distribution under the visual grading aids system have been sent to each of the 32 Inspection Branch field offices. Transparencies for grading aids cannot be duplicated as each must be an original slide in order to produce the correct color. To date more than 20,000 slides have been reviewed.

● ACG Training

On July 16, 12 ACG trainees assigned to the Washington, DC Inspection Branch office accompanied **Jerry Cotter**, head, Grain Inspection Section, Inspection Branch, and **Dick Gallup**, head, Equipment and Methods Section, Standardization Branch, to Baltimore. The group toured a terminal elevator, tried their hand at sampling a hopper car, and witnessed a stowage examination.

● Training

Gene Toms, Inspection Branch, Washington, DC, and **Gordon Inselman**, Market News Branch, Denver, completed defensive driver instructor training. This training qualifies them to teach the National Safety Council's defensive Driving course to division employees.

● Civil Action under Federal Seed Act Terminated

A judgement of \$1,250 has been leveled in civil action suit against the Miller Seed Co., Hereford, TX, for shipping sorghum seed mislabeled as to variety name, and for shipping side-oats grama seeds mislabeled as to variety name, germination, date of test, and lot number.

● Rollin Speaks to Two Associations

On June 20, **Stanley F. Rollin**, commissioner, Plant Variety Protection Office, in his capacity as president of the International Seed Testing Association, spoke on "Progress in ISTA" at the opening joint session of the annual meeting of the Association of Official Seed Analysts and the Society of Commercial Seed Technologists in Hershey, PA.

He also attended annual meetings of the Association of Seed Certifying Agencies in Fresno, CA, June 21 to 24, and the American Seed Trade Association in Los Angeles, from June 27 to 30, to report on progress in the issuance of plant variety protection certificates by his office.

LIVESTOCK DIVISION

● New Beef Purchase Program

Secretary Butz announced July 21 that AMS will begin purchasing ground beef in August for distribution primarily to schools. Two separate programs are being initiated—one for bulk ground beef and one for ground beef patties. Initial contracts were awarded Aug. 11 for product to be delivered during the week beginning Sept. 19. The purchases—made with funds provided under Section 32 of Public Law 74-320—will provide product for use in school lunches at the beginning of the fall session and are expected to help alleviate the excess supply of beef in marketing channels at this time.

● July 1976 Training Class

The 16 trainees in the Livestock Division's July 1976 training class reported to field locations July 22 for 7 weeks of on-the-job experience. This first field assignment followed an intensive session of orientation and training held on the Ohio State University campus and at local meatpacking facilities in Columbus, July 6-21.

The trainees, their colleges, and first field locations are: **Kenton D. Ayers** (U. of Florida), Salt Lake City, UT; **James M. Bostic** (Virginia Polytechnic Institute), Sioux City, IA; **Kenneth T. Gladney** (Texas A&M), Amarillo, TX; **Charles P. Goodman** (Iowa State U.), Dallas, TX; **Milton B. Hansen** (Utah State U.), Sioux City, IA; **Stanley Hartman** (Panhandle State College), Denver, CO; **Martin E. Keller** (U. of Minnesota), No. Portland, OR; **Janet S. Montgomery** (U. of Missouri), Omaha, NE; **Rebecca A. Sauder** (Washington State U.), So. St. Paul, MN; **Phillip D. Shrum** (U. of Tennessee), Chicago, IL; **Henry E. Stockdale** (U. of Tennessee at Martin), Bell, CA; **Joyce A. Svoboda** (South Dakota State U.), Omaha, NE; **Tommy J. Thomasson** (Oklahoma State U.), Chicago, IL; **Terry Vaughn** (West Texas State U.), Omaha, NE; **Howard L. White** (U. of Wyoming), Amarillo, TX; and **Monte W. Whitmer** (Kansas State U.), Denver, CO.

In mid-September, the trainees will have a group meeting at Columbus for training in meat acceptance procedures, followed by a week in Washington for instruction in all aspects of Division activities and AMS's various functions. Assignments to their official duty stations (second field locations) will be in late September.

● Tom Cox Adds 10 Radio Broadcasts; Market News Dissemination Increases



Tom Cox, OIC of the livestock market news office at Louisville, KY, added 10 new daily radio broadcasts to his schedule in the past year, bringing his total number of daily broadcasts to 25 over 20 stations.

To give Tom Cox an opportunity to get away from the radio business long enough to get the prices in the auction yard, about 9 years ago Nedra Theiler, a state employee in the federal-state office, took over some of the broadcasting duties—one of the first women to voice market news in the



Louisville area. Nedra now provides Kentucky direct hog market figures for 4 stations around the noon hour, and later in the afternoon she provides 15 stations with a combination grain/dressed beef/livestock trade report—which some stations broadcast that same afternoon and other use early the following morning.

The recorder on the desk is one that is normally used in their "broadcast booth"—a jury-rigged former closet that has been covered on the walls with "bits and pieces of old rug" for acoustic reasons, to help provide "broadcast quality" sound to their tapes—which must be doing some good, says Tom Cox, as their office is broadcasting the market news over some of the same radio stations that have been using their service for the past 10 years.

The expansion of Tom's schedule is representative of increased nationwide interest in current livestock and meat market information. At the present time, livestock reporters either voice reports or furnish information directly to stations for radio broadcasts and television programs which total about 36 hours of air time daily. Also, 88 automatic telephone answering devices located in 31 States are updated regularly by reporters to disseminate the latest livestock market information. These answering devices receive approximately 27,000 calls each week, including many from radio stations which tape the information for broadcasting.

● Meat Grading National Staff Meets in Detroit

Meat grading national supervisors and Branch officials met in Detroit, MI, July 14-15, to review technical aspects of grading and to discuss management procedures. Participating were Meat Grading Branch chief **Dave Hallatt**; assistant chiefs **Earl Johnson** and **Bob Leverette**; national supervisors **Lew Foster**, **Ed Murray**, and **Ward Stringfellow**; Standardization Branch chief **W. Edmund Tyler** and assistant chief **Charlie Murphey**. Mr. Johnson and Mr. Murphey conducted the technical review of grade standards for beef, veal, calf, and lamb.

The meat grading national staff meets regularly to maintain accuracy and uniformity in the nationwide application of grade standards and specifications and to increase efficiency in providing grading services to the meat industry.

● Cattle and Beef Grades Discussed

Fred Williams of the Standardization Branch has been active in the Branch's on-going educational effort to explain cattle and beef grades. He discussed the revised slaughter cattle and beef carcass grades at the American National Cattlemen's Association (ANCA) Marketing Seminar and also at the ANCA's feeder council and cow/calf council, in Denver, CO, July 20-21. A week later on July 28, Fred conducted a cattle grading demonstration and officiated at a cattle judging contest at the Annual Marketing Field Day for approximately 400 Future Farmers of America (FFA) and 4-H Club members in Tulsa, OK.

● Judicial Decision on Beef Grade Revision

Judge Patrick Higginbotham, U.S. District Court for the Northern District of Texas, ruled in favor of USDA, July 21, when he declined a request for injunctive relief in connection with the revised beef grade standards which have been in effect since Feb. 23. Barring an appeal by the plaintiffs, this decision resolves existing litigation on the revised beef grade standards which originally had been scheduled for implementation in April 1975.

● Ray Inspects CCC Cattle Exports

Jim Ray, assistant chief of the Market News Branch, inspected 170 head of registered Holstein breeding cattle at Richmond, VA, July 29-31. Jim certified the heifers for compliance with specifications established by FAS for the sale of breeding livestock under the Commodity Credit Corporation's (CCC) Export Credit Sales Program. The Livestock Division—primarily the Market News Branch—is responsible for assuring that livestock meet program requirements for breed, age, weight, and body conformation. The cattle left on a ship for Spain on Aug. 1.

● National Sheep Summary Disseminated In Canada

Through an arrangement with the Department of Agriculture in Alberta, Canada, the daily and weekly national sheep summaries are now being transmitted to Canada. Hal Churchill, OIC at the livestock market news office in San Angelo, TX, prepares the summaries. Since the U.S. market for sheep and lambs has a major impact on the sheep market in Canada, Canadian producers are vitally interested in U.S. market information.

● Morgan Participates In Teachers Workshop

Ernest Morgan—livestock market reporter stationed at Thomasville, GA, and supervisor of the Federal-State program for Georgia—participated in a 2-day workshop for about 20 vocational agriculture and FFA teachers in Swainsboro, GA, July 12-13. He reviewed and demonstrated quality and yield grade standards for feeder and slaughter cattle, and conducted a special session "in the cooler" on beef carcass yield grades. He also discussed the grade standards for feeder pigs, slaughter hogs and carcasses and explained in detail the livestock market news program. Similar workshops are planned in Georgia in the future as part of an ongoing effort to increase industry awareness of market news services.

POULTRY DIVISION

● Poultry Interests Meet

The Northeastern Poultry Producers Council convention in Springfield, MA, Aug. 24-26, attracted poultry and egg producers, processors, and marketers from the Eastern U.S. and Canada. Division staff members attended and manned the Division's exhibit. Speakers included Allen Grant, president, American Farm Bureau Federation; Louis B. Raffel, general manager, American Egg Board; and Richard E. Bell, Assistant Secretary for Agriculture for International Affairs and Commodity Programs.

● Marketing Facts Merged Into ERS Series

The Marketing Facts publications for broilers, eggs, and turkeys have been discontinued. However, the Economic Research Service (ERS) has agreed to incorporate Facts information and statistics in the Poultry and Egg Situation reports. This merger followed meetings with ERS personnel and key members of the poultry industry who have shown a keen interest in the Marketing Facts program.

● Update for Food Store Inspectors

Bobby Jones, federal-state supervisor, Grading Branch, FL, conducted a refresher training session on egg grading for 8 Florida Department of Agriculture retail food store inspectors May 17.

● Turkey Men Thank Santo

Frank Santo, recently retired regional director, Grading Branch, Des Moines, IA, received a plaque "for outstanding service to the turkey industry" at the National Turkey Federation's summer meeting June 29-30 in Des Moines.

● American Egg Board—The Name's Official

The Egg Board (established under the Egg Research and Consumer Information Act) signed an agreement July 9 with the American Egg Board (AEB) whereby most of the staff, assets, and the name of AEB were transferred to the Egg Board. For the last few years AEB has been an industry-sponsored organization engaged in consumer education, research, and promotion activities for eggs and egg products. The old Poultry and Egg National Board became the AEB in 1973.

● EPIA Court Actions

Egg products inspection services were withdrawn from Easy Egg Corporation, Whitesboro, NY, June 23. A complaint was filed against the firm December of 75 for improper maintenance of its egg products processing plant facilities and equipment, unsatisfactory sanitary conditions, and removal of equipment from the plant without USDA approval. The company, which has not processed eggs since December of 74, failed to take corrective action and did not answer the USDA complaint.

The U.S. District Court for the Southern District of CA, ordered Lakeside Poultry Ranch, Lakeside, CA, to comply with requirements of the Egg Products Inspection Act, July 23.

Legal action was brought against the firm for refusing to permit licensed shell egg surveillance inspectors to enter its business premises in May and June of 1975 to inspect its books and records as required by the act.

● Chicken Cookoff—It's a Man's World

An industrial chemical salesman from NJ won first prize at the National Chicken Contest Cookoff in Philadelphia, PA on July 14—and men placed first and second in the Washington, DC, Cookoff last May 26. **Betsy Crosby**, Standardization Branch, was one of the judges for the DC Cookoff and attended the National Cookoff, where she had the opportunity to meet many industry representatives and some 70 food editors who covered the event. The Cookoff is sponsored annually by the National Broiler Council and the makers of Ac'cent and Mazola.

TRANSPORTATION AND WAREHOUSE

● SASDA Conference at Atlanta

Bill Dunton and Jack Crowdus of the Transportation Services Branch participated in the Southern Association of State Departments of Agriculture conference held July 14th and 15th. Bill's presentation was given on his recent field trip to Florida concerning transportation problems that occurred during the spring harvest. Jack discussed various transportation and legislative matters that concern conference members in the field of transporting agricultural commodities.

● Two Named to Academy of Science Committees

Paul Mills, chief of Transportation Services Branch, has been selected as a member of the *Surface Freight Transportation Regulation Committee* by the National Research Council (NRC). Also, Charles Pearson, assistant chief in the same branch, has been selected as a member of the *State Role In Rail Transport Committee* by the NRC. The NRC is the principal operating agency of the National Academy of Sciences. They will both serve on the committees until January of 1979.

Personnel Actions

MERIT PROMOTIONS & REASSIGNMENTS for July

Personnel Division tells us the following selections have been made for position changes effected under the competitive provisions of the AMS Merit Promotion Plan:

PROMOTIONS:

GRAIN DIVISION

Betty L. Robertson, *assistant to the director, Office of Director*, DC 7/4.

Sandra L. Smith, *secretary-steno, Market News Branch*, DC 7/4.

Barbara B. Schulman, *secretary-typing, Board of Appeals and Reviews*, DC 7/18.

POULTRY DIVISION

William D. Sutherlin, *supervisory ACG, Grading Branch, Des Moines, IA* 7/4.

Janice M. Sikora, *secretary-steno, Office of Director*, DC 7/18.

INFORMATION DIVISION

Bonnie Jo Kreidler, *public information specialist, Marketing Service Branch*, DC 7/18.

TECHNICAL SERVICES DIVISION

William V. Parsons, *computer specialist, Automated Data Systems Group*, DC 7/18.

ADMINISTRATIVE SERVICES DIVISION

Roland Colbert, *management analyst, Paperwork Planning and System Branch*, DC 7/18.

FRUIT & VEGETABLE DIVISION

Mary F. Bembury, *clerk-typist, Market News, New York City*, 7/18.

REASSIGNMENTS:

TOBACCO DIVISION

Dana R. Spalding, *clerk-typist to personnel clerk, Office of the Director*, DC 7/11.

FRUIT & VEGETABLE DIVISION

Donna R. Pelham, *clerk-typist Market News to clerk-typist FPS&I Branch, Chicago* 7/4.

TECHNICAL SERVICES DIVISION

Sharrell L. Smoot, *statistical clerk to mathematical statistician, Statistical Services Group*, DC 7/4.

WELCOME

Dairy

Dairy Division *welcomes* the following employee's to the Milk Market Administrator Office indicated:

Rebecca S. Green, clerk, Maryland Heights, MO

Patrick A. Healy, milk sampler-tester, Omaha, NE

Henry P. Kyburz, marketing specialist, Minneapolis, MN

Harrell W. Minzinmayer, auditor-trainee, San Antonio TX

Virgil G. Swenson, auditor, Maryland Heights, MO.

Fruit and Vegetable

Cora Lee Baldwin, entered on duty with the Regulatory Branch as a clerk-typist on 7/19.

Connie J. Beacom, joined the Fruit Branch on 8/2. Miss Beacom, a clerk-typist in the Program Analysis Section, is a May graduate of O'Gorman High School in Sioux Falls, SD.

Josephine DeBenedictis, clerk-typist, was recently added to

the office staff on a part-time basis in the Boston market news office.

Betty A. Flowers, entered on duty with the Regulatory Branch as a clerk-typist on 7/19.

Grain

We welcome the following agricultural commodity graders to the Inspection Branch in the following offices:

Sidney Allen, Washington, D.C., 7/6
George Anderson, Portland, 7/12
Cathy Arms, Portland, 7/6
Leroy Barrett, Washington, D.C. 6/21
William Barrett, New Orleans 7/12
Michael Best, Chicago, 7/6
Thomas Bianchi, Philadelphia, 6/21
Lynn Bolte, Denver, 7/19
Georgory Borchert, Omaha, 7/12
Stephen Brewbaker, New Orleans, 6/21
Robert Briggs, Kansas City, 7/12
Luther Brinkey, New Orleans, 6/21
Alfred Broussard, Jr., Stuttgart, 7/12
Shelton Buckley, Stuttgart, 7/6
Dannye Cameron, New Orleans, 6/21
Jerry Childress, New Orleans, 6/21
David Christianson, Duluth, 6/21
Adonis Christopher, Washington, D.C., 7/26
Larry Coffie, New Orleans, 6/21
James Crist, Philadelphia, 6/21
Mark Croushore, Philadelphia, 6/21
Clifford Davis, New Orleans, 6/21
James Davis, New Orleans, 6/21
Ricky Davis, New Orleans, 6/21
Henry Deuschle, Kansas City, 7/6
Mark Dickson, Crowley, 6/25
Stephen B. DiLorenzo, New Orleans, 6/21
Keith Driggs, Norfolk, 7/12
Martha Eidson, Minneapolis, 7/26
William Eikleberry, Omaha, 7/12
Michael Eustrom, New Orleans, 6/21
Henry Fallon, New Orleans, 6/21
Edward Finney, Houston, 6/28
Michael Fleagle, Indianapolis, 6/21
Donald Fletcher, Beaumont, 7/6
Jack Florkey, Indianapolis, 6/28
Robert Fodrea, Portland, 6/7
Bobby Fountain, New Orleans, 6/21
Ronald Freernan, Philadelphia, 6/21
Michael Gamble, New Orleans, 6/21
George Garbig, New Orleans, 7/12
John Gartside, Ft. Worth, 6/21
Diane Grant, New Orleans, 7/12
Patricia Gregory, New Orleans, 7/19
William Griffin, New Orleans, 6/21
Steven Hawes, Norfolk, 6/21
William Hawkins, New Orleans, 6/21
Craig Hedberg, Duluth, 7/6
Jerry Henderson, Portland, 7/26
James Holmes, Mobile, 7/12
Jimmy Hopson, New Orleans, 6/21
Susan Howe, Wichita, 7/6
Stephen Hoy, Portland, 7/6
Reese Hughes, Philadelphia, 6/20

Roy Hughes, Wichita, 7/6
David Hutchison, New Orleans, 7/12
Henry Johnson, New Orleans, 6/21
Randy Kilmer, New Orleans, 6/21
Michael Kinsley, Washington, D.C., 7/6
Russell Klabouch, Norfolk, 7/6
Gregory Ksander, Duluth, 6/21
Robert Kunkel, Ft. Worth, 6/28
Thomas Lee, New Orleans, 7/19
Norman Leppert, Indianapolis, 7/6
Dempsey Lewis, New Orleans, 6/7
Jerry Ligrani, Denver, 7/12
Mark Litka, New Orleans, 6/21
William Lumsden, Chicago, 7/6
Janice Lynch, Washington, D.C., 7/6
Leonard Mahoney, Philadelphia, 6/20
David Malone, New Orleans, 7/19
Kevin Marsh, Portland, 7/26
Joseph McCloskey, Houston, 7/6
Dennis McLaughlin, Toledo, 7/19
James McLauring, New Orleans, 6/21
Willie V. McLauring, New Orleans, 6/21
Bobby McLean, Philadelphia, 6/21
Jack Mezzio, Norfolk, 6/20
Samuel Mitchell, Stuttgart, 7/6
Ronald Neff, Minneapolis, 7/26
Wayne Odom, New Orleans, 6/21
Wayne Oliver, Des Moines, 7/12
James Porter, New Orleans, 6/21
Duane Putman, New Orleans, 6/21
Mary Ramsey, New Orleans, 6/21
Robert Raper, Grand Forks, 6/21
Gary Reed, Houston, 7/26
Theodore Respet, Grand Forks, 7/12
Ricki Rhea, New Orleans, 6/21
B. Lynn Robertson III, New Orleans, 6/21
Richard Robertson, Stuttgart, 7/12
Nancy Robinson, Norfolk, 7/6
Charles Rogers, New Orleans, 6/21
Alan Rothwell, Toledo, 7/19
Frank Salantri, Philadelphia, 6/21
Edward Schaefer, Washington, D.C., 7/6
Byron School, New Orleans, 7/26
Timothy Scullion, Portland, 7/26
David Sencindiver, Houston, 7/19
Thomas Sisterman, Grand Forks, 6/21
William Sloop, Jr., Norfolk, 7/12
James Smelker, New Orleans, 6/21
Perry Smith, Ft. Worth, 7/8
Lewis Smyre, Baltimore, 7/6
Daniel Spearman, New Orleans, 6/21
Eugene Stokke, Portland, 7/6
Dale Stiff, Chicago, 7/6
Richard Sturgell, Spokane, 6/28
Wayne Sullivan, St. Louis, 7/6
Wilfred Sumner, Toledo, 6/28
Austin Thomas III, New Orleans, 6/21
William Tolbert, New Orleans, 7/12
Susanne Toolan, Chicago, 7/26
Quit Triplet, New Orleans, 6/21
Johnny Tucker, Ft. Worth, 6/21
Jerry Wadley, New Orleans, 6/21
Howard Walker, Philadelphia, 6/20

Cheryl Walter, Kansas City, 7/6
Martin West, Cedar Rapids, 7/6
Denise Williams, Washington, D.C., 6/21
James Wirsich, Houston, 7/26
Tad Woody, Chicago, 7/12
Thomas Wrenn, Duluth, 6/21
Michael Wrobel, Minneapolis, 7/19
Christopher Wysock, Duluth, 7/6
Clara Bertheaud, clerk-typist, New Orleans, 7/6
Maria Evans, Clerk-typist Training Office,
Washington D.C., 7/6
Charlotte Perrin, Clerk-typist, (P.T.) Ft. Worth 7/18

Poultry

Byron Clark, ACG, Wabash, IN, 7/11
Ollie Coles, Clerk-typist, Marketing Programs Branch
Washington, D.C., 8/1

Personnel Division

Robert A. Barnes, personnel management specialist in the
Planning and Evaluation Staff.

Tobacco

RALEIGH, NC, REGION

John W. Boyette
Charles L. Brown
James R. Bryant
James P. Cameron
Anthony S. Capps
Mary E. Howell
Ellis G. Mote
Leo T. Olive
Julius H. Parker
Jess W. Scott, Jr.
Nina P. Galloway, clerk
Terry D. Rose, clerk

Transportation & Warehouse

Bill Dunton, who somehow was missed in our welcome
sections of past issues, was promoted on 5/23 to traffic
manager in the Transportation Services Branch.

PROMOTIONS

Grain (Note: IB = Inspection Branch)

G. Tharon Anthony, ACG, field officer supervisor, Baltimore
to assistant to the chief, IB, Washington, D.C, 8/1

Eugene Bass, ACG, IB, New Orleans, 7/4
James Crean, ACG, IB, Philadelphia, 8/1
Barbara Diver, ACG, IB, Minneapolis, 7/18
James Whisonant, ACG, IB, New Orleans, 8/1
Mary Feindt, clerk-typist, Admin. Group, Washington,
D.C. 6/20

Robert Fiduk, ACG, IB, New Orleans, 7/4
Darwin Green, seed Marketing specialist, (Regulatory) Seed
Branch, Beltsville, Maryland, 7/18
Steven North, ACG, IB, New Orleans, 7/18
George Petersen, ACG, IB, New Orleans, 7/4
D.E. Randklev, ACG, IB Denver, to supervisory ACG, IB,
Omaha, 8/1

Betty Robertson, assistant to the director, Office of the
Director, Washington, D.C., 7/4

Barbara Schulman, secretary-typist, Board of Appeal and
Review, Washington, D.C., 7/18

Sandra Smith, secretary-steno, Market News Branch,
Washington, D.C., 7/4

Chesney Thompson, ACG, IB, New Orleans, 7/4
James Vollman, ACG, Board of Appeal and Review,
Washington, D.C., 8/1

JoAnne Waters, clerk-steno, Grain Inspection Section,
Washington, D.C., 6/20

Livestock

Kenneth D. Dampier, meat grader at Roswell, NM, has been
promoted to supervisory meat grader at Bell, CA, 7/26. He is
replacing David Pottorff, who transferred to South St.
Paul, MN.

Donald L. McWilliams, meat grader at Wichita, KS, was
promoted to supervisory meat grader at Denver, CO, 7/26. He
is replacing Dale Krows, who was recently promoted to main
station supervisor at South St. Paul, MN.

Poultry

Howard M. Magwire was named national supervisor/egg
products, Grading Branch, Washington, DC, 5/23. He had
been supervisory egg products inspector in the Chicago office.
Howard succeeds Larry W. Robinson who became assistant
branch chief 3/28.

Larry D. Poldrack was named supervisory egg products
inspector, Grading Branch, Chicago, IL, 7/4. He was a
regulatory officer in that office. Larry succeeds Howard M.
Magwire who became national supervisor/egg
products 5/23.

William D. Sutherlin was named regional director, Grading
Branch, Des Moines, IA, 7/4. He had been assistant regional
director in that office and succeeds Frank J. Santo who
retired 7/2

Tobacco

Leon Collins, agricultural commodity aide, Raleigh, NC,
Aug. 1

Elizabeth W. Pickral, to tobacco marketing specialist, Raleigh,
NC, Aug. 1.

AWARDS

Cotton

William J Carlisle, supervisory agricultural commodity grader
at Little Rock, received a Certificate of Merit and a Quality
Salary Increase *for excellence in developing sources of
information and disseminating cotton marketing information.*

Dairy

Certificate of Merit

Shirley Flood, secretary, Program Analysis Branch,
Washington, D.C.

Certificate of Merit - Quality Salary Increase

William B. Schlosser, Inspection & Grading Branch,
Muncie, IN

Richard S. Voegeli, Inspection & Grading Branch,
Milwaukee, WI

Livestock

Donald D. Johnston, Livestock and meat marketing specialist in the Standardization Branch, received a special achievement award, 7/22, in recognition of *continuing exceptional contributions to the Livestock Division training program*.

Performance awards were recently presented to the following employees of the Tobacco Division:

CASH AWARDS

Ray H. Crosby, Lexington, KY, for *outstanding dedication to duty, extra effort and superior performance*.

Paul Dryden, Lexington, KY, for *sustained superior performance and outstanding dedication to duty*.

John C. Gore, Raleigh, NC, for *outstanding performance in technical proficiency, initiative, public relations and superior workmanship*.

Horace L. Hunter, Raleigh, NC, for *outstanding performance in adaptability, capability and technical proficiency in a supervisory position*.

William T. King, Raleigh, NC, for *outstanding ability to adjust to new and different situations in grading tobacco and for resourcefulness as an instructor in the preparation of Time and Attendance Reports*.

David K. Malone, Lexington, KY, for *exceptional ability, technical skill and initiative in the performance of duty*.

Howard P. Simmons, Raleigh, NC, for *demonstrating a high degree of effectiveness in dealing with co-workers, farmers, and members of industry and for resolving problems independently, professionally, and wisely*.

Thomas L. Wallace, Raleigh, NC, for *outstanding performance as acting set supervisor and for excellence in application of U.S. Standard Grades*.

QUALITY SALARY INCREASES

Willie J. Brooks, Raleigh, NC, for *outstanding performance in leadership, versatility, capability and technical proficiency in a Set Supervisor position*.

Thomas B. Cammack, Lexington, KY, for *an outstanding work record, dedication to duty and exceptional leadership qualities*.

Richard E. Duncan, Raleigh, NC, for *excellence in the performance of duties as Set Supervisor and for outstanding leadership demonstrated in grading and training activities*.

Herman J. Harris, Raleigh, NC, for *outstanding performance and unselfish contributions relative to redrying plants*.

Dalton R. Hawkins, Lexington, KY, for *exceptional ability, technical skill and outstanding dedication*.

David E. Hill, Lexington, KY, for *superior initiative, ability, diplomacy and technical skill in the performance of duty*.

William B. Martin, Lexington, KY, for *overall excellence of performance and leadership, superior initiative and technical skill in performance of duties*.

SUGGESTION AWARD

Ida Rebecca Fial, Washington, DC, for suggesting an automatic billing system for permissive inspection work in the Tobacco Division.

TRANSITIONS

Fruit and Vegetable

Aldo V. DeSantis, marketing specialist, Regulatory Branch, was transferred from the branch office in Los Angeles to the Northeastern Regional Office located in New York City.

Marian P. Renn, assistant to the director, has been designated Incentive Awards Officer for the F&V Division, 8/6

Grain

Roberta Cline, clerk, Inspection Branch, Wichita, to another Federal Agency, 7/3

James Guillory, ACG, New Orleans, to Federal Housing Administration, 7/17

Franck Jackson, ACG St. Louis, to New Orleans, 7/18

Susan Ladner, ACG, Duluth, to New Orleans, 7/12

Patricia O'Donnell, clerk-typist, Grain Inspection Section, to U.S. Treasury Department, 7/17

JoAnne Peterson, secretary-typist, to grain marketing specialist, Inspection Branch, Washington, D.C. 6/20

Frances Stave, secretary-typist, Inspection Branch, to Agricultural Research Service, 7/17

Livestock

David Pottorff, supervisory meat grader at Bell, CA, transferred to South St. Paul, MN, 7/26, as assistant main station supervisor.

Roger Kerr, meat grading assistant at Denver, CO, transferred to Sioux City, IA, 8/2, to continue his training under the USDA Upward Mobility Program.

Leonard Woody, Bell, CA, to Roswell, NM
Market News

David Gonsoulin, Oklahoma City, OK, to Memphis, TN
Rudy Ramirez, Amarillo, TX, to Dodge City, KS

Poultry (All agricultural commodity graders)

Kenneth Barentson, Rilson to Modesto, CA, 7/4

Jerry W. Duty, Laurel to Collins, MS 7/18

Dennis Gardner, Decatur, AR, to Cecilia, IL, 7/11

James S. Hood, McComb to Laurel, MS, 7/18

David W. Jacobs, Topeka, KS, to Marionville, MO, 7/4

Jerry D. Long, Salem, IN, to APHIS, 7/4

Frankie D. Nixon, St. Louis to Springfield, MO 8/1

Rockley F. Weise, Malvern to Lenox, IA, 7/4

Personnel Division

Tom R. Davis, personnel management specialist in the division's Director's Office, to HEW in Cincinnati.

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Personal from the Administrator

Donald E. Wilkinson

CONSUMER CONNECTION

We are initiating a new feature in AMS REPORT called "*Consumer Connection*." As the Administrator of AMS, I was most pleased to be asked to comment in this first feature column.

The purpose of "*Consumer Connection*" is to share with everyone in AMS information about our many programs and actions affecting consumer interests, so that we all remain continually aware of our responsibilities to the entire public, and particularly to consumers. And we're very interested in hearing from AMS employees across the country—as to your ideas for improving AMS services to consumers and your reactions concerning the agency's specific consumer activities as they develop.

The President last year requested all Federal departments and agencies to develop plans to ensure that consumers are involved in the decision-making processes and that the Federal departments and agencies are more responsive to consumers. Early this year, regional briefings were held by the White House around the country on the proposed consumer representation plans.

The Secretary of Agriculture has committed USDA and its agencies to be more responsive to consumers. A USDA consumer representation plan has been approved by the White House. The purpose of the plan is to inform and involve consumers in USDA actions which may have a significant impact on them.

Although AMS consumer relationships are generally indirect, there's a real need for directing more attention to informing the consuming public about AMS actions affecting them—and to obtaining and considering consumer viewpoints in connection with programs actions. These program actions primarily involve the Commodity Division—in developing proposals for change to improve programs and in delivering services to the public.

To help us be more responsive to the public, we have drawn up an AMS Consumer Representation Plan, which will supplement the USDA Consumer Representation Plan. The AMS plan was developed by our internal Consumer Responsiveness Panel which was established by me last January. The AMS plan is designed to help us better inform consumers about our programs and proposed actions, and assure them of ample opportunity to be involved in actions which have significant impact on them.

And, just as important as our goal of having more meaningful communication with all those affected by our programs and actions, we must communicate to you the consumers' point of view concerning AMS programs and what we as an agency are doing about it.

Here are the basic elements of our AMS Consumer Representation Plan:

- The plan outlines our agency programs and functions and identifies program divisions as the principal action units in carrying out procedures to be followed concerning significant consumer proposals.
- The Plan includes procedures to be followed by program divisions when contemplating a proposal or considering an action which may have a significant impact on consumers.
- The Plan provides for the appointment of an agency Consumer Coordinator who will advise me on consumer matters, reflect consumer viewpoints on significant issues—and help keep consumers and consumer groups informed about AMS programs and actions.
- The Plan provides for establishment of (1) a Consumer Responsiveness Panel which will advise me on ways to improve consumer communications and participation and to increase consumer awareness among AMS personnel; and (2) an AMS Executive Consumer Review Committee, which will meet regularly to review the overall effectiveness of our consumer effort and make recommendations for the future.
- The Plan provides that I will be accountable to the Assistant Secretary for Marketing and Consumer Services for implementing our Plan—and program division directors, along with our information director, will prepare annual reports of proposed actions and progress reports of their activities under this Plan.

We hope to have this Plan implemented by the time you read this article. Remember, though, that the Plan itself is certainly open to revision—and we welcome hearing from you about it. The Plan when printed in its entirety will be available to you—either from your supervisory office in the field or from the AMS Consumer Coordinator.

Frankly, I'm very enthusiastic about this AMS Consumer Representation Plan. We want to see it "work"—effectively and meaningfully! But it takes a conscious effort on the part of each of us throughout the agency . . . and I encourage you to become involved.

Beginning with the November issue of AMS REPORT, the *CONSUMER CONNECTION* column will be written by our Consumer Coordinator. As proposed actions or other matters of consumer interest are discussed in this feature each month, again—we hope you'll comment.

DIRECTOR OF THE MONTH

JAMES H. LAUTH

To see Jim Lauth, director of the Transportation & Warehouse Division, walking down the halls of the South Building, you would wonder to yourself how this young-looking man could possibly be the fourth director on our longevity list to be honored as Director of the Month. But he is, and this is partly the story of how that all came about . . . Jim Lauth "grew up with USDA."

Born in St. Paul, MN, a young Jim Lauth moved with the family to Maryland, where his father was a USDA employee working with personnel matters at the Beltsville research center/farm. Recently, someone questioning his rural background and knowledge at an ICC hearing, asked Mr. Lauth if he had "grown up on a farm." Jim answered, honestly enough, that he had . . . the biggest farm in Maryland, comprising some 12,000 acres!

According to Jim, back in the 30's and 40's, USDA's research center was a "great place to grow up. Our closest neighbor was some 5 miles away," which is a little hard to visualize today as suburban growth has brought the city within yards of the facility.

Under the arrangements for family workers in those days, the Lauth family were allowed to rent a house on the research property, were allowed to farm some of the land, raise livestock and garden crops. "Under the rules," Jim recalled, "we couldn't sell any of the things we grew on government land, but with Mom and Dad, and the 7 children in our family it was no problem for us to eat what we produced.

"The one problem we did have was going to school. The grade school we attended was 8 miles away, and when we got to high school age, our mother had to drive us about 5 miles to the trolley (streetcar) stop. We rode the trolley downtown to Gonzaga High, where I graduated."

At the tender age of 14, Jim Lauth first became an employee of the U.S. Department of Agriculture (Talk about longevity!) That happened because of the shortage of available manpower, with so many adult males off fighting World War II, and waiver-arrangements were made for Jim to become a guard and switchboard operator for the Beltsville facility. His guard duties involved "closing chicken coops every night", and operating the manual telephone switchboard for residents of the research center . . . and logging in the hourly calls of the guards around the site during his midnight to 8:00 a.m. shift. He recalled that during his student days it was an ideal job, because he could study at night while he was manning the switchboard . . . and while he was attending college he could live at home.

Mr. Lauth is a '53 graduate of the University of Maryland, from which he received a B.S. degree in Business and Public Administration, with a major in transportation. Between college and going into the service, he worked for 10 months at a Baltimore trucking firm handling rates, billings, claims and other paperwork. Then, after serving for two years as an Air Force officer (during the Korean period), working as a supply officer in Germany, Jim began his career in agricultural transportation in 1956 with USDA . . . as the very first freight rate trainee of the Department.

From '56 to '61, he worked in ASCS as a traffic management specialist in rating and routing the movement of agri-



cultural commodities acquired by USDA. Most of the commodities, Jim recalls, were grain and cotton picked up under support programs, but there were also the commodities for the school lunch program.

In '61 he joined AMS's Transportation Services Branch, working at first with the Livestock Group where he provided testimony materials for Secretarial presentations before the ICC on livestock and meat cases. He moved from that duty into grain rate adjustment cases before the ICC and the railroads. He has taken the necessary tests and is now registered to practice before the ICC. The Transportation Services Branch, by the way, has the responsibility for representing the Secretary in transportation matters involving farm and food products before the carriers (such as the railroads), the ICC, and the Congress. In '63, Jim was named assistant chief of that Branch . . . assuming management duties along with case-loads . . . then in '67 he was appointed as the Branch Chief.

On July 1, 1970, Mr. Lauth was named as the director of the T&W Division. He thus took on the responsibilities of representing the Secretary in freight rate and service matters for the transport of farm and food products . . . and the conduct of examinations of warehousing facilities storing CCC stocks, and other private warehouse facilities licensed under provisions of the U.S. Warehouse Act. His work in this field was acknowledged in 1972, when he received USDA's Superior Service Award.

Director Lauth has testified in many ICC cases, has testified before Congressional committees on proposed transportation and warehousing legislation, has written articles, and has spoken before many groups on agricultural transportation matters.

He has long been impressed by the country's agricultural marketing system . . . and how USDA works to make it work better for producers. As Jim says, "Farmers can produce all the corn and livestock, but to make marketing systems work . . . you need to get it to market by transportation systems and hold it for use in warehouses . . . and that's our work in the T&W Division." He says their main divisional function is to make the system work better.

"It's the people in T&W who are the ones that make our contribution," he said, proudly referring to his staff, "and particularly the craftsmen we have in the field, who are highly qualified in the work they do. They are all conscientious workers . . . and are the real backbone of our divisional efforts."

For someone who has "grown up with USDA", Jim does admit to some early plans to go to work out in the transportation industry, but after taking that first job with ASCS, he "never wanted to leave" the government, as his work became more interesting and his responsibilities expanded. Jim says, "I have strong feelings about the career people, and the career service, in USDA. It's one of the best careers a person can have."

Jim's career is not his whole life, however . . . though he says that his confirmed interest in golfing doesn't leave much

spare time for other hobbies . . . though he loves to read for his own personal pleasure. Jim and his wife Mary live with their four children—Jimmy, Jeanine, Patty, and Sharon—in Bowie, Maryland.

Their vacations, since the kids have been old enough, Jim says, have taken them up and down the eastern shore beaches from just east of their home to the tip of Florida and back. They have also made some vacation trips to visit Mary's parents at their home in Texas.

We are indeed happy to profile a man who "grew up with USDA", and is today doing a fine job . . . our Director of the Month . . . Jim Lauth of T&W.

—by Stu Sutherland
Information Division



Photos by Les Shepard

Jim Lauth (left) discusses T&W business with (from left to right) Deputy Director Jack Thomason, Transportation Services Branch Chief Paul Mills, and Warehouse Service Branch Chief Gerald Oien.

WILKINSON HELPS OPEN CFC DRIVE



Our administrator, in his role as vice chairman for the 1977 Combined Federal Campaign, helped to kick-off the annual charity drive at a meeting of agency key people in the Jefferson Auditorium on Sept. 22. Also there, representing AMS as our agency's chairperson was Cotton Division's Jesse Moore.

Announcing the USDA goal of \$403,025 . . . and the October 22 closing date for USDA's campaign period . . . Secretary Butz was the highlight speaker, officially starting the drive and making the first donation as he does annually.

This is the 13th annual Combined Federal Campaign, which is our federal employee's way to support the United Way agencies and programs here in the metropolitan region around Washington, D.C. Our field office staffers donate to similar causes throughout the country . . . but the Sept. 22 meeting here started the activity in the national capital area.

Differing slightly with the major campaign theme this year—*Sharing Means A Whole Lot Of Happiness* . . . *Your Gift Will Make The Difference*—the Secretary developed the USDA's campaign theme—*It's Our Investment In Lives*. He related the ways that American farmers invest, for all our futures, to the way we can invest in lives through the CFC. He mentioned some of the more than 160 United Way/CFC-supported programs . . . listed in campaign materials all employees will receive . . . and mentioned ways that they could potentially touch all our lives—in youth programs, disaster relief, and medical research.

Before a training session of the key people got underway, the Secretary also commented on two points which should be stressed to all employees . . . 1) that by signing the payroll deduction form the employees are able to spread their gifts over the entire year in amounts they won't miss, but which still add up to their fair share . . . and 2) that employees may designate that their dollars are to support specific programs, if they wish, where they want to make their investment in lives—and for the first time this year they may also designate United Way programs in the counties of Maryland and Virginia that surround DC, so the gifts can be used where many of the families of employees live.

As the Secretary concluded his remarks, and put his contribution to the drive in the hands of **Administrator Wilkinson** . . . a scoop of wheat was poured into a "progress exhibit" on the auditorium's stage. The exhibit will be featured in the Patio of the Administration Building . . . and the Secretary has promised to watch the level of the wheat rise up the tube of the exhibit . . . and spill over the top by October 22 . . . indicating that the national capital area USDA employees have exceeded their goal, as they did last year.



Photos by Les Shepard

COTTON DIVISION

● Cotton Division Holds Open House

She was 17, blonde and tanned. She wore a western shirt, jeans and cowboy boots. Her attire was well fitted but had that worn look that is characteristic of farm wear. In her hands she was holding a piece of cotton about the size of a loaf of bread at which she was intensely looking. Her face was serious and her brow furrowed as she leafed through the layers of cotton, occasionally fingering pieces of leaf, grass and other foreign matter in the tangled fibers.

Across the table was another young girl and boy similarly attired and looking at cotton samples. They also had something else in common. All three were teammates on their high school's FFA Cotton Judging Team. They were "open house" guests of the Cotton Division's Classing Office in Lubbock, TX, as were several others in the room.

This is an annual affair at the Cotton Division's Office in Lubbock. Throughout the years thousands of FFA high school students have learned the rudiments of grading cotton in the Lubbock Office. The cotton Judging Contest is sponsored by Texas Tech University's College of Agriculture whose campus is in Lubbock. The contest is conducted in the Division's Classing Laboratory. Several weeks before the contest the Lubbock Office provides each participating school with practice samples and grade and staple standards for use in training their judging teams. Division employees prepare the judging examination and conduct the contest in April each year. Usually from 75 to 125 students participate.

During the two weeks prior to the contest the Lubbock Office holds open house for the judging teams and their instructors. Any time during this period the teams may visit the office as often and as long as they wish during regular office hours. Employees of the classing office assist the instructor and team members in the technique of grading and stapling cotton. Most schools take advantage of the open house privilege and visit the office at least once and some teams visit on a daily basis.

The art of classing cotton has not changed during the years; however, the interest and contestants have changed. In recent years there has been a noticeable increase in Blacks and Spanish American contestants. Only in recent years have females participated in the contest and sometimes take top honors. Female instructors are not uncommon either.

Many of the students have gone on to become cotton farmers in the Lubbock area which is the world's largest cotton producing region. As a result of their association with the Cotton Division, and the FFA Cotton Judging Contest, they have a greater appreciation and understanding of the Division's cotton grading programs.

To show their appreciation the Future Farmers of America in 1968 awarded Mr. A. P. Braden (now a retired Cotton Division employee) an "Honorary Lone Star State Farmers Degree" for his many years of association with the FFA Cotton Judging Contests. Cooperation and public relations with Texas Tech and area high schools have been greatly enhanced by the cooperative efforts made in holding these annual FFA Cotton Judging Contests.

—by Paul R. Dickson, OIC
Cotton Division, Lubbock

FRUIT & VEGETABLE DIVISION

● Foreign Visitors

Two officials of the Syrian Ministry of Agriculture visited the Washington Office of the Processed Products Branch Aug. 23. E. C. Williams, branch chief, and Sterling Ingram, standardization specialist, provided the visitors with information on the operations of the inspection activities and formulation of grade standards. The next day Charles Littleton explained the Fresh Products Branch inspection and standardization program to the visitors. They had previously attended a course at Colorado University on developing markets for agricultural products.

Isabel Dy of the Philippine Food and Drug Administration spent two days in the Washington laboratory with Robert Mogg of the Processed Products Washington technical service learning aflatoxin-testing and methodology. This is a portion of her six months' training program of various testing procedures. The program is sponsored by the World Health Organization.

● Promisel Participates in Association Kraut Packer's Meeting.

Sheldon M. Promisel, officer-in-charge of the Rochester area, Processed Products Branch, spoke at the national meeting of the Kraut Packer's Association at Geneva, New York, on July 21. Promisel's talk covered the grading and inspection of sauerkraut and included a demonstration of product grading procedures.

● Supplement to the Digest of Decisions Under The PACA Now Available

The purpose of the supplement is to present in a brief, concise and easily understood form, precedent decisions rendered under the PACA. Any person wanting to resolve disputes on fruit and vegetable contracts in various types of purchases and sales of fruits and vegetables they make in their day-to-day business can use this as a reference.

● Standards for Grades of Potatoes for Chipping

A proposal to establish new U.S. Standards for Grades of Potatoes for Chipping was published in the August 5 *Federal Register* under notice of proposed rulemaking. The proposal would establish two grades U.S. No. 1 and U.S. No. 2 with minimum size requirements of 1-7/8 and 1-3/4 inches in diameter, respectively, unless otherwise specified. Optional requirements for determining fry color and specific gravity would be provided. In addition, an official USDA visual aid showing five fry color classifications, with corresponding colorimeter indices would be available for sale from the manufacturer. Period for submitting comments ends February 1, 1977.

● Grading of Pecan and Mixed Nuts.

Ligon Johnson and Michael Canon, Fresh Products Branch, were in Albany, Georgia, the week of August 9 conducting a training class on the grading of pecans and mixed nuts.

● Market News Office Openings and Closings.

HOUSTON—The Cooperative Agreement with the State of Texas has been revised providing for a new terminal office at Houston, Texas. Houston, being the fifth largest city in the nation is an important distribution center for fresh fruits and vegetables. The new Agreement will go into effect October 1 and the office will be opened shortly after that date. The new Agreement also provides for the State to assume the responsibility for mailing reports from all offices under second class mailing permits. John Engle, Federal reporter in charge at Weslaco, Texas, will establish the office. Federal reporter, Stanley Call, will transfer from Thomasville, Georgia, and take over the Houston operation in November.

BUFFALO—The State operated Market News office at Buffalo, New York, will become part of the Federal-State system effective October 1, 1976. Robert Battista, State reporter in charge at Buffalo will receive training in Federal procedures from John O'Neil at Boston, Massachusetts, during October.

RED RIVER VALLEY, MINNESOTA AND NORTH DAKOTA—The Grand Forks, North Dakota, seasonal potato reporting office has been closed because North Dakota and Minnesota have withdrawn financial support from the Federal-State program. Vital information from the Red River Valley, however, will be provided by Robert Criswell, officer-in-charge of the year-round Minneapolis, Minnesota Fruit and Vegetable Market News office.

● New Market News Reports

The Indiana watermelon market is being reported this year by Les Matherly, Louisville, Kentucky, for the first time in several years. Indiana is an important source of late season watermelons in the midwest. Purdue University is cooperating with AMS in the release, which had been requested for several years by producers and shippers in the producing areas and terminal receivers throughout the midwest.

The State of Delaware is now cooperating with AMS reporting the Delaware Fruit and Vegetable Auction. The market is one of the most important sources of melons and cantaloups in the East during August. Daily reports are released by Buck Buchanan, in Philadelphia.

John Kennedy, St. Louis, started reporting the Missouri watermelon f.o.b. market last season and is now reporting truck movement information as well. This service provides members of the watermelon industry with a much better indication of total supplies moving to market.

Gary Bledsoe, Oklahoma City, in charge of market reporting activities for Oklahoma will be reporting the State's pecan market this season for the first time as a result of a new Agreement between the State and AMS. Oklahoma is the nation's fifth largest pecan producer.

● Recommended Decision on Amendment of Florida Indian River Grapefruit Marketing Order.

A decision recommending amendment of the Florida Indian River grapefruit order was issued August 23. The decision is based on evidence received at a hearing held in June at Vero Beach, Florida. Principal changes would revise administrative committee composition and voting requirements for committee recommendations.

● Market News Office Visitors

Les Matherly, officer-in-charge, Louisville, market news office, explained the functions of the Market News Service to an FFA Club from Central Kentucky. The FFA group was interested in learning how to use market reports to establish a fair selling price for their fruits and vegetables.

Charlie Gore, officer-in-charge, Cleveland, market news office, explained the operation of the Market News Service to a group of food and nutrition aides from Tuscarawas and Wayne Counties. They were then taken on a tour of the Northern Ohio Food Terminal by Hanna H. Beish, area extension agent, Wooster, Ohio.

Dick Hallinger, officer-in-charge, Baltimore, explained the purpose and functions of the Market News Service and defined the terminology used in printed market reports to a large group attending a seminar for cooperative buyers. A total of 200 printed reports were distributed. He also explained the Market News Service to an agricultural research employee from Barbados, while giving him a tour of the market.

● Record Walnut Shipments

The Walnut Marketing Board reports that walnut shipments in the 1975-76 marketing year totaled a record 206,000 tons (inshell equivalent). This is 55,000 tons more than the previous season's record level. Exports totaled 50,000 tons (inshell equivalent) compared to 30,000 tons in the 1974-75 marketing year.

● Prune Regulation Issued

A regulation for the 1976-77 dried prune crop was issued August 25. Aside from the usual quality regulations, the 1976-77 dried prune crop will be restricted only by an undersized prune regulation. Small prunes, that pass through a screen 24/32 inches for French varieties and 30/32 inches for non-French, will be diverted to non-human outlets.

● Increased Peanut Stocks and Usage

SRS reports that peanut stocks held commercially on July 31 totaled 818 million pounds of equivalent farmers' stock, 31 percent more than end of season stocks a year ago. Actual farmers' stock peanuts accounted for 250 million pounds of this total, 20 percent more than last year. Raw shelled peanuts used by commercial processors in the production of edible products (excluding oil) totaled 1,224 million pounds during the 1975-76 season compared with 1,181 million pounds last season. July 1976 usage was 94 million pounds, compared with 98 million pounds a year ago.

● Amended Onion Order Effective September 1

On September 1 an amendment to the Idaho-Oregon marketing order became effective. It was favored by 88 percent of the growers voting in the July 30-August 9 referendum. They accounted for 94 percent of the production represented in the referendum. The amended companion marketing agreement was signed by handlers of more than 50 percent of the total marketings of onions. The major change in the marketing order authorizes production research and allows the onion committee to accept voluntary contributions for such projects.

● Export Grape and Plum Act Regulations Amended

An amendment to the regulations under the Export Grape and Plum Act became effective September 15, 1976. The amended regulation applies to exports of all varieties of Vinifera species table grapes, the current regulations apply only to Emperor variety.

POULTRY DIVISION

● Fact Finding Time Again

The 47th annual International Fact Finding Conference, sponsored by the Poultry and Egg Institute of America, in Kansas City, MO, 9/14-17, was attended by poultry and egg interests from several nations. Staff members who represented the division and manned the exhibit had the opportunity to meet with industry representatives and discuss matters of mutual concern.

GRAIN

● Interest in Market News

Interest in grain market news in Denver showed an upswing in August. Intermountain Radio Network sent Mike Fletcher to the Grain market news office for additional information for its 90-station subscribers. John Karbin, of Greeley, Colorado, radio broadcaster, requested daily country elevator paying prices, and at about the same time, Tom Ferrell, (formerly with USDA Livestock Market News), of Radio Station KRNK, Cheyenne, Wyoming dropped by to request daily grain market information. Tom wanted a 2-minute noon and 3-minute mid-afternoon release voiced by grain market reporters. The Denver Office is reporting this grain market information by using a Watts line, which provides a recording on KRNK.

● New Inspection Branch Field Office to Open

The 33rd Inspection Branch field office is being opened in Litcher, La., to handle supervision and appeal inspection of grain from Reserve to Baton Rouge. These inspections previously were handled from the New Orleans field office. Conrad Herndon, chairman, Board of Appeals and Review, has been designated field office supervisor, and Homer Dunn, field office supervisor, St. Louis, was designated assistant supervisor. Leland Minton, (Stuttgart), Riley "Possum" Andrews and Jim Genius, (both from New Orleans) will serve as supervisory ACG's. A total of approximately 37 agricultural commodity graders and aides will be stationed in Litcher.

● Seed School in Laramie

From July 26-30, Elizabeth Wiseman, botanist, National Seed Testing and Standardization Laboratory, Beltsville, Maryland, and Doris Baxter, botanist, Seed Testing Laboratory, Sacramento, California, conducted a Seed Testing Workshop in Laramie, Wyoming. Eleven State seed analysts, three commercial seed analysts, and one federal seed analyst (National Seed Storage Laboratory, Fort Collins) attended. Guest instructors included Dr. Arnold Larson, and Dr. Louis Bass, directors at the Colorado State University, Ft. Collins, Colorado, and Eric Roos, plant physiologist of the University.

● Brazilian Visitors

Dave Mangum, deputy director, Gail Jackson, chief, Standardization Branch, and Les Malone, chief, Inspection Branch, met with Dr. Ruben Valentini, economic advisor to the Administrator of Agriculture of Brazil to discuss U.S. and Brazilian systems for production, marketing, standardization and inspection of grains. Consideration is being given to forming a consultative group that would share information. On August 3, Stan Rollin, commissioner, Plant Variety Protection office, explained the U.S. Plant Variety Protection Act to a 7-member Brazilian seed team and on August 5 the team toured the National Seed Testing and Standardization Laboratory in Beltsville.

● Plant Variety Protection

On August 5 and 6, Bernie Leese, chief plant examiner, Plant Variety Protection office, explained the functions of that Office and its role in international variety protection at the International Symposium on Floriculture Breeding and Genetics, sponsored by the International Society for Horticultural Science, held in East Lansing, Michigan.

● Grain Monitoring System Seminars

Jerry Cotter, head Grain Inspection Section, and Isaac Henry, agricultural commodity grader, Washington, D.C., conducted regional seminars on the grain monitoring system for field office personnel in Houston, Portland, and Milwaukee the latter part of July.

● Inspection Branch Orientation Training

From August 17 to Sept. 2, 115 agricultural commodity graders, were the first of two groups to attend a 2-1/2-week Orientation Training Program in Houston, Texas. This group reported to work in June. The second group attended September 14-29. John Marshall, assistant head, Grain Inspection Section, served as program coordinator. He was assisted by Betty Robertson, Training Office, and Don Jump of the Administrative Office. Grain Division personnel, who are experts in their field, presented training in agency organization, administrative practices, and basic sampling and grading procedures. Safety on the job was stressed. Frank Loughney of the AMS Personnel Division gave a detailed presentation on Employee Conduct and Responsibilities, and Charles Storey of Agricultural Research Service, Manhattan, Kansas, taught insect identification to the trainees in conjunction with a presentation on sanitation inspection procedures. All trainees completed a Defensive Driving Course. On-the-job training will continue at the respective field offices until the trainees have successfully attained the journeyman level or have shown inability to achieve this level.

● Early Alert Program

The early alert program indicates there may be areas of concern in the new wheat crop. In North Dakota wheat, these include wild oats, stones, and green kernel damage; in Kansas, sprout damages; in Colorado frost damage; and a problem of mixed wheat in Nebraska.

In August, Kermit Hebert, agricultural commodity grader, New Orleans, was detailed to Sacramento for 30 days to supervise the inspection of rice.

● Probe Study

The Standardization Branch has initiated a study to develop new grain sampling patterns for trucks. Larry Poindexter traveled to the Chicago and Cedar Rapids field offices during August to run a comparison on manual probes and pneumatic probes.

● New Head, National Seed Testing & Standardization Laboratory

Dwight W. Lambert has been designated head of the National Seed Testing Standardization Laboratory (NSTSL) at Beltsville, Maryland, effective Aug. 29. He succeeds Edgar W. Sundermeyer, who retired July 3, 1976.



Dwight shown with his wife Helen, has had extensive experience in seed work. He served as a student analyst, assistant state seed analyst, and analyst in charge of the Nebraska State Seed Laboratory. Between the time he terminated his employment with the Nebraska Department of Agriculture and began his employment with the U.S. Department of Agriculture, he worked for a wholesale seed firm. Dwight joined the Seed Branch in 1959 as a marketing specialist in its regulatory program. He has a B.S. from Nebraska and an M.S. from South Dakota.

As Head of the NSTSL, Dwight will help to determine the objectives of and the projects for the NSTSL. He will also coordinate the activities of the NSTSL with related professional organizations and the seed trade. We plan a broad profile soon on Dwight and the NSTSL.

LIVESTOCK DIVISION

● Des Moines Market Reports

Effective 9/1, the Des Moines, IA, livestock market news office began releasing a daily computed gross carcass value based on wholesale prices of fabricated beef cuts (f.o.b. Chicago basis) and average industry yields for those cuts. The new quotation was developed because carlot sales of fabricated beef cuts have increased substantially during the past few years, while sales of carcass beef have declined. The report will provide an additional marketing guide for producers, especially those selling cattle on a carcass basis.

● Market News Dissemination Expands in Texas & Indiana

Joe Bray, OIC of the livestock market news office at San Antonio, TX, recently added eight market news broadcasts to his regular schedule, bringing his total number of daily broadcasts to 21 aired over 17 stations in the south Texas area. The additional broadcasts were made possible by new recording equipment purchased by the San Antonio stockyards company and installed in the Federal-State market news office.

At the Indianapolis, IN, market news office—headed by James Upton—a second automatic telephone answering device has been added with a statewide toll-free number. At the request of the Indiana Farm Bureau, which sponsors the answering machines, the recordings now include some grain market information in addition to livestock reports. The first four daily recorded messages run about 30-45 seconds, giving the latest market highlights, while the afternoon messages give a 3-minute market summary. The combination grain and livestock market news reports have been well received by Indiana producers. A recent check shows that the number of daily calls has increased from about 200 to 700.

● Storing Market News Statistics: The Modern Way

Increased efficiency through modern technology: This is the goal of all segments of the Livestock Division, but recently the objective has been realized most specifically by the new method adopted by the Market News Branch for storing livestock market statistics



(Jim, seated, and Paul Fuller, branch chief.)

Jim Clark, program assistant who compiles and publishes the Livestock Market News Weekly Summary, speaks proudly of the new 3-M "500 Reader-Printer" which is housed in his office: "This is a real time-saver and increases office efficiency tremendously." The "500" displays microfilm stored on cassette tapes. Each cassette contains enough statistics to fill one-half of a file drawer, and the Branch now has 22 file drawers on tape. In addition to displaying the statistics page-by-page (which enables market news employees to instantly fill telephone requests for annual statistics), the Reader-

Printer also can make instant copies of any page.

"Before we had the 500," states Jim, "We had to search through the files for data to answer a request, gather the information together and carry the sheets to the xerox station in order to make copies. Now requests can be filled immediately and efficiently." He adds that another bonus in the use of this space-saving storage capacity is the elimination of the natural deterioration which takes place when paper is stored in files.

Livestock statistics for the Omaha, NE, market are the latest data photographed on tape. "We receive many telephone and mail requests for the Omaha statistics," comments Jim, "and now they are available on tape, we have taken another valuable step toward permanent storage for all livestock market news statistics."

● Abraham Presents Research Paper

Herbert Abraham of the Standardization Branch presented a research paper on beef carcass cutability at the annual meeting the American Society of Animal Science (ASAS) in College Station, TX, 8/17. The paper reported the results of a study conducted by the Division in cooperation with ARS, Texas A&M University, and Safeway Stores, Inc., to evaluate the adequacy of the present yield grade standards.

ASAS membership consists of animal scientists from industry, government, and universities. Nearly 2,000 people attended this year's meeting to hear research papers in sessions on a variety of animal science subjects. W. Edmund Tyler, Standardization branch chief, also represented the Division at the meeting.

● Selling Livestock by Tele-Auction

Selling by tele-auction is rapidly gaining popularity in feeder cattle marketing in the western and northwestern range areas. As an example, an auction market at Billings, MT, was scheduled to show prospective buyers video tape views of feeder cattle on each consignment offered for sale at a special auction in mid-September. Organizers of the auction hoped to offer 30,000 cattle at the sale, with contract deliveries scheduled for October and November. Other tele-auctions have been held or are being planned in Nevada, eastern Oregon, northern California, Idaho, Utah, and Wyoming.

Another growing practice in feeder cattle marketing is the "bus-auction"—prospective buyers tour ranches by bus to view consigned livestock and then return to a central point at night where the cattle are sold by auction.

ADMINISTRATIVE SERVICES DIVISION

The AMS Paperwork Management program is being recognized for the 3rd year in a row by the National Archives & Records Service, General Services Administration. Last year when ASD had won the award twice in a row - it had never been done before. Now, winning 3 years in a row really is an accomplishment.

This year a total of 18 USDA employees are being honored in a group award (two of the winners are from ASD.) Betty Myers and Ralph Marceron will share the USDA spotlight for their accomplishments last Winter in the USDA efforts for reducing Forms & Reports over and above the goals set by the Secretary.

The 12th Annual Awards Luncheon and official ceremony with a presentation by J. P. Bolduc, Assistant Secretary for Administration, took place Friday, Sept. 17, at the Sheraton-National Motor Hotel in Arlington, Virginia.

Photo by Les Shepard



INFORMATION DIVISION

▲ In colorful photo panels and brief copy, this new portable, lightweight table-top exhibit portrays the who, what, where, when, and why of market news. Information Division—in cooperation with several of the program divisions—is currently having several sets made up for use by AMS program and information field offices. Extra photo panels, illustrating different commodities, are being prepared to gear the exhibit to different farm and trade audiences. This particular set, depicting livestock and grain, will be shown several times during late summer and early fall—at state fairs and meetings of trade groups and farm broadcasters. The exhibit comes complete with handy carrying case and can be assembled in 2 or 3 minutes.

COTTON AWARDS

▼ Mr. Jesse Moore, Director of the Cotton Division, recently visited the Cotton Fiber Laboratory at College Station, Texas, and presented merit awards to three of the employees. Receiving cash awards for *"continuing excellence in the performance of duties contributing significantly to the efficiency of the laboratory"* were Mrs. Kathleen Winn (center left) and Mrs. Ethel Lampe (center right). Mr. Walter Dorsey (left), officer-in-charge of the College Station Laboratory. Dorsey was also presented two awards, one for suggestion to improve understanding of laboratory results, and a 20-year service award.



AWARDS

Cotton Division

Bruner L. Hall, supervisory agricultural commodity grader, Macon, GA. *for readily assuming responsibilities and carrying out duties normally assigned to higher grade level employees, and handling such duties and responsibilities in a highly effective manner.*

Mack Jamison, supervisory agricultural commodity grader, Abilene, TX. *for continuing excellence in searching for cotton suitable for use as Cotton Standards and following up on details of purchase, greatly assisting the Standards Preparation and Distribution Section while supervising his regular cotton grader subordinates.*

GRAIN DIVISION

SUPERIOR PERFORMANCE AWARDS

Christine P. Brunelle, Washington, DC., \$332.00. *For continued excellence in the performance of secretarial duties contributing greatly to the effectiveness of the Seed Branch programs.*

Arnie Class, Washington, DC., \$550. *For personal contributions and efforts in the development and implementation of a visual grading aids system contributing greatly to the increased effectiveness of both Government and private grain grading activities.*

CERTIFICATE OF MERIT AND QUALITY SALARY INCREASE

Helen L. Ross, Washington, DC. *For continuing excellence in the performance of secretarial duties contributing greatly to the increased effectiveness of the Grain Division programs in the Washington area.*

LETTER OF COMMENDATION

Myrna P. Levin, Washington, DC., received a Letter of Commendation *for suggesting a form letter to be used for reporting failed grain examinations to field office supervisors.*

PACKAGE AWARDS

The Inspection Branch's ACG's listed below were recognized under the Grain Division's annual package awards program. These awards are based on 1975 performance ratings.

An employee recognized for the first time under this program receives a cash award and Certificate of Merit; the second time, a Quality Increase (QI) and the third time, a Certificate of Commendation.

G. J. Allen, Spokane, WA.

B. Aumiller, Houston, TX.

J. R. Genius, New Orleans, LA.

B. C. Hamilton, Ft. Worth, TX.

K. E. Miller, Peoria, IL.

L. Minton, Stuttgart, AR.

R. Opjorden, Jr., Minneapolis, MN.

A. Saenz, Chicago, IL.

J. P. Selig, Stuttgart, AR.

A. Vinduska, Jr., Kansas City, MO.

GRAIN

LENGTH OF SERVICE AWARDS

35 years

Owen J. Connell, Duluth, MN.

Helene V. Knoewka, Toledo, OH.

30 years

Maxine S. Ahlstrand, Omaha, NE.

Elizabeth G. Day, Beltsville, MD.

Belmer Ekis, Des Moines, IA.

Vivienne M. McCluskey, Minneapolis, MN.

William R. Woolsey, Peoria, IL.

25 years

Gale J. Allen, Spokane, WA.

Riley H. Andrus, New Orleans, LA.

Roy C. Goodwin, Stuttgart, AR.

Embree E. Gremillion, New Orleans, LA.

Elizabeth M. Harris, Montgomery, AL.

Rodney J. Hoffpauir, Lake Charles, LA.

Harry C. Mason, Jr., Stuttgart, AR.

Leland R. Minton, Stuttgart, AR.

Charles A. Ogletree, Wichita, KS.

Raymond C. Riley, Spokane, WA.

Harlan L. Ryan, New Orleans, LA.

Pauline E. Schenk, New Orleans, LA.

John P. Selig, Stuttgart, AR.

Donald L. Smith, Independence, MO.

Ella L. Tucker, Beltsville, MD.

Frank J. Zeman, Minneapolis, MN.

20 years

Kenneth C. Bourgeois, Washington, DC.

James H. Davidson, Kansas City, MO.

Harrell D. Duncan, Minneapolis, MN.

Harold V. Frey, Crowley, LA.

Henry S. Ikeda, Beltsville, MD.

Glen G. Koskinen, Minneapolis, MN.

Dwight W. Lambert, Beltsville, MD.

Rolf Opjorden, Jr., Minneapolis, MN.

Reuben A. Peterson, Minneapolis, MN.

Willard A. Yocum, Portland, OR.

10 years

LaVoir D. Duvall, Wichita, KS.
Cheryl D. Matchett, Beltsville, MD.
Juanita C. McLaughlin, Lake Charles, LA.
James R. Quillen, Washington, DC.
Shirley H. Veorster, Stuttgart, AR.

LIVESTOCK DIVISION PACKAGE AWARDS

The Livestock Market News and Meat Grading employees listed below were recognized for superior performance under the Livestock Division's annual package awards program. These awards are based on 1975 performance ratings.

1975 PACKAGE AWARD WINNERS

Market News Branch

Ronald Boyd, No. Salt Lake, UT - Cash
Darell Darnell, Dodge City, KS - Cash
Phil McFall, S. St. Joseph, MO - Certificate

Meat Grading Branch

Howard Ball, Princeton, NJ - Cash
William Benner, Chicago, IL - Cash
Gaspar Billelo, Bell, CA - Cash
Warren Briesacher, Amarillo, TX - Certificate
Roger Butcher, Sioux City, IA - Cash
Charles Carrell, Martinez, CA - Certificate
James Conrad, Sioux City, IA - QI
Dean Daniell, Omaha, NE - Cash
William Downing, Atlanta, GA - Cash
Henry Eisert, Amarillo, TX - QI
Luke Etheredge, Amarillo, TX - Cash
Marlin Harris, Atlanta, GA - QI
John Humphrey, Denver, CO - Cash
John Janetka, Princeton, NJ - QI
J. Dean Lowell, Bell, CA - Certificate
Ted Marugg, Chicago, IL - Cash
William McLaughlin, Sioux City, IA - Cash
Donald McWilliams, Kansas City, MO - Cash
Andrew Murray, Omaha, NE - QI
John Patrick, Kansas City, MO - Cash
James Ransom, Amarillo, TX - Cash
August Reil, Martinez, CA - Cash
Andrew Shish, So. St. Paul, MN - QI
Robert Waters, Bell, CA - Certificate
Wilbur Wilson, Denver, CO - Cash

Poultry Division

The following agricultural commodity graders received Special Achievement Awards 7/21 for sustained superior performance in carrying out the responsibilities in the grading of poultry and poultry products:

Clem M. Adams, Jr., Gainesville, GA.
Johnnie H. Adkins, Moorpark, CA.
John H. Barker, Federal-State Supvr, Gainesville, GA.
Donald A. Brinker, Barron, WI.
Jimmy C. Chandler, Laurel, MS.
Grady L. Crosby, Ass't Fed.-State Supvr, Griffen, GA.
Mollie G. Denning, Moorpark, CA.
Harold A. Fischbach, Paynesville, MN.
Abraham M. Harder, Cold Springs, MN.
Charles E. Harding, Elizabeth, NJ.
William J. Jay, Jackson, MS.
Fannie B. Jeffers, Forest, MS.
Jesse E. Jordan, Grant, MI.
Glen N. Kiley, Humboldt, IA.
Ida C. Knopp, Jackson, MS.
Howard M. Magwire (now Nat'l Supvr, Egg Products) Washington, DC.
Bryce W. Miller, Gonzales, TX.
James E. Moon, Turlock, CA.
Arthur L. Orcutt, Pelahatchie, MS.
Harold L. Patrick, Gratis, GA.
Merrill C. Perdue, Valders, WI.
Bernice E. Peters, Red Wing, MN.
Dennis L. Renninger, Worcester, PA.
George J. Roshau, Gainesville, GA.
Jerry W. Speed, Corpus Christi, TX.
Charles V. Stewart, Ass't Fed.-State Supvr, Jackson, MS.
Benedict Tatsey, Upland, CA.
James R. Walden, Blountsville, AL.

Wayne A. Seney, poultry market reporter, Kansas City, MO, received a Certificate of Merit Award for sustained performance in carrying out assigned responsibilities 7/22.

Ruth E. Orenberg, program assistant, Standardization, Washington, DC, received a Certificate of Merit Award for sustained excellence in performance of duties as program assistant and personal contribution to the effectiveness and efficiency of the Poultry Division's Standardization Branch, 8/30.

LENGTH OF SERVICE AWARDS

Financial Services Division

10 years

Elizabeth Carr
William Danley
Reana Fay Wayne

Tobacco Division

Washington DC

25 Years

Charles M. Law

20 Years

Wayne M. Vance

Puerto Rico

10 Years

Justino Marrero-Rivera

Raleigh, N.C.

40 Years

Julia M. Draughan

30 Years

Carroll H. Crews

Glenn R. Davis

Lioniel S. Edwards

Henry T. Faulkner

Herman H. Garrett, Jr.

Lawrence T. Harris, Sr.

Roger C. Hill

Gilliam H. Marsh

Joseph R. Turner

Ernest M. Watkins

Harold M. Wells

Julius T. Wiggins, Jr.

25 Years

Lacy C. Castleberry

Gorrell C. Prim

Richard P. Scarboro

20 Years

Roger K. Anderson

Treat Brown

James H. Crabtree

Richard D. Currin

William C. Lee

Julian L. Oakley

Elizabeth W. Pickral

Robert S. Rogers

Carlton W. Sawyer

Emanuel E. Small

Howard D. Tant

10 Years

Richard E. Duncan

Keister Floyd

Jefferson I. Goode

John C. Gore

Tim R. Gore

Joseph Harris

Bernard L. Jones

John A. Mumford

Thomas Price

Eslie G. Soyars

Joseph Stevens

Lexington, KY

30 Years

Lewis W. Jones

William B. Martin

John W. Singleton

Jesse M. Smith

25 Years

Helen B. Chester

Barbara M. Davis

Joseph B. Malinowski

20 Years

Thomas B. Cammack

David E. Hill

Beecher F. McCroskey

William C. Pritchard

Daniel J. Scott

10 Years

Ennis B. Emmons, Jr.

Earl C. Ford

Max D. Head

James W. Lane

Daniel B. Razor, Jr.

Ray J. Young

Grain Division

We welcome the following agricultural commodity graders to the Inspection Branch in the following offices:

Brian Bacalski, Mobile, 7/25

Douglas Chorna, Chicago, 7/18

Richard Clark, Washington, DC., 8/16

Steve Clendinning, Houston, 8/2

David Collins, Wichita, 8/9

Dale Huyck, Peoria, 8/16

Harold Johnson, Philadelphia, 8/2

Joan Lichtman, Washington, DC., 7/19

John Mahan, Ft. Worth, 7/19

Daphne Main, Portland, 8/9

Timothy Martin, Chicago, 8/9

Rita Meno, New Orleans, 7/26

Ruth Meyers, Peoria, 8/2

James Midgett, New Orleans, 8/2

Catherine Neal, Indianapolis, 8/9

Lester Norman, Duluth, 8/9

Rayfield Riley, New Orleans, 8/2

Carl Ross, New Orleans, 8/2

Debra Royle, Portland, 7/18

Larry Tyssens, Baltimore, 7/26

Robert Varrelmann, Norfolk, 8/15

Horace Williams, Baltimore, 7/26

Grain also welcomes—

Ray Billeaud, ACA, New Orleans, 8/3

Beth Barr, clerk, Administrative Group, Washington, DC., 8/1

Eleanor George, clerk-typist, Grain Inspection Section, Washington, DC., 8/16

Viola Haney, clerk-typist, Baltimore, 8/2

Gladys Simon, clerk-typist, Rice Inspection Section, Washington, DC., 8/3

Steven Tanner, chemist, CI Section Testing Lab., Washington, DC., 8/23

Livestock

Three journeyman meat graders joined the Livestock Division during August and September, as follows: **John A. Geier**, Albert Lea, MN, 8/29; **Rafael Rodriguez**, Friona, TX, 8/15; and **Billy J. Tidmore**, Wichita, KS, 9/5.

Glenda D. King, clerk-typist, began working at the Division's consolidated office in Amarillo, TX, 8/1. She transferred from ARS.

Poultry Division

Donna Ayres, clerk-typist, Grading, Washington, DC, 8/8

Richard Bennett, ACG, Birdsboro, PA, 8/30

Lee Ann Colangelo, ACG, East Freedom, PA, 8/30

Edward Drees, ACG, Klingerstown, PA, 8/15

Michael Gelber, ACG, Auburn, AL, 8/29

Donna L. Letzelter, ACG, Hershey, PA, 8/15

Betty Lou Patterson, ACG, Washington, IN, 8/29

WELCOME

Dairy

Dairy Division welcomes the following employee's to the Milk Market Administrator Office indicated:

Karen L. Armstrong, clerk, Chicago, IL.

Rodney D. Joyner, clerk, Shreveport, LA.

Jay A. Kijek, computer operator trainee, Chicago, IL.

Cheryl A. Peters, clerk-typist, Salt Lake City, UT.

Laura A. Plourde, milk sampler-tester, Morrisville, VT.

Russell M. Spilde, auditor-trainee, Waunakee, WI.

Barbara J. Tobar, clerk, Chicago, IL.

Penny A. Tyler, clerk-typist, Chicago, IL.

Cecilia Zly, secretary, Dallas, TX.

Fruit & Vegetable Division

Julie A. Hurley was employed by the Vegetable Branch as a clerk-stenographer on 8/15.

RETIREMENTS

Cotton

Sheryl D. Wilbur, supervisory agricultural commodity grader, Grading Section, Memphis, TN.

Dairy

WASHINGTON

David E. Derr, deputy director, Order Formulation Staff, retired after 33 years of service.

FIELD

Roy K. Johnson, Inspection & Grading Branch, San Francisco, CA, retired after 26 years of service.

Eugene J. Mochon, administrative assistant, Berlin, CT, retired after 20 years of service.

MARKET ADMINISTRATOR OFFICES

Joseph Bednar, Computer Analyst, Chicago, IL, retired after 32 years of service.

William Kidd, Assistant Market Administrator, Cleveland, OH, retired after 38 years of service.

Richard Murphy, Administrative Officer, Boston, MA, retired after 38 years of service.

John B. Rosenbury, market administrator, Overland Park, KS, retired after 36 years of service.

Fruit and Vegetable

Leo Heflin, Washington, DC, 8/13.
Shelby Sevier, Yakima, WA, 9/24.

Livestock

William Singer, meat grader at Souderton, PA, retired on disability 8/11, after more than 23 years of Federal service. He began working for the Livestock Division at Philadelphia, PA, in 1957 and transferred to Souderton in 1969.

Royce Tomson, meat grader at Ft. Dodge, IA, retired 7/31, completing almost 27 years of Federal service. He joined the Livestock Division at Waterloo, IA, in 1951 and transferred to Ft. Dodge in 1962.

Thomas Ferrell, livestock market reporter in charge at Greeley, CO, retired 7/16, completing more than 30 years of Federal service. He joined the Livestock Division's Program Analysis Group at Washington in 1950 and became a market reporter in 1953. His duty stations included Oklahoma City, OK, and Muncie, IN; he was located at Denver, CO, from 1957 until 1971, when he transferred to Greeley.

Giovanna (Ginny) Fitzpatrick, administrative officer, retired on disability 7/13. Ginny joined the Administrative Group in July of 1973. She came to USDA in 1966, working for ASCS and the Export Marketing Service before joining the Livestock Division.

Poultry

James A. Bybee, federal-state supervisor, Grading Branch, TX, retired 8/3, after 34 years of Federal Service. Mr. Bybee's story was featured in the last issue.

Radames Garriga, lab technician, Grading Branch, New York, NY, retired 7/16. In 1960 he came to the U.S. from Cuba where he had been in veterinarian inspection work for 25 years. He joined the Poultry Division in 1968 and became an American citizen.

James Kern, ACG, Marionville, MO, retired 7/2. He had been in egg inspection work for the Division since 1943, except for 2 years with the U.S. Navy.

Reba Rosenzweig, administrative assistant, Grading Branch, Philadelphia, PA, retired 7/2, after 19 years of Federal Service. She had been a mainstay of the Philadelphia office throughout that time.

Frank J. Santo, regional director, Grading Branch, Des Moines, IA, retired 7/2, after 36 years with USDA's poultry and egg inspection and grading programs. Prior to that he had had experience with several poultry and egg processors.

Tobacco

Gilliam H. Marsh, ACG, Raleigh, NC, Region, retired on June 4 with 30 years service.

James W. Hill, former Raleigh regional director, retired on disability Aug. 16 with over 30 years service.

Transportation & Warehouse

Chuck Gilbert, group leader of livestock, poultry, and meat products in Transportation Services Branch, retired in early July after 13 years of government service, after extensive service with railroads.

Financial Services Division

Mildred Connelly retired from the Fiscal Operations and Services Branch on 7/6.

RESIGNED

Fruit & Vegetable Division

Jack Kerrigan, Newburgh, New York, 9/10.

James O. Gjerton, agricultural commodity grader in Chicago resigned on 7/10, 1976.

Grain

Victoria Boyle, clerk, National Coordinators, 7/19

Deborah Buchanan, clerk-typist, Seed Branch, Washington, DC, 8/6

William Culver, biol. lab. aide, Seed Branch, Beltsville, MD, 8/5

Tim Engbring, ACG, Stuttgart, 8/6

Rich Friedman, ACG, Houston, 8/10

Patricia Gregory, ACG, New Orleans, 7/29

Stanley Jensen, ACG, Houston, 7/26

Steven Polard, clerk-typist, Kansas City, 8/6

Brent Robichaud, ACG, Crowley, 8/6

Resigned—Continued

Gilbert Waibel, biol. lab. tech., Seed Branch, Beltsville, 8/13
Cheri Winkelman, clerk-typist, Market News Branch, Washington, DC, 8/11

(Note: IB = Inspection Branch)

Carol Andreasen, seed marketing specialist regulatory, Seed Branch, Washington, D.C., 7/2
Margaret Kinney Baker, clerk-typist, Training Office, Washington, D.C., 7/20
Stephen Beare, ACG, IB, New Orleans, 7/27
Dawn Bomkamp, clerk-typist, IB, Houston 7/23
Stephen Brewbaker, ACG, IB, new Orleans 7/23
Nina Capps, clerk-typist, Stuttgart, 7/10
Leonard Daigle, ACG, IB New Orlenias, 7/23
Cassandra Greashaber, clerk-typist, Market News, Independence, 7/7
Nancy Green, secretary, Admin. Group, 8/6
William Griffin, ACG, IB, New Orleans, 6/22
Henry Haas, ACG, IB, Mobile, 7/17
Earle Largo, ACG, IB, Seattle, 6/28
Michael Lavallee, ACG IB, Mobile, 7/23
Joseph Meeks, ACG, IB, 7/19
Donald Miller, ACG, IB, New Orleans, 7/12
Roy Peterson, ACG, IB, Cedar Rapids, 7/23
Anita Springstube, ACG, IB, Duluth, /23

Livestock

Margarita Barron, head clerk at the consolidated office in Amarillo, TX, resigned 7/16.

Mary Lynn Davenport, meat grader assigned to Chicago, IL, resigned 6/21. She was a member of the March 1973 training class.

David Metzger, meat grader at Gooding, ID, resigned 7/31.

Poultry Division

Douglas Snyder, ACG, Lititz, PA, 8/21

MERIT PROMOTIONS FOR AUGUST

Personnel Division tells us the following selections have been made for position changes effected under the competitive provisions of the AMS Merit Promotion Plan:

Dairy

Sharon DeVita, clerk (typing), Inspection and Grading Branch, Syracuse, NY., 8/29
Lester Kaplan, physical science technician, Inspection and Grading Branch, Chicago, IL., 8/30

Fruit and Vegetable Division

Juanita Chapa, secretary steno, Los Angeles, CA., 8/1
Ronald Fleming, clerk-DMT, Regulatory Branch, New York, NY., 8/15

Daisy Vaughn, clerk-typist, Market News Branch, Forest Park, GA., 8/29

Grain

Viola Haney, clerk-typist, Inspection Branch, Baltimore, MD 8/1.

Rosemary Brackenbury, clerk-typist, Market News Branch, Independence, MO., 8/15

Livestock

Martha Brock, clerk (typing), Consolidated Clerical Office, Amarillo, TX., 8/29
Estee Creech, market news assistant, Market Branch, Washington, DC., 8/29
Sarah Novicki, clerk-typist, Consolidated Office, Princenton, NJ., 8/29

Poultry Division

Ollie Coles, clerk typist, Market Programs Branch, Washington, DC., 8/1
Wanda Seay, statistical clerk, Market Programs Branch, Washington, DC., 8/15

Personnel Division (Reassignments)

Frankie Barringer, clerk-typist, Program Evaluation Staff to Personnel Clerk, Employee Relations and Services Branch, Washington, DC, 8/29.

Dave Cooley, clerk-typist to Personnel Clerk, Employment and Qualifications Branch, Washington, DC, 8/29.

PROMOTIONS

Cotton

Creighton Clark, agricultural marketing specialist, El Paso, TX, to agricultural commodity grader.

Grain

Dorris Covington, supervisory ACG, Stuttgart, to field office supervisor, Beaumont, 8/15
David Fuls, ACG, New Orleans, 8/1
Donald Gombel, supervisory ACG, Philadelphia, to field office supervisor, Baltimore, 9/12
William Holt, ACG, Kansas City, 8/1
Dwight Lambert, to head, National Seed Testing and Standardization Lab., Seed Branch, Beltsville, MD., 8/29
Charles Marshall, ACG, St. Louis, 8/1
Lawrence Poling, ACG, Inspection Branch, Washington, DC., 8/1
Tyrone Robichaux, supervisory ACG, Philadelphia, 8/1
Walter Rust, ACG, New Orleans, 8/1
Hardip Singh, ACG, New Orleans, 8/1

Livestock

John L. Scogin, meat grader at Hereford, TX, was promoted to administrative staff assistant in the Meat Grading Branch at Washington, DC., 9/7.

Financial Services Division

Joseph Roeder, budget analyst, Market Programs Branch, Washington, DC., 8/1

Debra Winkelman, secretary-steno, Office of the Director, Washington, DC., 8/1

Technical Services Division

William Franks, supervisory mathematical statistician, Statistical Services Group, Washington, DC., 8/15

Administrative Services Division

Grace Bain, supervisory teletypist, Communication and Operations Branch, Washington, DC., 8/1

Information Division

Carol Rex, public information specialist, Dallas, TX., 8/22

Tobacco Division

Barbara Carter, clerk-typist, Office of the Director, Washington, DC., 8/29

Valerie Shelton, clerk-typist, Market News Seasonal Work Force, Raleigh, NC., 8/22

TRANSITION

Cotton

Joan E. Merserve, secretary-typist, Administrative Group, Washington, DC, transferred to APHIS.

Grain

Ann DeWitt, secretary-steno, Inspection Branch, to National Coordinators Unit, Washington, DC, 8/15

Elizabeth Honeysett, ACG, Inspection Branch, New Orleans, to botanist, Seed Branch, Sacramento, 8/15

Michael Johnson, ACG, Inspection Branch, Beaumont, to Soil Conservation Service, Beaumont, 8/15

Edward Liebe, asst. to the chief, Standardization Branch, to ASCS, 8/28

Wayne Schonemann, supervisory ACG, Minneapolis, to Mobile, 8/29

Livestock

Bill Hewitt, market news assistant at Washington, DC, transferred to ASCS, 8/28.

Charles T. Murphy, main station supervisor at Bell, CA, transferred to Denver, CO, 8/29, and assumed the position of meat grading national supervisor.

Meat Grading

Larry A. Chapman - Amarillo, TX, to Clovis, NM

David C. Key - Bell, CA, to Gooding, ID

Roger K. Shroyer - Sioux City, IA, to LeMars, IA

Terry B. Warner - Memphis, TN, to Cape Girardeau, MO

Market News

Robert P. Miles - Memphis, TN, to Martinez, CA

Poultry (All agricultural commodity graders)

Margory Cooper, Wabash to Mentone, IN, 8/15.

Theresa Derr, Medford to Middleboro, MA, 8/15.

Jessie Herring, Jr., Stephenville to Seguin, TX, 8/15.

Donald L. Jessop, Lake Mills, WI, to Hamilton, MI, 8/29.

Raymond F. Miller, Millen to Metter, GA, 8/29.

Stanley E. Steinhoff, Kansas City to St. Louis, MO, 8/29.

Robert O. Wilburn, Chestnut Mountain to Gainesville, GA, 8/29.

Fruit and Vegetable

Darrell Breed to Thomasville, GA, from Newburgh, NY.

Sandra L. Cooper transferred from the Fruit Branch to the Office of the Director as docket clerk-typist, 7/19.

Stanley Call to Houston, TX, from Thomasville, GA.

Douglas Edwards to Washington, DC, from Riverhead, L.I., NY.

Phillip Montgomery to Riverhead, L.I., NY from Philadelphia, PA.

Robert Sweitzer to Yakima, WA, from Washington, DC.

Fred Teensma to Newburgh, NY from North Palm Beach, FL.

NAME-CHANGE

Grain

Margaret Sundquist, clerk-typist, Inspection Branch, Minneapolis; became Mrs. Mackenzie, June 20. Congratulations!

AMS Report is published monthly for the employees of the Agricultural Marketing Service of the U.S. Department of Agriculture.

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ATTENDEES AT LIVESTOCK MARKET NEWS NATIONAL CONFERENCE, KANSAS CITY, SEPT. 24-25





Photo by Les Shepard

DIRECTOR OF THE MONTH JOHN T. REEVES

"Getting things done." That's an apt description of our November Director of the Month—John T. Reeves who heads up the four busy branches of the Financial Services Division. We think that from the day John graduated from his hometown high school in Pilot Mountain, NC, he knew that "sitting around wishing" would get him "nowhere fast."

Going through an impressive collection of background materials about John Reeves, it became quite clear that the FSD director has combined his educational and work experience to "getting things done" for himself, and for those he works with, and for AMS. We'll cover the educational side of John Reeves first.

In '53, John received a B.S. in agricultural education, with a minor in agricultural economics, at North Carolina State University. After a two-year tour of duty as an infantry officer in the army, he returned to N.C. State where he obtained his M.S. degree in the same field as his undergraduate work. Since then, in '73, he has added another Master of Science degree in international affairs through George Washington University (here in DC), at the same time that he was participating in a 10-month academic program of the National War College.

The War College program, for which John received a diploma in National Security, gave him a chance to concentrate on national and international aspects of agriculture. He did specialized research and prepared a thesis on *The Position of Agriculture in Brazil's Recent Economic Growth and Its Impact on U.S. Interests*, which was ranked as an "outstanding" paper by his faculty consultant at the War College.

As a part of his War College experience, John was selected as team leader for an overseas study group that visited the capitols of Spain, Germany, England, Belgium, Austria, Yugoslavia, and France. He and the other team members went

through extensive briefing sessions on the economic, political and military situations for each country they were to visit. "This experience," John says, "added an additional dimension to my understanding of the size and scope of agriculture, and of the government machinery needed to carry it out in other countries of the world, as well as here at home."

Other background training experiences include accounting courses at the University of Virginia; computer courses with the USDA Graduate School and at the IBM Training Center; management development programs of the Executive Institute; statistical quality control at Georgetown University; and he has gone through AMS's Assessment Center.

As far as his work experience goes, John Reeves' entire 19-year career has been devoted to the programs of AMS, with his first duty assignment as a cotton marketing specialist, in June of '57, being stationed in Raleigh. During the time he spent in field office work, John developed a "firm base of understanding" about agricultural marketing. Progressive assignments in cotton grading, and then in market news work in Atlanta, gave John a practical knowledge of the marketing service programs of AMS.

His third field assignment was in Memphis, as the assistant head of the Quotations Section, and his "territory" included the entire Cotton Belt. He traveled from South Carolina to California, sharing responsibility for the National Spot Cotton Quotations work, meeting with industry representatives involved in national and international trade.

He moved to Washington, DC, in early May of '64 and became assistant chief in the Marketing Programs Branch of Cotton Division in mid-January of '65, holding that position until mid-April of '68. He then moved from division-level operations to agency-wide management in '68 when he was appointed as a senior program analyst in the Office of the Administrator. His role was to help identify and evaluate long range objectives and goals for AMS, and alternate methods and techniques to achieve them.

One of the accomplishments that John is very proud of started in '69, when he had moved to the position of assistant to the deputy administrator for management. He was designated as contracting officer's representative, to supervise and coordinate the contractor/AMS effort in the design of a completely revised accounting system for AMS. His was the full time responsibility to administer the two-year (\$800,000) contract, and he was responsible for the design and implementation of an automated cost accounting system.

He not only helped find an outstanding contracting firm, but maintained an involvement of AMS managers and employees at all levels in the developmental stages of the new system. This effort, which was the basis for one of John's three merit awards while working for AMS, showed that John had developed his own orderly and systematic approach to "getting things done." The automated cost accounting system has received considerable recognition in USDA and in other government agencies, and has become the prototype for the USDA system being developed at the National Finance Center.

By the way, about midway through that project, the Budget Division and the Finance Division were both merged into the present Financial Services Division—and John was appointed as the deputy director of the new division. While continuing his role on the development of the automated cost accounting system, John also played a major part in planning and implementing the merger, and in the reorganization of the new division to fit the new system, while continuing the old system on a temporary basis.

What with retirements of senior-level people, and other departures, John also got involved in finding and selecting highly qualified replacements for them, and to fill new positions required by the new system. His orderly, systematic and objective approach to handling the myriad of details during this period, has become a model which could profitably be followed in any major reorganization.

One of John Reeves' very special abilities was evident throughout this developmental period for FSD, and the new automated cost accounting system—that's his way of translating technical problems, procedures, requirements, and terminology into language that's readily understood by non-financial staffers. His leadership in FSD has also been noted by an improvement in communications between the variety of financial management specialists themselves.

As the director of FSD, John Reeves is AMS's budget and finance officer. The daily requirements of his job find him constantly involved in evaluations of AMS program needs, and in making recommendations for amounts of funding, employment ceilings, and setting priorities and alternatives to fit program levels to available resources.

He daily faces policy and program decisions with the Administrator and his staff, when there are money ramifications. He works with program divisions, the Secretary's Office, OMB, and Congressional Committees. He has lost count of the times, during the past five years, that he has testified before House and Senate Appropriations Committees and the Senate Committee for Agriculture and Forestry.

Under John's leadership in FSD, a system of quarterly financial reviews was initiated. The reviews are held with division directors and their staffs, and have become the basis for recommendations to the Administrator on funding, or for program changes to stay within available resources. The review system is being expanded to include the establishment of long range plans and operating objectives, and beginning with FY '77, will provide a comprehensive review of the financial plans and program objectives for each program, on a quarterly basis.

John Reeves has this to say about his division and its work. "I don't think there is a division director in USDA more proud of his organization than I am of the Financial Services Division. No organization is any better or any worse than the people in it—and we have excellent people.

"Our organization is vital to the Agency as it covers the budgeting, accounting, and numerous related functions—such as travel management and employment ceilings. Any time you influence the use of money, whether it is by evaluating a budget proposal, or determining how the Agency can best absorb an imposed reduction in travel—such actions cut right to the center of program management.

"We in FSD do not take this responsibility lightly. We are fully aware of the impact of these actions on Agency operations, and approach them in a highly sensitive and professional manner."

It is this degree of professionalism that causes FSD to be one of the most highly regarded budget and finance shops in USDA.



Here's the leadership team for Financial Services Division: (seated from left) deputy director Bennie T Cockfield, director John Reeves, and branch chief Michael J. Sicola of the Budget Estimates and Allotments Branch. (Standing from left) branch chief Mark Sheldon of the Marketing Programs Branch, branch chief Anthony Heliopoulos of the Financial Policies and Procedures Branch, and branch chief John Balog of the Fiscal Operations and Services Branch.

John Reeves, his wife Betty, and children Sheri (17) and Elisa (13), lead a busy family life. They are active in the Annandale (VA) Methodist Church near their home, with all four of them members of their respective adult and youth choir. Both John and Betty serve as counselors to the Senior High youth, and John is a member of the church's administrative board. Their "togetherness" as a family also includes travel. As the children grew up, John and Betty made the decision to try and show them a little of the world as a part of their education. This decision has resulted in family trips to Hawaii, Mexico City, Acapulco, and the Bahamas. They are hopeful that a trip to Europe may be possible in the near future.

We are happy to profile a man who "gets things done"—our November DIRECTOR OF THE MONTH, FSD's John Reeves.

*—by Stu Sutherland
Information Division*

CONSUMER CONNECTION

The following contains excerpts of a Sept. 27 memorandum from the President to heads of executive departments and agencies, published in the Federal Register along with consumer representation plans of 17 federal departments and agencies:

"This year marks the celebration of our Nation's 200th Birthday. It is appropriate that we embark on the Tricentennial with a reaffirmation of government for the people, by the people. One more step in this direction . . . are the Consumer Representation Plans developed at my request by 17 Federal Executive Branch Departments and Agencies.

"In initiating this effort, my guidelines to the Departments and Agencies were that they should work from within and improve the existing structure, rather than create another new agency to oversee other agencies or establish an agency with an adversary function built into its mandate.

"Let us not lose sight of our objective: this is a time for open government.

"Consumers rightly demand to be a part of the decision-making process. It has not taken us 200 years to realize this; however, it has taken too long to accomplish it. It is a basic premise of these plans that where the machinery and the techniques for assuring consumer representation already exist, they are to be strengthened and that where they do not exist, they will be instituted. Further, these Consumer Representation Plans shall always be subject to improvement when deficiencies are noted or when a new need becomes evident.

"The Federal Government must provide effective ways to assure consumer representation at the earliest possible stages of the decision-making process.

"In the past, the consumer's right to be heard has not been fully recognized by all government agencies. Too often the consumer's voice has been treated lightly or overlooked entirely.

"In considering public interest policy, I expect government decision-makers to balance the effect government policy will have between producers, distributors, transporters, retailers, labor and the consumers who support the entire system through the purchase of goods and services for personal, household or family use.

"This can be accomplished only through participation. The consumer's right to be heard means that the consumer must be involved in the development of programs and participation in decision-making mechanisms that affect his or her interests. It means that the individual consumer with a complaint or a criticism must not only be heard, but that those complaints will be acted upon by the government.

"The procedures embodied in the Consumer Representation Plans confirm an essential aspect of the way government must operate, with openness and candor.

"I believe that certain other action must be taken at this time. Therefore, I am herewith directing that each Department and Agency shall instruct employees on the purposes and availability of the Representation Plans and shall maintain internal monitoring and evaluation systems. As need arises, the Consumer Representation Plan of that Department or Agency shall be strengthened, and any changes in the Plans shall be duly noticed in the FEDERAL REGISTER with an appropriate period allowed for comment.

"In recognition of the need for consumers to have direct access to appropriate Federal officials, each Department and Agency publishing in the FEDERAL REGISTER a rulemaking, regulation, guideline or other policy matter shall provide in a manner and format determined by the General Services Administration the name, address, and telephone number of the appropriate person responsible for responding to citizen inquiry or comment

"I believe these actions universally applied across the Executive Branch will enhance the Consumer Representation Plans. The plans are, at this point, policy state-

ments, and I am instructing each Department and Agency, where they have not done so, to implement them at once. In addition, the Departments and Agencies, along with my Special Assistant for Consumer Affairs, shall ensure that there is wide public dissemination of information about the availability of procedures embodied in these Plans.

"I look forward to increased responsiveness of the Federal Government to consumer concerns. I also look forward to more American consumers participating in the decision-making process

—Gerald R. Ford

FOR YOUR INFORMATION we are reprinting the USDA consumer representation plan, as it was published in the Federal Register on Sept. 28. Look for it on pages 14-16.

MERIT PROMOTIONS FOR SEPTEMBER

Personnel Division tells us the following selections have been made for position changes effected under the competitive provisions of the AMS Merit Promotion Plan:

Promotions

Grain Division

Joanne Waters, clerk-steno to secretary-steno, Inspection Branch, DC 9/12

Peggy Matthews, clerk, Market News Branch, DC 9/26

Timothy Kozykowski, biological lab aid to bio-lab-tech., Seed Branch, Beltsville, MD 9/26

Dairy Division

James F. Roberts, Jr., clerk-typist to statistical clerk, Market Information Branch, DC 9/12

Willard H. Blanchard, dairy products marketing specialist to specialist to deputy director of the Dairy Division, Office of the Director, DC 9/26

Fruit & Vegetable Division

Mary H. Pulliam, clerk-steno, Regulatory Branch, Ft. Worth, TX 9/12

Tobacco Division

Pharez A. Nicely, supervisory ag. commodity grader to supervisory tobacco marketing specialist, Market Programs Branch, DC 9/12

Transportation & Warehouse Division

John C. Crowdus, Traffic Manager, Transportation Services Branch, DC 9/26

Administrative Services Division

James Sweeney, property utilization spec. to personal property and printing spec., Property and Procurement Branch, DC 9/12

James E. Purviance, Jr., offset press operator, Communications and Operations Branch, San Francisco 9/12

Donald Stratton, *realty spec., Property and Procurement Branch, DC 9/26*

Konrad Chisholm, *supply clerk, Communications and Operations Branch, DC 9/26*

Personnel Division

Sandra L. Hunter, *staffing clerk to personnel clerk, Employment and Qualifications Branch, DC 9/12*

Reassignments Under Merit Plan

Grain Division

Susan R. Maxon, *biological lab tech. ARS, to bio-lab-tech (AMS) Seed Branch, Beltsville, MD 9/19*

Marla Hunt, *bio-lab-tech. to physical science tech., Commodity Inspection Section, Beltsville, MD 9/26*

Transportation & Warehouse Division

Shirley Carter *from Information Division to clerk-steno, in Warehouse Services Branch, Atlanta 9/12*

DAIRY DIVISION

● Progress Made on International Dairy Standards

Thirty-one countries participated in the Eighteenth Session of the FAO/WHO Committee of Experts on the Code of Principles Concerning Milk and Milk Products in Rome, Italy, Sept. 13-18. The U.S. delegation headed by Harold E. Meister, deputy director, Dairy Division, included J.A. Rubis, chief, Dairy Standardization Branch, D.R. Strobel, Foreign Agricultural Service, USDA, and representatives from the Food and Drug Administration, American Dry Milk Institute, Milk Industry Foundation and the National Cheese Institute.

Standards have been completed for most of the major dairy products. In U.S. terms the milk products standards are essentially standards of identity. In a discussion of acceptance

procedures at this session the U.S. delegation reiterated the U.S. policy as set forth by the Food and Drug Administration that the standards would be considered for acceptance under the Codex Alimentarius Commission rules, that is, "full acceptance," or "acceptance with specified deviations."

At this session, standards for cream for direct consumption, edible casein and edible caseinates were completed and sent to governments for acceptance. The standard for flavored yoghurt was completed with an amendment to include yoghurt heat treated after fermentation. This standard also was sent to governments for acceptance. The standards for processed cheese and cheese products were revised and moved to Step 4 of the procedure with a request for comments from governments: a draft code of hygiene practice for dried milk was determined to be too detailed. Countries were requested to submit comments for a redraft which will be considered at the next meeting of the Committee. A redraft of the General Standard for Cheese at Step 6 of the procedure was not completed and will be considered at the next meeting of the Committee.

The next meeting of the Committee (19th Session) is planned for June, 1978.

● Resident Graders Host Dairy Inspection and Grading Branch Supervisors

Ivan Bottroff and Lowell Sjogren escorted eighteen of the Branch's top-of-the line supervisors on a review of the Land O'Lakes Inc. plant at Luverne, MN, and Associated Milk Producers, Inc. plant at Sibley, IA, where they are resident graders respectively. The Sept. 20 visit was in conjunction with the Inspection and Grading Branch's fall Supervisory Conference at Sioux Falls during that week.

The Conference Agenda included discussing and planning the Branch's Resident Program, anticipated workload, manpower potential, and administrative procedures. Field trips included the aforementioned visits and a meeting at Brookings with members of the Dairy Department of South Dakota State University. Dr. Parsons of the department staff reviewed the results of his recent research project on the causes of lipase flavor in milk and milk products.

Administrator Wilkinson joined the Conference for its closing hours and provided a lively discussion on policy and procedural matters as they affect the Branch in particular.

● Dairy Products Evaluation Contest

Harold E. Meister, deputy director, presided as Contest Superintendent over the 55th annual Collegiate Dairy Products Evaluation Contest Monday Oct. 11, held in conjunction with the Food and Dairy Equipment and Supplies Expo '76 at the Atlantic City Convention Hall. Roland Golden, Standardization Branch, is the Assistant Superintendent.

The senses of smell, taste and sight have always been used to guide man in his selection of food. Students from 23 universities applied these sensory skills to the evaluation of 10 samples each of five products—butter, Cheddar cheese, cottage cheese, milk and vanilla ice cream. Dairy industry experts in milk products quality evaluation assembled the contest samples and served as the official judges.

South Dakota State University placed first in team honors, followed by the University of Minnesota and Mississippi State University. Top individual honors for all products went to Clinton A. Garoutte, of Minnesota, followed by Terry M. Esser and Neil L. Kucker of South Dakota State. Thomas J. Otto of



AMS's Harold Meister (left in back row) participates in the Rome meeting on international dairy standards.

the Minnesota team won first place in Cheddar cheese and butter. Tom is a second generation contestant. His father, **James L. Otto**, dairy products grader and plant inspector with the Minneapolis Regional Office, was a member of the 1950 Minnesota team. **Meister** who is completing his 10th year as Contest Superintendent, and **Golden** were student judges on teams from Minnesota and Mississippi respectively.



Forty women and 60 men students participated in the contest. Their university training in dairy products evaluation provides experience that is basic and easily related to all kinds of foods. Consequently these students are finding good opportunities for careers in the dairy and food processing industries.

The contest is sponsored by the American Dairy Science Association, Dairy Research Inc., and the Dairy and Food Industries Supply Association, Inc. The Contest Rules specify that a member of USDA will serve as superintendent.

FRUIT & VEGETABLE DIVISION

● NYC Enrollees Work at Easton, Maryland

A Neighborhood Youth Corps Program contract between the Talbot County Board of Education and the Processed Products Branch, Easton, MD, area office, was signed Aug. 10. Under the agreement, **Henry Schneider**, OIC, provides supervision, training, and counseling for participants in cooperation with the NYC program director. **Kenneth Fludd** and **Dexter Jenkins** are now signed up for the program and will assist regular samplers for approximately four weeks.

● Processed Products Meeting

Harley Watts, OIC of the Van Wert, OH, Processed Products area office, met with State of Indiana Food Purchasing officials Aug. 10 in Indianapolis. The latest food specifications were discussed, after which there were product cuttings of canned pineapple, canned field peas, and frozen French fried potatoes. Indiana officials stated the quality of fruits and vegetables has improved substantially the last three years, since suppliers have been required to furnish certificates.

On Aug. 4, **Jack Barham**, OIC of the Ripon, WI, area Processed Products office, met with **Marlon L. Schwier**, assistant to the administrator of Marketing Division, Wisconsin Department of Agriculture. Mr. Schwier and **Barham** discussed the various activities of fresh and

processed fruit and vegetable inspections. In addition, an agreement was worked out to cross-utilize inspectors whenever possible. **Barham** also visited with Mr. D.E. Konsoer, assistant administrator, Foods and Standards Division, to discuss sanitation inspections of Wisconsin fruit and vegetable processing plants. It was agreed to cooperate in a program of closer coordination of the in-plant work of the Branch, and the plant visits made by State inspectors throughout the season.

On Aug. 24, **Vic Levene**, OIC of the Richmond, VA, area Processed Products office gave a grading demonstration for 200 food service personnel of Fairfax County Schools in Virginia. Fairfax County Schools have started to buy food on specifications. **Mr. Levene** reviewed and discussed the current processed fruit and vegetable specifications for the group.

David A. Patton, deputy director, and Standardization personnel from Processed Products Branch met with industry members in three American Frozen Food Institute sponsored seminars Sept. 13-17. They were held in Rochester, Memphis, and Atlanta to explain the new attributes concept in standardization. The Division believes that grading personnel or plant quality control inspectors, using attributes standards, can more quickly and accurately detect quality changes on production lines.

● Market News Meetings

Bob Criswell, Minneapolis, recently attended the semi-annual meeting of the Minnesota Beekeepers Association. This gave **Bob** an opportunity to explain the changes made recently in the methods of reporting the honey market. He also had an opportunity to visit with several of his contacts, and found another contact who would be willing to furnish information to him in the future.

Jim Gwynn, Chicago, attended the monthly meeting of the Cook-DuPage County Beekeeping Association. **Jim** met several beekeepers and explained the function and availability of the Honey Market News report.

Darrell Breed, Newburgh, NY, recently attended an apple marketing meeting sponsored by the Ulster County Cooperative Extension Service in Marlboro, NY. Speakers included **Fred Burrows**, International Apple Institute; **Max Brunk**, Cornell University; **C.J. Forshey**, Hudson Valley Research Lab; and **Ralph Baldasaro** and **Rockwood Berry**, New York and New England Apple Institute. A wide range of topics were covered at the meeting, attended by about 200 growers and shippers.

Gil Fling, Kansas City, spoke to the South Dakota Beekeepers Association at Mitchell, SD, Sept. 11. **Fling** was instrumental in developing honey market reports from several Plains States, including South Dakota. Beekeepers were interested in having him explain the changes that have taken place in the market news report, and the new methods being used to collect information for the reports. The meeting was attended by approximately 70 beekeepers.

Pecan market reporters attended a meeting of Federal and State reporters in Oklahoma City on Sept. 17. The meeting was attended by market reporters, **Gary Blodsoe**, Oklahoma City; **Mike Walton** and **Rick Wahrmond**, Austin; **Roy Johnson**, Baton Rouge; **Carroll Livingston**, Columbia, SC; **Jim Gwynn**, Chicago; and **Darrell Breed**, Newburgh, NY. Supervisory personnel from Washington, DC, Oklahoma, and Texas were also in attendance.

● Second Class Mail

Revised Cooperative Agreements have provided for market news reports to be mailed 'second class' at several locations. Most recently Baton Rouge and New Orleans; Idaho Falls; and Boston (ornamental crops) and Everett, MA, began mailing at second class rates. Previously, Bridgeton, NY; Madison, WI; Martinsburg, WV; and Benton Harbor, MI, had received approval. Other States have agreed to apply for these rates in the near future.

● Market News Office Visitors

Tom Hill, New York City, recently took 12 dietician interns from the New York Hospital on a tour of the Hunts Point market. The tour is a regular part of their training program to help them better identify fresh fruits and vegetables. Hill also explained how they could use market news reports to assist them in their procurement.

Leonard Timm, Chicago, recently took Miss Surahba Chotikanont and Likit Torntheeranarth, of the Thailand Ministry of Agriculture, on a tour of the Chicago fruit and vegetable and flower wholesale market. Timm explained how the Market News Service works and how it is used by the industry.

● Higgins Views California Almonds and Raisins

During the first part of the week of Sept. 20, Bill Higgins, chief of the Specialty Crops Branch, toured almond handling facilities in California. He traveled with Mike Castille, chief and Bob Rosko, Western Regional supervisor, FPPS&I Branch; Bill Blackburn, Sacramento Marketing Field Office; and representatives of the Federal-State Inspection Service. This group observed incoming inspection at the facilities of almond handlers in the Sacramento and San Joaquin Valleys.

Higgins reports that operations are progressing smoothly. This is the first year the almond marketing order has required incoming inspection. During the latter part of the week, Higgins surveyed rain damage to the raisin crop in the San Joaquin Valley. Many growers lost a large portion of their crops. He met with raisin growers and handlers, and representatives of the Raisin Administrative Committee to discuss ramifications of the rain damage.

● Low Pecan Crop Forecast

On Sept. 10, Statistical Reporting Service forecast the 1976 pecan crop at 112.6 million pounds, 54 percent below last year's crop and 18 percent less than the 1974 crop. This year's production is the lowest since 1962 when 75.3 million pounds were harvested. All pecan producing states except North Carolina expect smaller crops. The reduced production levels are attributed to poor weather conditions.

● Prune Regulation Issued

Regulations for the 1976-77 dried prune crop were issued Aug. 25. Aside from the usual quality regulations, the 1976-77 dried prune crop will be restricted only by an undersized prune regulation. Small prunes, those that pass through a screen 24/32 inches for French varieties and 30/32 inches for non-French, will be diverted this year to non-human outlets.

● Carrot Marketing Order Proposed

A public hearing on a proposed marketing order for carrots was scheduled to begin Nov. 2 in Los Angeles. The program would permit regulation of the dimensions of consumer-size carrot containers and the markings on such containers. The carrot marketing order also would permit funding of research on packages. Peter Chapogas and Jim Wendland of the Vegetable Branch will represent the Washington office of the Division at the hearing.

● Columbian Government Visitors

On Sept. 23, a group of officials from the Columbia Department of Agriculture discussed market news programs with Clay Ritter, chief of the Market News Branch, and fruit and vegetable marketing order programs with Donald Kuryloski, chief of the Vegetable Branch.

● Chapogas Attends Conferences on Handling Perishables and Food Losses

Peter G. Chapogas, assistant chief of the Vegetable Branch, attended the 28th Conference on Handling Perishable Agricultural Commodities at Michigan State University Sept. 8-10. The meeting provided an opportunity to review handling problems, with emphasis on the use of palletized shipping containers. On Sept. 12-15, Chapogas attended the National Food Loss Conference at Boise, sponsored by the University of Idaho, ARS and CSRS. The conference focused on the causes of food losses, the areas in the food chain where losses occur, and problems associated with measuring such losses.

GRAIN DIVISION

● Market Reporter Trainee Passes Certification Examination

Steve Weiland, agricultural commodity grader in Chicago, was the first person to be tested under the new *Market Reporter Training and Testing Program* instituted in FY '76. The purpose of the procedure is to determine at what point a trainee has sufficient knowledge of grain trade and market news principles to act as a market news reporter without direct supervision. Pat Reese, market reporter trainee in Washington, D.C., was the second to pass the exam.

● Wheat Classing Problems

New varieties of wheat, crossbreeds, and dwarf varieties are causing classing problems. Samples containing mixed wheat, and wheat of other classes, have been received at the Board of Appeals and Review in greater amounts this year than ever before. Separations have been the most difficult of any recent year. Mixtures of wheat have shown up in samples from the Chicago, Peoria, St. Louis, and Kansas City field offices.

● NSTSL Advisory Committee of AOSA Visits NSTSL

Dave Galliard, director, and Clyde Edwards, chief, Seed Branch, met on Aug. 23 with the National Seed Testing and Standardization Laboratory (NSTSL) Advisory Committee of the Association of Official Seed Analysis (AOSA). The eight-

man delegation, representing a cross section of seed interests, toured the new NSTS Laboratory to become acquainted with present projects, and to see first-hand the renovation of the lab. The group also met with **Administrator Wilkinson** to give him their views concerning separation of the NSTSL from the enforcement activity of the Seed Branch, determination of priority projects, training of seed analysts to standardize seed testing, and communication.

● **Japan Shows Interest in Plant Variety Protection Act**

On Aug. 23, Claude Shrai, representing the Japanese Group in the International Association for the Protection of Industrial Property, visited **Stan Rollin**, commissioner, Plant Variety Protection Office, to discuss the Department's position with respect to adhering to the International Union for the Protection of New Varieties of Plants (UPOV). Mr. Mashohisa Naitok, Minister of International Trade for Japan, visited the Plant Variety Protection Office on Sept. 1 to discuss the role of the Plant Variety Protection Act and reciprocity.

● **Damage Problems in New Wheat and Barley**

The Board of Appeals and Review has received a high percentage of sprout damage in White Wheat, and of injured-by-mold damage in barley, in samples submitted by the Moscow, Portland, Seattle, and Spokane field offices. Most of this wheat and barley comes from the Idaho and Washington producing areas. The Board is watching the situation, as the damage is ranging from 1 percent to as much as 14 percent.

● **Shiphold Fumigation Study**

Dave Fulk of the Equipment and Methods Section, Standardization Branch, accompanied representatives of ARS, FAS, and ASCS to Baie Comeau, Canada, to observe, as part of a shiphold fumigation study, the unloading facilities at the Cargill elevator. The study is being conducted by ARS, in cooperation with Cargill, to determine the effectiveness of using liquid fumigants under controlled conditions to control insect infestation of grain aboard ships. Insects in specially designed traps are placed in strategic locations throughout Cargill laker vessels that ply the Great Lakes and St Lawrence Seaway between Duluth, Minnesota, and Baie Comeau. The effectiveness of the fumigant is determined when the grain is unloaded at Baie Comeau.

● **New Rice Inspection Certificate**

On Sept. 12, Form GR-102 "Rice Inspection Services Certificate" became effective. The new certificate replaced four certificates formerly used for Federal rice inspection services in the Southern rice producing States, and for Federal appeal inspections in California.

● **Meeting with West German Wheat Trade Mission**

Howard Woodworth, deputy director; Gail Jackson, chief, Standardization Branch; Ken Swanson, Standardization Branch; and Brian McKee, Inspection Branch; met with Merle Hedlund of Great Plains Wheat, and Messrs. Garcke, Erling, Schnitt, and Zadow of the West German Wheat Trade Mission. Shiploading plans, protein inspections, and wheat standards were discussed.

● **National Association of Chief Grain Inspectors**

Les Malone, chief, Inspection Branch and Jerry Cotter, head, Grain Inspection Section, Inspection Branch, attended a meeting of the National Association of Chief Grain Inspectors at Omaha, on Sept. 11.

● **A Scoop for CFC**

Sam Matechak, who was assigned to the Program Analysis Group until he reported for duty in the Philadelphia field office Oct. 4, reports that he located an old-fashioned grain scoop which was painted and used to pour wheat into an exhibit in the Patio which measures the Department's contributions for the Combined Federal Campaign.

LIVESTOCK DIVISION

● **National Market News Conference**

Approximately 130 people attended the 2-day national Federal-State livestock market news conference at Kansas City, MO, Sept. 24-25. Attendees who we pictured last issue, included almost the entire livestock market news staff, key officials from other Livestock Division Branches and other AMS divisions, and representatives from 18 State departments of agriculture. Guest speakers participating in the conference included industry representatives, members of the academic community, and AMS officials (including **Administrator Donald Wilkinson** and Livestock Division Director John Pierce). Topics presented covered major changes now occurring and likely to occur in the foreseeable future in the livestock and meat industry. Workshop sessions were devoted to exploring new ideas for adjusting the market news program to meet these changes.

● **Market News Coverage Expands in Iowa**

Reporting of the Webster City, IA, terminal market on a daily basis, and the Guthrie Center, IA, auction on a weekly basis was initiated Sept. 7, under the Federal-State cooperative livestock market news agreement. The State of Iowa currently employs five field reporters to cover 16 auction markets, plus the Webster City terminal. **Daryl Vanderflugt**, in charge of the market news office at Des Moines, provides Federal technical supervision of the program.

● **Livestock Market News Explained for Students**

Joe McClure, in charge of the South St. Paul, MN, market news office, discussed the livestock market news program for three agri-business classes in the South St. Paul school system, Sept. 2-3. He used a series of slides to illustrate various market news activities and answered questions from the 75 students attending the sessions. He received many favorable comments on his presentation.

(Continued on Page 10)

USDA CFC DRIVE TOPS GOAL:

The 1977 Combined Federal Campaign has been a complete success, going well over the goal set for USDA, said *Donald Wilkinson*, Vice Chairman for the fund drive and Administrator of AMS.

The final figures, dated Oct. 29, show that USDA reached 103.56% of its goal, which means that USDA employees donated or pledged \$417,354.90 as their "investment in lives," which was this year's CFC theme in USDA. The average gift for all of USDA was \$45.64, and the top agency for average gifts was the Cooperative State Research Service where their 71 contributors gave average gifts of \$82.

There was almost an 80% level reached (79.86%) as far as employee participation, with 9,145 employees taking part.

Pete Crawley, the chairman for reports in the fund drive and a member of the Office of the Economic Management Support Center, said the following agencies within USDA topped their goals, with final percentages shown: AMS(113.61); ARS (103.19); ASCS (106.94); CSRS (160.42); EMSC (131.90); ERS (109.58); FAS (136.30); FCS (124.95); FNS (123.56); NAL (122.18); OEO (104.40); OGC (100.45); OGSM (109.68); OMF (119.48); OP (131.69); PSA (100.67); RDS (122.59); REA (106.73); SRS (143.81); and the Graduate School (139.15).

Chairpersons from the 20 agencies who exceeded their goal were honored with Certificates of Appreciation at the Secretary's Staff Meeting on Nov. 1.

The largest amount, \$66,231.70, was given by the agency (ARS) with the most local employees. The 1,592 contributing employees of ARS gave average gifts of \$41.60.

Allan Johnson (ERS), the Campaign Director for USDA's CFC drive this year, said he was very pleased with the percentage figures for employees contributing their "investment in lives." He pointed out that FAS, FCS, OALJ, and RDS all had 100% employee participation, and that eight agencies were up in the 90% participation bracket, including: AMS, ASCS, EMSC, OEO, OGSM, OP, PSA, and the Graduate School.

Both **Allan Johnson** and **Donald Wilkinson** assisted in a Patio ceremony as **Acting Secretary John Knebel** poured wheat over the top of a CFC "tube of wheat" progress exhibit. **Mr. Knebel** commented that he was proud to be thus able to indicate that once again USDA employees had answered the call to help others. Last year USDA hit 101% of its goal, and this year did even better with a bigger goal. All campaign officials, agency chairpersons, and division keypeople—and of course all USDA contributors—should feel very proud of themselves for the way they have responded.

Donald Wilkinson ended this year's campaign with this comment. "We in USDA are all involved in a big and busy federal department, and it is nice to know that we can all pause for a few minutes once a year to let our hearts show that we care for each other and those around us. On behalf of the recipients of our CFC dollars, I wish to thank all the USDA employees who cared enough to make their investment in lives this year."



▲ Johnson, Wilkinson, Knebel



AMS TOPS CFC GOAL

Jesse Moore, cotton Division's director—and this campaign's CFC Chairperson for AMS, provides this wrap-up report. Using Oct. 29 figures (which may change slightly in final reports), AMS contributed \$29,526.84 or 113.61 of the AMS goal. Using figures provided by AMS Reports Chairman, **Billie B. Baxter** of Cotton, **Mr. Moore** presented the following information at the Nov. 3 Administrator's Staff Meeting: (Shown by division, with division chairperson named, and a comment).

Cotton, **Nelson Revercomb**, had 100% participation, hit 116.6% on goal, and had high average contribution per contributor at \$68.59.

Office of Administrator, **Eddie Kimbrell**, first to reach and exceed goal, 100% participation, and had high average contribution at \$72.47.

Tobacco, **Charles Law**, second to reach goal, exceeded by greatest percent at 172.5%.

Personnel, **Roy Plant**, first large division to reach and exceed goal at 128.6%.

Information, **Dale May**, reached and exceeded goal at 158.7% with high average contributions at \$56.96.

Financial Services, **Michael Sicola**, reached and exceeded goal at 148.5%.

Technical Services, **Suzanne Brooks**, reached and exceeded goal at 147.9%, with high average at \$68.14.

Fruit & Vegetable, **Russell Hawos**, largest division in AMS with 179 employees and reached and exceeded goal at 111.5%.

Grain, **Robert Albert**, second largest with 131 employees, reached and exceeded goal at 106.3%.

Transportation & Warehouse, **Jack Thomason**, reached and exceeded goal at 106.3%.

Poultry, **Reymond Wruk**, reached and exceeded goal at 101.1%.

Fed-State MIP, **James Toomey**, 100% of goal and 100% participation with average gifts of \$76.00.

Livestock, **W. Edmund Tyler**, reached goal of 100%.

Only two of the divisions did not reach their goal, but came close:

Administrative Services, **Petty Roberts**, reached 97.7%.

Dairy, **Earl Branche**, reached 93.6%.

Both **Mr. Moore** and **Administrator Wilkinson** expressed their thanks to all AMS key people for the campaign, and to all AMS employees who contributed to CFC this year.

Editor's Note: As we were going to press, the last few contributions came in "after the campaign." The final dollar amount (as of Nov. 5) was \$423,503.80—that's 105.08% of the goal!

Members of the July 1976 Livestock Division training class visited the Washington office during the week of Sept. 20 for instruction in all aspects of Division activities and AMS's various functions. The trainees and their official duty stations (second field locations) as of Sept. 27 are, left to right, Stanley Hartman (Omaha, NE), Roger Kerr (who is receiving his meat grading training under USDA's Upward Mobility Program, Sioux City, IA), Monte Whitmer (Bell, CA), Tommy Thomasson (Oklahoma City, OK), Kenneth Gladney (Amarillo, TX), Kenton Ayers (Bell, CA), Janet Montgomery (Sioux City, IA), Terry Vaughn (Chicago, IL), Rebecca Sauder (Sioux City, IA), Milton Hansen (Denver, CO), Joyce Svoboda (Amarillo, TX), Charles Goodman (Chicago, IL), Martin Keller (Omaha, NE), Phillip Shrum (So. St. Paul, MN), James Bostic (Amarillo, TX), and Henry Stockdale (Dallas, TX).



POULTRY DIVISION

● Broiler Council Confers

The National Broiler Council meeting 10/13-15, in Washington, DC, afforded several division members the opportunity to discuss mutual concerns with members of the industry.

● Dietitians Hear About Poultry and Eggs

The American Dietetic Association convention 10/11-15, in Boston, MA, was attended by some 4,000 institutional dietitians. Betsy Crosby, Standardization, assisted at the AMS exhibit which focused on the Division's grading and acceptance service.

● York Talks Shell Eggs at NAMO

James York, regional director, Grading, Philadelphia, spoke at the NAMO meeting the week of 7/19 in Portland, ME. He covered the shell egg surveillance program and areas where improvements are needed.

● Grading Branch Update

The Grading Branch met during the week of 9/13 in Kansas City, MO, to review, evaluate, and update its various programs. Attending were the Branch's chief, his assistant, and regional directors as well as the Division Director and administrative officer.

● Skinner Checks Broilers in Iraq

James Skinner, Grading's national supervisor, checked a boatload of frozen U.S. broilers which arrived at the port in Basra, Iraq, the week of 9/6, and reported its condition as good. This was the third of 10 shipments sold by the National Broiler Marketing Association (NBMA) under FAS' export market development program (see August AMS report). Jim has worked with officials of FAS and NBMA, and checked product at Gulfport, MS (the port of embarkation), to help insure proper handling of the product throughout the trip.

Jim commented on his observations of a market in Baghdad. Some stores had the chicken in home chest-type freezers, others displayed it in open shipping containers on the sidewalk outside. It was in different stages of thawing, some completely soft. The chicken is sold almost as fast as the stores receive it, for about \$1.02 per pound. The wives of Americans working in Baghdad were most receptive to the shipments, saying they couldn't buy as many chickens as they wanted. The Iraqi women, while liking chicken, preferred a smaller bird with a whiter skin color.

Grading Branch personnel grade, test weigh, and certify the product to contract specifications. The national staff will continue close working relationships with all interested parties involved in this and other foreign sales.

● Plentiful Poultry Promoted

Plentiful supplies of turkey, chicken, and frozen chicken livers prompted several contributions to the Office of Communication's weekly media releases for September through

November by Betsy Crosby, Standardization. The marketing situation, the grading service, how-to-buy and cooking tips, and new products on the market, were all covered in articles for Food and Home Notes (6,000 food editors and writers) and in tapes for Consumer Time (480 radio stations).

In addition, Betsy and Sara Beck (APHIS) are taping segments for 3 Across the Fence TV programs (72 stations with an estimated 2 million viewers), which will be aired across the country through the end of the year. The first program included a discussion of inspection and grading plus a look at many of the new products on the market, such as turkey ham, turkey pastrami, turkey salami, oven roasted turkey breast and white meat chicken roll, smoked turkey breast, turkey and chicken hot dogs, and turkey bologna. The second program dealt with buying and preparing a whole turkey. The third program will feature party foods using poultry leftovers.

After the first TV program, the products were served at a Poultry Seminar for people from all USDA agencies with an interest in poultry. All the foods were a big hit.

TRANSPORTATION AND WAREHOUSE

● Rex Willis Goes to Washington

Arthur R. (Rex) Willis, OIC of the Minneapolis Area Office since 1975, has accepted a staff position in the Washington Office of the Warehouse Service Branch. His duties will cover the range of Branch activities and will involve dealing on national policy matters with all field offices. Prior to his transfer to Minneapolis in 1972, Rex was OIC of the Raleigh Sub-Office in the Atlanta region. Lester Bromley has been named acting OIC of the Minneapolis office.

PROMOTIONS

Dairy Division

On 9/26, Willard H. Blanchard was designated Dairy Division Deputy Director, responsible for the activities of the Order Formulation Staff. Will is a graduate of Michigan State University with a Master's Degree in Agricultural Economics. He joined the Washington staff in September 1960, after a year in the office of the Milk Market Administrator in Milwaukee. He assumes the position vacated by Dave Derr who retired 7/31.

Grain Division (FOS = Field Office Supervisor)

Jack Allen, ACA, New Orleans, 9/26
Caroline Bevers, ACG, Ft. Worth, 9/26
Calvin Carr, ACG, Duluth, 9/2
Wanny Carter, ACA, New Orleans, 9/26
Timothy Clancy, ACA, Minneapolis, 9/26
Larry Crozier, ACA, Wichita, 9/26
Edward Duncan, ACG, New Orleans, 8/29
Homer Dunn, FOS, St. Louis, to Assistant FOS, Litcher, La. 8/29
Robert Evans, ACG, New Orleans, 8/29
Lezo Foley, ACG, New Orleans, 8/29

Donald Gombel, ACG, Philadelphia, to FOS, Baltimore, 9/12
Kenneth Hafner, ACG, New Orleans 8/29
Abe Killings, ACA, Portland, 9/12
Samuel Masters, ACG, Stuttgart, 9/12
Peggy Matthews, clerk, Market News, D.C. 9/26
Leland Minton, ACG, Stuttgart, to supvy ACG, Litcher, La. 9/26
Albert Nelson, ACA, New Orleans 9/26
Horace Robinson, ACG, New Orleans, 8/29
Merle Russelburg, ACG, New Orleans 8/29
David Schneider, ACA, Minneapolis, 9/26
John Shropshire, ACG, New Orleans, 8/29
Fernando Villa, ACG, New Orleans, 8/29
Albert Vinduska, ACG, Kansas City, 9/26
Josh Watson, ACG, New Orleans, 8/29

Livestock Division

David Atkins, Assistant main station supervisor at Denver, CO., was promoted to main station supervisor at Amarillo, TX, 10/3.
S. Boyd Gibson, supervisory meat grader at Salt Lake City, UT, was promoted to assistant main station supervisor at Denver, CO, 10/10.
Michael Huff, meat grader at Garden City, KS, was promoted to supervisory meat grader at Omaha, NE, 10/3.
Tom Jennings, administrative assistant in the Administrative Group at Washington, D.C., was promoted to the position of administrative officer on 10/10.

Poultry Division (All ACG)

David Frahm, Newton, KS, 9/12
Jesse Jordon, Grant MI, 9/26
Gary A Oaks, Dearborn, MI 9/26

Administrative Services Division

Donald N Stratton, head, real property section, Property and Procurement Branch, DC 9/26.
William C. Kimbles, property utilization specialist, Property and Procurement Branch, DC 9/26.
James Sweeney, personal property and printing specialist, Property and Procurement Branch, DC 9/12.
Stephen Willis, management analyst, Paperwork Planning and System Branch, DC 10/24.
Konrad Chisholm, supply clerk, Communications and Operations Branch, DC 9/26.
Grace Bain, supervisory teletypist, Communications and Operations Branch, DC 8/1.
Gwendolyn Smith, teletypist, Communications and Operations Branch DC 9/12.
James E. Purviance, Jr., offset press operator, Communications and Operations Branch, San Francisco 9/12.

AWARDS

Information Division

Vivian Miles, of the Chicago Regional Office received a cash award for meritorious service.
Barbara Kohn, also of Chicago, received a quality salary increase for her work in public information.



Photo by Bernie Krug

The whole Information Division awards a round of applause to **Nancy Beyis**, secretary to the director, for her *105 net words per minute* scores attained in recent USDA Grad School typing classes!

Doris Anderson in the Broadcast, Visuals and Publication Branch was awarded a quality salary increase for high-quality performance.

Steve Mihans in the Program Services Branch was presented with a certificate for his participation in the blood donor program.

WELCOMES

Dairy Division

Dairy Division welcomes the following employees to the Milk Market Administrator Office indicated:

Barbara Bielicki, clerk-typist, Boston, MA
Dorothy J Mann, clerk, Maryland Heights, MO
Denise A. Rein, secretary, Boston, MA
Marsha K. Stein, secretary, Boston, MA

Grain Division

We welcome the following agricultural commodity graders to the Inspection Branch in the following offices:

William Boucher, Denver, 9/27
Linda Daniels Forest, Spokane, 9/7
Robert Haase, Sacramento, 9/7
Emily Hirschberger, Washington, D.C. 8/9
Edward Konopka, Portland, 9/7
Terrance Marshall, New Orleans, 8/3
John Meiller, Norfolk, 8/15
Raymond Pagliarini, Indianapolis, 8/30
Michael Parry, Portland, 8/30
Patricia Sullivan, Houston, 8/22
Carol Whitman, Norfolk, 9/7

Grain Also Welcomes

Nancy Bergman, clerk-typist, Minneapolis 8/29
Lynda Coleman, clerk-typist, Market News, Washington, D.C. 9/2
Marjorie Dickeson, clerk-typist, Wichita 9/5
Susan Hughes, clerk-typist, Inspection Branch, D.C. 9/13

Susan Maxon, botanist, Beltsville, 9/19
Manala Sutton, clerk-typist, Philadelphia 9/7

Livestock Division

Linda Anderson, clerk-typist, joined the Sioux City, IA, consolidated office 9/7.

Lila Fortier, clerk-typist, joined the consolidated office at Martinez, CA, 10/10. She transferred from FNS, Oakland, CA.

Personnel Division

Edward Burke, Jr., personnel management specialist, Director's Office.

Debra Banks, clerk-typist, Employment and Qualifications Branch.

Administrative Services Division

Dolores Smith, clerk-typist, Communications and Operations Branch, DC 9/26.

Jacqueline Jones, teletypist, Communications and Operations Branch, DC 10/18.

Barbara J. Robinson, mail clerk, Communications and Operations Branch, DC 8/15.

TRANSITIONS

Grain Division Reassignments

Sidney Allen, ACG, D.C. to Baltimore, Md. 10/4
John Gorman, ACG, D.C. to Denver, Colo. 10/4
Charles Herndon, Chairman BAR, D.C. to FOS, Litcher, La. 9/12
Joan Lichtman, ACG, D.C. to Philadelphia, Penna. 10/4
Janice Lynch, ACG, D.C. to Portland, Ore. 10/10
Samuel Matechak, ACG, D.C. to Philadelphia, Penna. 10/4
Granville Ratliff, ACG, New Orleans, to Wichita, Kansas 9/5

Grain Division Transfers

Clara Berthaud, clerk-typist, New Orleans to Corps of Engrs. 8/28
Mary Bethea, clerk-DMT, Admin. Gp., D.C. to ASCS 9/11
Eric Mathis, ACG, Inspection Branch, D.C. to ARS 9/11
Helen Ross, secy-steno, PAG to Office of the Secretary 9/25
Roger Stoflet, ACG, New Orleans, to U.S. Dept. of the Army 9/25

Livestock Division (All in Meat Grading)

Martin Swingley, main station supervisor at Martinez, CA, transferred to the same position at Bell, CA, 10/10.
Doyle Oliver, main station supervisor at Amarillo, TX, transferred to the same position at Martinez, CA, 9/26.
Victor Rowland, supervisory meat grader at Omaha, NE, transferred to Kansas City, MO, 10/3.
Allan Weber, supervisory meat grader at Atlanta, GA, transferred to Oak Harbor, OH, 10/10.
Leslie Bishop, Emporia, KS, to Garden City, KS
Merlin Chapman, Eagle Pass, TX, to Hereford, TX
Thomas Despina, Peoria, IL, to Whitehall, WS
Charles Kientop, Rochelle, IL, to Green Bay, WS
James Simpson, West Fargo, ND, to Peoria, IL
W. Lamar Yawn, Kansas City, MO, to Montgomery, AL

Poultry Division (Reassignments for AGG's)

Mary Louise Brooks, Pelahatchie to Jackson, MS, 9/26
Charles Clay, Dallas, TX, to Madrid, IA, 9/12
Robert L Delvige, Bellville to Gonzales, TX, 9/12
Verle Henke, Westfield to Endeavor, WI, 9/12
Leo H. Hilke, Benson to Elbow Lake, MN, 9/12
Bernice Peters, Red Wing to Marshall, MN, 9/12

Transportation & Warehouse Division

Ernie Bergeron, assistant to the director, has been detailed to the Grain Division for a 60-day period. His assignment will involve planning for implementation of the new legislation for weighing.

RETIREMENTS

Cotton Division

Kaythryn B. Bearrie, administrative clerk-steno, College Station, TX.

Dairy Division

Esther I. Damkoehler, clerk, Hubertus, WI, retired after 20 years of Federal service.
Anthony A. Imbriano, chief auditor, New York, NY, retired after 31 years of Federal service.
Dorothea Weissmueller, clerk, Maryland Heights, MO, retired after 34 years of service.

Fruit & Vegetable Division

Hobart N. Falen, Processed Products eastern regional director, Washington, DC, retired with over 32 years of service on 8/26. Hobart began his Federal service as an inspector with assignments throughout the Eastern and Central Regions. He then served as a marketing specialist in the Fruit and Vegetable Division; as a Processed Products standardization specialist; as the assistant district supervisor of the Processed Products Western District, and finally as the Processed Products eastern regional director. Hobart and his family will reside in Clearwater, FL.

Richard Fraker, Processed Products inspector, who has worked numerous inspection assignments in the Central Region retired 9/30, after 30 years of Federal service.

Livestock Division

Harold C. Janes, meat grader at Montgomery, AL, retired 9/25, completing more than 25 years of service to the Livestock Division. He joined the Division at Baltimore, MD, in 1951 and also worked at Hagerstown, MD; Kinston, NC, Mobile, AL; Miami, FL; and El Centro, CA. He transferred to Montgomery in 1973.

Poultry Division

Robert Mansfield, agricultural commodity grader, stationed in Cecilia, Ky, retired on disability 9/17, after 10 years of service. He joined the Division 6/69.

RESIGNATIONS

Cotton Division

Cecilia F. Fletcher, head clerk, Phoenix Classing Office, resigned.

Fruit & Vegetable Division

Bruce Rockey, Chicago, IL, who resigned from Federal service will be going to work for the State of Texas as market reporter in charge of the State operated San Antonio Fruit and Vegetable office.

Grain Division

Linda Anderson, clerk-typist, New Orleans 8/20
Michael Burleson, ACG, Houston 9/3
Nancy Cecil, clerk-steno, Admin. Gp. D.C. 9/10
Debbie Dorland, clerk-typist, PVPO, Beltsville, 8/20
Robert Fodrea, ACG, Portland, 8/27
Caroline Harkness, ACG, New Orleans 9/7
Craig Hedberg, ACG, Duluth 8/15
Jenelle Jeanfreau, clerk-typist, New Orleans 8/16
John Law, ACG, Moscow 8/31
Rick Liggett, ACG, Spokane 8/27
Yvonne Neuhaus, ACA, New Orleans 9/15
Elizabeth Peyton, clerk-typist, Regulatory Unit, D.C. 8/27
Terrence Read, ACA, Lake Charles 8/27
Mary Ryan, ACG, Portland 9/10
Barbara Schulman, secretary, BAR, D.C. 9/3
William Tolbert, ACG, New Orleans 8/10
Diane Turner, phys. sci. tech., CI Branch, Testing Section, Beltsville 9/10
Martin West, ACG, Cedar Rapids 8/20

Information Division

Greg Eberly resigned, with 10/8 as the last day in the office, to do information work in large West Coast bank in Los Angeles, CA.

DEATHS

Fruit & Vegetable Division

Clyde C Miller, who retired from the Fruit and Vegetable Division in 1964, died 9/6 in Riverdale, MD, at the age of 81.

AMS Report is published monthly for the employees of the Agricultural Marketing Service of the U.S. Department of Agriculture.

Stu Sutherland, Editor, Rm 3620-S, Ext. 447-7587
Doris Anderson, Editorial Assistant, Ext. 447-4903

NOTICES

DEPARTMENT OF AGRICULTURE

Consumer Representation Plan

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I. STATEMENT OF PURPOSE

The United States Department of Agriculture is the Federal Government's principal policymaking arm with respect to the nation's production, distribution, and consumption of agricultural commodities, foodstuffs, and forest resources, and related activities falling within the purview of USDA. The purpose of the Department's adoption of this Consumer Representation Plan is to inform and involve consumers in the actions of the Department which may have a significant impact on them. To achieve this purpose, existing decision-making processes and informational and educational mechanisms within the Department will be improved and expanded in order to afford greater opportunity for consumer input in decision-making and to inform consumers generally of important aspects of Departmental actions. For purposes of this Plan, consumers are those individuals whose economic or social interests are primarily related to the use of agricultural commodities or services for personal or household purposes.

II. EXECUTIVE SUMMARY

USDA'S Consumer Representation Plan—

Affords better consumer input and information. This Plan affords greater opportunity for the expression and consideration of consumer viewpoints in connection with major Departmental decision-making.

Strengthens the Role of The Special Assistant for Consumer Affairs. The Plan provides a charter for the role of the Department's Special Assistant for Consumer Affairs in coordination of the Department's efforts to consider consumer viewpoints on major issues and to keep consumers and consumer groups informed with respect to major Departmental actions.

Provides for consumer coordinators in each major department agency. The Plan provides for the appointment of a consumer coordinator in each major Department agency who will advise the Agency Administrator on consumer matters and reflect consumer viewpoints on significant agency issues.

Establishes two committees for consideration of consumer matters. This Plan provides for the establishment of (1) a Consumer Responsiveness Committee comprised of high-ranking Department officials which will advise the Secretary on actions and activities of the Department as they relate to consumer interest and participation; and (2) a National Consumer Advisory Committee which will meet regularly and advise the Secretary and Department officials regarding significant policy matters of interest to consumers as well as the overall effectiveness of the Department's consumer effort.

Includes procedures for assuring opportunity for consumer input and information. The Plan includes procedures to be followed by Department agencies when contemplating major changes in policy or any action likely to have a significant impact on consumers.

Insures prompt responses to consumer complaints. The Plan provides that consumer complaints addressed to the Department on any issue will be seriously considered and promptly answered.

Provides for coordination by the Assistant Secretary for Marketing and Consumer Services. The Plan provides that the Assistant Secretary for Marketing and Consumer Services

PRIMARY CONSUMER CONTACT

Special Assistant to the Secretary of Agriculture for Consumer Affairs, U.S. Department of Agriculture, Room 225-W, Washington, D.C. 20250 (202) 447-3165

is responsible for program coordination, and that the Special Assistant for Consumer Affairs will assist Department agencies in implementation of the Plan.

III. PRIMARY ORGANIZATIONS INVOLVED

A. Special Assistant to the Secretary for Consumer Affairs—coordinates Department actions on problems and issues of importance to consumers.

B. Agricultural Marketing Service—administers a broad program of standardization, grading, inspection, market news and regulatory functions to assist in the orderly marketing and distribution of food and farm products.

C. Agricultural Research Service—provides the necessary knowledge and technology so that farmers can produce efficiently, conserve the environment, and meet the food and fiber needs of the American people. The agency conducts the Department's basic research in human nutrition and national dietary levels.

D. Agricultural Stabilization and Conservation Service—administers specified commodity and related land use programs designed for voluntary production adjustment, resource protection, and price, market, and farm income stabilization.

E. Animal and Plant Health Inspection Service—conducts regulatory control programs to protect the wholesomeness of meat and poultry products for human consumption; includes meat and poultry inspection, animal and plant quarantine and disease and pest control programs.

F. Commodity Credit Corporation—its objective is to stabilize and protect farm income and prices, to assist in maintaining balanced and adequate supplies of agricultural commodities and their products, and to facilitate the orderly distribution of commodities.

G. Cooperative State Research Service—administers funds for research conducted in the states on agriculture, rural development and human nutrition, primarily through land grant colleges.

H. Economic Research Service—develops and carries out a program of research to provide economic intelligence for agriculture-related industries, and regarding all aspects of food production, consumption and prices.

I. Extension Service—in cooperation with state and county governments, conducts continuing education programs for youth and adults in agricultural production, home economics, family life and related subjects.

J. Farmer Cooperative Service—conducts studies to support cooperatives that market farm products, purchase production supplies, and perform related business services.

K. Farmers Home Administration—provides credit for those in rural America who are unable to get credit from other sources at reasonable rates and terms.

L. Federal Crop Insurance Corporation—promotes the general welfare by providing crop insurance against loss from unavoidable causes such as weather, insects, and disease.

M. Food and Nutrition Service—administers the Department's various food assistance programs, such as food stamps and child nutrition programs.

N. Foreign Agricultural Service—is an export promotion and service agency for U.S. agriculture.

O. Forest Service—promotes conservation and wise use of the nation's forests and land resources, including recreational uses.

P. Office of Communications—provides information on all consumer programs of the Department. Publications, slides, film strips and exhibits on a variety of subjects of interest to consumers are available free or for a minimal charge.

Q. Packers and Stockyards Administration—administers the Packers and Stockyards Act of 1921. The principal objective of the act is to assist in the maintenance of free competi-

tive practices in the marketing of livestock, meat and poultry, as well as meat and poultry products.

R. Rural Development Service—coordinates social and economic development programs in rural areas of the nation, including a wide range of assistance measures for communities of 10,000 population or less.

S. Rural Electrification Administration—makes and guarantees loans to finance electric and telephone service in rural areas.

T. Soil Conservation Service—has the responsibility for developing and carrying out a national soil and water conservation program in cooperation with landowners and operators and other land users and developers, with community planning agencies and regional resource groups, and with other agencies of government—Federal, State and local.

U. Statistical Reporting Service—prepares estimates and reports of agricultural production, supply, price and other items necessary to the orderly operation of the U.S. agricultural economy. These reports include statistics on field crops, fruits and vegetables, cattle, hogs, poultry, and related products. Other estimates concern prices received by farmers for products sold and prices paid by them for commodities and services.

IV. DEPARTMENTAL PLAN

COMMITTEE FOR CONSUMER RESPONSIVENESS

Purpose: The Committee for Consumer Responsiveness is established for the purpose of coordinating the Department's interests and responsibilities as they affect consumers and consumer groups, and assuring that relevant Departmental decision-making processes are open to effective expression of informed consumer viewpoints.

Objectives: The objectives of the Committee are (1) to facilitate an appropriate public input in the setting of the Department's priorities and goals; (2) to promote continuing awareness among consumers and consumer groups of proposed changes in policies and regulations and the bases therefor; and (3) to serve as a focal point in the Department where major consumer complaints and comments can be reviewed and appropriate action taken.

Functions: The Committee will advise the Secretary on Department-wide activities as they relate to consumer participation, and will seek avenues through which further consumer participation can be developed. The Committee may also consider major Departmental issues of interest to consumers. On occasion, the Committee for Consumer Responsiveness may meet jointly with the USDA National Consumer Advisory Committee or with other appropriate consumer representatives for any of these purposes.

Membership: The Committee will consist of a minimum of ten Agency Administrators. The chairperson for the Committee will be the Assistant Secretary for Marketing and Consumer Services. The vice-chairperson will be the Special Assistant to the Secretary for Consumer Affairs. The Committee will meet at the call of the chair, or at least bi-monthly, for the consideration of Departmental activities of interest and importance to consumers.

Staff Support: The Office of the Special Assistant will provide necessary staff support for the Committee. Departmental agencies may be called upon to provide further staff support and assistance as needed.

B. USDA NATIONAL CONSUMER ADVISORY COMMITTEE

A USDA National Consumer Advisory Committee will be established under Federal Advisory Committee Act procedures and Departmental regulations. The Committee will be comprised of consumer representatives knowledgeable with respect to Departmental programs and activities. The Committee will meet at least two times annually. The Committee will advise the Secretary with respect to (1) policy matters of significant interest to consumers; (2) the effectiveness of the Department's overall efforts with respect to expression and consideration of consumer viewpoints; (3) problems of primary importance to consumers; and (4) means by which unmet consumer needs can appropriately be met by the Department and its agencies.

C. OTHER USDA NATIONAL ADVISORY COMMITTEES

All other USDA national advisory committees whose composition is not prescribed by law and which deal with matters

having significant impact on consumers, as determined by the Secretary, will have consumer representation in their memberships.

D. PROCEDURES TO BE FOLLOWED ON SIGNIFICANT CONSUMER PROPOSALS

Each Agency Administrator will use the following procedures when contemplating a major change in agency policy, or any action which will have a significant impact on consumers. These internal management procedures will be followed to assist the Secretary and agency heads in considering consumer views in connection with the development and implementation of proposals having significant impact on consumers.

Notice

Agency administrators will seek consumer input at an early stage in connection with any proposal involving a major change in agency policy, when the issues are likely to have a significant impact on consumers. Depending upon the degree of possible impact on consumers, and the level of consumer interest, the form of consumer involvement may include publication of a Notice of Intent to promulgate proposed regulations. The Notice of Intent shall be a concise statement of the intent to develop a regulation, identifying the issues involved.

Comment Period

When proposals are published in the Federal Register, and such proposals have been identified as having significant impact on consumers (based on the five (5) factors listed below), an extended comment period will be utilized to provide an adequate opportunity for consumer input.

Consumer Summary

When any such proposal is published in the FEDERAL REGISTER, it will contain a "consumer summary," a short explanation of the proposal in easy-to-understand language spelling out its major points and its possible impact on consumers. Likewise, announcement of final Departmental action in the FEDERAL REGISTER on such proposal will include a concise statement evaluating the viewpoints expressed by consumers.

Consumer Viewpoints

Consumer viewpoints received on any proposal by the Special Assistant to the Secretary for Consumer Affairs will be expressed to the appropriate decision-makers for their consideration before a final decision is reached on such proposal.

Impact Criteria

The following factors will be considered by Agency Administrators in determining whether an issue has significant impact on consumers:

1. Is there a history of consumer interest in the issue?
2. Are there adverse social and economic impacts?
3. Are these impacts long-term or short-term?
4. Are the consequences irreversible or irretrievable?
5. Is there potential for widespread controversy?

Emergency Situations

Consideration of consumer interests under this Plan may be suspended in emergency situations which involve imminent hazards to human health, or the control of outbreaks of animal or plant diseases or widespread infestations of pests.

E. CONSUMER COMPLAINTS

Complaints by consumers, consumer groups, or other members of the public with respect to any Departmental matter may be addressed either to the Agency involved or to the Special Assistant to the Secretary for Consumer Affairs. All such complaints will be seriously considered and promptly answered. The Special Assistant for Consumer Affairs will have access to all complaints filed with the Department and will analyze complaints received on major issues and render advice with respect to appropriate changes in Department policies and programs.

F. COORDINATION

The Assistant Secretary for Marketing and Consumer Services will be responsible for program coordination, and the Special Assistant to the Secretary for Consumer Affairs will

be responsible for assisting Department agencies in implementing this Consumer Representation Plan. Each agency will provide to the Special Assistant a summary of consumer issues as they arise. The Special Assistant will make periodic written reports to the Secretary of Agriculture and to Agency Administrators on consumer concerns and recommended actions.

G. THE SPECIAL ASSISTANT TO THE SECRETARY FOR CONSUMER AFFAIRS

The Special Assistant to the Secretary for Consumer Affairs serves as a focal point for coordinating Department consideration of consumer viewpoints; acts as liaison between the Department and consumers, including consumer organizations, consumer specialists in Federal, State, and local governments, and consumer representatives in private industry; and expresses consumer viewpoints to Department officials whenever appropriate in connection with major Department proposals having significant consumer impact. The Special Assistant also serves to communicate to consumers and consumer groups Departmental action on issues having significant consumer interest.

Specifically, the Special Assistant:

Consults with and advises Department officials, including the Secretary, with respect to issues and questions of importance to consumers, and serves as a liaison between the Department and consumer organizations.

Coordinates responses to consumer complaints addressed to the Department.

Serves as a spokesperson for the Department and for the Secretary at appropriate events which focus on consumer issues, including conventions, panels, seminars, and other events.

Aids in developing programs for informing the public of Department services to consumers.

Maintains liaison with other consumer affairs specialists in the Federal Government, State and local governments, and private industry.

The Special Assistant to the Secretary for Consumer Affairs is: Nancy Harvey Steorts, U.S. Department of Agriculture, Room 225-W, Washington, D.C. 20250, and will serve as Consumer Contact at the Department.

H. AGENCY CONSUMER COORDINATORS

The Administrator of each major Department agency will appoint a consumer coordinator who, in this capacity, will report directly to the Administrator of that agency and will work with the Special Assistant to the Secretary for Consumer Affairs. The individual so designated will assist the Administrator in coordination of the agency's activities as they relate to consumer interests. There will be regularly scheduled meetings of the agency consumer coordinators with the Special Assistant. The agency consumer coordinator will recommend programs for open communication with consumer leaders and organizations, reflect consumer viewpoints in the formulation of agency policies that affect consumers, increase awareness among all agency personnel of their responsibility to serve consumers, and act as a means of channeling significant agency information to consumers and consumer groups. The following will serve as Agency consumer coordinators:

Agricultural Marketing Service, Mr. Tom Porter, Director, Federal-State Marketing Improvement Program, Agricultural Marketing Service, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-7691.

Agricultural Research Service, Mr. Gene Farkas, Director of Information, Agricultural Research Service, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-5787.

Agricultural Stabilization and Conservation Service, Mr. William Cummings, Director of Public Information, Agricultural Stabilization and Conservation Service, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-5237.

Animal and Plant Health Inspection Service, Dr. Harry Mussman, Associate Administrator, Animal and Plant Health Inspection Service, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-3861.

Cooperative State Research Service, Dr. Elizabeth Davis, Coordinator of Home Economics Research, Cooperative State Research Service, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-4329.

Economic Research Service, Dr. Alden Manchester, Program Leader, Economic Research Service, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-8707.

Extension Service, Mrs. Josephine Lawyer, Family Resource Management Specialist ES-Home Economics-USDA, Extension Service, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-6079.

Farmers Home Administration, Mr. Walter Bunch, Director of Information, Farmers Home Administration, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-4323.

Federal Crop Insurance Corporation, Mr. Tom Lodge, Assistant Director of Information, Federal Crop Insurance Corporation, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-4006.

Food and Nutrition Service, Mrs. Bonnie Whyte, Deputy Director, Information Division, Food and Nutrition Service, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-8138.

Foreign Agricultural Service, Mr. Philip Mackie, Deputy Assistant Administrator, Foreign Commodity Analysis, Foreign Agricultural Service, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-3510.

Forest Service, Mr. Robert Lake, Director of Information, Forest Service, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-3760.

Office of Communications, Mr. Theodore Crane, Chief of Special Reports Division, Office of Communications, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-4335.

Packers and Stockyards Administration, Mr. Sebastian Filippone, Director of Information, Packers and Stockyards Administration, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-7415.

Rural Development Service, Mr. Gary Madson, Deputy Administrator, Rural Development Service, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-7595.

Rural Electrification Administration, Mr. Dan Jones, Member Surfaces Coordinator, Rural Electrification Administration, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-4245.

Soil Conservation Service, Mrs. Anne Zack, Writer, Soil Conservation Service, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-3875.

Statistical Reporting Service, Mr. Kent Miller, Director of Information, Statistical Reporting Service, U.S. Department of Agriculture, Washington, D.C. 20250 (202) 447-5455.



DIRECTOR OF THE MONTH CONNOR KENNETT

AMS Division directors seem to be a special breed of people. Connor Kennett, head of the Poultry Division, and our *AMS REPORT Director of the Month for December*, is no exception.

Guiding the diverse programs of the AMS Poultry Division requires a broad-based background in the poultry business, and Connor has it. He literally grew up in the poultry industry. Raised on the outskirts of Durham, NC, he went into commercial broiler production in his early teens, with a flock of 500 broilers. "And that was a good-sized operation in the mid-forties," Connor explained.

While still in school, he worked summers and holidays for a Durham poultry and egg cooperative, where his father managed the poultry production and marketing part of the business. He started with the nitty-gritty (catching chickens, unloading boxcars full of feed, and doing various jobs in the poultry processing plant) and gradually worked his way into supervisory positions.

With his early interest and experience in poultry production, Poultry Science was a natural choice for Connor's major when he enrolled at North Carolina State University. He received his Bachelor of Science degree from N.C. State in 1954.

After a two-year stint with the Army, as a Lieutenant in Korea—where he "did mostly administrative-type work"—Connor moved to Washington in 1956, to take on the duties of poultry marketing specialist in the Poultry Division's Standardization and Marketing Practices Branch. Connor moved up through the Division ranks—as an assistant branch chief, a branch chief, the deputy director—and was named the Division's director in 1973.

His experience, in both industry and government, provides Connor with the expertise necessary to direct a wide-range of USDA/AMS programs—including national grading and standardization programs for poultry, rabbits, and shell eggs . . . and the egg products inspection program. He is also

responsible for the coast-to-coast Market News Service for poultry products, USDA's purchases of poultry and egg products, and for the new egg research and consumer information program.

Connor feels that one of the major challenges of his job as Division director is to implement new programs and changes—and solve problems with as little "fanfare" as possible—and to keep the programs operating smoothly. Connor was responsible, in part, for propelling two major pieces of legislation—the Egg Products Inspection Act, and the Egg Research and Consumer Information Act—into viable programs.

"My job is extremely rewarding, and I enjoy it," Connor says, "and in large part, this is due to the people I work with . . . a fine staff, and good people in the industry." Connor Kennett is a people-oriented man.

Employees describe him as fair, decisive, and understanding . . . a perceptive trouble-shooter . . . a director who "stays on top of things." A colleague notes that as Division director, Connor has managed to build a team spirit among all the Poultry Division branches, and has always maintained an open-door policy so that staff members never hesitate to discuss problems with him.

Connor is a member of the Poultry Science Association, and the American Poultry Historical Society. For his work in the Poultry Division, he has received USDA's Superior Service Award, and four Certificates of Merit.

When not occupied with the business of the Poultry Division, Connor is active in church activities, enjoys golfing and sports events, and, as a loyal and ardent N.C. State fan, is active in the Wolfpack Club, which raises scholarship funds for N.C. State athletes.

Connor and his wife Aldith, who is also a Durham native, live in Hyattsville, MD.

We are pleased to profile Connor Kennett, our December Director of the Month—a man who has come a long way from "catching chickens."

—by Maureen Q. Steventon,
Information Division



CONSUMER CONNECTION

AMS' Consumer Representation Plan was discussed, in considerable detail, at three sessions of an agency management conference conducted by **Administrator Donald Wilkinson**. AMS Division Directors and members of the Administrator's Staff reviewed the proposed plan as drafted by the AMS Consumer Responsiveness Panel. The final draft is now being cleared through other channels with the goal to have it ready for implementation by Dec. 31.

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Tom Porter, AMS' first Consumer Coordinator, has transferred to the new USDA agency, Federal Grain Inspection Service. The Administrator named **Stan Prochaska**, Information director, as the Acting Consumer Coordinator until a new permanent coordinator is named.

A new member of the AMS Consumer Responsiveness Panel is **Leonard Condon**, Livestock Division, who replaces **Sandra Brookover** who resigned from AMS. Another member who resigned is **Rebecca Sammartino**, Transportation & Warehouse Division.

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Betsy Crosby, Poultry Division's representative on the AMS Consumer Responsiveness Panel, attended the *2nd annual Consumer Education Catch-Up Conference* Nov. 11-12, sponsored by the Office of Consumer Affairs (Mrs. Virginia Knauer's office). The program dealt with consumer education concepts, techniques, materials, and program ideas, and drew consumer educators from all over the country.

Information Division displayed the AMS "*How to Buy Food*" consumer education publications in the exhibit room and found a great deal of interest from those attending.

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Two press releases about AMS proposals for revisions in the U.S. grade standards, that have implications for consumers, were recently sent to the special consumer mailing list maintained by USDA Office of Communication's Press Division.

The first proposal, on the U.S. grade standards for canned ripe olives, would reduce the number of sizes from 10 to 5. So far, four comments have been received from consumers, all saying it's about time action was taken. The closing date for comments is March 1.

The other release announced a proposal to revise grade standards for butter; to drop the lowest grade, U.S. Grade C, as such butter is no longer packaged for consumer use.

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A copy of AMS' pamphlet that explains how consumers can comment on grade standards proposals was sent along with the mailing of the olive release. This pamphlet, "*Food Quality—What You Can Do About the USDA Grades*," was published in January 1975 and is a good handout for consumers who are interested in taking part in decisions on grade standards.

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MERIT PROMOTIONS FOR OCTOBER

Personnel Division tells us the following selections have been made for position changes effected under the competitive provisions of the AMS Merit Promotion Plan:

PROMOTIONS

Livestock Division

Carole L. Rice, clerk typist to clerk, Consolidated Clerical Office, Martinez, CA, 10/3.

JoAnn L. Anderson, clerk typist, Meat Grading Branch, Chicago, 10/10.

Thomas F. Jennings, admin. assistant to administrative officer, Office of the Director, DC, 10/10.

Dairy Division

Marlene Hines, clerk typist to secretary DMT, Standardization Branch, DC, 10/10.

Cathering Berg, clerk steno to secretary steno, Inspection and Grading Branch, San Francisco, 10/24.

Cotton Division

Carolyn J. Bennett, clerk typist, Local Classing Office, Columbia, SC, 10/10.

Fruit & Vegetable Division

Eva C. McFadden, clerk typist, Market News Branch, New York City, 10/24.

Lola Krum, clerk typist to supervisory clerk, PPS&I Branch, Fresno, CA, 10/24.

Brenda Utt, clerk typist, Vegetable Branch, DC, 10/24.

Valerie Emmer, clerk steno, Regulatory Branch, DC, 10/24.

Loretta Freeman, clerk typist to secretary typing, PPS&I Branch, DC, 10/24.

Grain Division

Ellen Wiley, clerk typist, Inspection Branch, Houston, 10/24.

Administrative Services Division

Stephen Willis, management analyst, Paperwork Planning & Systems Branch, DC, 10/24.

Financial Services Division

Carl V. D'Alessandro, budget analyst to management analyst, Market Programs Branch, DC, 10/24.

REASSIGNMENT UNDER MERIT PLAN

Livestock Division

Lila M. Fortier, clerk steno in FNS to clerk typist, Consolidated Clerical Office, Martinez, CA, 10/10.

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DOROTHEA MUSICK — OIC

Being a woman in a male-dominated profession hasn't handicapped Grain Market News reporter **Dorothea Musick**. In fact, says this officer-in-charge of the Springfield, Illinois Grain Market News office, it may be an advantage.

"People seem to be intrigued that a woman is interested in the grain trade," according to the veteran reporter. "If there are any raised eyebrows, it's usually other women." But most people simply accept **Dorothea** for what she is: a top-notch professional who knows her job.

Dorothea's career in market news began when she applied for a secretarial position. After six months in the Dairy and Poultry Market News National Reports office in Kansas City, the post of statistical clerk opened up. **Dorothea** was the logical candidate to fill the more demanding job.

When rumors circulated five years later that the National Reports Office was moving to Washington, **Dorothea** sought employment elsewhere so she could remain in Kansas City near her elderly father whose health was failing. But after six months with another agency, she found herself wanting to rejoin USDA. So she returned to work for what is now the APHIS Compliance and Review Staff.

In 1968, the Grain Market News Branch moved its headquarters office to nearby Independence, MO, and **Dorothea** transferred to become secretary to branch chief **Richard Cotter**. That led eventually to **Dorothea's** interest in market news reporting. When a reporter trainee position opened, she grabbed at the opportunity to learn about the complex activities of commodity markets at Kansas City Board of Trade.

Accompanying a veteran reporter to the trading floor daily to observe and record market activities, **Dorothea** soon became proficient enough to fill in for other reporters. Then early in 1973 she became a full-fledged market news reporter, spending 50 percent of her time on the road as a relief reporter in Denver, Minneapolis, and Little Rock.



Dorothea Musick handles yet another phone call in her busy Springfield office.

When a vacancy developed in the Springfield market news office, **Dorothea** applied for the job and was appointed officer-in-charge in September 1975.

The real "advantage" **Dorothea** has enjoyed in her advancement up the AMS career ladder, though, has nothing to do with her being a woman. *Like any successful person, she's worked hard, accepted new challenges as they came, and continued to improve her craft as a market news reporter.*

—by *Craig Forman, Chicago*
Regional Information Office

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Division News

ADMINISTRATIVE SERVICES DIVISION

Ralph Marceron, former head of ASD's Reports Management Staff, has transferred to the Commodity Futures Trading Commission to head up major management studies there. **Ralph** had been with AMS for 9 years, after being with the Civil Service Commission. In 74 he received a QSI for his outstanding performance in reports management activities. That same year, **Ralph** was the only USDA recipient of the 10th Annual Federal Paperwork Management Award, presented by the Association of Records Executives and Administrators. In 76 he also was one of 18 USDA winners of the Award of Excellence, presented by the same association.

Ralph was a member of our excellent AMS paperwork management staff, who have all received federal recognition during the past 3 years, says **Dave Leavitt**, chief of the Paperwork Planning & Systems Branch in ASD. **Dave** also commented that **Ralph** will be missed as a member of the team. **Mel Aston** has been named as the acting chief of the Reports Management Staff, and all reports management inquiries should be directed to **Mel**, says **Dave Leavitt**.

COTTON DIVISION

● Open House For New Georgia Office

The new Georgia cotton classing and Market News office in Macon officially celebrated its completion with an open house in early September. About 100 people "dropped in" during the day, including Georgia's Commissioner of Agriculture **Tommy Irwin**. "We are quite proud of this new facility," said **Jesse Moore**, director of the division, "and want to thank everyone in AMS who helped make it possible."

Division News



(From left) Jim Conrad, assistant chief of the Marketing Programs Branch discusses a leaflet at the open house with David Stancil, director of the Southern Region, and division director Jesse Moore. Behind them is a new Market News exhibit featuring cotton.



Looking over some cotton samples in the classing section of the new Georgia office is (from left) Jesse Moore, L.M. Eberhardt—the executive secretary of the Agricultural Commodity Commission for cotton in Georgia—and host Dave Gardiner, the OIC of the new office in Macon.

INFORMATION DIVISION

● Work Visits Headquarters

Clem Work, public information specialist in the San Francisco Regional Information Office, spent the week of 11/8 to 12 on a brief tour of duty in the headquarter's Program Services Branch to assist with operations in the South Building.

FRUIT & VEGETABLE DIVISION

● F&V Staff Members Attend United's Congress of Committees

On Sept. 27 and 28, director **F.F. Hedlund**, deputy director **G.H. Goldsborough**; **J.J. Gardner**, Regulatory Branch; **D.S. Kuryloski** and **P.G. Chapogas**, Vegetable Branch; and **F.W. Betz**, **G.O. Hand** and **L.F. Partridge**, Fresh Products Standardization and Inspection Branch, participated in the annual "Congress of Committees" in Washington, DC, sponsored by the United Fresh Fruit and Vegetable Association. The "Congress" meets to review United's programs designed to foster the interests of members of the fresh produce industry.

● PMA Convention Draws F&V Participation

The Produce Marketing Association held its annual convention in Los Angeles, CA, on Oct. 11-14. Director **F.F. Hedlund**, and regulatory chief **J.J. Gardner** participated in panel discussions which concerned marketing orders and the Perishable Agricultural Commodities Act, respectively. **F.W. Betz**, Fresh Products Standardization and Inspection and **Fred Tuttle**, Los Angeles Market News manned an exhibit which focused on standardization inspection and market news services.

● Division Holds Marketing Order Managers Conference

The Division held its biennial Marketing Order Managers Conference on Oct. 27-29. Attending from headquarters were director **F.F. Hedlund**, deputy director **C.R. Brader**; **W.J. Higgins**, **F.M. Grasberger** and **J.S. Miller**, Specialty Crops Branch; **M.E. McGaha**, and **G.B. Dever**, Fruit Branch; and **D.S. Kuryloski**, **P.G. Chapogas** and **J.B. Wendland**, Vegetable Branch. Marketing field officers and their assistants were also in attendance. These included **W.C. Knope** and **J.R. Toth**, Lakeland, FL; **D.B. Fitz**, McAllen, TX; **O.C. Fuqua** and **R.P. Van Diest**, Fresno, CA; **E.J. Blaine** and **J.H. Clark**, Los Angeles, CA; **M.J. Kelley**, San Francisco, CA; **W.B. Blackburn** and **G.P. Muck**, Sacramento, CA; **A.E. Henry** and **J.C. Perrin**, Portland, OR; and **R.B. Case**, Denver, CO.

● Hoyt Speaks to Crop Insurance Adjusters

On Sept. 9, **Ed Hoyt**, supervisor in charge of natural condition raisin inspections, Processed Products Standardization and Inspection Branch, Fresno, CA, area office, explained the incoming raisin sampling and inspecting techniques to a group of 25 Federal Crop Insurance Corporation adjusters. Training for the adjusters is extremely important this year since unseasonal rains have caused substantial losses. It is reported that millions of dollars will be paid to those who insured their crops.

Division News

● Porter Conducts Grading Discussion and Demonstration

On Sept. 24, **Stewart Porter**, PPS&I inspector assigned to the Stilwell Foods processing plant at Stilwell, OK, met with 40 students and their instructors to discuss the work of the Branch and to demonstrate the grading of processed vegetables. The students, in the field of Horticulture Science, asked many questions regarding grade labeling and were surprised to learn that not all canned and frozen vegetables are inspected and graded.

● Market News Officers Busy With Visitors

Dick Hallinger, Jessup, MD, was visited on Oct. 8 by **Mohammad Lelwakel** and **Moussa Moussa** from Egypt. Both are studying Economics in the United States. After touring the market, **Hallinger** and **Tom Ratliff**, Transportation Reports Section, Washington, DC, answered many questions regarding the Market News Service and the marketing and transportation of fruits and vegetables.

Phil Montgomery, Riverhead, NY, has been busy entertaining visitors since taking over as Officer-in-Charge early last month. Shortly after his arrival, **Les Driggs**, Acting Director, of the NY State Division of Markets, paid him a visit. Two days later he was visited by **John Matheson**, who recently retired as Director of the same Division of Markets.

Horace Wells, retired Suffolk County Extension Agent stopped by the office to discuss beekeeping in Suffolk and Nassau Counties. **Montgomery** outlined the services provided to beekeepers through the weekly and monthly Honey Market News Reports. Mr. Wells estimated that there were approximately 5,000 colonies of bees on Long Island owned by about 700 beekeepers, mostly hobbyists. **Phil** was also visited by **Raymond Rabeler** of the Farmers Home Administration, doing research to determine the value of crops damaged by Hurricane Belle.

Mike Pflueger, Benton Harbor, MI, entertained **Ken Shwedel** and **Patricia Riley** from Michigan State University who were conducting a tour for a delegation of agricultural officials from Bogota, Colombia. **Pflueger** outlined the methods of collecting and compiling market news data and explained how it is disseminated to the industry in Michigan and surrounding States. He also took them on a tour of the Benton Harbor Fruit Market.

● Calmus Participates in Federal Career Information Day

On Oct. 16, **Donald M. Calmus**, in charge of the Seattle, WA, PPS&I area office, took part in the Federal Career Information Day program at Western Washington State College in Bellingham. Although this was not a recruiting effort, students, faculty members and other interested persons, were invited to learn about potential careers in USDA.

● Fresno Processed Products Standardization and Inspection Office Has Visitor

On Sept. 20, **Lynn Abbott**, and agricultural economist from FAS, Washington, DC, visited the Fresno, CA, Processed Products Standardization and Inspection area office, in the company of **Richard P. Van Diest** of the Fresno, CA, Marketing Field Office. Before Mr. Abbott visited raisin processing plants, **L.J. Virag**, Fresno area PPS&I Officer-In-Charge, showed him raisin inspection films, and how the airstream sorter operates along with other equipment in raisin inspection.

● Prune and Raisin Representatives Visit Division

F.W. (Woody) Davis, Assistant Manager of the Prune Administrative Committee and **Clyde Nef**, Manager of the Raisin Administrative Committee, visited the Division during the week of Oct. 18. Both men attended the meeting of the Advisory Committee on Regulatory Programs in Washington on Oct. 20. Mr. Nef made a presentation to the group on behalf of the raisin industry.

● F&V Christmas Tree Expert On Nationwide TV

An idea sparked by **Bryan Killikelly**, regional information director in New York City, developed into a 7 minute nationally telecast live appearance by **Charles Littleton** of FPS&I Branch, in the early morning hours of Nov. 23. Staged at Rockefeller Plaza, to coincide with the arrival of the large



Christmas tree that annually goes up there in the heart of downtown Manhattan, the preparations for the telecast started about 6:15 in the morning. Three species of evergreen trees were used as props for the "how to buy Christmas trees" interview, which was fed to the network studios of the *Today Show* on NBC-TV via a portable live minicam mobile unit.

Division News



Jane Pauly, who recently replaced Barbara Walters on the program, conducted the interview. Killikelly, Werner Hietsch, and others of the New York information office were on hand, as was Fran Seeger of the Information Division's Broadcast, Visuals & Publications Branch. Their pre-planning with the NBC crew, and Littleton's experience with the subject matter, created a program segment that was assessed as being "smooth all the way."

● Engle Speaks to Houston's United Chapter

John Engle, Houston, TX, spoke to the Houston Chapter of the United Fresh Fruit and Vegetable Association at a luncheon meeting on Oct. 12. Engle explained the purpose of the new market news office recently opened in Houston, and told about the type of marketing information available to the industry through the new office.

● Second Class Mailings Increase

Cooperative Agreements have been revised with several additional States which will assume the responsibility for mailing reports at second class postage rates. Mailings from the following locations will be affected: Weslaco, TX; Benton Harbor, MI; Detroit, MI; Columbia, SC; Pittsburgh, PA; Yakima, WA; and Kansas City, MO

● Foreign Trainees Instructed in Aflatoxin Testing Techniques

Robert Mogg, in-charge of Processed Products Technical Services, instructed a group of mycotoxin trainees from Costa Rica, Guatemala, Indonesia, Jamaica, Paraguay, and Yugoslavia in the techniques of aflatoxin testing of peanuts at the Washington, DC, PPS&I laboratory on Oct. 18 and 19. This was part of a FAO-sponsored program which included a mycotoxin seminar at the University of Maryland, and visits to the Fruit and Vegetable Division laboratory at Dothan, AL; and ARS laboratory at Raleigh, NC; the Association of Official

Analytical Chemists; the ARS laboratory in Peoria, IL; and meetings with FDA in Washington, DC.

● Increased Market News Dissemination Provided

G.R. Pittman and Clad Brockett, North Palm Beach, FL, made arrangements with Wauchula, FL, radio station WAUC for daily market broadcasts to include information on cucumbers, squash, peppers, tomatoes, and watermelons in season.

GRAIN DIVISION

● Meetings

Edith Christensen, head, Commodity Inspection Section, and Kank Ikeda, laboratory manager, Inspection Branch, attended the Annual Meeting of the American Association of Cereal Chemists in New Orleans, Oct. 5-8. Edith presided over the session when papers on analytical methodology were presented.

● Plant Variety Protection

Stan Rollin, commissioner, Plant Variety Protection Office, traveled to Japan the first part of October to assist Japanese officials in understanding U.S. laws on plant variety protection. At the same time, Bernard Leese, chief examiner, traveled to Europe to study the European systems of plant variety protection. He visited the United Kingdom, The Netherlands, Germany, France, and Switzerland. Stan and Bernie concluded their travel by both attending a council meeting of the International Union of Protection of New Varieties of Plants in Geneva, Switzerland, Oct. 13-15.

● Training

Dwight Lambert of the Seed Branch addressed students at the Customs Training Academy on methods and procedures for sampling imported seed. The Seed Branch plans to continue such presentations at the Academy.

Elizabeth Wiseman, of the National Seed Testing and Standardization Laboratory at Beltsville, and Janetta Leveque, of the Federal Seed Laboratory in Montgomery, AL, conducted a seed testing workshop in the Oklahoma State Seed Laboratory, Oklahoma City, Oct. 18-22. Sixteen analysts attended this workshop at which special emphasis was placed on special purity problems and noxious-weed seed identification, in addition to work on germination.

● Time Study

During October, a time study to determine the number of hours required for supervision of grain inspection, was carried out by a group of 10 people divided into three teams. The group met in Ft. Worth where the first study was made. The teams

then branched out, one going to Houston, one to Minneapolis, and the other to Peoria. Members of the teams included: **Allen Atwood**, Program Analysis Group, **Roy Barrett**, from the Inspection Branch, Washington, D.C.; **Carolyn Bevers**, Ft. Worth; **Barbara Diver**, Minneapolis; **Bob Fiduk**, New Orleans; **Roy Hughes**, Wichita; **Brian McKee**, Washington, D.C.; and **Walter Rust**, New Orleans; and from the Technical Services Division, **Sue Triplett** and **David Muse** of Washington, D.C.

● Trainees Detailed

In October and November, the Grain Inspection Section detailed four agricultural commodity grader trainees to Washington to assist with the increased workload that has resulted from passage of the U.S. Grain Standards Act of 1976. **Bob Fiduk**, from the New Orleans Field Office, and a recent agronomy graduate of the University of Minnesota, worked on the GR Instruction that spelled out the procedure for sampling partially or fully loaded shiplots of grain. **Carolyn Bevers**, from the Ft. Worth Field Office, who graduated from Oklahoma State University in agricultural journalism, helped finalize the new Barley Chapter of the Grain Inspection Manual. **Keith Driggs**, Norfolk Field Office, helped to develop the staffing requirements for implementation of the U.S. Grain Standards Act of 1976. **Keith** is a graduate of the University of New Hampshire in botany. **Gene Rivard**, a graduate of the University of Rhode Island in agronomy, was detailed from the Houston Field Office to work on the monitoring system for supervision workloads.

● Grading Demonstration

On Oct. 27, **Lloyd Brown**, Commodity Section, Inspection Branch, and **Pete Peterson**, agricultural commodity grader, Toledo Field Office, conducted a grading demonstration on beans, peas, and lentils for The Kroger Company at its plant in Cincinnati, Ohio.

LIVESTOCK DIVISION

● National Meat Grading Conference

Attendees at the national meat grading conference at Denver, CO, Nov. 1-5, included Livestock Division director **John Pierce**, key officials of the Meat Grading Branch from Washington, all 11 main station supervisors, and the 4 national supervisors. Also attending were representatives from Market News and Standardization Branches, and from the Administrative and Program Analysis Groups. While a variety of personnel, administrative, and management topics were discussed, emphasis was placed on technical aspects of beef and lamb grading, and meat acceptance procedures. A main objective of the conference was to promote uniformity, efficiency, and effectiveness in the nationwide operation of the meat grading program. A separate 2-day national supervisors' meeting was also held, Oct. 29-30 in Denver, in conjunction with this conference.

● Beef Research & Information Order

Public hearing sessions on the proposed beef research and information order were completed Oct. 13 in Des Moines, IA. During September and October, similar sessions were held in five other cities (Dallas, Pittsburgh, Atlanta, Denver, and San Francisco.) The Administrative Law Judge, who conducted the hearing, set Nov. 15 as the deadline for submitting written comments on evidence received during the hearing.

The beef research and information act, signed by the President on May 28, provides enabling authority to develop a coordinated research and information program, to be financed by livestock producer assessments on sales of cattle. Expenses incurred by USDA (excluding salaries) in developing an order, and holding a producer referendum, would be reimbursed.

AMS will formulate a recommendation on the order, based on evidence from the hearing, and public comment will be invited on this recommendation. After a complete evaluation of the comments, and other relevant material, the Secretary of Agriculture then may issue a final decision to establish the program. The next step would be registration and voting by producers in a nationwide referendum.

● CCC Cattle Export Activity Increasing

The exporting of breeding cattle, financed through the Commodity Credit Corporation (CCC), has increased in recent months. Livestock Division responsibility—usually handled by the Market News Branch—is to assure that the cattle meet CCC program requirements for breed, age, weight, and body conformation. In recent months, Livestock Market News Branch assistant chief **Jim Ray** has been inspecting the cattle for export, as follows: 32 bred Holstein heifers (examined at Spencer, OH, Oct. 15) for export to Costa Rica; and 28 Milking Shorthorn heifers (examined at Lake City, MN, Aug. 10) for shipment to the West Indies.

Jim expects to examine 500 head of cattle at Richmond, VA, in early December for shipment to Spain. Also, the CCC has approved financing for 2,500 Holstein heifers for export to Korea in early 1977. These cattle will be inspected in Montana and are expected to be airlifted to their destination.

● Jorgensen Serves on Panel

Livestock Market News western area supervisor **Robert E. Jorgensen** participated in a panel discussion, covering market reports, at the Nebraska Broadcasters Annual Meeting, Sept. 27 at Lincoln. Other panel members included the Nebraska State statistician, a member of the Farm Bureau, and a commodity broker. After brief opening remarks, the panelists answered questions from the audience, which was almost entirely composed of radio broadcasters—most of whom regularly give market reports on the air.

● Northeast Market Summary

Since Oct. 29, the Princeton, NJ, market news office has been compiling a weekly Northeast livestock and meat market

summary for use by the Northeast Regional Information Office in New York City. The Information office incorporates the summary into other commodity market news reports and sends the data to various northeastern newspapers. A similar report prepared by the Regional Information Office in Atlanta, for the Southeast, is widely used by newspapers in that area.

● Livestock Division Activities Discussed

Livestock Division employees have been active in recent months explaining Division services to interested groups. **Phil McFall**, in charge of the livestock market news office at South St. Joseph, MO, held sessions at his office on Sept. 20 and Oct. 20, for animal science students from Missouri Western University. He explained the standards for feeder cattle, slaughter steers and heifers, and slaughter hogs. Also, on Oct. 18, at the South St. Joseph office, **Phil**—along with livestock reporter **Ray Faulk**—explained the standards for slaughter cattle and hogs, and feeder pigs, to a class from Platt-Gard College of Commerce (St. Joseph).

John McKenna, in charge of the livestock market news office at Bell, CA, assisted in the grading of 4-H and FFA show cattle, and explained USDA livestock grades, at the San Bernardino county fair (Aug. 24-25) in Victorville. About 175 steers were entered in the show.

Renee Wassenberg, administrative staff assistant in the Meat Grading Branch in DC, discussed career opportunities in meat grading with about 40 students at the University of Maryland, Oct. 26.

POULTRY DIVISION

● The Wherefores of Market News

"The Market News Service on Poultry and Eggs" is the title of a revised leaflet, Marketing Bulletin No. 60. It updates the what, where, and how of this service and includes a glossary of terms used in federal-state reports.

● Fees Increased

Rising costs to provide voluntary grading and inspection services, due to increases in salary and travel allowances, have made it necessary to increase the fees for such services. Nonresident hourly rates, overtime and holiday rates, and laboratory fees have been increased between 5 and 6 percent. Also increased about the same percentage are the administrative charges for resident poultry and egg grading, which are based on the volume of product handled in a plant. Overtime and holiday rates for the mandatory egg products program are also increased. Amendments to the affected regulations on the fee increases were published in the Federal Register 10/28, to become effective 11/21.

TOBACCO DIVISION

● Pharez A. Nicely New Chief of Marketing Programs Branch

Mr. Pharez A. Nicely has been named chief of the Tobacco Division's Marketing Programs Branch effective Sept. 12. This position was recently established as part of the Division's reorganization and is composed of the Market News and Standards, Testing, and Training Sections.

The new branch chief brings with him a wealth of knowledge and experience. He was first employed by the Division in November of 1941 as a tobacco inspector trainee. He progressed to market supervisor in 1952, assistant area supervisor in 1960, and in 1974 was promoted to circuit supervisor where he has served until his selection as the new chief.

Mr. Nicely is known to his friends as "P.A.", and is a native of Washburn, Tennessee. He is married to the former **Dorothy Ray Corwin** of Ahoskie, NC, and has two children; a married daughter, **Mavis**, a son, **Martin**, and three lovely grandchildren.

The Tobacco Division is happy to welcome Mr. Nicely to the Washington Staff.

● Tobacco Sales "Winding Up" and "Winding Down"

Flue-cured tobacco markets are "winding down" after a long season, having first opened for sales on July 8 in Area A (comprised of all Georgia-Florida auction markets), and having a projected closing date of Nov. 23 for Areas D (comprised of the Northern Middle Belt of North Carolina), and E (comprised of remaining North Carolina and Virginia markets). Areas B (comprised of all South Carolina-Border North Carolina markets, except Fayetteville), and C (comprised of Eastern North Carolina and lower Middle Belt markets, plus Fayetteville) closed on Oct. 26 and Nov. 15, respectively.

Burley markets are "winding up" for the season, with the opening date set for Nov. 22. Training sessions for burley tobacco were held in Greeneville and Clarksville, TN; Lexington, KY; and Raleigh, NC, during the week of Nov. 8-12. **Director J.W. York** attended these sessions to welcome the new recruits to the Division, and expressed the opinion that the season would be a successful one.

● Experimental Sales of Loose-Leaf Burley Tobacco in Sheets

Experimental sales of *untied burley tobacco in burlap sheets* will be conducted on designated markets in Tennessee, North Carolina, Virginia, Kentucky, West Virginia, Indiana, Missouri, and Ohio this season. Sales will be coordinated by Farm Bureaus and Universities in each state. USDA's role in this project will be to provide federal inspectors to apply unsupported, unofficial grades to this tobacco.

Personnel Actions

WELCOMES

Cotton Division

Virginia A. Harms, as the newly appointed head clerk, Phoenix, AZ, classing office.

Fruit & Vegetable Division

Ms. Diana Marks, clerk-stenographer, Regulatory Branch, 10/10.

Mr. Mike Cramer, trainee market reporter, Philadelphia, PA, 10/26.

Mr. Terry Long, trainee market reporter, Philadelphia, PA, 11/8.

Mr. Tom De Prycker, trainee market reporter, North Palm Beach, FL.

Mr. Sammie Whitman, trainee market reporter, North Palm Beach, FL.

Grain Division

Ernest Bergeron, assistant to the director, detailed 10/6 to the Office of the Director from the Transportation and Warehouse Division.

Louvenia Austin, clerk-typist, Inspection Branch, New Orleans, 10/17.

Philip Bishop, ACG, Inspection Branch, Denver 9/27.

Carole Blankenship, secretary, Administrative Group, DC, 10/17.

Angela Hicks, ACG, Inspection Branch, St. Louis 10/4.

Carla Kliebert, clerk-typist, Inspection Branch, Lutchter, LA, 10/23.

Glenda Lasseigne, clerk-typist, Inspection Branch, Lutchter, 10/24.

Angela Melancon, clerk-typist, Inspection Branch, Lutchter, 10/24.

Barbara Sidel, clerk-typist, Regulatory Unit, DC, 10/24.

Linda Sterling, clerk-typist, Inspection Branch, Chicago, 9/26.

Livestock Division

Sharon Wolz, clerk-typist, joined the Livestock Market News Branch in DC. 9/12.

Richard E. Lohr, meat grader, was reinstated in the Livestock Division at Detroit, MI, 10/4. He previously worked for the Meat Grading Branch from '60-'68.

Poultry Division

Thomas Coolidge, ACG, Hegins, PA, 10/24.

Thomas R. Davis, ACG, Harbeson, DE, 10/24.

John Hoffarth, ACG, Monticello, NY, 10/26.

William Paddock, agric. economist, Marketing Programs, DC, 11/7.

Minnieola Peterson, student aide (temp.) Chicago, IL, 10/3.

Dairy Division

Dairy Division welcomes the following employee's to the Milk Market Administrator Office indicated:

Paula D. Bogart, clerk, Tigard, OR.

Diane L. Calamari, clerk, Chicago, IL.

Pamela A. Gay, laboratory aide, Houston, TX.

Ronda J. Leach, clerk-typist, Overland Park, KS.

Duffy F. Martin, clerk, Tigard, OR.

Pamela R. Thomas, clerk-stenographer, Louisville, KY.

PROMOTIONS

Cotton Division

Joseph E. Cotton from agricultural marketing specialist to agricultural commodity grader, Birmingham, AL.

Grain Division (NOTE: IB = Inspection Branch)

Horace Anderson, ACA, IB, Toledo, 9/26.

Norman Bannerman, ACA, IB, Norfolk, 9/26.

Steven Bennet, ACG, IB, St. Louis, 10/10.

Steven Blackford, ACA, IB, Des Moines, 9/26.

Robert Carter, ACG, IB, Houston, 10/24.

Arnie Class, member of Board of Appeals and Review, to chairman of Board of Appeals and Review, 10/10.

Larry Epke, ACA, IB, New Orleans, 10/10.

Edwin Garrity, ACA, IB, New Orleans, 10/10.

James Genius, ACG, IB, New Orleans, to supvy ACG, Lutchter, LA.

Donald Grove, ACG, IB, Omaha, to field office supervisor, St. Louis, 11/7.

Thomas Haner, ACG, IB, Houston, 10/24.

Gregory Jan, ACA, IB, Toledo, 9/26.

Timothy Koszykowski, biol. lab. tech., Seed Branch, Beltsville, 9/26.

Miller McDonald, plant physiologist, Seed Branch, Beltsville, 10/24.

Richard Payne, plant physiologist, Seed Branch, Beltsville, 10/10.

Timothy Rader, ACA, IB, Toledo, 9/26.

John Scherpensell, ACA, IB, New Orleans 10/10.

Sun Joe Yee, ACA, IB, Toledo, 10/10.

Livestock Division

John Van Dyke, livestock market reporter at Lansing, MI, was promoted to the position of livestock and meat market reporter, and transferred to the DC headquarters the week of 11/15.

Personnel Actions

AWARDS

Administrative Services Division

Mel Aston, acting head of the Reports Management Staff in the Paperwork Planning & Systems Branch, received a Special Achievement Award (with cash) for: *Continuing excellence in the performance of reports management activities, particularly the implementation of the Privacy Act.* Mel's award, dated Oct. 21, was officially presented by Burt Hawkins, ASD's director, in a PP&S Branch ceremony on Oct. 28.

Cotton Division

Special Achievement Awards

Anne B. Duplantis, head clerk, Birmingham, AL classing office. *For achieving and maintaining an unusually high standard in the performance of duties as Head Clerk, contributing greatly to the effectiveness and efficiency of operation of the Birmingham classing office.*

Paul W. Karban, OIC, Hayti, MO classing office. *For continuing excellence in the performance of supervisory duties related to classing and micronaire programs and exceptional proficiency in collection and dissemination of cotton market news in the Hayti, Missouri, classing office.*

Elvis W. Morris, supervisory agricultural commodity grader, Blytheville, AR classing office. *For exceptional proficiency in the collection and dissemination of cotton market news and for excellence in the performance of supervisory duties at the Blytheville, Arkansas classing office.*

Nathan H. Wynne, supervisory agricultural commodity grader, Jackson, MS classing office. *For excellence of job performance contributing to the Cotton Division's Market News Programs in the Jackson Office and the State of Mississippi.*

Suggestion Awards in Cotton

Walter J. Dorsey, OIC, Cotton Testing Laboratory, College Station, TX. *For suggesting the reinstallation of a special training program for field representatives to enhance their understanding of laboratory tests and their results.*

Glen D. Ratliff, OIC, Fresno, CA classing office. *For suggesting a method of eliminating the need to cut carryover samples from bales of cotton by selecting a statistical number of bales from warehouse inventories.*

Tobacco Division

Quality Salary Increase

Nadine W. Bryant, Lexington, KY, Region, *for continued outstanding performance of administrative skills contributing*

significantly to the efficient administration of the Tobacco Division.

Dairy Division

Miles W. Rawhouser, I & G Branch, Minneapolis, MN, was awarded a Special Achievement Award *for continuing excellence in the performance of plant survey and grading duties contributing greatly to efficiency and quality services provided by the Inspection and Grading Branch in Missouri, Arkansas, Louisiana and Texas.*

Tobacco Division

Performance awards were recently presented to the following employees of the Tobacco Division:

CASH AWARDS

James M. Burks, Lexington, KY, Region, *for outstanding technical knowledge and initiative in the performance of duties.*

James T. Elderdice, Raleigh, NC, Region, *for outstanding performance on special assignments, versatility, dependability, adaptability, and technical proficiency.*

Jack D. Lunsford, Raleigh, NC, Region, *for excellence in the performance of duties as set supervisor and for outstanding leadership demonstrated in grading and training activities.*

Everette Mace, Lexington, KY, Region, *for outstanding initiative, ability and diplomacy in the performance of inspection duties.*

Phoebe C. Mikalaski, Washington, DC, *for outstanding performance and exceptional responsiveness to extra duties.*

James W. Ragland, Lexington, KY, Region, *for outstanding initiative and ability in performance of inspection duties.*

Charlie S. Smith, Raleigh, NC, Region, *for outstanding performance in adaptability, capability, and technical proficiency in a supervisory position.*

Leslie L. Stone, Raleigh, NC, Region, *for outstanding performance in adaptability, capability, and technical proficiency in a supervisory position.*

Robert L. Strickland, Raleigh, NC, Region, *for outstanding ability in the application of U.S. Standard Grades in redrying plant and on the warehouse floor.*

Alvin M. Wade, Raleigh, NC, Region, summer aide, *for outstanding dedication to duty, extra effort, and superior performance.*

Sandra O. Wilson, Washington, DC, *for outstanding performance and cooperation during an extended period of an increased workload.*

Personnel Actions

TRANSITIONS

Technical Services Division

Frances G. Flanigan, sec-steno, transferred from FPS&I in F&V Division to ADSG, TSD on 11/7.

Cotton Division

Margaret A. Foster, head clerk, Montgomery, AL classing office transferred to U.S. Air Force.

Fruit & Vegetable Division

Pat McCabe, trainee market reporter, to Boston, MA, from Grain Division, Philadelphia, PA, Oct. 26.

Grain Division (Reassignments)

Michael Davy, ACG, Inspection Branch, (IB), in DC, to Baltimore, 11/7.

Sterling Hall, ACA, IB, New Orleans to Jonesboro 10/10.

David Kirkland, ACG, IB, New Orleans to Jonesboro 10/10.

Joan Lichtman, ACG, IB, in DC, to Philadelphia, 10/4.

Livestock Division

Market News

Dennis L. Widga - Des Moines, IA, to Lansing, MI

Meat Grading

Robert J. Cooney - Sioux City to Spencer, IA.

Clayton Root - El Centro, CA, to West Fargo, ND.

Gordon E. Rutsch - Denver to Greeley, CO.

Poultry Division Reassignments

Charles Clay, ACG, Dallas to Forth Worth, TX, 10/24.

Robert P. Flattery, ACG, Cortland to Seymour, IN 10/10.

Herman Hackney, ACG, Gonzales, to Seguin, TX, 10/24.

Jessie L. Herring, ACG, Stephenville to Seguin, TX, 10/10.

Edward Hoerning, supvy ACG, Philadelphia, PA, to Trenton, NJ, 10/24.

Donald T. Morse, ACG, Pittsburg to Savoy, TX, 10/24.

Edward Rueter, ACG Adrian to Westbrook, MN, 10/31.

Margie Shirah, ACG, Clayton to Clio, AL, 10/24.

John F. Spanton, ACG, No. Vernon, IN, to Gower, MO, 10/10.

Mary L. Watkins, ACG, Bellville to Nacogdoches, TX, 10/10.

The following Grain Division agricultural commodity graders in the Inspection Branch have been transferred from New Orleans to Lutcher, LA.

Riley Andrus, 10/10

Robert Aulick, 10/10

Carl Beckwith, 10/10

Michael Bickham, 10/24

Kenneth Brayman, 10/10

Jerry Childress, 10/10

Milton Clayton, 10/10

Alonzo Craighton, 10/10

Charles Danage, 10/24

James Davis, 10/24

Robert Dehl, 10/10

Edward Duncan, 10/10

Arlan Evans, 10/10

Henry Fallon, 10/24

George Garbig, 10/10

Embree Gremillion, 10/10

Walter Harness, 10/24

Kermit Hebert, 10/10

Ronald Hill, 10/10

Davil Hutchinson, 10/10

Paul John, 10/10

Marvin E. Jones, 10/24

Timothy Lamberson, 10/10

John Lamborn, 10/10

William Malie, 10/10

Bruce Miller, 10/10

Rex Moore, 10/10

Eugene Newby, 10/10

Ernest Quinley, 10/10

Ado Rogers, 10/10

Merle Russelburg, 10/10

Lee Sandridge, 10/10

Hardip Singh, 10/10

John Shropshire, 10/10

Weber Stutes, 10/10

James Vanatta, 10/24

Fernando Villa, 10/10

Kenneth Woods, 10/24

More Grain Division Transfers

Clifford Davis, ACG, Inspection Branch, (IB), New Orleans, to Farmers Home Admin. 10/9.

Steven Hawes, ACG, IB, Norfolk, to ARS 10/16.

Patricia McCabe, ACG, IB, Philadelphia, to F & V 10/23.

Amando Saenz, ACG, IB, Chicago, to WSDA, SCS, Temple, Texas 10/23.

Mary Vance, clerk-typist, IB, Houston, to HUD, 10/23.

James Williams, ACG, IB, Portland, to Bureau of Land Mgmt. 9/25.

DEATH

Poultry Division

The Poultry Division regrets the passing of **James A. Stover**, teletype operator, Market News, Newark, NJ, on 10/24. Mr. Stover was 44 years old and had been with the Division since 2/68.

Personnel Actions

RETIREMENTS

Fruit & Vegetable Division

Willis J. Black, Processed Products inspector assigned to the Salem, OR, area, retired Sept. 25, after 30 years of Federal service.

Ellen Head, Processed Products inspector, retired Sept. 30, after 34 years of Federal service. Ellen worked numerous assignments in the Eastern Region with her home base in Winter Haven, FL.

Livestock Division

William Terry, clerk-typist at the Ft. Worth, TX, consolidated office, retired on disability 11/2. He began working for the Livestock Division at Ft. Worth in 1966.

Poultry Division

Reuben C. Burtness, ACG, Faribault, MN, retired on disability 10/4. He began his Federal service with the Division 5/69.

James G. Mundorf, ACG, Selbyville, DE, retired 10/15 after 25 years of Federal service—all with the Poultry Division.

Dairy Division

Oscar F. Bencic, Ft. Lauderdale, FL, retired with over 23 years of service.

RESIGNATIONS

Grain Division

Ellen Beam, clerk-typist, Seed Branch, Sacramento 10/23.
Katrina Filipovich, clerk-typist, Inspection Branch (IB), Moscow, 9/24.

Edwin Garrity, ACA, IB, New Orleans, 10/8.

Reese Hughes, ACG IB, Philadelphia, 10/13.

Bruce Mace, ACG, IB, Norfolk, 10/9.

Dennis McCrary, ACG, IB, Houston, 9/20.

Marsha Riersgard, ACA, IB, Moscow, 9/24.

Linda Roach, clerk-typist, IB, Portland, 10/23.

Edward Schaefer, ACG, IB, Houston, 10/15.

Christopher Twohy, ACG, IB, Seattle, 9/18.

Tad Woody, ACG, IB, Chicago, 10/18.

Livestock Division

Sandra Brookover, the Division's consumer meat specialist, resigned 10/17.

Poultry Division

William Hand, agric. mktg. spec., Marketing Programs Branch, DC, 10/8.

Danny L. James, ACG, Savoy, TX, 10/23.

Delores Steffey, ACG, Waldron, MI, 10/30.



HAPPY HOLIDAYS TO ALL

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